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November 17, 2003

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Securities and Exchange Commission Office of International Corporate Finance 450 Fifth Street, N.W. Washington, D.C. 20549 U.S.A.

> Banca Carige S.p.A. Information Pursuant to Rule 12g-3-2(b) File No. 82 - 4758

PROCESSED NOV 25 2003

Dear Sir or Madam,

On behalf of Banca Carige S.p.A. ("Banca Carige" or the Company"), and pursuant to the exemption available under Rule 12g-3-2(b)(iii) of the Securities Exchange Act of 1934, as amended (the "Act"), please find enclosed (i) a press release dated September 8, 2003 announcing results for the first half of 2003, (ii) consolidated accounts for 2002 and (iii) consolidated financial statements as at December 31, 2002.

These should be added to title 5 of the Company's file 82-4758, originally submitted on February 11, 1998 (time stamped on February 12, 1998).

Please acknowledge receipt of this letter and its enclosures by time-stamping the enclosed copy of this letter and returning it to our messenger, who has been instructed to wait.

Please do not hesitate to contact the undersigned (collect) in Paris at (011-33-1-53-89-70-00) should you have any questions.

Very truly yours,

De 11/2

ohn Felitti/ad

cc: Dott. Nicola Ferrante, Banca Carige S.p.A.

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### PRESS RELEASE

A cura dell'Ufficio Rapporti Esterni Tel. 010 5792256 Fax 010 5792731

# COMUNICATO





### BANCA CARIGE HALF-YEAR PROFIT UP 14.7% OVER 2002 TO €63 MILLION

An encouraging result achieved despite continuing macroeconomic difficulties. Strengthened asset base twinned with consolidation of Carige Group's presence at a national level are key strategic objectives for the immediate future.

On 8<sup>th</sup> September 2003 in Genoa the Board of Directors of Banca Carige SpA, chaired by Mr Giovanni Berneschi, approved the half year report 2003 presented to them by Carige's General Manager Mr Alfredo Sanguinetto. Interim net profit was up 14.7% over the previous half year to € 63 million.

Carige's encouraging interim result was achieved in spite of the persistent weakness of the economy at national and international levels, uncertainty on financial markets that marked the first half of the year, and the narrowing of interest income margins that accompanied falling interest rates and the resulting negative effect on banks' P&L accounts.

In this scenario, Carige was still able not only to record positive income results but also to start a new phase in the process of strengthening the Banca Carige Group's presence on the Italian market in the form of an agreement to purchase a part of the share capital in Carinord 2 SpA, a holding via which Carige aims to gain control of Cassa di Risparmio di Carrara SpA. This acquisition, in line with strategic growth achieved in recent years, is flanked by a proposed share capital increase to be presented to the Extraordinary Shareholders' Meeting of Banca Carige on 10<sup>th</sup> September. Shareholders will be asked to vote in favour of a share capital increase of around € 300 million, inclusive of premium, to be raised in the near future.

Headline results for Banca Carige at 30<sup>th</sup> June 2003 are as follows:

ending to customers perating income et ordinary income	Absolute values	Percentage variation over 30 <sup>th</sup> June 2002
Total customer deposits	22,337.3	+9.6%
Lending to customers	8,762.7	+15.1%
Operating income	125.3	+7.5%
Net ordinary income	98.6	+8.4%
Net profit	63.0	+14.7%

The Group companies operating both in banking and insurance posted positive half year results: the banking subsidiaries Cassa di Risparmio di Savona and Banca del Monte di Lucca recorded net profits for the period of  $\in$  13.1 and  $\in$  1.3 million, respectively. Carige Vita Nuova and Carige Assicurazioni, the Group's insurance subsidiaries, ended the first half of the year with profits of, respectively,  $\in$  1.9 and  $\in$  1.7 million. Substantial investments in the Group companies over the last few years allied with the search for and exploitation of synergies within the Group are clearly paying dividends.

### Strategy

The most significant event during the first half of the year regarding Carige's well-established strategy of growth via M&A activity ("externally-driven growth") was the signing of a contract along with Cassa di Risparmio di Firenze for the purchase of the entire share capital of Carinord 2 SpA. The ownership structure of the holding is as follows: Fondazione Cassa di Risparmio di Carrara (27.03%); Banca Intesa (41.4%); Fondazione Cassa di Risparmio della Spezia (31.83%).

The acquisition, to be followed by the break up and sale of Carinord 2, is a route by which Carige achieves control of Cassa di Risparmio di Carrara. Control will strengthen Carige's presence at national level as well as reinforcing the Carige Group's role as aggregation point for other small/medium-sized banks.

The purchase of C.R. Carrara in particular extends Carige's presence in Tuscany, a region in which the Bank already has its own branches as well as those of the subsidiary Banca del Monte di Lucca.

The purchase, like other projects for the development of the Bank, will be accompanied by the related strengthening of Carige's capital base. Consequently, the Bank's Board of Directors in their meeting of 28<sup>th</sup> July 2003 called an Extraordinary Shareholders' Meeting in order to consider the Board's proposal of attributing to the same Board the right to issue shares and/or convertible bonds with an option right for shareholders in several tranches over the next five years for a total maximum nominal value of €250 million. The Board also proposed a share issue of €300 million inclusive of premium to be carried out preferably in the near future.

As part of Carige's strategy of diversifying revenue sources, the Bank established its own manager trust (Società di Gestione di Risparmio: SGR) "Carige A.M. SGR SpA" as a vehicle for the:

- integration of Carige Group savings management solutions;
- realisation in full autonomy of savings management solutions;
- recovery of profitability for the Group and cost containments for our customers.

Carige A.M. SGR will handle the placement of a wide range of savings management products by exploiting the Carige Group's distribution network (bank branches, financial advisors, remote on line channels). The company will also create its own AUTs (authorised unit trusts) as well as being responsible for their management, administration and distribution.

Carige A.M. SGR will also handle Carige's security and mutual funds management business along with pension funds. It will also manage a quota of the Carige Group's portfolio. Banca Carige will act as depositary for the funds.

Banca Carige's strategy of growth, evidenced over the last twelve months by the purchase of 42 branches from the Capitalia Group and the signing of a contract for the purchase of *Carinord 2*, was evaluated positively by the principal rating agencies, which all confirmed the ratings given prior to both transactions.

### Results

During the first half of 2003 the Milan stock market continued to record negative results: the MIBTEL general annual index was down 9.7%, whilst the banking index lost 9.6%. Despite this, Carige shares recorded a 31.3% rise over twelve months.

Comparison with the interim P&L of last year takes into account the recording of values relating to the 42 branches purchased at the end of 2002 from Capitalia. The acquisition determined rises in both revenues and costs but had little substantial effect on net profit for the period. The headline results in detail are as follows and are in millions of euro unless otherwise stated:

- Net interest income (159.3 million; +7.5%), non-interest, service-generated income (207.8 million; +17.9%) and operating costs (241.7 million; +16.3%) were influenced by the purchase of branches from Capitalia. Revenues were aided by increases in both commission income (85.9 million; +7.4%) and dividends (57.2 million; +8%). Turning to costs, the biggest increase was recorded by writedowns on financial fixed assets (+24%), affected by the growth in leasing;
- **Provisions and writedowns** (26.7 million; +4.4%) were marked by a slowing down in writedowns on loans thanks to the Bank's risk management policy;
- Ordinary income totalled 98.6 million, up 8.4% over the first half of 2002;
- Extraordinary income amounted to 10.6 million, more than 8 million higher than the figure recorded at 30<sup>th</sup> June 2002. This rise was determined by capital gains realised on the sale of non-strategic participations;
- Net income 30<sup>th</sup> June 2003 rose 14.7% to nearly 63 million.

**Total funds or Financial Intermediation Activities** reached 22,337.3 million at 30/6/03, an increase of 3.3% over the figure recorded at 31<sup>st</sup> December 2002 and up 9.6% in comparison to June 2002. Direct and indirect deposits rose by around 3.3%; direct deposits reached 9,543.1 million, whilst indirect deposits totalled 12,794.2 million. Within the deposits aggregate, direct deposits increased by 11.5% over 30/6/02 (+5% excluding volumes associated with the Capitalia branches) and indirect deposits rose 8.3% (+2.5% excluding the ex-Capitalia branches).

**Lending to customers** amounted to 8,762.7 million, increases of 1.5% over December 2002 and 15.1% over June 2002 (+8.6% excluding lending related to the ex-Capitalia branches). Growth in lending was encouraging despite the current climate of economic uncertainty. Risk levels also were contained with Carige's bad loans/lending ratio at 3.1%.

At 30<sup>th</sup> June 2003 Banca Carige's **branch network** was made up by 392 outlets. During the first half of the year, a new Carige branch was opened in Monza near Milan. The acquisition of 42 branches from Capitalia took effect from 31<sup>st</sup> December 2002. The total number of Carige Group branches was 455, 53.4% of which in Liguria, Carige's traditional operating stronghold.

Staff numbers at 30/6/03 totalled 3,823 (31/12/02: 3,512) following the addition of 371 employees of Capitalia transferred to Carige on 1<sup>st</sup> January 2003.

Shareholders' Equity rose from 1,369.7 million at 31st December 2002 to 1,403.3 million.

The Bank is fully in line with those risk indicators currently applied by the Bank of Italy as well as the Interbank Deposit Protection Fund (FITD).

**Total assets** for the Banca Carige Group amounted to 15,697.2 million. **Total funds** (financial intermediation activities) for the first half of the year rose 3.2% to 25,266.3 million; **customer lending** recorded an increase of 2.5% to reach 9,733.8 million. **Operating income** for the period rose 18.6% to 96.9 million; **consolidated net profit** jumped 47.6% over 2002 to 43.7 million.

Half Year Reports for Banca Carige and the Banca Carige Group will be available on the Carige's website at <a href="https://www.carige.it">www.carige.it</a>.

In the course of the meeting the Carige Social Report was approved. This document, rendered official for the first time, offers an overview of the social and environmental implications of the bank's strategies and of their effect on bank employees, business partners, clients, and shareholders. The document, given its relevance, will be made accessible to the general public on the bank's internet web-site.

					Change %		
	30/6/02	31/3/02	31/12/01	30/6/01	6/03-12/02	6/03-6/02	
BALANCE SHEET (1)							
Total assets	14.564,4	14.100,4	14.393,8	12.801,5	1,2	13,8	
Funding	11.531,4	11.275,8	11.433,8	10.157,6	0,9	13,5	
- Customer Deposits	9,543,1	9.343,5	9.236.2	8.559.4	3,3	11.5	
- Amounts owed to customers	5.764,0	5.781,1	5.912,3	5.084,5	- 2,5	13,4	
- Debts evidenced by certificates	3.779,1	3.562,4	3.323,9	3.474.9	13,7	8,8	
- Deposits from Banks	1.587,9	1.531,9	1.797,3	1.197,8	- 11,7	32,6	
- Funds managed on behalf of third parties	0,4	0,4	0,3	0,3	33,3	34,7	
- Subordinated loans	400,0	400,0	400,0	400,0			
Other Financial Intermediation Activities (OFIA)	12.794,2	12.566,5	12.386,8	11.814,5	3,3	8.3	
- Assets Under Management	6.372,1	6.136,8	6.075,4	5.618,2	4,9	13,4	
- Assets in Custody	6.422,1	6.429,7	6.311,4	6.196,3	1,8	3,6	
Total Financial Intermediation Activities (TFIA)	22.337,3	21.910,0	21.623,0	20.373,9	3,3	9,6	
Lending (2) (3)	12.187,1	11.676,8	12.080,9	10.945,5	0,9	11,3	
- Loans to Customers (2) (3)	8.762,7	8.530,9	8.634,9	7.614,8	1,5	15,1	
- Loans to Banks (2)	949,4	923,6	1.363,6	808,3	- 30,4	17,5	
- Securities	2,475,0	2.222,3	2.082,4	2.522,4	18,9	- 1,9	
- Investiment securities	232,7	232,7	232,7	316,7		- 26,5	
- Trading securities	2.242,3	1.989,6	1.849,7	2.205,7	21,2	1,7	
Shareholders' Equity (4)	1.403,3	1.401,3	1.369,7	1.366,3	2,5	2,7	
INCOME STATEMENT (1)							
Operating Income	125,3	53,5	237,7	116,6		7,5	
Income from Ordinary Activities	98,6	39,7	171,8	91,0		8,4	
Income before Taxation	109,2	41,1	183,7	93,2		17,2	
Net Income ·	63,0	25,2	104,8	54,9		14,7	
RESOURCES (5)							
Number of branches	392	391	391	349	0,3	12,3	
Number of employees	3.823	3.839	3.512	3,517	8,9	8,7	
FINANCIAL RATIOS							
Non interest income		r + 500/	50.000	C + 000/			
/ Gross operating income Operating costs	56,60%	54,59%	53,38%	54,33%			
/ Gross operating income	65,86%	68,77%	63,47%	64,08%			
Income before Taxation		,	,	- ,			
/ Shareholders' Equity	7,78%	2,93%	13,41%	6,82%			
ROE	4,49%	1,80%	7,65%	4,02%			
ROAE (6)	4,54%	1,82%	7,76%	4,06%			
SOLVENCY RATIOS (7)							
Risk-Weighted Assets (RWA) (1)	10.835,3	10.771,9	9.709,8	7.808,8	11,6	38,8	
Tier 1% of RWA	8,65%	8,47%	9,27%	12,91%			
Total Capital % of RWA	10,85%	10,55%	11,58%	17,78%			

Total Capital % of RWA 10,85%

(1) Millions of Euros.
(2) Gross of allowance for credit risks.
(3) Including leased fixed assets.
(4) Including reserves for general banking risks.
(5) Statistics at the end of period.
(6) Net income on average shareholders' equity (Return On Average Equity).
(7) Rotios communicated to the Bank of Italy. Excluding ratios at 30/6/2003 and 31/3/2002.

### BALANGE SHEET

ASSETS				Chan	
(Thousands of Euros)	30/6/03	31/12/02	30/6/02	6/03-12/02	6/02-12/01
10 CASH IN HAND, BALANCES WITH CENTRAL					
BANKS AND POST OFFICES	130.462	173.442	138.947	- 24,8	- 15,6
20 TREASURY CERTIFICATES AND OTHER BILLS					
ELIGIBLE FOR REFINANCING WITH CENTRAL	824.845	311.014	363.325		- 13,2
30 LOANS AND ADVANCES TO CREDIT INSTITUTIONS	940.690	1.355.667	801.289		- 28,1
(a) repayable on demand	414.291	543.976	292.326	,	11,5
(b) other loans and advances	526.399	811.691	508.963		- 40,3
40 ACCRUED INCOME AND PREPAID EXPENSES:	7.997.671	7.909.841	7.057.013	1,1	1,1
including:					
<ul> <li>loans using funds managed on behalf of third parties</li> </ul>	260_	188	160		- 14,9
50 BONDS AND OTHER FIXED-INCOME SECURITIES:	1.477.678	1.598.437	1.986.169	, .	3,4
(a) issued by public bodies	789.882	929.013	1.144.007		15,7
(b) issued by banks	392.808	386.496	551.302	1,6	- 4,6
including:					
<ul> <li>own securities</li> </ul>	41.312	43.087	51.926	- 4,1	- 2,1
(c) issued by financial institutions	210.107	189.258	211.561	11,0	- 15,5
including:					
- own securities	-	•	-	-	-
(d) issued by others	84.881	93.670	79,299	9,4	23,9
60 SHARES, QUOTAS AND OTHER EQUITY	172.484	172.907	172.949	- 0,2	85,6
70 EQUITY INVESTMENTS	38.507	51.989	58.033	- 25,9	0,5 3,6
80 INVESTMENTS IN GROUP COMPANIES	586.522	586.522	581.100		3,6
90 INTANGIBLE FIXED ASSETS	477.276	480.133	349.142	- 0,6	- 2,3
including:					
- start-up costs	1.395	1.047	2.089	33,2	- 33,3
– goodwill	446.727	450.799	322.477	- 0,9	- 2,5
100 TANGIBLE FIXED ASSETS	894.657	865.460	687.462	3,4	9,6
including:					
- leasing	636.774	605.418	443.076	5,2	16,5
120 OWN SHARES	5.261	11.619	19.132	- 54,7	- 12,4
(nominal value: 2,313)					
130 OTHER ASSETS	924.077	795.487	499.078	16,2	16,6
140 ACCRUED INCOME AND PREPAID EXPENSES:	94.253	81.300	87.856	15,9	1,2
(a) accrued income	83.636	71.817	74.447	16,5	- 4,9
(b) prepaid expenses	10.617	9.483	13.409	12,0	57,3
including:					
<ul> <li>discount on bonds issued</li> </ul>	4.014	4.425	4.938		
TOTAL ASSETS	14.564.383	14.393.818	12.801.495	1,2	- 0,3

(Thousands of Euros)	30/6/03				Change %
	30/0/03	31/12/02	30/6/02	6/03-12/02	6/02-12/01
10 - AMOUNTS OWED TO CREDIT INSTITUTIONS:	1.587.905	1.797.348	1.197.827	- 11,7	- 27,5
(a) repayable on demand	161.735	70,009	188.793	•••	
(b) with agreed maturity dates or periods of notice	1.426.170	1.727.339	1.009.034	- 17,4	36,5
20 AMOUNTS OWED TO CUSTOMERS:	5.764.039	5.912.248	5.084.521	- 2,5	4,6
(a) repayable on demand	5.492.874	5.504.428	4.488.837		- 0,2
(b) with agreed maturity dates or periods of notice	271.165	407.820	595.684		62,1
30 DEBTS EVIDENCED BY CERTIFICATES:	3.779.091	3.323.926	3.474.918		7,4
(a) bonds	3.329.973	2.853.874	2.970.109		10,3
(b) certificates of deposits	359.939	397.349	427.997		- 9,8
(c) other	89.179	72.703	76.812		9,5
40 FUNDS MANAGED ON BEHALF OF THIRD PARTIES	367	310	297	18,4	- 0,3
50 OTHER LIABILITIES	924.365	813.614	633.524		3,0
60 ACCRUED EXPENSES AND DEFERRED INCOME:	158.872	144.444	143.199		8,4
(a) accrued expenses	92.450	80.733	89.314	14,5	- 1,9
(b) deferred income	66.422	63.711	53.885		31,4
70 RESERVE FOR TERMINATION INDEMNITIES	81.379	84.941	72.162	- 4,2	1,5
BO RESERVES FOR RISKS AND CHARGES	389.073	429.446	368.704		- 13,0
(a) reserves for pensions and similar commitments	287.795	287.888	296.803		- 0,3
(b) reserves for taxation	77.870	109.434	54.639		- 44,3
(c) other reserves	23.408	32.124	17.262	- 27,1	- 38,7
90 RESERVES FOR LOAN LOSSES	13.000	13.000	5.165		
100 RESERVES FOR GENERAL BANKING RISKS	5.165	5.165	5.165	<u>-</u>	
110 SUBORDINATED LOANS	400.000	400.000	400.000	<u>-</u>	<del></del>
120 CAPITAL STOCK	1.020.550	1.020.550	1.020.550		0,3
130 ADDITIONAL PAID-IN CAPITAL 140 RESERVES	139.941	136.095	132.655	2,8	0,5
	229.723	199.957	199.956	14,9	17,5
(a) legal reserve	67.351	56.869	56.869	18,4	22,3
(b) reserve for purchase of treasury stock	5.261	11.619	19.132	- 54,7	- 12,4
(c) statutory reserves	157.111	131.469	123.955	19,5	21,7
(d) other reserves 150 REVALUATION RESERVES	7.956	7.956	7.956	19,5	21,/
170 NET INCOME	62.957	104.818	54.896	- 39,9	- 47,0
170 NET INCOME	02.937	104.616		- 37,7	- 47,0
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	14.564.383	14.393.818	12.801.495	1,2	- 0,3
·	14.504.000	14.070.010	12.001.470		
GUARANTEES AND COMMITMENTS  10 GUARANTEES GIVEN	1.323.475	1,321,238	1,279,741	0,2	4,9
including:	1,020,4/3	1.021.200	1.277.771	U,Z	4,7
- acceptances	5.818	4.210	4.001	38,2	- 57,9
<ul> <li>other guarantees</li> </ul>	1.317.657	1.317.028	1.275.740	0,0	- 5, , , 5 4
20 COMMITMENTS	830.706	770.378	528.557	7,8	15.9
including:	550.750	0.0.0	520.557	,,0	, ,
- repurchase agreements	_	_		_	

### ingomesyatement.

Interest income and similar revenues   30/6/03   31/12/02   30/6/02   6/02-6/02   6/02-6/01   1.0					Chang	je %
including: - loans and advances to customers - loans and advances to customers - loans and advances to customers - fixed-income securities - fixed-income securities - fixed-income securities - comounts owed to customers	(thousands of Euros)	30/6/03	31/12/02	30/6/02	6/03-6/02	5/02-6/01
-loons and advances to customers		278,913	567.000	275.216	1,3	- 10,8
-		225.556	431,518	212,989	5,9	- 6.0
20 - INTEREST EXPENSES AND SIMILAR CHARGES   119.624   -263.694   -127.021   -5,8   -20,2 including:   - amounts owed to customers   -27.399   -62.713   -30.605   -10,5   -8.8   -8curifies issued   -63.452   -137.141   -68.745   -7,7   2,6   -7,			110.237	50.443	- 16,5	
- amounts owed to customers						
	includina:					•
30 - DIVIDENDS AND OTHER REVENUES:   57,177   87,245   52,937   8,0   93,3   (a) from shores, quotas and other equity securities   13,018   2,847   2,660     63,3   (b) from equity investments   5,342   40,413   38,324   86,1     (c) from equity investments in group companies   38,817   43,985   11,953     20,5   (d) From equity investments in group companies   38,817   43,985   11,953     20,5   (e) From equity investments in group companies   38,817   43,985   11,953     20,5   (e) From equity investments in group companies   38,817   43,985   11,953     20,5   (e) From equity investments in group companies   38,817   43,985   11,953     20,5   (e) From equity investments in group companies   38,817   43,985   11,953     20,5   (e) GMMISSION EXPENSES   7,7472   12,825   5,546   34,7   1,4   (e) GMMISSION EXPENSES   7,7472   12,825   5,546   34,7   1,4   (f) GAINS (LOSSES) FROM FINANCIAL   7,70,53   123,889   57,010   34,6   22,9   (e) GAINS (LOSSES) FROM FINANCIAL   7,70,53   123,889   57,010   34,6   22,9   (e) OTHER OPERATING INCOME   76,732   123,889   57,010   34,6   22,9   (e) ADMINISTRATIVE COSTS:   181,052   321,821   158,969   13,9   11,3   (e) personnel   116,547   199,388   101,024   15,4   8,1   (e) Including:   - wages and solaries   77,053   138,176   10,24   15,4   8,1   (e) ADMINISTRATIVE COSTS   7,740   7,140   7,245   11,3   17,3   (e) PROVISIONS FOR RISKS AND CHARGES   -2,663   -3,176   -2,350   13,3   56,6   (e) Other odministrative costs   -4,505   122,433   -5,745   11,3   17,3   (f) Department   7,740   7,784   -59,670   -28,896   -3,8   15,9   (g) Other Administrative costs   -1,873   -5,800   -5,059     (g) OTHER OPERATING EXPENSES   -1,873   -5,800   -5,059     (g) OTHER OPERATING EXPENSES   -1,873   -5,800   -5,059     (g) OTHER OPERATING EXPENSES   -1,873   -5,670   -28,896   -3,8   15,9   (g) OTHER OPERATING EXPENSES   -1,873   -5,670   -28,896   -3,8   15,9   (g) OTHER OPERATING DIAMACHALE EXED ASSETS   -1,800   -5,059     (h) OTHE	– amounts owed to customers	- 27.399	- 62.713	- 30,605	- 10,5	- 8,8
(a) from shares, quotas and other equity securities (b) from equity investments (5.342 40.413 38.324 -86.1 20.5 (c) from equity investments in group companies 38.817 43.985 11.953 20.5 40 - COMMISSION INCOME 85.922 160.710 79.990 7.4 16.8 50 - COMMISSION INCOME 85.922 160.710 79.990 7.4 16.8 50 - COMMISSION INCOME 85.922 160.710 79.990 7.4 16.8 50 - COMMISSION EXPENSES 7.472 12.825 5.546 34,7 1.4 60 - GAINS (LOSSES) FROM FINANCIAL TRANSACTIONS, NET -2.710 5.989 -3.047 -11,1 157.6 70 - OTHER OPERATING INCOME 76.732 123.89 57.010 34.6 22.9 80 - ADMINISTRATIVE COSTS: 181.052 321.821 158.999 13.9 11.3 (a) personnel including: 116.547 199.388 -101.024 15.4 8,1 including: -wages and solaries -77.053 138.176 67.581 14.0 9,3 - social security costs -21.175 38.267 184.944 14.5 10.7 - termination indemnities -5.228 8.608 -4.675 11.8 -1.1 - pensions and similar commitments -7.140 5.247 6.114 16.8 10.0 (b) other administrative costs -64.505 122.433 57.945 11.3 17,3 17,3 90 - DEPRECIATION AND AMORTIZATION OF INTANGIBLE AND TANGIBLE FIXED ASSETS -60.682 91.052 48.950 24.0 33.6 110 - OTHER OPERATING EXPENSES -1.873 -5.800 5.059 120 - PROVISIONS FOR IOAN LOSSES AND FOR GUARANTEES AND COMMITMENTS -7.7.84 -59.670 -28.896 -3.8 15.9 130 - RECOVERIES OF LOAN LOSSES AND FOR GUARANTEES AND COMMITMENTS -7.7.84 -59.670 -28.896 -3.8 15.9 130 - RECOVERIES OF LOAN AND REVERSALS OF PROVISIONS FOR GUARANTEES AND COMMITMENTS -7.7.84 -59.670 -28.896 -3.8 15.9 150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS - 1.873 -5.800 5.059 140 - 2.7.6 160 - RECOVERIES OF FINANCIAL FIXED ASSETS - 8.8 8 8 8 100.0 150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS - 8.8 8 8 8 100.0 150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS - 8.8 8 8 8 100.0 150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS - 8.8 8 8 8 100.0 150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS - 8.8 8 8 8 100.0 150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS - 8.8 8 8 8 100.0 150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS - 8.8 8 8 8 100.0 150	- securities issued	- 63.452	- 137,141	- 68.745	- 7,7	2,6
(a) from shares, quotas and other equity securities (b) from equity investments (5.342 40.413 38.324 -86.1 20.5 (c) from equity investments in group companies 38.817 43.985 11.953 20.5 40 - COMMISSION INCOME 85.922 160.710 79.990 7.4 16.8 50 - COMMISSION INCOME 85.922 160.710 79.990 7.4 16.8 50 - COMMISSION INCOME 85.922 160.710 79.990 7.4 16.8 50 - COMMISSION EXPENSES 7.472 12.825 5.546 34,7 1.4 60 - GAINS (LOSSES) FROM FINANCIAL TRANSACTIONS, NET -2.710 5.989 -3.047 -11,1 157.6 70 - OTHER OPERATING INCOME 76.732 123.89 57.010 34.6 22.9 80 - ADMINISTRATIVE COSTS: 181.052 321.821 158.999 13.9 11.3 (a) personnel including: 116.547 199.388 -101.024 15.4 8,1 including: -wages and solaries -77.053 138.176 67.581 14.0 9,3 - social security costs -21.175 38.267 184.944 14.5 10.7 - termination indemnities -5.228 8.608 -4.675 11.8 -1.1 - pensions and similar commitments -7.140 5.247 6.114 16.8 10.0 (b) other administrative costs -64.505 122.433 57.945 11.3 17,3 17,3 90 - DEPRECIATION AND AMORTIZATION OF INTANGIBLE AND TANGIBLE FIXED ASSETS -60.682 91.052 48.950 24.0 33.6 110 - OTHER OPERATING EXPENSES -1.873 -5.800 5.059 120 - PROVISIONS FOR IOAN LOSSES AND FOR GUARANTEES AND COMMITMENTS -7.7.84 -59.670 -28.896 -3.8 15.9 130 - RECOVERIES OF LOAN LOSSES AND FOR GUARANTEES AND COMMITMENTS -7.7.84 -59.670 -28.896 -3.8 15.9 130 - RECOVERIES OF LOAN AND REVERSALS OF PROVISIONS FOR GUARANTEES AND COMMITMENTS -7.7.84 -59.670 -28.896 -3.8 15.9 150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS - 1.873 -5.800 5.059 140 - 2.7.6 160 - RECOVERIES OF FINANCIAL FIXED ASSETS - 8.8 8 8 8 100.0 150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS - 8.8 8 8 8 100.0 150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS - 8.8 8 8 8 100.0 150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS - 8.8 8 8 8 100.0 150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS - 8.8 8 8 8 100.0 150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS - 8.8 8 8 8 100.0 150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS - 8.8 8 8 8 100.0 150	30 - DIVIDENDS AND OTHER REVENUES:	57.177	87.245	52.937	8,0	93,3
Col from equity investments in group companies   38.817   43.985   11.953     20,5	(a) from shares, quotas and other equity securities	13.018	2.847	2.660	***	
40 - COMMISSION INCOME	(b) from equity investments	5.342	40,413	38.324	- 86,1	
SO - COMMISSION EXPENSES   -7.472   -12.825   -5.546   34,7   1,4	(c) from equity investments in group companies	38.817	43.985	11.953		20,5
Color	40 - COMMISSION INCOME	30/6/03   31/12/02   30/6/02   6/03-6/02 6/05	16,8			
TRANSACTIONS, NET         -2.710         -5.989         -3.047         -11,1         -157,6           70 - OTHER OPERATINIG INCOME         76.732         123.889         57.010         34,6         22,9           80 - ADMINISTRATIVE COSTS:         -181.052         -321.821         158.969         13,9         11,3           (a) personnel including:         -116.547         -199.388         -101.024         15,4         8,1           - wages and solaries         -77.053         -138.176         -67.581         14,0         9,3           - social security costs         -21.175         -38.267         -18.494         14,5         10,7           - termination indemnities         -5.228         -8.608         -4.675         11,8         -1,1           - pensions and similar commitments         -7,140         -5.247         -6.114         16,8         10,0           (b) other administrative costs         -64.505         -122.433         -57.945         11,3         17,3           90 - DEPRECIATION AND AMORTIZATION OF INTAMINISTRATION	50 - COMMISSION EXPENSES	Territor   Territor	1,4			
To - OTHER OPERATING INCOME   76.732   123.889   57.010   34,6   22,9	60 - GAINS (LOSSES) FROM FINANCIAL					
80 - ADMINISTRATIVE COSTS:   -181.052   -321.821   -158.969   13,9   11,3	TRANSACTIONS, NET	- 2.710	- 5.989			- 157,6
(a) personnel including:  - wages and solaries - varges and solaries - wages and solaries - varges and solaries - varges and solaries - varges and solaries - varges and solaries - yacial security costs - 21.175 - 38.267 - 18.494 - 14,5 - 10,7 - termination indemnities - 5.228 - 8.608 - 4.675 - 11,8 - 1,1 - pensions and similar commitments - 7.140 - 5.247 - 6.114 - 6,8 - 10,0  (b) other administrative costs - 64.505 - 122.433 - 57.945 - 11,3 - 77.3  90 - DEPRECIATION AND AMORTIZATION OF INTANGIBLE AND TANGIBLE FIXED ASSETS - 60.682 - 91.052 - 48.950 - 24,0 - 33,6 - 10 - OTHER OPERATING EXPENSES - 1.873 - 5.800 - 5.059 - 1.00 - PROVISIONS FOR RISKS AND CHARGES - 1.873 - 5.800 - 5.059 - 10 - OTHER OPERATING EXPENSES - 1.873 - 5.800 - 5.059 - 120 - PROVISIONS FOR LOAN LOSSES AND FOR GUARANTEES AND COMMITMENTS - 27.784 - 59.670 - 28.896 - 3,8 - 15,9  130 - RECOVERIES OF LOANS AND REVERSALS OF PROVISIONS FOR GUARANTEES AND COMMITMENTS - 27.784 - 59.670 - 28.896 - 3,8 - 15,9  140 - ADDITIONAL PROVISIONS FOR LOAN LOSSES - 13.000		76.732	123.889	57.010	34,6	
Including:   - wages and solaries   -77.053   -138.176   -67.581   14,0   9,3     - social security costs   -21.175   -38.267   -18.494   14,5   10,7     - termination indemnities   -5.228   -8.608   -4.675   11,8   -1,1     - pensions and similar commitments   -7.140   -5.247   -6.114   16,8   10,0     (b) other administrative costs   -64.505   -122.433   -57.945   11,3   17,3     90 - DEPRECIATION AND AMORTIZATION OF INTANGIBLE AND TANGIBLE FIXED ASSETS   -60.682   -91.052   -48.950   24,0   33,6     100 - PROVISIONS FOR RISKS AND CHARGES   -2.663   -3.176   -2.350   13,3   56,6     110 - OTHER OPERATING EXPENSES   -1.873   -5.800   -5.059         120 - PROVISIONS FOR LOAN LOSSES AND FOR GUARANTEES AND COMMITMENTS   -27.784   -59.670   -28.896   -3,8   15,9     130 - RECOVERIES OF LOANS AND REVERSALS OF PROVISIONS FOR GUARANTEES AND COMMITMENTS   3.761   9.863   5.610       140 - ADDITIONAL PROVISIONS FOR LOAN LOSSES   -13.000   -   -     150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS   -13.000   -   -     150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS   -88   88   -100,0       170 - INCOME FROM ORDINARY ACTIVITIES   98.645   171.757   91.002   8,4   5,8     180 - EXTRAORDINARY INCOME   14.470   14.559   3.742     71,3     190 - EXTRAORDINARY EXPENSES   -3.908   -2.598   -1.548     -17,3     200 - EXTRAORDINARY INCOME   10.562   11.961   2.194     80,3     220 - INCOME TAXES   -46.250   -78.900   -38.300   20,8   -2,5	80 - ADMINISTRATIVE COSTS:	- 181.052	- 321.821	- 158.969	13,9	11,3
- wages and solaries -77.053 -138.176 -67.581 14,0 9,3 - social security costs -21.175 -38.267 -18.494 14,5 10,7 - termination indemnities -5.228 -8.608 -4.675 11,8 -1,1 - pensions and similar commitments -7.140 -5.247 -6.114 16,8 10,0 (b) other administrative costs -64.505 -122.433 -57.945 11,3 17,3 17,3 17,3 17,0 190 - DEPRECIATION AND AMORTIZATION OF INTANGIBLE AND TANGIBLE FIXED ASSETS -60.682 -91.052 -48.950 24,0 33,6 100 - PROVISIONS FOR RISKS AND CHARGES -2.663 -3.176 -2.350 13,3 56,6 110 - OTHER OPERATING EXPENSES -1.873 -5.800 -5.059 120 - PROVISIONS FOR LOAN LOSSES AND FOR GUARANTEES AND COMMITMENTS -27.784 -59.670 -28.896 -3,8 15,9 130 - RECOVERIES OF LOANS AND REVERSALS OF PROVISIONS FOR GUARANTEES AND COMMITMENTS -7.13,000 -7.13,000 -7.140 - ADDITIONAL PROVISIONS FOR LOAN LOSSES -1.873 -5.800 -5.059 150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS -1.11 -11 -10,00 -27,6 160 - RECOVERIES OF FINANCIAL FIXED ASSETS -888 88 -100,00 170 - INCOME FROM ORDINARY ACTIVITIES 98.645 171.757 91.002 8,4 5,8 180 - EXTRAORDINARY INCOME 14.470 14.559 3.74271,3 190 - EXTRAORDINARY INCOME, NET 10.562 11.961 2.19480,3 200 - EXTRAORDINARY INCOME, NET80,3 200 - EXTRAORDINARY INCOME80,25 200 - REXTRAORDINARY INCOME80,25 200 - REXTRAORDINARY INCOME80,25 200 - REXTRAORDIN	(a) personnel	- 116.547	- 199.388	- 101.024	15,4	8,1
- social security costs - termination indemnities - 5.228 - 8.608 - 4.675 - 11,8 - pensions and similar commitments - 7.140 - 5.247 - 6.114 - pensions and similar commitments - 7.140 - 5.247 - 6.114	including:					
- termination indemnities	<ul> <li>wages and salaries</li> </ul>	- 77.053	- 138.176	- 67.581	14,0	9,3
- pensions and similar commitments	<ul> <li>social security costs</li> </ul>	- 21.175	- 38.267	- 18.494	14,5	
(b) other administrative costs	<ul> <li>termination indemnities</li> </ul>	- 5.228	- 8.608	- 4.675	11,8	- 1,1
90 - DEPRECIATION AND AMORTIZATION OF INTANGIBLE AND TANGIBLE FIXED ASSETS -60.682 -91.052 -48.950 24,0 33,6 100 - PROVISIONS FOR RISKS AND CHARGES -2.663 -3.176 -2.350 13,3 56,6 110 - OTHER OPERATING EXPENSES -1.873 -5.800 -5.059	<ul> <li>pensions and similar commitments</li> </ul>	- 7.140	- 5.247	- 6.114	16,8	10,0
INTANGIBLE AND TANGIBLE FIXED ASSETS   -60.682   -91.052   -48.950   24,0   33,6     100 - PROVISIONS FOR RISKS AND CHARGES   -2.663   -3.176   -2.350   13,3   56,6     110 - OTHER OPERATING EXPENSES   -1.873   -5.800   -5.059         120 - PROVISIONS FOR LOAN LOSSES AND FOR GUARANTEES AND COMMITMENTS   -27.784   -59.670   -28.896   -3,8   15,9     130 - RECOVERIES OF LOANS AND REVERSALS OF PROVISIONS FOR GUARANTEES AND COMMITMENTS   3.761   9.863   5.610       140 - ADDITIONAL PROVISIONS FOR LOAN LOSSES   -13.000		64.505	- 122.433	- 57.945	11,3	17,3
100 - PROVISIONS FOR RISKS AND CHARGES   -2.663   -3.176   -2.350   13,3   56,6     110 - OTHER OPERATING EXPENSES   -1.873   -5.800   -5.059         120 - PROVISIONS FOR LOAN LOSSES AND FOR GUARANTEES AND COMMITMENTS   -27.784   -59.670   -28.896   -3,8   15,9     130 - RECOVERIES OF LOANS AND REVERSALS OF PROVISIONS FOR GUARANTEES AND COMMITMENTS   3.761   9.863   5.610       140 - ADDITIONAL PROVISIONS FOR LOAN LOSSES   -13.000   -   -   -     150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS   -11   -11   -100,0   -27,6     160 - RECOVERIES OF FINANCIAL FIXED ASSETS   -88   88   100,0       170 - INCOME FROM ORDINARY ACTIVITIES   98.645   171.757   91.002   8,4   5,8     180 - EXTRAORDINARY INCOME   14.470   14.559   3.742     -71,3     190 - EXTRAORDINARY EXPENSES   -3.908   -2.598   1.548     -17,3     200 - EXTRAORDINARY INCOME, NET   10.562   11.961   2.194     -80,3     220 - INCOME TAXES   -46.250   -78.900   -38.300   20,8   -2,5	• •				_	
110 - OTHER OPERATING EXPENSES   -1.873   -5.800   -5.059         120 - PROVISIONS FOR LOAN LOSSES AND FOR GUARANTEES AND COMMITMENTS   -27.784   -59.670   -28.896   -3.8   15.9     130 - RECOVERIES OF LOANS AND REVERSALS OF PROVISIONS FOR GUARANTEES AND COMMITMENTS   3.761   9.863   5.610       140 - ADDITIONAL PROVISIONS FOR LOAN LOSSES   -13.000   -   -     150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS   -11   -11   100,0   -27,6     160 - RECOVERIES OF FINANCIAL FIXED ASSETS   -88   88   100,0       170 - INCOME FROM ORDINARY ACTIVITIES   98.645   171.757   91.002   8.4   5.8     180 - EXTRAORDINARY INCOME   14.470   14.559   3.742     -71,3     190 - EXTRAORDINARY EXPENSES   -3.908   -2.598   1.548     -17,3     200 - EXTRAORDINARY INCOME, NET   10.562   11.961   2.194     80,3     220 - INCOME TAXES   -46.250   -78.900   -38.300   20,8   -2,5	INTANGIBLE AND TANGIBLE FIXED ASSETS	- 60.682				
120 - PROVISIONS FOR LOAN LOSSES AND FOR GUARANTEES AND COMMITMENTS   -27.784   -59.670   -28.896   -3,8   15,9     130 - RECOVERIES OF LOANS AND REVERSALS OF PROVISIONS FOR GUARANTEES AND COMMITMENTS   3.761   9.863   5.610         140 - ADDITIONAL PROVISIONS FOR LOAN LOSSES   - 13.000       150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS   - 11   -11   100,0   .27,6     160 - RECOVERIES OF FINANCIAL FIXED ASSETS   - 88   88   100,0       170 - INCOME FROM ORDINARY ACTIVITIES   98.645   171.757   91.002   8,4   5,8     180 - EXTRAORDINARY INCOME   14.470   14.559   3.742     .71,3     190 - EXTRAORDINARY EXPENSES   -3.908   -2.598   1.548     .17,3     200 - EXTRAORDINARY INCOME, NET   10.562   11.961   2.194     .80,3     220 - INCOME TAXES   -46.250   -78.900   -38.300   20,8   -2,5					13,3	56,6
GUARANTEES AND COMMITMENTS   -27.784   -59.670   -28.896   -3,8   15,9		- 1.873	- 5.800	- 5.059		
130 - RECOVERIES OF LOANS AND REVERSALS OF PROVISIONS FOR GUARANTEES AND COMMITMENTS   3.761   9.863   5.610         140 - ADDITIONAL PROVISIONS FOR LOAN LOSSES   - 13.000           150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS   - 11   -11   -100,0   -27,6     160 - RECOVERIES OF FINANCIAL FIXED ASSETS   - 88   88   -100,0       170 - INCOME FROM ORDINARY ACTIVITIES   98.645   171.757   91.002   8,4   5,8     180 - EXTRAORDINARY INCOME   14.470   14.559   3.742     -71,3     190 - EXTRAORDINARY EXPENSES   -3.908   -2.598   -1.548     -17,3     200 - EXTRAORDINARY INCOME, NET   10.562   11.961   2.194     -80,3     220 - INCOME TAXES   -46.250   -78.900   -38.300   20,8   -2,5	·-·					
PROVISIONS FOR GUARANTEES AND COMMITMENTS         3.761         9.863         5.610             140 - ADDITIONAL PROVISIONS FOR LOAN LOSSES         - 13.000		- 27.784	- 59.670	- 28.896	- 3,8	15,9
COMMITMENTS         3.761         9.863         5.610            140 - ADDITIONAL PROVISIONS FOR LOAN LOSSES        13.000             150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS         - 11         -11         -10,00         -27,6           160 - RECOVERIES OF FINANCIAL FIXED ASSETS         - 88         88         -100,0            170 - INCOME FROM ORDINARY ACTIVITIES         98.645         171.757         91.002         8,4         5,8           180 - EXTRAORDINARY INCOME         14.470         14.559         3.742          -71,3           200 - EXTRAORDINARY EXPENSES         -3,908         -2.598         -1.548          -17,3           200 - EXTRAORDINARY INCOME, NET         10.562         11.961         2.194          -80,3           220 - INCOME TAXES         -46.250         -78.900         -38.300         20,8         -2,5	130 - RECOVERIES OF LOANS AND REVERSALS OF					
140 - ADDITIONAL PROVISIONS FOR LOAN LOSSES   - 13.000   -   -   -						
150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS         -         -11         -11         -100,0         -27,6           160 - RECOVERIES OF FINANCIAL FIXED ASSETS         88         88         -100,0            170 - INCOME FROM ORDINARY ACTIVITIES         98.645         171,757         91.002         8,4         5,8           180 - EXTRAORDINARY INCOME         14.470         14.559         3.742          -71,3           190 - EXTRAORDINARY EXPENSES         -3.908         -2.598         -1.548          -17,3           200 - EXTRAORDINARY INCOME, NET         10.562         11.961         2.194          -80,3           220 - INCOME TAXES         -46.250         -78.900         -38.300         20,8         -2,5		3.761	9.863	5.610		
160 - RECOVERIES OF FINANCIAL FIXED ASSETS       -       88       88       -100,0          170 - INCOME FROM ORDINARY ACTIVITIES       98.645       171.757       91.002       8,4       5,8         180 - EXTRAORDINARY INCOME       14.470       14.559       3.742        -71,3         190 - EXTRAORDINARY EXPENSES       -3.908       -2.598       -1.548        -17,3         200 - EXTRAORDINARY INCOME, NET       10.562       11.961       2.194        -80,3         220 - INCOME TAXES       -46.250       -78.900       -38.300       20,8       -2,5			- 13.000			<u> </u>
170 - INCOME FROM ORDINARY ACTIVITIES         98.645         171.757         91.002         8,4         5,8           180 - EXTRAORDINARY INCOME         14.470         14.559         3.742          -71,3           190 - EXTRAORDINARY EXPENSES         -3.908         -2.598         -1.548          -17,3           200 - EXTRAORDINARY INCOME, NET         10.562         11.961         2.194          -80,3           220 - INCOME TAXES         -46.250         -78.900         -38.300         20,8         -2,5						- 27,6
180 - EXTRAORDINARY INCOME       14.470       14.559       3.742        -71,3         190 - EXTRAORDINARY EXPENSES       -3.908       -2.598       -1.548        -17,3         200 - EXTRAORDINARY INCOME, NET       10.562       11.961       2.194        -80,3         220 - INCOME TAXES       -46.250       -78.900       -38.300       20,8       -2,5					- 100,0	
190 - EXTRAORDINARY EXPENSES       -3.908       -2.598       -1.548        -17,3         200 - EXTRAORDINARY INCOME, NET       10.562       11.961       2.194        -80,3         220 - INCOME TAXES       -46.250       -78.900       -38.300       20,8       -2,5		98.645		91.002	8,4	
200 - EXTRAORDINARY INCOME, NET         10.562         11.961         2.194          -80,3           220 - INCOME TAXES         -46.250         -78.900         -38.300         20,8         -2,5						
<b>220 - INCOME TAXES</b> - 46.250 - 78.900 - 38.300 20,8 - 2,5						
<b>230 - NET INCOME</b> 62.957 104.818 54.896 14,7 - 5,1						
	230 - NET INCOME	62.957	104.818	54.896	14,7	- 5,1



### INCOME STATEMENT (thousands of Euros)

	30/6/03	30/3/03	31/12/02	30/6/02	_6/03-	6/02
					absolute	%
10 Interest income and similar revenues	278.913	141.870	567.000	275.216	3.697	1.0
						1,3
20 Interest expenses and similar charges	- 119.624	- 64.086	- 263.694	- 127.021	7.397	-5,8
NET INTEREST INCOME	159.289	77.784	303.306	148.195	11.094	7,5
40 Commission income	85.922	41.753	160.710	79.990	5.932	7,4
50 Commission expenses	- 7.472	- 3.296	- 12.825	- 5.546	-1.926	34,7
60 Gains (losses)						
from financial transactions	- 2.710	- 1.542	- 5.989	- 3.047	337	-11,1
30 Dividends and other revenues	57.177	19.460	87.245	52.937	4.240	8,0
70 Other operating income	76.732	37.764	123.889	57.010	19.722	34,6
110 Other operating expenses	- 1.873	- 642	- 5.800	- 5.059	3,186	-63,0
NON INTEREST INCOME	207.776	93.497	347.230	176.285	31.491	17,9
GROSS OPERATING INCOME	367.065	171.281	650.536	324.480	42.585	13,1
80 Administrative costs	- 181.052	- 88.324	- 321.821	- 158.969	-22.083	13,9
– Personnel	- 116.547	- 57.990	- 199.388	- 101.024	-15.523	15,4
<ul> <li>Other administrative costs</li> </ul>	- 64.505	- 30.334	- 122.433	- 57.945	-6.560	11,3
90 Depreciation and amortization						
of intangible and tangible						
fixed assets	- 60.682	- 29.472	- 91.052	- 48.950	-11.732	24,0
OPERATING COSTS	-241.734	-117.796	-412.873	-207.919	-33.815	16,3
OPERATING INCOME	125.331	53.485	237.663	116.561	8.770	7,5
100 Provisions for risks						
and charges	-2.663	-333	-3.176	-2.350	-313	13,3
120 Provisions for loan losses and for						
guarantees and commitments	-27.784	-15.992	-59.670	-28.896	1.112	-3,8
130 Recoveries of loans and reversals of provisions						
for guarantees and commitments	3.761	2.499	9.863	5.610	-1.849	-33,0
140 Additional provisions for loan losses	-	-	-13.000		- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	
150 Write-downs to financial fixed assets	•	-	-11	-11	11	-100,0
160 Recoveries of financial fixed assets			88	88	-88	
PROVISIONS AND WRITE-DOWNS	-26.686	-13.826	-65.906	-25.559	-1.127	4,4
170 INCOME FROM ORDINARY ACTIVITIES	98.645	39.659	171.757	91.002	7.643	8,4
180 Extraordinary income	14.470	3.373	14.559	3.742	10.728	286,7
190 Extraordinary expenses	- 3.908	- 1.935	- 2.598	- 1.548	-2.360	152,5
200 EXTRAORDINARY INCOME, NET	10.562	1.438	11.961	2.194	8.368	381,3
INCOME BEFORE TAXATION	109.207	41.097	183.718	93.196	16.011	17,2
220 Income taxes	- 46.250	- 15.900	- 78.900	- 38.300	-7.950	20,8
230 NET INCOME	62.957	25.197	104,818	54.896	8.061	14,7

### CONSOLIDATED HINANGIAL HICHLIGHE

BALANCE SHEET (1)   STOCK						Chang	
Total assets		30/6/03	31/3/03	31/12/02	30/6/02	6/03-12/02	5/03-6/02
Total assets	RALANCE SHEET (1)			-1. 1. ".			
-Customer Deposits   10,872,4   10,628,4   10,588,2   9,830,8   3,0   10,6   -Amounts owed to customers   6,665,8   6,675,2   6,900,8   6,047,9   -3,4   10,2   -Debts evidenced by certificates   4,206,6   3,953,2   3,657,4   3,782,9   15,0   11,2   -Debts evidenced by certificates   4,206,6   3,953,2   3,657,4   3,782,9   15,0   11,2   -Deposits from Banks   1,334,4   1,302,4   1,466,4   939,7   -9,0   42,0   -Prodis managed on behalf of third parties   0,4   0,0   400,0   400,0   400,0   3,3   33,3   33,3   -Subcritionarial forms delication Activities (OFIA)   14,393,9   14,138,5   13,292,9   13,369,6   3,3   7,7   -Assets Under Management   7,197,9   6,923,0   6,842,9   6,362,1   5,2   13,1   -Assets in Custody   7,196,0   7,215,5   7,087,0   7,007,5   1,5   2,7   -Total Financial Intermediation Activities (TFIA)   25,266,3   24,766,9   24,488,1   23,200,4   3,2   8,9   -Lending (2) (3)   13,461,3   12,940,8   13,210,9   12,176,1   1,9   10,6   -Loans to Customers (2) (3)   9,733,8   9,458,8   9,495,1   8,509,2   2,5   14,4   -Loans to Banks (2)   8,88,4   854,7   1,328,1   7,98,9   32,4   12,5   -Evacurities   2,237,7   2,242,0   335,7   13,1   18,5   -Trading Securities   2,237,4   2,237,7   2,420,2   335,7   13,1   18,5   -Trading Securities   2,237,4   2,237,7   2,420,2   335,7   13,1   18,5   -Trading Securities   3,194,4   141,7   676,0   337,9   5,5   -Trading Securities   3,194,4   141,7   676,0   337,9   5,5   -Trading Securities   3,194,4   141,7   676,0   337,9   5,5   -Trading Securities   9,69,4   4,434   4,111   4,112   7,6   7,5   -Trading Income   96,9   40,8   186,4   81,7   18,6   -Trading Income   96,9   40,8   18,4   4,111   4,112   7,6   7,5   -Trading Income   73,918		15.697,2	15.194,6	15.388,9	13.829,7	2,0	13,5
-Customer Deposits   10,872,4   10,628,4   10,588,2   9,830,8   3,0   10,6   -Amounts owed to customers   6,665,8   6,675,2   6,900,8   6,047,9   -3,4   10,2   -Debts evidenced by certificates   4,206,6   3,953,2   3,657,4   3,782,9   15,0   11,2   -Debts evidenced by certificates   4,206,6   3,953,2   3,657,4   3,782,9   15,0   11,2   -Deposits from Banks   1,334,4   1,302,4   1,466,4   939,7   -9,0   42,0   -Prodis managed on behalf of third parties   0,4   0,0   400,0   400,0   400,0   3,3   33,3   33,3   -Subcritionarial forms delication Activities (OFIA)   14,393,9   14,138,5   13,292,9   13,369,6   3,3   7,7   -Assets Under Management   7,197,9   6,923,0   6,842,9   6,362,1   5,2   13,1   -Assets in Custody   7,196,0   7,215,5   7,087,0   7,007,5   1,5   2,7   -Total Financial Intermediation Activities (TFIA)   25,266,3   24,766,9   24,488,1   23,200,4   3,2   8,9   -Lending (2) (3)   13,461,3   12,940,8   13,210,9   12,176,1   1,9   10,6   -Loans to Customers (2) (3)   9,733,8   9,458,8   9,495,1   8,509,2   2,5   14,4   -Loans to Banks (2)   8,88,4   854,7   1,328,1   7,98,9   32,4   12,5   -Evacurities   2,237,7   2,242,0   335,7   13,1   18,5   -Trading Securities   2,237,4   2,237,7   2,420,2   335,7   13,1   18,5   -Trading Securities   2,237,4   2,237,7   2,420,2   335,7   13,1   18,5   -Trading Securities   3,194,4   141,7   676,0   337,9   5,5   -Trading Securities   3,194,4   141,7   676,0   337,9   5,5   -Trading Securities   3,194,4   141,7   676,0   337,9   5,5   -Trading Securities   9,69,4   4,434   4,111   4,112   7,6   7,5   -Trading Income   96,9   40,8   186,4   81,7   18,6   -Trading Income   96,9   40,8   18,4   4,111   4,112   7,6   7,5   -Trading Income   73,918	Fundina	12.607.2	12.331.2	12.424.9	11,170,8	1,5	12,9
− Debts is indenced by certificates         4,206,6         3,953,2         3,657,4         3,782,9         15,0         11,2           − Deposits from Banks         1,334,4         1,302,4         1,466,4         937,7         -9,0         42,0           − Eunds managed on behalf of third parties         0,4         0,4         0,4         0,3         3,3         33,3           3,33         3,34         4,00         400,0         400,0         400,0         400,0         400,0         400,0         400,0         400,0         3,3	•						
Deposits from Banks		6.665,8	6.675,2	6.900,8	6.047,9	- 3,4	10,2
-Funds managed on behalf of third parties	<ul> <li>Debts evidenced by certificates</li> </ul>	4.206,6	3.953,2	3.657,4	3.782,9	15,0	11,2
-Subcridinated loans							
Chier Financial Intermediation Activities (OFIA)   14,393,9   14,138,5   13,929,9   13,369,6   3,3   7,7    - Asseis Under Management   7,197,9   6,923,0   6,842,9   6,362,1   5,2   13,1    - Asseis in Custody   7,196,0   7,215,5   7,087,0   7,007,5   1,5   2,7    - Total Financial Intermediation Activities (IFIA)   25,266,3   24,766,9   24,488,1   23,200,4   3,2   8,9    - Lending (2) (3)   13,461,3   12,940,8   13,210,9   12,176,1   1,9   10,6    - Loans to Customers (2) (3)   9,733,8   9,458,8   9,495,1   8,509,2   2,5   14,4    - Loans to Banks (2)   898,4   854,7   1,328,1   799,9   32,4   12,5    - Securities   2,829,1   2,627,3   2,387,7   2,868,0   18,5   1,4    - Investiment Securities   273,7   273,7   242,0   335,7   13,1   18,5    - Trading Securities   2,555,4   2,353,6   2,145,7   2,532,3   19,1   0,9    - Shoreholders' Equity (4)   1,301,0   1,298,9   1,305,8   1,302,4   -0,4   -0,1    - GROUP INSURANCE COMPANIES (1)    - Total premiums   319,4   141,7   676,0   337,9   -5,5    - Damages poid-out   208,7   102,1   430,3   132,9   57,0    - Total premiums   3,94   141,7   676,0   337,9   -5,5    - Damages poid-out   208,7   102,1   430,3   132,9   57,0    - Total premiums   3,94   4,11,7   6,60   3,37,9   -5,5    - Damages poid-out   3,94							33,3
- Assets Under Manogement 7, 197, 9 6, 923, 0 6, 842, 9 6, 362, 1 5, 2 13, 1 7, 196, 10 7, 196, 0 7, 195, 5 7, 087, 0 7, 087, 0 7, 097, 5 1, 5 2, 7  Total Financial Intermediation Activities (TFIA) 25, 266, 3 24, 766, 9 24, 488, 1 23, 200, 4 3, 2 88, 9  Lending (2) (3) 13, 461, 3 12, 940, 8 13, 210, 9 12, 176, 1 1, 9 10, 6 1, 20 10, 21, 21, 21, 21, 21, 21, 21, 21, 21, 21	- Subardinated loans	400,0	400,0	400,0	400,0	•	•
- Assets in Custody 7.196,0 7.215,5 7.087,0 7.007,5 1,5 2,7 Total Financial Intermediation Activities (TFIA) 25.266,3 24.766,9 24.488,1 23.200,4 3,2 8,9  Lending (2) (3) 13.461,3 12.940,8 13.210,9 12.176,1 1,9 10,6 - Loans to Gustomers (2) (3) 9.733,8 9.458,8 9.495,1 8.509,2 2,5 14.4 - Loans to Bonks (2) 8898,4 854,7 1.328,1 798,9 32,4 12.5 - Securities 28,91 2.627,3 2.387,7 2.868,0 18,5 -1,4 - Investiment Securities 273,7 273,7 242,0 335,7 13,1 18,5 - Trading Securities 2.555,4 2.353,6 2.145,7 2.532,3 19,1 0,9  Shoreholders' Equity (4) 1.301,0 1.298,9 1.305,8 1.302,4 -0,4 -0,1  GROUP INSURANCE COMPANIES (1) 1.301,0 1.298,9 1.305,8 1.302,4 -0,4 -0,1  GROUP INSURANCE COMPANIES (1) 1.301,0 1.298,9 1.305,8 1.302,4 -0,4 -0,1  GROUP INSURANCE COMPANIES (1) 1.301,0 1.298,9 1.305,8 1.302,4 -0,4 -0,1  GROUP INSURANCE COMPANIES (1) 1.301,0 1.298,9 1.305,8 1.302,4 -0,4 -0,1  GROUP INSURANCE COMPANIES (1) 1.301,0 1.298,9 1.305,8 1.302,4 -0,4 -0,1  GROUP INSURANCE COMPANIES (1) 1.301,0 1.298,9 1.305,8 1.302,4 -0,4 -0,1  GROUP INSURANCE COMPANIES (1) 1.301,0 1.298,9 1.305,8 1.302,4 -0,4 -0,1  GROUP INSURANCE COMPANIES (1) 1.301,0 1.298,9 1.305,8 1.302,4 -0,4 -0,1  GROUP INSURANCE COMPANIES (1) 1.201,0 1.208,9 1.305,8 1.302,4 -0,4 -0,1  GROUP INSURANCE COMPANIES (1) 1.201,0 1.208,9 1.305,8 1.302,4 -0,4 -0,1  GROUP INSURANCE COMPANIES (1) 1.201,0 1.208,9 1.305,8 1.302,4 -0,4 -0,1  GROUP INSURANCE COMPANIES (1) 1.201,0 1.208,9 1.305,8 1.302,4 -0,4 -0,1  GROUP INSURANCE COMPANIES (1) 1.201,0 1.208,9 1.305,8 1.302,4 -0,4 -0,1  GROUP INSURANCE COMPANIES (1) 1.201,0 1.208,9 1.305,8 1.302,4 -0,4 -0,1  GROUP INSURANCE COMPANIES (1) 1.201,0 1.208,9 1.305,8 1.302,4 -0,4 -0,1  GROUP INSURANCE COMPANIES (1) 1.201,0 1.208,9 1.305,8 1.302,9 1.302,9 5.5,0  INCOMPANIES (1) 1.201,0 1.208,9 1.305,8 1.302,9							
Lending (2) (3)							
Lending (2) (3)	- Assets in Custody	7.196,0	7.215,5	7.087,0	7.007,5	1,5	2,7
Loans to Customers (2) (3)	Total Financial Intermediation Activities (TFIA)	25.266,3	24.766,9	24.488,1	23.200,4	3,2	8,9
-Loans to Banks (2)	3111	•	•				
Securities			-			,	•
- Investiment Securities							
Part		•					
Shareholders' Equity (4)   1.301,0   1.298,9   1.305,8   1.302,4   -0,4   -0,1							
Total premiums   319,4   141,7   676,0   337,9   5,5   5,5   5,5   20mages paid-out   208,7   102,1   430,3   132,9   57,0   100,1   430,3   132,9   57,0   100,1   430,3   132,9   57,0   100,1   430,3   132,9   57,0   100,0   10	= Trading Seconies	2.555,4		-		•	·
Total premiums		1.301,0	1.298,9	1.305,8	1.302,4	- 0,4	- 0,1
Damages poid-out   208,7   102,1   430,3   132,9   57,0     INCOME STATEMENT (1)		210.4	141.7	777.0	227.0		
Number of branches							
Departing Income   96,9   40,8   186,4   81,7   18,6     Income from Ordinary Activities   68,6   26,0   112,0   54,9   25,0     Income before Taxation   87,9   38,7   128,5   57,4   53,2     Net Income   43,7   21,5   66,2   29,6   47,6     RESOURCES (5)		200,7	102,1	400,0	102,7		37,0
Income before Taxation   87,9   38,7   128,5   57,4   53,2   Net Income   43,7   21,5   66,2   29,6   47,6   RESOURCES (5)		96,9	40,8	186,4	81,7		18,6
Net Income   43,7   21,5   66,2   29,6   47,6     RESOURCES (5)							
Number of branches   455   452   452   408   0,7   11,5     Number of employees   4,422   4,434   4,111   4,112   7,6   7,5     Insurance companies:							
Number of branches   455   452   452   408   0,7   11,5     Number of employees   4,422   4,434   4,111   4,112   7,6   7,5     Insurance companies:		43,7	21,5	66,2	29,6		47,6
Number of employees   4.422   4.434   4.111   4.112   7,6   7,5     Insurance companies:		165	150	460	400	0.7	- 17.5
Insurance companies:   - number of branches   427   433   443   455   -3,6   -6,2     - number of branches   396   400   402   406   -1,5   -2,5     FINANCIAL RATIOS							
- number of branches 427 433 443 455 -3,6 -6,2 - number of employees 396 400 402 406 -1,5 -2,5 -2,5   FINANCIAL RATIOS  Non interest income	• •	4.722	4.404	4.711	7.172	7,0	,,,,
FINANCIAL RATIOS  Non interest income / Gross-operating income / Shareholders' Equity (4)  ROE  ROE  ROAE (6)  SOLVENCY RATIOS (7)  Risk-Weighted Assets (RWA) (1)  Tier 1% of RWA  SOLVENCY RATIOS  150,28%  48,47% 48,08% 48,16% 72,74% 75,47% 80E		427	433	443	455	- 3,6	- 6,2
Non interest income         7 Gross operating income         50,28%         48,47%         48,08%         48,16%           Operating costs         73,91%         76,73%         72,74%         75,47%           Income before Taxation         7 Shareholders' Equity (4)         6,76%         2,98%         9,84%         4,41%           ROE         3,36%         1,66%         5,07%         2,27%           ROAE (6)         3,35%         1,65%         5,13%         2,30%           SOLVENCY RATIOS (7)           Risk-Weighted Assets (RWA) (1)         11,274,0         11,149,6         10,164,1         9,551,1         10,9         18,0           Tier 1% of RWA         6,74%         6,82%         7,13%         8,55%	- number of employees	396	400	402	406	- 1,5	- 2,5
/ Gross operating income 50,28% 48,47% 48,08% 48,16%  Operating costs / Gross operating income 73,91% 76,73% 72,74% 75,47%  Income before Taxation / Shareholders' Equity (4) 6,76% 2,98% 9,84% 4,41%  ROE 3,36% 1,66% 5,07% 2,27%  ROAE (6) 3,35% 1,65% 5,13% 2,30%  SOLVENCY RATIOS (7)  Risk-Weighted Assets (RWA) (1) 11,274,0 11,149,6 10,164,1 9,551,1 10,9 18,0  Tier 1% of RWA 6,74% 6,82% 7,13% 8,55%							
Operating costs / Gross operating income / Gross operating income / Shareholders' Equity (4)  ROE 3,36% 1,66% 5,07% 2,27%  ROAE (6) 3,35% 1,65% 5,13% 2,30%  SOLVENCY RATIOS (7)  Risk-Weighted Assets (RWA) (1) 11.274,0 11.149,6 6,74% 6,82% 7,13% 8,55%							
/ Gross operating income 73,91% 76,73% 72,74% 75,47% Income before Taxation / Shareholders' Equity (4) 6,76% 2,98% 9,84% 4,41%  ROE 3,36% 1,66% 5,07% 2,27%   ROAE (6) 3,35% 1,65% 5,13% 2,30%   SOLVENCY RATIOS (7)  Risk-Weighted Assets (RWA) (1) 11.274,0 11.149,6 10.164,1 9.551,1 10,9 18,0  Tier 1% of RWA 6,74% 6,82% 7,13% 8,55%		50,28%	48,47%	48,08%	48,16%		
Income before Taxation		70.010/	7/ 700/	70 740/	75 479/		
/ Shareholders' Equity (4) 6,76% 2,98% 9,84% 4,41%  ROE 3,36% 1,66% 5,07% 2,27%  ROAE (6) 3,35% 1,65% 5,13% 2,30%  SOLVENCY RATIOS (7)  Risk-Weighted Assets (RWA) (1) 11.274,0 11.149,6 10.164,1 9.551,1 10,9 18,0  Tier 1% of RWA 6,74% 6,82% 7,13% 8,55%		/3,91%	10,/3%	12,14%	13,4176		
ROAE (6) 3,35% 1,65% 5,13% 2,30%  SOLVENCY RATIOS (7)  Risk-Weighted Assets (RWA) (1) 11.274,0 11.149,6 10.164,1 9.551,1 10,9 18,0  Tier 1% of RWA 6,74% 6,82% 7,13% 8,55%		6,76%	2,98%	9,84%	4,41%		
SOLVENCY RATIOS (7)           Risk-Weighted Assets (RWA) (1)         11.274,0         11.149,6         10.164,1         9.551,1         10,9         18,0           Tier 1% of RWA         6,74%         6,82%         7,13%         8,55%	ROE	3,36%	1,66%	5,07%	2,27%		
SOLVENCY RATIOS (7)           Risk-Weighted Assets (RWA) (1)         11.274,0         11.149,6         10.164,1         9.551,1         10,9         18,0           Tier 1% of RWA         6,74%         6,82%         7,13%         8,55%	BOAE (4)			E 170/	2 200		
Risk-Weighted Assets (RWA) (1) 11.274,0 11.149,6 10.164,1 9.551,1 10,9 18,0 Tier 1% of RWA 6,74% 6,82% 7,13% 8,55%		3,33%	1,00%	3,13%			
Tier 1% of RWA 6,74% 6,82% 7,13% 8,55%		11,274.0	11,149.6	10.164,1	9.551.1	10.9	18,0
Total Capital % of RWA 8,75% 8,68% 9,01% 12,46%				,			
	Total Capital % of RWA	8,75%	8,68%	9,01%	12,46%	<u> </u>	

<sup>(1)</sup> Millions of Euros.

<sup>(2)</sup> Gross of allowance for credit risks.

<sup>(3)</sup> Including leased fixed assets.

<sup>(4)</sup> Including reserves for general banking risks.

<sup>(5)</sup> Statistics at the end of period.

<sup>(6)</sup> Net income an average shareholders' equity (Return On Average Equity).

<sup>(7)</sup> Ratios communicated to the Bank of Italy. Excluding ratios at 30/6/2003 and 31/3/2002.



ASSETS				Chang	
thousands of Euros)	30/6/03	31/12/02	30/6/02_	6/03-12/02	6/02-12/0
10 - CASH IN HAND, BALANCES WITH CENTRAL BANKS AND					
POST OFFICES	152.051	197.247	156.955	- 22,9	- 15,
20 - TREASURY CERTIFICATES AND OTHER BILLS ELIGIBLE					
FOR REFINANCING WITH CENTRAL BANKS	1.030.112	427.642	492.911	140,9_	- 14,5
30 - LOANS AND ADVANCES TO CREDIT INSTITUTIONS:	889.682	1.320.229	791.928	- 32,6	- 32,2
(a) repayable on demand	416.911	547.759	272.903	- 23,9	- 11,8
(b) other loans and advances	472.771	772,470	519.025	- 38,8	- 39,
40 - ACCRUED INCOME AND PREPAID EXPENSES: including:	8.946.387	8.746.577	7.828.668	2,3	1,4
<ul> <li>loans using funds managed on behalf of third parties</li> </ul>	260	188	160	38,3	- 14,
50 - BONDS AND OTHER FIXED-INCOME SECURITIES:	1.626.518	1.759.587	2.198.644	- 7,6	3,4
(a) issued by public bodies	893.417	1.031.803	1.268.623	- 13,4	14,4
(b) issued by banks	392.461	429.387	623.020	- 8,6	- 3,
including:					
- own securities	42.352	44.916	54.195	- 5,7	- 1,
(c) issued by financial institutions	246.512	199,423	222.330	23,6	- 15,
including:  — own securities					.,
(d) issued by others	04 100	98.974	04 (7)	- 4.9	24.
	94.128 172.484		84.671	- 14.0	- 24,0
60 - SHARES, QUOTAS AND OTHER EQUITY SECURITIES 70 - EQUITY INVESTMENTS		200.478	176.425		80,
	82.648	103.800	75.208	- 20,4	- 22,7
(a) carried at equity	57.033	75.992	40.344	- 24,9	- 34,0
(b) others	25.615	27.808	34.864	. 7,9	- 2,2
30 - INVESTMENTS IN GROUP COMPANIES	152.120	152.385	150.916	- 0,2	16,6
(a) carried at equity	152.120	152.385	150.916	- 0,2	- 15,3
(b) others					
90 - POSITIVE DIFFERENCE ARISING FROM CONSOLIDATION	90.387	93.236	91.479	- 3,1	- 2,9
100 -POSITIVE DIFFERENCE ARISING FROM APPLICATION OF					
THE EQUITY METHOD	14.154	14.859	14.632	- 4,7	- 4,7
110 -INTANGIBLE FIXED ASSETS	478.129	480.672	349.927	- 0,5	- 2,3
including:					
~ start-up costs	1.402	1.058	2.104	32,5	- 33,2
- goodwill	446.727	450.799	322.477	- 0,9	- 2,5
20 - TANGIBLE FIXED ASSETS	990.399	967.126	852.238	2,4	6,1
40 - OWN SHARES	5.261	25.613	33.127	- 79,5	- 7,5
(nominal value: 2,313)		<del></del>			
50 - OTHER ASSETS	963.738	809.174	517.927	19,1	15,0
60 - ACCRUED INCOME AND PREPAID EXPENSES:	103.135	90.308	98.738	14,2	- 0,7
(a) accrued income	91.916	80.497	84.697	14,2	- 6,2
(b) prepoid expenses including:	11.219	9.811	14.041	14,4	53,8
_ discount on bonds issued	4.014	4.425	4.938		
OTAL ASSETS	15.697.205	15.388.933	13.829.723	2.0	- 0,9

LIABILITIES AND STOCKHOLDERS' EQUITY				Change %	Change %
(thousands Euro)	30/6/03_	31/12/02	30/6/02	6/03-12/02	6/02-12/01
10 - AMOUNTS OWED TO CREDIT INSTITUTIONS:	1.334.404	1.466.421	939.683	- 9,0	- 34,7
(a) repayable on demand	111.069	44.216	90.070	151,2	4,7
(b) with agreed maturity dates or periods of notice	1.223.335	1.422.205	849.613	- 14,0	- 37,2
20 - AMOUNTS OWED TO CUSTOMERS:	6.665.764	6.900.768	6.047.909	- 3,4	3,6
(a) repayable on demand	6.243.322	6.239.389	5.192.118	0,1	- 0,3
(b) with agreed maturity dates or periods of notice	422.442	661.379	855.791	- 36,1	36,0
30 - DEBTS EVIDENCED BY CERTIFICATES:	4.206.581	3,657,445	3.782.914	15,0	6,9
(a) bonds	3.721.630	3.146.656	3.234.031	18,3	9,9
(b) certificates of deposits	387.342	429.497	464.126	- 9,8	- 9,9
(c) other	97.609	81.292	84.757	20.1	5,2
40 - FUNDS MANAGED ON BEHALF OF THIRD PARTIES	367	310	297	18.4	- 0,3
50 - OTHER LIABILITIES	1.027.121	851.226	691,744	20,7	1,1
60 - ACCRUED EXPENSES AND DEFERRED INCOME:	164.836	149.127	150.854	10,5	8,2
(a) accrued expenses	96.627	83.940	94.088	15,1	- 1,2
(b) deferred income	68.209	65.187	56.766	4,6	28,4
70 - RESERVE FOR TERMINATION INDEMNITIES	99.883	103.515	90,695	- 3,5	1,2
80 - RESERVES FOR RISKS AND CHARGES	386.602	420.792	365.792	- 8,1	- 15,6
(a) reserves for pensions and similar commitments	293.827	294.061	303.327	- 0,1	- 0,3
(b) reserves for taxation	62.585	88.574	38.728	- 29,3	- 58.9
(c) consolidation reserves for future risks and charges	02.505	00.374	30.720	- 27,3	- 30,7
(d) other reserves	30.190	38.157	23.737	- 20.9	- 31,6
90 - RESERVES FOR LOAN LOSSES	14.644	14.644	6,703		- 0,1
100 - RESERVES FOR GENERAL BANKING RISKS	5.165	5.165	5.165	<del></del>	- 0,1
110 - SUBORDINATED LOANS	400.000	400,000	400,000	<del></del>	
130 - NEGATIVE DIFFERENCE ARISING FROM APPLICATION	400.000	400.000	400.000	<del></del>	<del></del>
OF THE EQUITY METHOD	34.929	35.134	1.995	- 0,6	
140 - MINORITY INTERESTS	17.353	17.539	19,151	- 1.1	3,5
150 - CAPITAL STOCK	1.020.550	1.020.550	1.020.550	- 1,!	0,3
160 - ADDITIONAL PAID-IN CAPITAL	139.941	136.095	132.655	2.8	0,3
			135.947	- 6,4	20,6
170 - RESERVES	127.290	135.981			
(a) legal reserve	67.351	56.869	56.869	18,4	22,3
(b) reserve for purchase of treasury stock	5.261	25.613	33.127	- 79,5	- 7,5
(c) statutory reserves		-			<b></b>
(d) other reserves	54.678	53.499	45.951	2,2	51,2
180 - REVALUATION RESERVES	8.050	8.050	8.050		
200 - NET INCOME	43.725	66.171	29.619	- 33,9	- 69,2
	· · · · · · · · · · · · · · · · · · ·				
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	15.697.205	15.388.933	13.829.723	2,0	- 0,9
GUARANTEES AND COMMITMENTS	1.000.55=	1 201 767	1 000 1 15		<del></del>
10 - GUARANTEES GIVEN	1.390.807	1.391.727	1.353.145	- 0,1	4,7
including:				20.0	
- acceptances	5.896	4.249	4.172	38,8	- 56,1
– other guarantees	1.384.911	1.387.478	1.348.973	- 0,2	5,1
20 - COMMITMENTS	916.349	820.908	570.250	11,6	- 13,4
including:					
- repurchase agreements	•				

### CONSOLIDATED INCOMESTATEMENT

				Chan	ge %
(thousands of Euros)	30/6/03	31/12/02	30/6/02	6/03-6/02	6/02-6/01
10 - INTEREST INCOME AND SIMILAR REVENUES including:	311.984	635.012	308.013	1,3	- 11,2
<ul> <li>loans and advances to customers</li> </ul>	252.897	486.147	238.734	5,9	- 6,2
- fixed-income securities	48.548	123.716	57.737	- 15,9	- 26,6
20 - INTEREST EXPENSE AND SIMILAR CHARGES including:	- 127.361	- 280.157	- 135.343	- 5,9	- 21,7
~ amounts owed to customers	- 33.080	- 78.704	- 38,592	- 14,3	- 14,3
_ securities issued	- 69.145	- 147.531	- 73.908	- 6,4	1,8
30 - DIVIDENDS AND OTHER REVENUES:	17.626	8.754	8.235		2,0
(a) from shares, quotas and other equity securities	13.018	2.878	2.689	***	60,4
(b) from equity investments	4.608	5.876	5.546	- 16,9	- 13,3
(c) from equity investments in group companies		-	-		
40 - COMMISSION INCOME	98.124	184.235	91.462	7,3	15,1
50 - COMMISSION EXPENSES	- 7.913	- 13.705	- 5.893	34,3	0,7
60 - GAINS (LOSSES) FROM FINANCIAL TRANSACTIONS,					
NET	- 866	- 5.844	- 3.237	- 73,2	
70 - OTHER OPERATING INCOME	79.981	157.806	74.359	7,6	12,3
80 - ADMINISTRATIVE COSTS:	- 206.761	- 374.031	- 185.252	11,6	8,2
(a) personnel	- 133,452	- 232,748	- 117.724	13.4	6,8
including:					-,-
- wages and salaries	- 87.705	- 159.519	- 78.351	11.9	7,5
- social security costs	- 24.339	- 44.633	- 21.550	12,9	9,0
- termination indemnities	- 6.182	- 21,920	- 5.714	8,2	- 1,8
- pensions and similar commitments	- 7.775	- 5.906	- 6.780	14,7	19,7
(b) other administrative costs	- 73.309	- 141.283	- 67.528	8,6	10,7
90 - DEPRECIATION AND AMORTIZATION OF	- 70.507	- 141.200	- 07.520	0,0	10,7
INTANGIBLE AND TANGIBLE FIXED ASSETS	- 67.654	- 123.129	- 66.127	2,3	21,0
100 - PROVISIONS FOR RISKS AND CHARGES	- 3.364	- 3.273	- 2.384	41,1	26,6
110 - OTHER OPERATING EXPENSES	- 2.435	- 11.101	- 6.459	- 62,3	93,6
120 - PROVISIONS FOR LOAN LOSSES AND FOR	- 2.403	- 11.701	- 0.407	- 02,0	70,0
GUARANTEES AND COMMITMENTS	- 29.587	- 67.090	- 31.226	- 5.2	16,2
130 - RECOVERIES OF LOANS AND REVERSALS OF	- 27.307	- 07.070	- 31.220	- 5,2	10,2
PROVISIONS FOR GUARANTEES AND					
COMMITMENTS	4716	13.264	6.924	- 31,9	
140 - ADDITIONAL PROVISIONS FOR LOAN LOSSES	4.715 - 62	- 17.334	- 209	- 70.3	<del>·</del> ·
150 - WRITE-DOWNS TO FINANCIAL FIXED ASSETS		- 17.334	- 209		E 4 2
160 - RECOVERIES OF FINANCIAL FIXED ASSETS		- 33 99	88		56,3
170 - PROFIT (LOSSES) ON INVESTMENTS CARRIED AT		99	- 80	····	
EQUITY	0.150	0.510	1.045	10 /	1/1
	2.152	8.512 111.985	1.945	10,6	- 16,1
180 - INCOME FROM ORDINARY ACTIVITIES	68.579		54.871	25,0	26,7
190 - EXTRAORDINARY INCOME	23.787	23.339	6.099	290,0	- 56,5
200 - EXTRAORDINARY EXPENSES	- 4.454	- 6.868	- 3.572	24,7	67,1
210 - EXTRAORDINARY INCOME, NET	19.333	16.471	2.527	665,1	- 78,8
240 - INCOME TAXES	- 43.050	- 60.914	- 27.141	58,6	- 26,3
250 - MINORITY INTERESTS	- 1.137	- 1.371	- 638	78,2	46.5
260 - NET INCOME	43.725	66.171	29.619	47,6	- 40,2

### RECLASSIFIED .... INCOMESTATEMENT

### INCOME STATEMENT (thousands of Euros)

	30/06/02	31/03/03	31/12/02	30/06/02	6/03 - 6/	′02
					absolute	%
10 Interest income and similar revenues	311.984	157.820	635.012	308.013	3.971	1,3
20 Interest expense and similar charges	-127.361	-67.523	-280.157	-135.343	7.982	-5,9
NET INTEREST INCOME	184.623	90.297	354.855	172.670	11.953	6,9
40 Commission income	98.124	47.903	184.235	91.462	6.662	7,3
50 Commission expenses	-7.913	-3.498	-13.705	-5.893	-2.020	34,3
60 Gains (losses)						
from financial transactions	-866	-674	-5.844	-3.237	2.371	
30 Dividends and other revenues	17.626	2.626	8.754	8.235	9.391	114,0
170 Profit (losses) on investments carried at equity	2.152	47	8.512	1.945	207	10,6
70 Other operating income	79.981	39.458	157.806	74.359	5.622	7,6
110 Other operating expenses	-2.435	-931	-11.101	-6.459	4.024	-62,3
NON INTEREST INCOME	186.669	84.931	328.657	160.412	26,257	16,4
GROSS OPERATING INCOME	371.292	175.228	683.512	333.082	38.210	11,5
80 Administrative costs	-206.761	-101.418	-374.031	-185.252	-21,509	11,6
– Personnel	-133.452	-66.610	-232.748	-117.724	-15.728	13.4
<ul> <li>Other administrative costs</li> </ul>	-73.309	-34.808	-141.283	-67.528	-5.781	8,6
90 Depreciation and amortization	,,	*				-,-
of intangible and tangible						
fixed assets	-67.654	-33.026	-123.129	-66.127	-1.527	2,3
OPERATING COSTS	-274.415	-134,444	-497.160	-251.379	-23.036	9,2
OPERATING INCOME	96.877	40.784	186.352	81.703	15.174	18,6
100 Provisions for risks						
and charges	-3.364	-575	-3.273	-2.384	-980	41.1
120 Provisions for loan losses and for						
guarantees and commitments	-29.587	-16.823	-67.090	-31.226	1.639	-5,2
130 Recoveries of loans and reversals of provisions						
for guarantees and commitments	4.715	2.662	13.264	6.924	-2.209	-31,9
140 Additional provisions for loan losses	-62	-90	-17.334	-209	147	
150 Write-downs to financial fixed assets		-	-33	-25	25	-100,0
160 Recoveries of financial fixed assets			99	88	-88	
PROVISIONS AND WRITE-DOWNS	-28.298	-14.826	-74.367	-26.832	-1.466	5,5
180 INCOME FROM ORDINARY ACTIVITIES	68.579	25.958	111.985	54.871	13.708	25,0
190 Extraordinary income	23.787	14.900	23.339	6.099	17.688	290,0
200 Extraordinary expenses	-4.454	-2.173	-6.868	-3.572	-882	24,7
210 EXTRAORDINARY INCOME, NET	19.333	12.727	16.471	2,527	16.806	665,1
INCOME BEFORE TAXATION	87.912	38.685	128.456	57.398	30.514	53,2
240 Income taxes	-43.050	-16.520	-60.914	-27.141	-15.909	58,6
0.00 1.11				400		70.0
250 Minority interests	-1.137	-652	-1.371	-638	-499	78,2

# CONSOLIDATED ACCOUNTS 2002



# CONSOLIDATED FINANCIAL HIGHLIGHTS

	21/12/02	20/0/02		Pro forma d ange % 31/12/01 Ct				
	31/12/02	30/9/02	31/12/01	31/12/00	2002	31/12/01 -	Chan- 2002	ge % 2001
BALANCE SHEET (1)								
Total assets	15,388.9	14,121.7	13,961.8	12,801.5	10.2	14,596.4	4.5	2.9
Funding	12,424.9	11,282,3	11,216.7	10,344.8	10.8	11,699.7	4.3	0.7
- Customer Deposits	10,558.2	9,943.9	9,377.2	8,131.2	12.6	10,085.4	7.6	8.7
- Amounts owed to customers	6,900.8	6,167.7	5,838.1	5,010.8	18.2	6,446.6	10.4	7.1
Debts evidenced by certificates	3,657.4	3,776.2	3,539.1	3,120.4	3.3	3,638.8	2.8	11.3
- Deposits from Banks	1,466.4	938,1	1,439.2	2,213,4	1.9	1,214.0	- 15.6	- 46.5
- Funds managed on behalf of third parties	0.3	0.3	0.3	0.2	•5	0.3	- 15.0	50.0
- Subordinated loans	400.0	400.0	400.0			400.0		
Other Financial Intermediation Activities (OFIA)	14,176.0	13,291.5	12,884.8	12,297.8	10.0	13,199.5	2.4	- 2.0
- Assets Under Management	7,034.0	6,344.5	6,421.6	6,091.7	9.5	6,498.4	1.2	- 1.1
- Assets in Custody	7,142.0	6,947.0	6,463.2	6,206.1	10.5	6,701.1	3.7	- 2.8
Total Financial Intermediation Activities (TFIA)	24,734.2	23,235,4	22,262.0	20,429.0	11.1	23,284.9	4.6	2.3
Lending (2) (3)	13,210.9	12,070,0	12,317,2	11,527.6	7.3	12,564.2	2.0	2.4
- Loans to Customers (2) (3)	9,495.1	8,505.3	8,341.4	7,539.0	13.8	8,984.3	7.7	3.8
- Loans to Banks (2)	1,328.1	873.2	1,175.1	998.4	13.0	1,192.2	1.5	17.7
- Securities	2,387.7	2,691.5	2,800.7	2,990.2	- 14.7	2,387.7	- 14.7	- 6.3
- Investiment Securities	242.0	391.8	460.1	405.6	- 47.4	242.0	- 47.4	13.4
- Trading Securities	2,145.7	2,299.7	2,340.6	2,584.6	- 8.3	2,145.7	- 8.3	- 9.4
Shareholders' Equity (4)	1,305.8	1,304.2	1,275.5	1,260.0	2.4	1,305.8	2.4	1.2
GROUP INSURANCE COMPANIES (1)	1,000.0	1,001.2	1,2.0.0	1,200.0		1,000.0		
Total premiums	676.2	459.6	668.4	778.7	1.2		•	
Damages paid-out	430.3	311.9	512.9	528.9	- 16.1			
INCOME STATEMENT (1)								
Operating Income	186.4	125.0	213.2	207.4	- 12.6			
Income from Ordinary Activities	112.0	83.3	162.6	152.9	- 31.1			
Income before Taxation	128.5	86.6	178.0	160.8	- 27.8			
Net Income	66.2	43.0	96.1	80.3	- 31.1			
RESOURCES (5)								
Number of branches	452	409	403	342	12.2	410.0	1.7	-
Number of employees	4,111	4,107	4,104	3,701	0.2	4,111.0	0.2	2.2
Insurance companies:								
- number of branches	443	448	482	558	- 8.1			
- number of employees	402	406	408	405	- 1.5			
FINANCIAL RATIOS								
Non interest income								
/ Gross operating income	48.08%	47.39%	47.64%	46.33%				
Operating costs	70.740	75.050	60.000	57.400				
/ Gross operating income	72.74%	75.05%	68.89%	67.16%				
Income before Taxation				40.700				
/ Shareholders' Equity (4)	9.84%	6.64%	13.96%	12.76%				
ROE	5.07%	3.29%	7.53%	6.37%				
ROAE (6)	5.13%	3.33%	7.58%	6.29%				
SOLVENCY RATIOS (7)								
Risk-Weighted Assets (RWA) (1)	10,164.1	9,491.6	9,231.1	7,977.0	10.1			
Tier 1% of RWA	7.13%	8.67%	8.71%	13.07%	6			

<sup>(1)</sup> Millions of Euros.

<sup>(2)</sup> Gross of allowence for credit risks.

<sup>(3)</sup> Including leased fixed assets.

<sup>(4)</sup> including reserves for general banking risks.

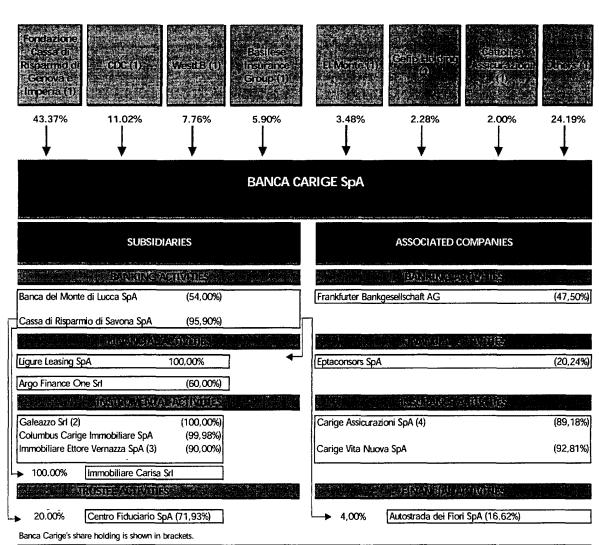
<sup>(5)</sup> Statistics at the end of period.

<sup>(6)</sup> Net income on average shareholders' equity (Return On Average Equity).

<sup>(7)</sup> Ratios communicated to the Bank of Italy.Excluding ratios at 313/2002.

<sup>(</sup>B) Pro forma data and changes of 2002 exclude ex Capitalla branches data; pro forma changes exclude ex intesa branches data.

# MONTANDILICAMON FIO 212AE - ELECTRON EN TRE



<sup>(1)</sup> Quota calculated on the basis of ordinary shares only

<sup>(2)</sup> The Company has a 0.02% holding in Columbus Carige Immobiliare SpA.

<sup>(3)</sup> The Company holds 10.00% of its own shares.

<sup>(4)</sup> New trading name of Levante Norditalia S.p.A. with effect 16/12/2001



# CONSOLIDATED BOARD OF DIRECTORS' REPORT

### PARTO BUMBLE N

To the Shareholders of Banca Carige Group,

These consolidated financial statements have been prepared in accordance with Legislative decree 87/92 in addition to the specific requirements stated in the Bank of Italy's ruling of 30/7/92 and subsequent modifications with regards to the accounting procedures to be followed in the preparation of consolidated banking statements.

The Bank has taken advantage of article 82 of Consob's ruling 11991 of 14/5/99 and the exemption contained therein with regards to the publication of fourth quarter statements on the condition that these consolidated annual statements are made public no later than 90 days after the close of the accounting period.

This report includes the consolidated statements at 31/12/02, 30/9/02, 31/12/01 and 31/12/00 of the Banca Carige Group.

At the end of 2002 total funds of the parent company Banca Carige SpA (direct and indirect deposits, lending to customers, interbank deposits) included amounts handled by the 42 branches acquired from the Capitalia Group (acquisition came into effect from 31/12/02). In order to aid comparison between different accounting periods, pro-forma statements illustrating the Banca Carige Group's total financial intermediation activities have been prepared. They are as follows: a column recording percentage variations at 31/12/02 in comparison to 31/12/01, excluding the contribution of the ex-Capitalia branches, and another at 31/12/01 in comparison to 31/12/00, excluding the contribution of the 61 ex-Intesa branches.

A breakdown of the activities related to the ex-Capitalia branches by product, territory, sector, etc. was carried out on the basis of information currently available.

### an governiew of the year

There were few significant improvements in the world's economy during 2002 in comparison to the previous year. Several factors contributed to an opaque performance overall: the downturn in American industry, structural problems in the German and Japanese economies, crises in certain major countries not least in Argentina, the collapse of some large industrial groups with an international presence, political and military crisis in the Gulf area. The only two countries that were able to record significant levels of growth were China and India, both of which were aided by vast domestic markets. Some promise can be found in the emerging economies of central and eastern Europe. World GDP for the year is expected to rise by around 2.3%, slightly better than in the previous year.

The United States' economy grew at an annual rate of 2.3%, considerably higher than the minimal growth of 2001. Inflation was low at 1.6%, whilst unemployment rose one percent to 5.8%.

The European Monetary Union recorded more substantial contractions in industrial production in comparison to the US: GDP dropped from 1.4% in 2001 to 0.7% in 2002. There was limited growth in Italy's economy during 2002 (+0.4%) above all as a result of a sluggish first six months. Key figures include modest growth in domestic consumption (+0.5%) and stock (+0.5%), and a negative balance of trade (-0.6%). In particular, imports rose 2.6%, whilst exports increased by only 0.6% as a result of a worsening of competitiveness on traditional markets, the slowing down of trading partners' economies, and positioning on non-

The slowing down in production and investment levels was reflected during the year by inflation, which though affected by the introduction of the euro, actually dropped from 2.8% in 2001 to 2.5%. This figure is still higher than most other countries of the European Monetary Union. On the jobs front, there was a 1.2% rise in

dynamic markets.

employment in comparison to 2.1% in the previous year.

Liguria was by no means immune to the conditions described above. The represented an interruption in the growth recorded over the previous two years. The year can be divided into two parts: a continuation of the positive trend that characterised 2001, followed by signs of a slowing down in the second half. In particular, some positive results came from industry, thanks to orders signed in 2001, in manufacturing, shipbuilding, and high technology. The port system of the region continued to expand both in terms of goods and passenger traffic. With regards to jobs, the region slowly continues to move towards the employment levels of other regions in the north although some difficulties were present. Tourism in Liguria continued to have problems.



The last ten years has seen the transformation of the parent company Banca Carige from a savings bank operating exclusively within the four provinces of the Liguria region to a listed public limited company – Banca Carige SpA (referred to also in this report as "the Bank" or "Carige") – the parent company of the Banca Carige Group (referred to in this report also as "the Group") equipped to offer a wide range of banking, financial, and assurance/insurance solutions. Our multi-legged strategy can be summarised as follows:

- national, working from its traditional stronghold of Liguria the Group will continue to expand into new market areas highlighting the need to recognise the importance of creating strong ties with the local community;
- retail, focusing on the family, small and medium-sized businesses, and local authorities;
- universal, in terms of the range of borrowing and lending products, and services offered by the Group;

- multi-channel, exploiting the opportunities offered by various integrated distribution solutions (real, remote, mobile);
- aggregation point for other small and medium-sized banks with particular location, structural and management characteristics whose inclusion in the Group is compatible with the Group's strategic objectives.

The Banca Carige Group's strategic objective is to create lasting value for our shareholders and stakeholders. We believe this can be achieved by expanding operational capacity, increasing profitability, and heightening efficiency. These objectives will be realised via seven different profiles: market; finance; organisation and human resources: information and communication technology; capital management; merger and acquisition. Full details are given in the parent company's report in the section "Strategy".

Turning to the principal operations involving the Group leader during the year, the securitisation of performing mortgages was completed in the first quarter with the offer and subscription of the raft of bond tranches, and related payment.

Banca Carige increased its holding in the Group insurance company Levante Norditalia from 87.01% to 89.18%.

In May Banca Carige completed the purchase of shares held by private investors and Cassa di Risparmio di Livorno in Centro Fiduciario; Carige's holding as a result rose to 71.93%.

Thanks to the opening of a recently opened desk at the Liguria Region's offices in Brussels, the Group is equipped to offer its customers assistance in their dealings with the various bodies of the European Community.

Shareholders of Banca Carige were given the option to convert up to a quarter of the ordinary shares in their possession into savings shares, as deliberated by the Extraordinary Shareholders Meeting held on 31<sup>st</sup> January. As a result, Banca Carige's share capital at 1/7/02 was made up by 1,020,549,614 shares with a nominal value of euro 1 each, of which 879,906,068 ordinary shares and 140,643,546 savings shares.

The latter were admitted to trading on the Milan automated quotation market (MTA) on 4<sup>th</sup> December 2002.

On 2<sup>nd</sup> August 2002, Banca Carige completed the purchase of a 14% holding in Area 24 SpA, a company formed to promote, project and carry out the environmental renewal of exrailway sites in the west of the region. On 3<sup>rd</sup> September the Bank sold its holding (3.35%) in Immocri SpA.

On 20<sup>th</sup> September the Cassa di Risparmio di Genova e Imperia Foundation sold a total of 4% of its holding in Banca Carige; 2% to Cattolica Assicurazioni and 2% to WestLB.

The Foundation's total holding in Carige as a result dropped to 43.37%.

At the end of the year, Banca Carige exercised a share option right for the purchase from the Banca del Monte di Lucca Foundation of 750,000 Banca del Monte di Lucca shares, equivalent to 3% of share capital. The Group leader's holding in the Lucca bank, a Carige Group subsidiary, consequently rose from 51% to 54%.

In the last quarter of the year, Banca Carige acquired 42 branches belonging to the Capitalia Group. The branches are located in six regions, extending the Bank's presence to twelve Italian regions. The acquisition saw the central regions of Marches and Umbria entering the Group's distribution network for the first time.

There was further expansion in the Group network during the year with the opening of branches in Rome, in Sardinia (two branches), Genoa (2) and Milan.

Banca Carige launched its Personalised Financial Consultancy service in the private banking districts of Rome (15<sup>th</sup> January), Bologna (28 February), Barletta (3<sup>rd</sup> April) and Cremona (22<sup>nd</sup> April). A Corporate Financial Consultancy for Lombardy started operations in October.

The Board of Directors of Banca Carige in its meeting of 4th November deliberated the renewal, by nominating its elective members, of the Bank's executive committee. Subsequently, the committee is composed, in addition to the Chairman, Vice Chairman and Managing Director as foreseen by article 25 of the Bank's by-laws, by the following members: Prof. Adalberto Alberici, Advocate Andrea Baldini, Mr Mario Capelli, Mr Paolo Cesare Odone and Mr Enrico Maria Scerni.

In order to promote the use of the Group's on line services amongst our customers, an internet point was opened in October in Genoa, "Punto Web Carige", combining start-of-the-art technologies with maximum security.

During November the total sale of the Group's holding in Mediocredito Ligure was deliberated

(Banca Carige's holding: 1.76%; Cassa di Risparmio di Savona: 0.25%).

In line with changes in the company purpose resolved by Intesa Asset Management SGR SpA, the Banca Carige Group exercised its right of withdrawal from the company share capital in the form of holdings on the part of Banca Carige (2.79%) and Cassa di Risparmio di Savona (0.28%).

In December the sale of 105,078 shares in Monte Titoli SpA to Borsa Italiana SpA was completed. In addition to the corresponding payment in cash, the Group received 14,448 shares in Borsa Italiana.

Banca Carige at the end of the year approved, pursuant to Borsa Italiana's Regulation of Organised and Managed Markets, the best practices document "Code of Best Practices regarding internal dealing and reserved information".

The Group's range of bancassurance products was enhanced during the year: the existing unit linked multibrand line is now flanked by capital guaranteed products.

Three new asset management lines were launched: "Dinamica e Garantita", "GP Soluzione Protetta" and "Traguardo Sicuro".

The Group's lending offer was also extended in 2002 with the introduction of a 100% mortgage package.

The Group's banks during the year adhered to the Italian Banking Association's voluntary code of conduct regarding transparency in the area of mortgages.

The initiative is the result of an agreement at European level between the European Commission and banking associations and consumer organisations which aims at providing mortgage seekers clear and complete information about the mortgage on offer as well as the possibility of comparing it with others.

The Group introduced its "Assurbanca" project in 2002: network integrations between our banking and insurance activities are expected to generate significant synergies.

Consequently, agreements have been signed with the Group's insurance companies that provide for various forms of collaboration in order to increase customer numbers. Individual insurance agents can perform a series of roles including that of financial consultant. Net technologies introduced during the year allow those involved in the process to interact so eliminating distance-related obstacles.

The Group's banking subsidiary Cassa di Risparmio di Savona SpA opened a new branch on 19<sup>th</sup> February in Piedmont (Bra). It also launched three operating districts for its Personalised Financial Consultancy programme during April.

At the end of December the securitisation of non performing credits via the SPV Priamar Finance was carried out.

In December the Savona bank sold its entire holding in Cedacri Ovest SpA.

The other bank of the Group, Banco del Monte di Lucca SpA, opened two branches in its operating region of Tuscany (the first in September in Pisa, followed by Pistoia in November) in addition to launching on 2<sup>nd</sup> January its Personalised Financial Consultancy service operations from the bank's head offices in Lucca.

The insurance subsidiary, Levante Norditalia Assicurazioni SpA, changed its trading name during the year to Carige R.D. Assicurazioni e Riassicurazioni SpA. The company's financial base was strengthened during the year by means of a share capital increase of 20 million euro and a second subordinated bond issue for 10 million, both of which were subscribed fully by Banca Carige.

After the success in the first half of the year of the fund lines Carige Index Four International and Carige Index Mixed International, Carige Vita Nuova SpA broadened the product range with the offer of two unit-linked, capital-guaranteed products: Carige Unit Doppia Garanzia and Carige Unit Tre Garanzie. The network of insurance offices successfully distributed the life policy managed separately by Norvita.

Rationalisation of the Group's operational structures continued during the year with the decision on the part of Banca Carige that the activity of the subsidiary Ligure Leasing SpA shall continue exclusively for the purpose of

completing its existing contracts. From now onwards, Carige leasing products will be made available at the counters of Cassa di Risparmio di Savona. Rationalisation is completed by the purchase at 31/12/02 of Liqure Leasing's existing contracts by Banca Carige as foreseen by article 58 of Legislative decree 385/93. The purchase of the bundle of Liqure Leasing's contracts is subject to the following conditions: the contracts must be performing; expiry date after 31/12/03; stipulated after 1/1/95. Consequently, contracts totalling 48.2 million were transferred to Banca Carige, leaving Liqure Leasing with total assets of 18.9 million. In the meantime the majority of Liqure Leasing staff (around 20 persons) will be transferred to other Group companies.

The parent company Banca Carige increased its holding in Centro Fiduciario SpA from 71.85% to 71.93%.

Total staff levels for the Group at 31st December 2002 rose to 4,111; 69.3% of the total is destined to market-related activities. The employees of the insurance subsidiaries numbered 402 at the end of the year.

Information regarding the performance of Banca Carige shares can be found at a specific section of the Directors' Report for the Parent Company.

### INTERMEDIATION ACTIVITIES

Net assets for the Banca Carige Group at 31st December 2002 totalled 15,388.9 million, an increase of 10.2% in comparison to 2001.

Total Financial Intermediation Activities reached 24,734.2 million (+11.1% over 2001; +4.6% when taking into consideration the proforma results).

TOTAL FINANCIAL INTERMEDIATION ACTIVITIES (millions of Euros)

		Co	onsolidated			Consolidated	Pro fo	rma (1)
	31/12/02	30/9/02	31/12/01	31/12/00	Change % 2002	31/12/02	$\overline{}$	nge % 2001
Total (a+b)	24,734.2	23,235.4	22,262.0	20,429.0	11.1	23,284.9	4.6	9.0
Direct deposits (a)	10,558.2	9,943.9	9,377.2	8,131.2		10,085.4	7.6	15.3
% Total	42.7%	42.8%	42.1%	39.8%		43.3%		
Indirect deposits (OFIA) (b)	14,176.0	13,291.5	12,884.8	12,297.8	10.0	13,199.5	2.4	4.8
% Total	<i>57.3%</i>	<i>57.2%</i>	<i>57.9%</i>	60.2%		<i>56.7%</i>		
<ul> <li>Assets under management</li> </ul>	7,034.0	6,344.5	6,421.6	6,091.7	9.5	6,498.4	1.2	5.4
% Total	28.4%	27.3%	28.8%	29.8%		27.9%		
% OFIA	49.6%	47.7%	49.8%	49.5%		49.2%		
- Assets in custody	7,142.0	6,947.0	6,463.2	6,206.1	10.5	6,701.1	3.7	4.1
% Total	28.9%	29.9%	29.0%	30.4%		28.8%		

<sup>(1)</sup> Pro forma data and changes of 2002 exclude ex-Capitalia branches data; pro forma changes exclude ex Intesa branches data.

Total **deposits** amounted to 12,424.9 million, up 10.8% (31/12/01: 11,216.7 million). The

pro forma increase was 4.3%.

FUNDING (millions of euros)

		(	Consolidated			Consolidat	ed Pro for	ma (1)
	31/12/02	30/9/02	31/12/01	31/12/00	Change %	31/12/02	Chang	je %
				•	2002	-	2002	2001
Total (a+b+c+d)	12,424.9	11,282.3	11,216.7	10,344.8	10.8	11,699.7	4.3	0.7
Direct deposits (a)	10,558.2	9,943.9	9,377.2	8,131.2	12.6	10,085.4	7.6	8.7
-Amounts owed to customers	6,900.8	6,167.7	5,838.1	5,010.8	18.2	6,446.6	10.4	7.1
current accounts	5,720.1	4,931.8	4,766.5	4,017.0	20.0	5,352.9	12.3	9.2
repurchase agreements	644.9	785.4	608.6	575.3	6.0	644.9	6.0	-0.5
saving deposits	531.1	447.4	451.0	405.9	17.8	444.1	-1.5	-2.7
toans	8.0	1.1	3.8	9.8	- 76.5	0.8	-76.5	-65.3
other borrowings	3.9	2.0	8.2	2.8	- 54.7	3.9	-54.7	
-Debts evidenced by certificates	3,657.4	3,776.2	3,539.1	3,120.4	3.3	3,638.8	2.8	11.3
bond certificates	3,146.6	3,272.5	2,943.4	2,498.1	6.9	3,146.6	6.9	17.4
certificates of deposits	429.5	442.2	515.1	528.2	- 16.6	410.9	-20.2	-13.1
outstanding cheques	81.3	61.5	80.6	81.4	0.9	81.3	0.9	-1.0
cash bonds	-	-	-	12.7	•••	-	•••	-100.0
-short term deposits	7,357.0	6,704.8	6,318.9	5,461,1	16.4	6,902.7	9.2	6.3
-long term deposits	3,201.2	3,309.1	3,058.3	2,670.1	4.7	3,182.6	4.1	13.6
Amounts owed to credit institutions (b)	1,466.4	938.1	1,439.2	2,213.4	1.9	1,214.0	-15.6	-46.5
Deposits	1,148.4	604.4	1,122.3	1,678.2	2.3	896.0	-20.2	-48.3
Financing	274.1	302.4	289.7	294.9	- 5.2	274.1	-5.2	-2.0
Current accounts	43.7	31.3	26.9	48.1	62.5	43.7	62.5	-44.1
Repurchase agreements	-	-	-	192.2		-		- 100.0
	0.2	-	0.3	-	-77.8	0.2	- 77.8	
Funds managed on behalf								
of third parties (c)	0.3	0.3	0.3	0.2	•	0.3	0.0	50.0
Subordinated loans (d)	400.0	400.0	400.0	· -	0	400	-	

<sup>(1)</sup> Pro forma data and changes of 2002 exclude ex-Capitalia branches data; pro forma changes exclude ex Intesa branches data.

There was a 12.6% increase in direct deposits in comparison to 2001. The total at

31/12/02 was 10,558.2 million. There was a

general rise in all deposit components with the exception of certificates of deposit.

The short-term component rose to 7,357.0 million (+16.4%); of this, current accounts account for 5,720.1 million, an increase of 20%. Medium/long-term deposits rose 4.7% to 3,201.2 million. Within this aggregate, bonds rose 6.9% to 3,146.6 million.

The sectorial distribution of direct deposits shows the importance of families, which account for 65.3% of the total, albeit down on the previous year's figure of 66.8%, followed by non financial and family businesses at 1,028.4 million, 17.7% of the aggregate total (2001: 1,028.4 million; 17.6% of the total).

Amounts owed to banks rose 1.9% from 1,439.2 million at the end of 2001 to 1,466.4 million.

**Funds managed** on behalf of third parties remained marginal at 0.3 million.

### DIRECT DEPOSITS (1) - DISTRIBUTION BY SECTOR (millions of euros)

	31/12	2/02	31/12	/01	31/12/	′00
		%		%		%
Amounts owed to customers	6,900.8		5,838.1		5,010.8	
Public Administration	193.0	2.8%	211.4	3.6%	115.7	2.3%
Financial institutions	674.3	9.8%	298.0	5.1%	333.3	6.7%
Non-financial institutions and personal businesses	1,219.1	17.7%	1,028.4	17.6%	864.0	17.2%
Private social bodies	217.2	3.1%	310.8	5.3%	226.3	4.5%
Families	4,505.9	65.3%	3,900.9	66.8%	3,425.3	68.4%
Total residents	6,809.5	98.7%	5,749.6	98.5%	4,964.6	99.1%
Rest of the world	91.3	1.3%	88.6	1.5%	46.2	0.9%
Total	6,900.8	100.0%	5,838.1	100.0%	5,010.8	100.0%
Debts evidenced by certificates	3657.4		3,539.1		3,120.4	
TOTAL DIRECT DEPOSITS	10,558.2	***************************************	9,377.2		8,131.2	

(1) Captions 20 and 30 of Liabilities and Stockholders' equity.

The purchase of 42 branches from the Capitalia group on the part of Banca Carige had significant effects on the geographical distribution of the Group's direct deposits. Liguria continues to be the primary area for deposits (77.7%), also accounting totally for the Bank's EMTN programme. However, the share of other regions is increasing: in particular,

Latium in the centre of the country accounts for 4.6% of total Group deposits followed by Sicily (4.1%), Lombardy (3.3%), Tuscany (2.8%), and Piedmont (2.4%). The share of total deposits represented by the Group's other operating regions is: Emilia Romagna (1.7%), Apulia (1.1%) and Veneto, Sardinia, Marches and Umbria all at below 1%.

DIRECT DEPOSITS (1) - GEOGRAPHICAL DISTRIBUTION (millions of euros)

	31/12/0	)2	31/12/	01	31/12/	00
<del></del>		%		%		%
Liguria	8,207.7	77.7%	7,784.6	83.0%	7,301.3	89.9%
Latium	490.4	4.6%	144.9	1.5%	-	-
Sicilia	436.8	4.1%	363.3	3.9%	197.3	2.4%
Lombardia	345.7	3.3%	271.9	2.9%	139.4	1.7%
Toscana	291.7	2.8%	261.7	2.8%	223.1	2.7%
Piemonte	258.0	2.4%	218.9	2.3%	132.3	1.6%
Emilia Romagna	176.8	1.7%	145.1	1.5%	105.2	1.3%
Puglia	118.3	1.1%	85.9	1.0%	_	-
Veneto	87.2	0.8%	46.3	0.5%	6.8	0.1%
Sardegna	52.7	0.5%	30.2	0.3%	8.3	0.1%
Marches	47.9	0.5%	-	-	-	-
Umbria	18.4	0.2%	-	-	_	-
Total Italy	10,531.6	99.7%	9,352.8	99.7%	8,113.7	99.8%
Abroad	26.6	0.3%	24.4	0.3%	17.5	0.2%
Total	10,558.2	100.0%	9,377.2	100.0%	8,131.2	100.0%

(1) Balance Sheet (Liabilities) captions 20 and 30.

Indirect deposits (other financial intermediation activities) rose 10% to 14,176 million. On the basis of pro forma results excluding the ex-Capitalia branches there was a 2.4% change in this aggregate over the year. Within the aggregate, assets under management increased 9.5% to 7,034 million and assets in custody totalled 7,142 million (+10.5%). On the basis of pro forma results there were increases in both asset management (+1.2%%) and assets in custody (+3.7%).

Within asset management, mutual funds

rose by 12.3% to 3,897.1 million; private banking was down 2.5% to 2,359.8 million and bancassurance rose 46.1% to 777.1 million.

Assets in custody includes Italian government securities, and other debt and capital securities. The former recorded an 11% rise to 4,251.7 million, whilst other capital and debt securities increased their value by 9.8% to 2,890.3 million.

Here too families account for a significant share of indirect deposits: 85.5% or 11,831 million.

### INDIRECT DEPOSITS (millions of euros)

		(	Consolidated			Consolidated Pro for		
	31/12/02	30/9/02	31/12/01	31/12/00	Change %	31/12/02	Chan	ge %
					2002		2002	2001
Total (a+b)	14,176.0	13,291.5	12,884.8	12,297.8	10.0	13,199.5	2.4	-2.0
Assets under management (a)	7,034.0	6,344.5	6,421.6	6,091.7	9.5	6,498.4	1.2	-1.1
- Mutual funds and unit trusts	3,897.1	3,526.0	3,470.0	3,088.8	12.3	3,623.2	4.4	5.3
- Private banking	2,359.8	2,250.8	2,419.7	2,581.3	- 2.5	2,240.6	-7.4	-12.2
including: Security management (2)	1,186.9	1,179.5	1,161.0	1,212.2	2.2	1,183.2	1.9	-4.6
Mutual funds management	1,172.9	1,071.3	1,258.7	1,369.1	- 6.8	1,057.4	-16.0	-19.0
- Bancassurance products	777.1	567.7	531.9	421.6	46.1	634.6	19.3	19.8
Assets in custody (b)	7,142.0	6,947.0	6,463.2	6,206.1	10.5	6,701.1	3.7	-2.8
- Government securities	4,251.7	4,275.6	3,831.3	3,676.3	11.0	4,023.6	5.0	0.3
- Others	2,890.3	2,671.4	2,631.9	2,529.8	9.8	2,677.5	1.7	-7.3

<sup>(1)</sup> Pro forma data and changes of 2002 exclude ex-Capitalia branches data; pro forma changes exclude ex Intesa branches data.

<sup>(2)</sup> The figure includes the entire securities portfolio of the insurance subsidiaries.

INDIRECT DEPOSITS - DISTRIBUTION BY SECTOR (millions of euros)

	31/12	2/02	31/12	/01	31/12	/00
		%		%	-,	%
Public Administration	153.0	1.1%	181.1	1.4%	399.2	3.2%
Financial institutions	1,465.7	10.3%	811.6	6.3%	649.7	5.3%
Non-financial institutions and personal businesses	586.8	4.1%	815.7	6.3%	796.8	6.5%
Private social bodies	116.6	0.8%	73.3	0.6%	69.9	0.6%
Families	11,831.0	83.5%	10,987.1	85.3%	10,284.2	83.6%
Total residents	14,153.1	99.8%	12,868.8	99.9%	12,199.8	99.2%
Rest of the world	22.9	0.2%	16.0	0.1%	98.0	0.8%
Total	14,176.0	100.0%	12,884.8	100.0%	12,297.8	100.0%

Indirect deposits are concentrated in Liguria (78.5%) but, as was the case for direct deposits, the share made up by the operating areas of the Group, especially after the expansion of its branch network during the year (acquisition of 42 branches from the Capitalia group), is rising. Latium accounted for 5.4% of indirect deposits

followed by Sicily at 2.8%. There was little annual change in the shares represented by Piedmont, Tuscany, Emilia Romagna, Veneto, Apulia and Sardinia. Lombardy's aggregate share dropped. Marches and Umbria, new operating regions for the Group, accounted for 1.1% and 0.3% of indirect deposits, respectively.

### INDIRECT DEPOSITS - GEOGRAPHICAL DISTRIBUTION (millions of euros)

	31/12/0	)2	31/12/0	01	31/12/0	00
		%		%		%
Liguria	11,143.7	78.5%	10,772.8	83.6%	10,875.7	88.4%
Latium	763.8	5.4%	136.7	1.1%	-	-
Lombardia	580.3	4.1%	652.5	5.1%	484.0	3.9%
Sicilia	396.4	2.8%	249.3	1.9%	208.5	1.7%
Piemonte	395.7	2.8%	389.3	3.0%	270.1	2.2%
Toscana	285.5	2.0%	283.0	2.2%	289.5	2.4%
Emilia Romagna	166.3	1.2%	173.9	1.3%	146.5	1.2%
Marches	153.0	1.1%	-	-	-	-
Veneto	118.7	0.8%	108.0	0.8%	7.9	0.1%
Puglia	97.6	0.7%	97.0	0.8%	-	-
Umbria	46.1	0.3%	_	-	-	-
Sardegna	21.3	0.2%	11.4	0.1%	3.2	-
Total Italy	14,168.4	99.9%	12,873.9	99.9%	12,285.4	99.9%
Abroad	7.6	0.1%	10.9	0.1%	12.4	0.1%
Total indirect deposits	14,176.0	100.0%	12,884.8	100.0%	12,297.8	100.0%

The Group's total lending levels reached 13,068.7 million at the end of 2002, up 7.6% over 2001.

Lending to customers amounted to 9,495.1 million, an increase of 13.8%; after writedowns the aggregate moved to 9,360.8 million (+14.5%).

This significant rise is principally due to lending activity associated with the ex-Capitalia branches purchased by Banca Carige. Excluding these amounts, lending rose by 8.2%.

In terms of product, there was a significant increase in mortgages (+24.4%; 4,238 million); current account lending and other lending forms

also rose markedly: +18.9%; 3,803 million. The drop in other credits (-80.5%; 111.4 million) was due to a reduction in the total outstanding credit granted to Argo Mortgage in relation to the securitisation of mortgages carried out by Banca Carige at the end of the year (down 511.9 million from 535.5 million). Parabanking credits amounted to 726.4 million, an increase of 22% spurred by a 35.3% expansion in leasing; there were falls of 24% in factoring and 33.1% in consumer credit. There were rises in securities (+33.1% to 341 million) and loans against pledged goods (+7.5% to 14.4 million). As a part of rationalisation of the Group's companies and their operational structures, Banca Carige with effect from 31/12/02 acquired the leasing contract

portfolio of the Cassa di Risparmio di Savona subsidiary, Ligure Leasing. The portfolio amounted to 47.6 million plus 0.2 million in arrears.

Bad loans amounted to 260.9 million; the bad loans/lending ratio for the year was 2.7% (1.4% excluding revaluations).

Bad loans are concentrated amongst non financial and family businesses: 61.7% of the aggregate for a total of 5,850.5 million; this sector is followed by families (18.2%; 1,739.5 million). The manufacturing branch of non finance and family businesses most at risk continues to be services to trade, salvage and repairs, which absorbs 11.8% of the Group's total bad loans for a total of 1,121.6 million.

LENDING (millions of euros)

	9,360.8 9,495.1	30/9/02 11,879.1	31/12/01		Change % 2002	31/12/02	Chan 2002	ge % 2001
Loans to customers (a) -Gross value (2) . Current accounts	9,360.8		12,144.0	11 254 7	2002	-	2002	2001
Loans to customers (a) -Gross value (2) . Current accounts	9,360.8		12,144.0	11 254 7				
-Gross value (2) . Current accounts				11,354./	7.6	12,422.0	2.3	2.4
. Current accounts	9,495.1	8,322.3	8,175.6	7,372.9	14.5	8,850.0	8.2	3.9
		8,505.3	8,341.5	7,539.0	13.8	8,984.3	7.7	3.8
Discounted notes	3,803.0	3,407.6	3,725.4	3,108.7	18.9	3,592.6	12.3	-3.4
. Discounted notes	341.0	245.5	256.2	294.3	33.1	316.1	23.4	-16.7
. Mortgages	4,238.0	3,734.1	3,407.6	3,339.0	24.4	3,964.0	16.3	-7.2
. Parabanking (3)	726.4	669.2	595.6	485.8	22.0	726.4	22.0	22.6
- leasing	625.9	545.4	462.5	367.9	35.3	625.9	35.3	25.7
- factoring	96.2	117.3	126.6	112.2	- 24.0	96.2	-24.0	12.8
- consumer credit loans	4.3	6.5	6.5	5.7	- 33.8	4.3	-33.8	14.0
. Loans backed by pledged	14.4	14.5	13.4	14.1	7.5	14.4	7.5	-5.0
. Others	111.4	113.1	44.5	45.4	- 80.5	109.9	-80.8	
-short term loans	3,503.4	3,228.1	3,610.8	3,032.0	- 3.0	3,266.6	-9.5	12.0
-long term loans	5,730.7	5,025.5	4,431.9	4,255.9	29.3	5,456.7	23.1	-2.9
. Bad Ioans	260.9	321.3	298.8	251.7	- 12.7	260.9	-12.7	18.7
-Specific allowances for loan losses	134.3	183.0	165.9	166.1	- 19.0	134.3	-19.0	-0.2
Loans to banks (b)	1,320.2	865.3	1,167.7	991.6	13.1	1,184.3	1.4	17.8
-Gross value	1,328.1	873.2	1,175.1	998.4	13.0	1,192.2	1.5	17.7
. Compulsory reserves	163.1	112.4	111.3	75.3		163,1	-6.7	132.3
. Deposits	963.7	538.2	800.6	640.8		827.8	12.3	15.1
. Current accounts	85.5	75.6	105.6	182.7		85.5	-19.0	-42.2
. Repurchase agreements	19.4	19.3	0.0	-		19.4		
. Other loans	74.7	106.3	157.6	99.6	- 52.5	74.7	-52.5	57.9
. Bad loans	21.7	21.4	-	-		21.7	•••	
-Specific allowances for loan	7.9	7.9	7.4	6.8	6.8	7.9	6.8	8.8
Securities (c)	2,387.7	2,691.5	2,800.7	2,990.2	- 14.7	2,387.7	-14.7	-6.3
-Government securities	1,443.9	1,571.2	1,598.4	1,714.7	- 9.7	1,443.9	-9.7	-6.8
-Other securities	743.3	956.4	1,104.4	1,128.3	- 32.7	743.3	-32.7	-2.1
-Shares and equity securities	200.5	163.9	97.9	147.2	104.8	200.5	104.8	-33.5

<sup>(1)</sup> Pro forma data and changes of 2002 exclude ex-Capitalia branches data; pro forma changes exclude ex Intesa branches data.

<sup>(2)</sup> Including bad loans.

<sup>(3)</sup> Including leased fixed-assets.

LOANS TO CUSTOMERS (1) - DISTRIBUTION BY SECTOR (millions of euros)

	31/1	2/02	31/12	/01	31/12	/00
		%		%		%
Public Administration	1,046.1	11.0%	901.0	10.8%	891.7	11.8%
Financial institutions	560.0	5.9%	890.6	10.7%	542.6	7.2%
Non-financial and personal businesses	5,850.5	61.7%	5,061.5	60.6%	4,501.9	59.7%
Agriculture, farming and fishing	95.9	1.0%	86.3	1.0%	73.1	1.0%
Energy products	229.3	2.4%	170.0	2.0%	154.4	2.0%
Mineral and ferrous metals and non ferrous	122.1	1.3%	98.6	1.2%	72.6	1.0%
Mineral and non metallic products	98.1	1.0%	106.9	1.3%	103.4	1.4%
Chemical products	<i>75.4</i>	0.8%	62.9	0.8%	<i>59.3</i>	0.8%
Metal products	163.1	1.7%	143.3	1.7%	124.1	1.6%
Agricultural and industrial machinery	156.7	1.7%	160.6	1.9%	133.5	1.8%
Office equipment	31.7	0.3%	29.9	0.4%	29.6	0.4%
Electrical supplies	108.0	1.1%	111.6	1.3%	82.0	1.1%
Means of transport	91.1	1.0%	93.4	1.1%	65.0	0.9%
Food, drink, tobacco	185.3	2.0%	148.8	1.8%	144.7	1.9%
Textiles, leather goods, clothing	83.8	0.9%	72.9	0.9%	54.6	0.7%
Paper, printing and publishing	89.5	0.9%	78.1	0.9%	68.4	0.9%
Rubber and plastic goods	<i>70.2</i>	0.7%	60.4	0.7%	60.2	0.8%
Other industrial products	106.1	7.1%	97.7	1.2%	83.5	1.1%
Building and public works	974.6	10.3%	908.6	10.9%	751.8	10.0%
Wholesale & retail trade, salvage and repairs	1,121.6	11.8%	1,026.9	12.4%	<i>975.2</i>	12.9%
Hotel and catering services	311.0	3.3%	244.9	2.9%	224.6	3.0%
Transport services	138.9	1.5%	126.3	1.5%	109.0	1.4%
Air and sea transport-related services	390.0	4.1%	319.1	3.8%	277.8	3.7%
Transport-related services	251.7	2.7%	187.6	2.2%	213.2	2.8%
Communications-related services	61.8	0.7%	10.0	0.1%	6.8	0.1%
Sales-related services	894.6	9.4%	716.7	8.6%	635.1	8.4%
Private social bodies	34.3	0.4%	28.4	0.3%	22.9	0.3%
Families	1,739.5	18.2%	1,330.3	16.0%	1,432.9	19.0%
Total residents	9,230.4	97.2%	8,211.8	98.4%	7,392.0	98.0%
Rest of the world	264.7	2.8%	129.7	1.6%	147.0	2.0%
Total	9,495.1	100.0%	8,341.5	100.0%	7,539.0	100.0%

(1) Balance Sheet (Assets) caption 40 inclusive of expected losses and leasing.

Liguria continues to account for the majority of the Group's lending activities, receiving 64.2% of credits granted. However, with the purchase of 61 branches from other banking groups over the last few years, and of 42 branches from Capitalia in particular during 2002, the share represented by the Group's other operating regions has increased. In particular, Latium's share rose by 3.3%. The share of Marches and Umbria, new entries to the Group's distribution network during the year, was of 1.4% and 1%, respectively.

### LOANS TO CUSTOMERS (1) - GEOGRAPHIC DISTRIBUTION (millions of euros)

	31/12/0	02	31/12/0	)1	31/12/	00
		%		%		%
Liguria	6,083.5	64.2%	5,910.8	70.8%	5,723.5	75.9%
Lombardy	1,049.6		803.4	9.5%	640.5	8.5%
Emilia Romagna	542.7	5.7%	522.9	6.3%	446.8	5.9%
Piedmont	458.2	4.8%	429.7	5.2%	338.8	4.5%
Tuscany	319.0	3.4%	277.8	3.3%	244.1	3.2%
Latium	315.7	3.3%	74.1	0.9%	-	-
Veneto	165.3	1.7%	102.1	1.2%	32.1	0.4%
Sicily	155.0	1.6%	96.3	1.2%	58.2	0.8%
Marches	134.8	1.4%	-	-	-	•
Umbria	94.9	1.0%	-	-	-	-
Apulia	61.5	0.6%	46.9	0.6%	-	-
Sardinia	41.7	0.4%	15.2	0.2%	4.4	0.1%
Total Italy	9,421.9	99.2%	8,279.2	99.0%	7,488.4	99.3%
Abroad	73.2	0.8%	62.3	0.8%	50.6	0.7%
Total loans to customer	9,495.1	100.0%	8,341.5	99.8%	7,539.0	100.0%

<sup>(1)</sup> Balance Sheet (Assets) caption 40 inclusive of expected losses and leasing.

Lending to banks totalled 1,328.1 million at 31<sup>st</sup> December 2002, an increase of 13%. The Group's net interbank balance (amounts owed to banks – lending to banks) was negative at the end of the year at 138.3 million (2001: 264.1 million).

The value of the Group's **securities portfolio** slipped 14.7% to 2,387.7 million. The investment securities portfolio totalled 242

million, down 47.7% over 2001 as a result of the sale of securities carried out by Banca Carige for a book price of 149.8 million.

The notional value of derivative contracts totalled 4,829.1 million, the majority of which do not foresee principal exchange. The Group's prudent use of these instruments is reflected by the fact that 77.3% of the total is in the form of hedging or balanced contracts.

### DERIVATIVES CONTRACTS AT 31/12/2002 - CONSOLIDATED (millions of euros)

Principal (1)	Hedging		Trading				
		balanced contracts (5)	open-ended contracts (6)	Total			
- Forwards (2)		_	_				
- Swaps (3)	1,857.8	1,088.2	694.8	1,783.0	3,640.8		
- Futures	•	-	-	-	-		
- Securities options (4)	106.4	•	6.6	6.6	113.0		
- Interest rate options	364.0	238.8	125.0	363.8	727.8		
- Exchange-rate options	•	59.0	-	59.0	59.0		
- Credit default product	17.0	-	271.5	271.5	288.5		
Total	2,345.2	1,386.0	1,097.9	2,483.9	4,829.1		
- with exchange of principal	278.2	108.9	123.1	232.0	510.2		
- without exchange of principal	2,067.0	1,277.1	974.8	2,251.9	4,318.9		

<sup>(1)</sup> Principal relative to basis swaps is stated once.

<sup>(2)</sup> Includes forward rate agreements.

<sup>(3)</sup> Includes basis swaps, interest rate swaps, overnight indexed swaps and cross currency swaps.

<sup>(4)</sup> Includes interest rate caps.

<sup>(5)</sup> Contracts matched by contracts of same characteristics so giving the Group full cover against interest and exchange-rate risk.

<sup>(6)</sup> Contracts entailing exposure to interest and exchange-rate risk.

Total **risk aggregates** relating to cash credits and quarantees and commitments reached 535.1 million at the end of the year, a fall of 4.2% over 2001 following the securitisation of bad loans carried out by Cassa di Risparmio di Savona with effect 31/12/02. Total loans securitised amounted to 68.8 million. The bundle of loans was sold to the special purpose vehicle for the operation, Priamar Finance Srl. Despite the unfavourable economic climate, the credit risk aggregates for the Group are low and actually fell over 2001 from 5.6% to 4.6%. The percentage of customer loans at risk for the year was down from 6.1% to 5%. Total cash credits at risk amounted to 500.1 million, 5.4% lower than the previous year; quarantees rose by 11.4% to 29 million.

Total allowances are calculated on the basis of an analytical valuation of bad loans, rescheduled loans, underlying credit positions in leasing contracts, and significant watchlist positions. Remaining watchlists are assigned lump-sum provisions as applied for expected losses.

During the year changes were made in the valuation criteria of country risk positions (credits granted to non-OECD member countries). The previous lump-sum approach to the calculation of provisions (with the exception of some significant positions which were calculated analytically) was replaced by an analytical calculation for all country risk positions. Where risk arises, positions are assigned an appropriate risk category (bad loan, watchlist, rescheduled loan) with the analytically-derived provision this assignment provides. Performing positions are categorised as a specific item within the aggregate of credits to non-OECD countries.

Expected credit losses for the Group amounted to 148.1 million, down 17.4% in comparison to 2001's 179.3 million.

30/09/2002

#### CREDITS AT RISK AND TOTAL ALLOWANCES (thousands of euros)

31/12/2002

Guarantees and Leased

	C a 311	G dalantees and	reaseu	10161	Cash	O dalantees and	renate	10141
	credits	commitments	assets		credits	c o m m itm ents	assets	
Bad loans	282,626	18,113		300,739	342,789	11,148		353,937
W atchlists	188,687	10,207	•	198,894	193,576		•	204,602
wateniists Country risk	19,488	687		20,175	193,576		:	22,420
Rescheduled loans	9,315	007	•	9,315	9,286		•	9,286
Bad leased assets	9,313		6,018	6,018	9,200	•	6.327	6,327
Total credits at risks		29,007	6,018	535,141	565,186	25,059	6,327	
iotal credits at risks	500,116	29,007	6,018	333,141	565,186	25,059	0,321	596,572
Specific allowances	142,180	4,551	1,240	147,971	190,718	4,423	1,268	196,409
Total allowances	156,824	4,551	1,240	162,615	197,326	4,423	1,268	203,017
<ul> <li>Specific allowances for loan losses</li> </ul>	142,180			142,180	190,718		-	190,718
<ul> <li>Specific_allowances for guarantees</li> </ul>								
and commitments		4,551	-	4,551	٠.	4,423	-	4,423
- Specific allowances for leased assets		-	1,240	1.240		-	1,268	1,268
- General allowances for loan losses	14,644	-	-	14,644	6,608	-	-	6,608
	<del>-</del>	31/12/2001				31/12/20	00	
•	Cash	Guarantees and	Leased	Total	Cash	Guarantee, and	Leased	Total
	credits	commitments	assets		credits	commitments	assets	
Bad loans	298,809	11,773	_	310,582	251,700	12,892	_	264,592
Watchlists	186,627	12,687		199,314	198,032	2,548		200,580
Country risk	35,119		-	36,694	23,015		_	24,138
Rescheduled loans	7,902		_	7,902	8.247			8,247
Bad leased assets	.,	-	3,979	3,979			5,991	5,991
Total credits at risks	528,458	26,034	3,979	558,471	480,994	16,563	5,991	503,548
Specific allowances	173,207	4,807	1,281	179,295	172,899	4,823	1,217	178,939
Total allowances	179,914	4.807	1,281	186,002	177,000	4,823	1,217	183,040
- Specific allowances for loan losses	173,207		1,201	173,207	172,899		1,217	172,899
- Specific allowances for guarantees	113,201	•	•	173,207	1,2,055		-	112,000
and commitments	_	4,807		4,807		4,823		4,823
- Specific allowances for leased assets		4,007	1,281	1,281	•	4,023	1,217	1,217
- General allowances for loan losses	6,708		1,201	6,708	4,101		1,217	4,101

**Bad loans** closed the year at 300.7 million (-3.2%), of which 282.6 million were in the form of cash credits and 18.1 million in guarantees and commitments.

Watchlist positions remained substantially unchanged over 2001 at 198.9 million.

Country risks amounted to 20.2 million; this represented a 45% fall over 2001 as a result of

the re-categorisation of previous positions within this aggregate to bad loans and watchlists. **Rescheduled loans** rose 17.9% to 9.3 million.

Aggregates at risk related to leasing increased 51.2% to 6 million, of which allowances for expected losses totalled 1.2 million.

### CASH CREDITS AT RISK (thousands of euros)

31/12/02	30/9/02			
Gross Specific Net book % Gross Sp	ecific Net book %			
value allowances value value allow	wances value			
(a) (b) (b/a) (a)	(b) (b/a)			
Bad loans				
- customers 260,906 114,369 146,537 43.8 321,346 16	60,340 161,006 49.9			
<u>- banks</u> <u>21,720</u> <u>7,648</u> <u>14,072</u> <u>35.2</u> <u>21,443</u>	7,371 14,072 34.4			
Watchlists				
- customers 188,242 17,702 170,540 9.4 193,041 2	20,568 172,473 10.7			
- banks 445 267 178 60.0 535	.264 271 49.3			
Country risk				
- customers 18,521 - 18,521 - 19,225	- 19,225 -			
- banks 967 - 967 - 310	- 310 -			
Rescheduled loans				
	<u>1,105</u> <u>8,181</u> <u>11.9</u>			
	9,648 375,538 33.6			
	32,013 360,885 33.5			
	7,635 14,653 34.3			
	1,070 8,812,002 -			
	1,070 7,961,364 -			
- banks 1,305,012 - 1,305,012 - 850,638	- 850,638 -			
	0,718 9,187,540 2.0			
	33,083 8,322,249 2.2			
- banks 1,328,144 7,915 1,320,229 0.6 872,926	7,635 865,291 <u>0.9</u>			
31/12/01	31/12/00			
	ecific Net book %			
	wances value			
(a) (b) (b/a) (a)	(b) (b/a)			
Bad loans				
- customers 298,809 143,651 155,159 48.1 251,700 13	<u>34,243                                  </u>			
Watchlists				
- customers 186,627 18,929 167,698 10.1 198,032 2	27,557 170,476 13.9			
Country risk				
- customers 12,528 344 12,184 2.7 945	241 704 25.5			
	6,781 15,290 30.7			
Rescheduled loans				
- customers 7,902 1,494 6,408 18.9 8,247	<u>1,451 6,797 17.6</u>			
	0,271 310,724 35.4			
	53,491 295,434 35.6			
- banks 22,591 7,426 15,166 32.9 22,070	6,781 15,290 30.7			
Performing loans 8,988,076 1,362 8,986,714 0.0 8,056,479	2,628 8,053,852 -			
- customers 7,835,594 1,362 7,834,232 0.0 7,080,074	2,628 7,077,446 -			
- banks 1,152,482 - 1,152,482 - 976,406	- 976,406 -			
	2,899 8,364,575 2.0			
- customers 8,341,460 165,779 8,175,681 2.0 7,538,998 16	66,118 7,372,880 2.2			
- banks 1,175,073 7,426 1,167,648 0.6 998,476	6,781 991,695 0.7			

### **CREDIT COMMITMENTS** (thousands of euros)

	31/12/02			30/9/02			
	Nominal value (a)	Specific allowances (b)	% (b/a)	Nominal value (a)	Specific allowances (b)	% (b/a)	
Bad loans	18,113	4,551	25.1	11,148	4,423	39.7	
Watchlists	10,207	-	-	11,026	-		
Country risk	687		-	2,885	-	_	
Total guarantees and commitments at risk	29,007	4,551	15.7	25,059	4,423	17.7	
Performing guarantees and commitments	1,278,376		_	1,244,108			
Total guarantees and commitments	1,307,383	4,551	0.3	1,269,167	4,423	0.3	

	31/12/01		31/12/00			
	Nominal value	Specific allowances	%	Nominal value	Specific allowances	%
	(a)	(b)	(b/a)	(a)	(b)	(b/a)
Bad Ioans	11,773	4,335	36.8	12,892	4,486	34.8
Watchlists	12,687		-	2,548	-	
Country risk	1,575	473	30.0	1,123	337	30.0
Total guarantees and						
commitments at risk	26,035	4,808	18.5	16,563	4,823	29.1
Performing guarantees		<u></u>	-			
and commitments	1,181,810	-	-	1,162,913		
Total guarantees and						
commitments	1,207,845	4,808	0.4	1,179,476	4,823	0.4

Bad loans are concentrated amongst non financial and family businesses (190.8 million; 73.1% of the total) followed by families (45.8 million; 17.6% of the total). The most significant branches of the non-financial and family business sector are building and public works (66.8 million; 25.6% of the total) and services to trade, salvage and repairs (42.2 million; 16.2% of the total).

The bad loans/total lending ratio reveals that the sector most at risk for the Group is the nonfinancial and family business sector at 3.3%. Although the sectors of non-residents and social bodies have higher levels (4.4% and 3.6%, respectively), this is due to the categorisation on the part of Banca Carige of a small number of large exposures as bad loans during the year. However excluding these, the two sectors present limited risk levels in terms of total Group lending: 4.4% for non-residents and 0.5% for social institutions. Branches with the highest concentration of credit risk measured in terms of the same ratio are building and public works (6.9%) and textiles, leather, and clothing products (6.1%).

BAD LOANS (1) - DISTRIBUTION BY SECTOR (thousands of euros)

	31/1	31/12/02		31/12/01		31/12/00	
		%		%		%	
Public Administration	21	0.0%	23	_		-	
Financial institutions	11,497	4.4%	10,681	3.6%	6,252	2.5%	
Non-financial and personal businesses	190,762	73.1%	221,135	73.9%	190,586	75.7%	
Agriculture, farming and fishing	3,303	1.3%	4,103	1.4%	4,005	1.6%	
Energy products	177	0.1%	279	0.1%	168	0.1%	
Mineral and ferrous metals and non ferrous	283	0.1%	332	0.1%	311	0.1%	
Mineral and non metallic products	4,055	1.6%	3,861	1.3%	2,706	1.1%	
Chemical products	983	0.4%	829	0.3%	<i>638</i>	0.3%	
Metal products	6,700	2.6%	7,998	2.7%	9,114	3.6%	
Agricultural and industrial machinery	6,723	2.6%	15,180	5.1%	17,967	7.1%	
Office equipment	1,358	0.5%	786	0.3%	317	0.1%	
Electrical supplies	3,060	1.2%	3,822	1.3%	<i>3,512</i>	1.4%	
Means of transport	2,510	1.0%	1,575	0.5%	1,583	0.6%	
Food, drink, tobacco	8,901	3.3%	9,208	3.1%	6,846	2.7%	
Textiles, leather goods, clothing	5,072	1.9%	5,376	1.8%	6,897	2.7%	
Paper, printing and publishing	1,397	0.5%	1,836	0.6%	1,505	0.6%	
Rubber and plastic goods	2,434	0.9%	2,587	0.9%	2,506	1.0%	
Other industrial products	3,175	1.2%	3,277	1.1%	2,581	1.0%	
Building and public works	66,849	25.6%	59,835	19.9%	49,393	19.6%	
Wholesale & retail trade, salvage and repairs	42,188	16.2%	53,927	18.0%	46,299	18.4%	
Hotel and catering services	7,989	3.1%	11,087	3.7%	8,214	3.3%	
Transport services	6,293	2.4%	8,188	2.7%	5,869	2.3%	
Air and sea transport-related services	79	0.0%	134	0.0%	64	0.0%	
Transport-related services	1,684	0.6%	919	0.3%	1,052	0.4%	
Communications-related services	219	0.1%	211	0.1%	202	0.1%	
Sales-related services	15,330	5.9%	25,785	8.6%	18,839	7.5%	
Private social bodies ;	1,244	0.5%	1,506	0.5%	274	0.1%	
Families	45,794	17.6%	53,945	18.1%	49,156	19.5%	
Total residents	249,318	95.6%	287,291	96.1%	246,268	97.8%	
Rest of the world	11,588	4.4%	11,519	3.9%	5,432	2.2%	
Total	260,906	100.0%	298,810	100.0%	251,700	100.0%	

<sup>(1)</sup> Inclusive of expected losses.

### BAD LOANS/LENDING RATIO (1) - DISTRIBUTION BY SECTOR

	31/12/2002	31/12/2001	31/12/2000
Public Administration	0.0%	0.0%	-
Financial institutions	2.1%	1.2%	1.2%
Non-financial and personal businesses including (2):	3.3%	4.4%	4.2%
Wholesale & retail trade, salvage and repairs	3.8%	<i>5.3</i> %	4.7%
Building and public works	6.9%	6.6%	6.6%
Sales-related services	1.7%	3.6%	3.0%
Air and sea transport-related services	0.0%	0.0%	0.0%
Hotel and catering services	2.6%	4.5%	3.7%
Private social bodies	3.6%	5.3%	1.2%
Families	2.6%	4.1%	3.4%
Total residents	2.7%	3.5%	3.3%
Rest of the world	4.4%	8.9%	3.7%
Total	2.7%	3.6%	3.3%

<sup>(1)</sup> Inclusive of expected losses.

The Group's traditional operating area, Liguria, absorbs 62.5% of bad loans, five percent down on 2001. Outside Liguria, Piedmont accounts for 9.8%,

Emilia Romagna 7.6%, Tuscany 6.5% and Lombardy 6%. The Group's other operating areas represent marginal levels.

<sup>(2)</sup> Principal branches of the economy in terms of overall credit exposure.

BAD LOANS (1) - GEOGRAPHIC DISTRIBUTION (thousands of euros)

	31/12/02		31/12/	31/12/01		31/12/00	
		%		%		%	
Liguria	162,848	62.5%	202,509	67.9%	170,688	67.8%	
Piedmont	25,642	9.8%	26,706	8.9%	26,853	10.7%	
Emilia Romagna	19,911	7.6%	23,133	7.7%	19,364	7.7%	
Tuscany	16,956	6.5%	16,181	5.4%	14,341	5.7%	
Lombardy	15,621	6.0%	13,794	4.6%	11,999	4.8%	
Sicily	5,675	2.2%	4,447	1.5%	3,542	1.4%	
Apulia	986	0.4%	-	-	-	-	
Veneto	852	0.3%	895	0.3%	376	0.1%	
Latium	809	0.3%	19	-	-	-	
Sardinia	60	-	-	-	-	-	
Marches	-	-	-	-	-	-	
Umbria	-	-	-	-	-	-	
Total Italy	249,360	95.6%	287,684	96.3%	247,163	98.2%	
Abroad	11,546	4.4%	11,125	3.7%	4,537	1.8%	
Total	260,906	100.0%	298,809	100.0%	251,700	100.0%	

<sup>(1)</sup> Inclusive of expected losses.

Risk levels in terms of the bad loans/lending ratio are low in most of the Group's operating areas with the exception of Piedmont (5.6%) and Tuscany (5.3%). The Group's ratio abroad, despite a limited presence, is comparatively high at 15.8%. Liguria's

low bad loans/lending ratio (2.7%) benefited significantly from the securitisation of bad loans carried out by Cassa di Risparmio di Savona at the end of 2002.

### BAD LOANS / LENDING RATIO (1) - GEOGRAPHIC DISTRIBUTION

··	31/12/02	31/12/01	31/12/00
Liguria	2.7%	3.4%	3.0%
Piemonte	5.6%	6.2%	7.9%
Emilia Romagna	3.7%	4.4%	4.3%
Toscana	5.3%	5.8%	5.9%
Lombardia	1.5%	1.7%	1.9%
Sicilia	3.7%	4.6%	6.1%
Puglia	1.6%	•	•••
Veneto	0.5%	0.9%	1.2%
Latium	0.3%	0.0%	•••
Sardegna	0.1%	-	-
Marche	•	•••	•••
Umbria	-	•••	
Total Italy	2.6%	3.5%	3.3%
Abroad	15.8%	17.9%	9.0%
Total	2.7%	3.6%	3.3%

<sup>(1)</sup> Inclusive of expected losses.

# GROUPPERSONNELAND OPERATING

The distribution of the services and products of the Banca Carige Group is organised in terms of an integrated multi-channel system utilising three principal distribution channels: traditional (network of branches and financial consultants), remote (ATM, POS, home banking, on line services) and mobile (insurance agents, financial consultants, estate agents). These channels will receive increasing support from internet-based technologies, so providing our customers with the opportunity to use the channels they want, when they want. The Group aims to pursue a vigorous policy of cross selling.

With regards to **traditional distribution**, the Banca Carige Group's branch network recorded further expansion during the year as a result of the acquisition of 42 branches from the Capitalia Group (the acquisition came into effect on 31<sup>st</sup> December 2002). These branches are located in six Italian regions (2 in Veneto in the northeast, 3 in Marches, 1 in Umbria, 24 in Latium; 4 in Apulia and 8 in Sicily) so considerably extending the Group's presence nationally.

At 31<sup>st</sup> December 2002, the branch network was made up by 452 branches, located in 12 regions and 55 provinces. Outside Italy, the Group has a branch also in Nice, France as well as 9 representative offices.

Excluding the acquisition of branches from Capitalia, the total Group network increased by 7 branches. Of the total, Banca Carige opened 7 branches (three in Genoa, as well as new branches in Sardinia, Rome and Milan), three of which were in the form of branch transfers; Cassa di Risparmio di Savona opened one branch and Banca del Monte di Lucca two. The acquisition of the 42 branches consequently changed the distribution of Group branches regionally. Liguria's share of branches dropped from 59.8% to 53.8% (243 branches in total). The distribution of branches in the Group's other operating regions is as follows: Sicily 38, Lombardy 35, Piedmont and Latium 32 each, Tuscany 20, Emilia Romagna 19, Veneto 12, Apulia 9, Sardinia 7, Marches 3, Umbria 1.

The Group's retail vocation was confirmed by a review of its traditional branch network based on the segmentation of Banca Carige customers into specific profiles. This project got under way in 1999 and created the provision of financial consultants for high net worth customers. This was followed in 2001 with the creation of a network of advisors for our corporate clients.

In particular, consultancy for private banking clients is available in Liguria, Lombardy and Sicily. During the year this service was extended to other, new operating areas including Rome and Bologna. At 31<sup>st</sup> December, the service was available in 6 regions, made up by 66 consultants located in 22 districts under the direction of respective area managers. During 2002, the network of corporate consultants became fully operational and was extended to Lombardy in October. At the end of the year the network was made up by 44 consultants located in 10 districts (9 in Liguria, 1 in Lombardy).

Remote distribution channels include Banca Carige's fully-automated "Bancacontinua" branches and the Group's ATM "Bancomat" network. The number of "Bancacontinua" branches remained unchanged during 2002 at 14, whilst there were 67 additions to the ATM network bringing the total up to 534. Of the additions, 46 were installed in the Capitalia branches acquired during the year. The number of POS terminals installed rose from 9,765 to 11,241.

Banca Carige's Internet service was introduced in July 2000 and has been regularly updated since so as to guarantee breadth of product choice, ease of access and security. The Internet is an important means by which customers can access the Group's banking services and it is therefore a node for both operations and intrachannel communications. It allows for the creation of significant synergies between the various channels of distribution and for heightened knowledge regarding customer needs (customer relationship management).

The total number of on line service contracts (including internet banking and call centre) reached 49,500 at the end of the year.

The Group's mobile channels of distribution include the insurance agents of the Group's insurance subsidiaries (taking advantage of operating opportunities offered by regulatory changes made by the Italian insurance industry regulator, ISVAP), and estate agents working in agreement with the Group for the supply of Carige mortgages.

At the end of 2002 the number of insurance agents totalled 220, of which 33 were financial consultants. There was also further growth in the network of estate agents working in agreement with Banca Carige. The number at

the end of 2002 rose from 769 at 31/12/01 to 1,269.

Further details can be found in the Directors' report of Banca Carige ("Distribution Channels and Resource management").

#### **BRANCH NETWORK**

A) BRANCHES

	31/12	/02	30/9/02		31/12	/01	31/12	/00
	number	Q%	number	Q%	number	Q%	number	Q%
NORTH-WEST ITALY	310	68.6	310	75.8	306	75.9	282	82.4
Liguria	243	53.8	243	59.4	241	59.8	247	72.2
- Genoa	136	30.1	136	33.3	134	33.3	134	39.2
- Imperia	60	13.3	60	14.7	60	14.9	66	19.2
- La Spezia	28	6.2	28	6.8	28	6.9	28	8.2
- Savona	19	4.2	19	4.6	19	4.7	19	5.6
Lombardy	35	7.7	35	8.6	34	8.4	15	4.4
Piedmont	32	7.1	32	7.8	31	7.7	20	5.8
NORTH-EAST ITALY	31	6.9	30	7.3	31	7.7	18	5.3
Emilia Romagna	19	4.2	20	4.9	20	5.0	16	4.7
Veneto	12	2.7	10	2.4	11	2.7	2	0.6
CENTRAL ITALY	56	12.4	27	6.6	25	6.2	15	4.4
Latium	32	7.1	8	2.0	7	1.7	-	-
Tuscany	20	4.4	19	4.6	18	4.5	15	4.4
Marches	3	0.7	-	-	-	-	-	-
Umbria	1	0.2	-	-	-	-	-	
SOUTH ITALY AND ISLANDS	54	11.9	41	10.0	40	9.9	26	7.6
Sicily	38	8.4	30	7.3	30	7.5	21	6.1
Apulia	9	2.0	5	1.2	5	1.2	-	-
Sardinia	7	1.5	6	1.5	5	1.2	5	1.5
BRANCHES ABROAD: Nice (France)	1	0.2	1	0.2	1	0.3	1	0.3
TOTAL	452	100.0	409	100.0	403	100.0	342	100.0
	31/12/02		30/9/02		31/12/01		31/12/00	
Private banking consultants	75		75		64		62	
Corporate consultants	44	·	38		38		<del></del>	
B) REMOTE	31/12/02		30/9/02		31/12/01		31/12/00	
ATM - Bancomat	534		485		467		387	
Bancacontinua (self service)	14		14		14		15	
POS (1)	11,241		10,916		9,765		8,281	
Remote banking (contracts)	9,041		8,791		6,479		6,384	
On-line service (2)	49,500		46,661		38,228		11,679	
(1) figures do not include ex Capitalia branches								
(2) Internet banking and Call Center contracts.								
C) MOBILE	31/12/02		30/9/02		31/12/01		31/12/00	
Insurance agents (3)	220		88		92		68	
Estate agents	1,269		1,229		769		315	

(3) Agents of the Group's insurance subsidiaries distributing Banca Cange products.

At 31st December 2002, total staff levels of the Banca Carige Group reached 4,111, (4,513 when including employees of the Group's insurance subsidiaries). Excluding the ex-Capitalia employees, banking staff assigned to market operations accounts for 69.3% of the

total; 30.7% is engaged in head office administrative duties.

Banca Carige's training centre in Genoa provided during the year, 34,969 days of training for a total of 20,327 participations.

#### **PERSONNEL**

	31/12/2	2002 (1)	30/9/02		2 31/12/01		31/12/	00 (2)
Grade								
Managers	51	1.2	51	1.2	53	1.3	27	0.7
Officials	722	17.6	719	17.5	726	17.7	322	8.7
Other employees	3,338	81.2	3,337	81.3	3,325	81.0	3,352	90.6
TOTAL	4,111	100.0	4,107	100.0	4,104	100.0	3,701	100.0
Activities								
Head-offices	1,263	30.7	1,256	30.6	1,293	31.5	1,248	33.7
Branches	2,848	69.3	2,851	69.4	2,811	68.5	2,453	66.3

- (1) excluding the 371 employees of the 42 ex-Capitalia branches transferred to Banca Carige on 1/1/03
- (2) excluding the 84 employees of the 21 ex-Banco di Sicilia branches transferred to Banca Carige on 1/1/01

THE CHANGEOVER TO THE EURO

Full details regarding the measures and related costs of the changeover to the euro are given in the Directors' Report of Banca Carige. The changeover presented no particular problems

for the Group's insurance companies. Final investments in this area recorded for the year totalled 158,000 euro.

#### INCOME STATEMENT

Net profit for the Carige Group reached 66.2 million, a fall of 31.1% over the previous year. This result stems from the unfavourable moment in the economy and the instability on financial markets that accompanied it. Further causes lie in narrowing interest margins as interest rates fell, especially in the medium/long-term segment, and a worsening in the quality of credit.

In addition to these external factors, the Group suffered the temporary negative effects on interest income caused by the securitisation of performing mortgages carried out by Banca Carige at the end of 2001. A comparison with 2001 was further affected negatively by two events: firstly, a change in the structure of revenues and costs relating to the purchase of 61 branches from the Intesa group in 2001 and recorded only for the last quarter; secondly, 2001 benefited from extraordinary revenues generated from the sale of securitised mortgages (24 million) and four bank branches in the province of Savona.

In detail, net interest income amounted to 354.9 million, down 1.1% on 2001. Interest

income totalled 635 million (-7%) whilst interest charges totalled 280.2 million (-13.6%). In particular, interest income on customer loans ended the year at 486.1 million; interest charges on customer deposits totalled 78.7 million. Interest income generated from the Group's securities portfolio totalled 123.7 million.

Non interest income rose by only 0.7% over the previous year's result to 328.7 million (2001: 326.5 million). This result was determined above all by the negative figure recorded at caption 60 "Profits (losses) from financial transactions", affected by the poor performance of financial markets during 2002. In greater detail, commission income totalled 184.2 million, up 10.8% on 166.3 million recorded at the end of 2001. Commission charges rose 7.8% to 13.7 million (2001: 12.7 million). Net losses on financial transactions totalled 5.8 million in comparison to a positive result of 4.4 million recorded in 2001. Dividends fell of 6.4% to 88 million, whilst profits on investments carried at equity amounted to 8.5 million, an increase of 12.4%.

Other operating income recorded a 2.2% fall to end the year at 157.8 million; other operating expenses rose 14.2% to 11.1 million.

Gross operating income was down 0.3% to 683.5 million.

Operating costs of the Group rose 5.3% from 472.1 million to 497.2 million following expansion in the Group's operational capacities. Administrative charges totalled 374 million (+4.7%); in particular, personnel costs rose 3.1% to 232.7 million, whilst other administrative charges totalled 141.2 million (+7.5%). Writedowns on assets increased 7.2% to 123.1 million, influenced by rises in leasing activity.

Operating income at 31<sup>st</sup> December 2002 was down 12.6% from 213.2 million in 2001 to 186.4 million.

Provisions and writedowns rose 46.8% to 74.4 million. In particular, provisions for risks

and charges amounted to 3.3 million in comparison to 2.9 million in 2001 (+12.6%). Credit risk measured in terms of the balance between writedowns and provisions for risks and charges on one hand and writebacks on the other totalled 71.2 million, 48.4% up on the figure recorded at the end of 2001.

Writebacks on financial fixed assets amounted to 0.1 million (2001: 0.2 million).

**Income from ordinary activities** fell 31.1% over year-end 2001 to 112 million.

Extraordinary net income recorded an increase of 6.9% to move from 15.4 million to 16.5 million at 31/12/02. This result is principally due to revenues stemming from the sale of non-strategic holdings and property.

After income tax for the year (60.9 million; -24.8%), net profit for the Group reached 66.2 million, a decrease 31.1% in comparison to 96.1 million at 30/12/01

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### INCOME STATEMENT (thousands of euros)

	31/12/02	30/09/02	31/12/01	31/12/00	Change	e %
					02/01	01/00
10 Interest income and similar revenues	635,012	465,536	682,992	614,192	-7.0	11.2
20 Interest expense and similar charges	-280,157	-202,016	-324,108	-275,256	-13.6	17.7
NET INTEREST INCOME	354,855	263,520	358,884	338,936	-1.1	5.9
40 Commission income	184,235	137,607	166,254	170,157	10.8	-2.3
50 Commission expenses	-13,705	-9,807	-12,711	-11,419	7.8	11.3
60 Gains (losses)						
from financial transactions	-5,844	-13,609	4,427	11,482	-232.0	-61.4
30 Dividends and other revenues	8,754	8,504	9,348	6,885	-6.4	35.8
170 Profit (losses) on investments carried at equity	8,512	2,988	7,575	-642	12.4	•••
70 Other operating income	157,806	118,196	161,308	126,660	-2.2	27.4
110 Other operating expenses	-11,101	-6,477	-9,720	-10,563	14.2	-8.0
NON INTEREST INCOME	328,657	237,402	326,481	292,560	0.7	11.6
GROSS OPERATING INCOME	683,512	500,922	685,365	631,496	-0.3	8.5
80 Administrative costs	-374,031	-276,534	-357,217	-326,418	4.7	9.4
– Personnel	-232,748	-176,697	-225,839	-205,624	3.1	9.8
<ul> <li>Other administrative costs</li> </ul>	-141,283	-99,837	-131,378	-120,794	7.5	8.8
90 Depreciation and amortization	,	,	,			
of intangible and tangible						
fixed assets	-123,129	-99,394	-114,903	-97,718	7.2	17.6
OPERATING COSTS	-497,160		-472,120	-424,136	5.3	11.3
OPERATING INCOME	186,352	124,994	213,245	207,360	-12.6	2.8
100 Provisions for risks		,,				
and charges	-3,273	-2,894	-2,908	-3,143	12.6	-7.5
120 Provisions for loan losses and for	•	•		•		
quarantees and commitments	-67,090	-48,961	-50,370	-56,367	33.2	-10.6
130 Recoveries of loans and reversals of provisions						
for guarantees and commitments	13,264	10,481	9,709	11,404	36.6	-14.9
140 Additional provisions for loan losses	-17,334	-425	-7,296	-5,481	137.6	33.1
150 Write-downs to financial fixed assets	-33	-25	-57	-907	-42.1	-93.7
160 Recoveries of financial fixed assets	99	88	270	28	-63.3	868.1
PROVISIONS AND WRITE-DOWNS	-74,367	-41,736	-50,652	-54,467	46.8	-7.0
180 INCOME FROM ORDINARY ACTIVITIES	111,985	83,258	162,593	152,893	-31.1	6.3
190 Extraordinary income	23,339	7,422	18,997	12,434	22.9	52.8
200 Extraordinary expenses	-6,868	-4,090	-3,585	-4,564	91.6	-21.5
210 EXTRAORDINARY INCOME, NET	16,471	3,332	15,412	7,870	6.9	95.8
INCOME BEFORE TAXATION	128,456	86,590	178,005	160,763	-27.8	10.7
240 Income taxes	-60,914	-42,790	-80,977	-79,770	-24.8	1.5
250 Minority interests	-1,371	-829	-967	-733	41.8	32.0
260 NET INCOME	66,171	42,971	96,061	80,260	-31.1	19.7
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### INCOME STATEMENT - QUARTERLY CHANGES (trausants of Euros)

The content of the		2002				2001			
20 Interest expense and similar charges   78,141   66,673   67,899   67,445   74,609   76,630   69,055   83,814     NET INTREST INCOME   91,335   90,850   86,523   87,147   95,105   89,949   82,135   91,695     40 Commission income   46,628   46,145   45,486   45,977   47,645   39,117   37,601   41,891     50 Commission expenses   -3,898   -3,914   -3,676   -2,217   -3,788   -3,059   -2,904     60 Gains (losses)   100 minimums carried at equity   -7,765   -10,372   -4,888   1,651   15,527   -16,669   7,577   -2,008     30 Dividends and other revenus   250   269   5,462   2,773   1,041   235   8,030   42     170 Profit (losses) on intestments carried at equity   5,544   1,043   1,897   248   6,221   -965   -1,013   3,332     70 Other operating income   39,610   43,837   38,102   36,257   60,156   34,930   33,482   32,710     110 Other operating generies   -4,624   -18   -3,553   -2,906   -3,422   -2,961   -1,701   -1,656     NNIN INTREST INDOME   91,255   76,999   76,629   81,783   112,330   50,648   81,026   71,142     GROSS OPERATING INDOME   182,590   167,840   164,152   168,930   218,485   140,597   163,161   163,122     80 Administrative costs   -97,497   -91,282   97,633   -87,619   -103,741   42,007   -88,530   -2,036     -Personnel   -56,051   -58,973   -59,682   -63,299   52,357   -57,924   52,299     -Other administrative costs   -14,446   -32,309   -39,591   -27,937   -40,442   -29,950   -30,606   -30,330     90 Depreciation and amortization of interrigible and langible fleat assets   -23,735   -33,267   -33,267   -33,567   -33,567   -33,567   -33,567   -33,577   -15,576   -11,301     100 Roovisios for risks and charges and charges   -37,99   -510   -926   -1,458   -222   -803   -9,757   -7,924   -2,735     120 Roovisios for locas and for guarantees and commitments   -18,129   -17,735   -18,170   -13,056   -16,724   -6,769   -15,576   -11,301     130 Recoveries of locas and for guarantees and commitments   -18,129   -17,735   -18,170   -13,056   -16,724   -6,769   -15,576   -11,301     130 Recoverie		4th quarter	3rd quarter	2nd quarter	1st quarter	4th quarter	3rd quarter	2nd quarter	1st quarter
20 Interest expense and similar charges   78,141   66,673   67,899   67,445   74,609   76,630   69,055   83,814     NET INTREST INCOME   91,335   90,850   86,523   87,147   95,105   89,949   82,135   91,695     40 Commission income   46,628   46,145   45,486   45,977   47,645   39,117   37,601   41,891     50 Commission expenses   -3,898   -3,914   -3,676   -2,217   -3,788   -3,059   -2,904     60 Gains (losses)   100 minimums carried at equity   -7,765   -10,372   -4,888   1,651   15,527   -16,669   7,577   -2,008     30 Dividends and other revenus   250   269   5,462   2,773   1,041   235   8,030   42     170 Profit (losses) on intestments carried at equity   5,544   1,043   1,897   248   6,221   -965   -1,013   3,332     70 Other operating income   39,610   43,837   38,102   36,257   60,156   34,930   33,482   32,710     110 Other operating generies   -4,624   -18   -3,553   -2,906   -3,422   -2,961   -1,701   -1,656     NNIN INTREST INDOME   91,255   76,999   76,629   81,783   112,330   50,648   81,026   71,142     GROSS OPERATING INDOME   182,590   167,840   164,152   168,930   218,485   140,597   163,161   163,122     80 Administrative costs   -97,497   -91,282   97,633   -87,619   -103,741   42,007   -88,530   -2,036     -Personnel   -56,051   -58,973   -59,682   -63,299   52,357   -57,924   52,299     -Other administrative costs   -14,446   -32,309   -39,591   -27,937   -40,442   -29,950   -30,606   -30,330     90 Depreciation and amortization of interrigible and langible fleat assets   -23,735   -33,267   -33,267   -33,567   -33,567   -33,567   -33,567   -33,577   -15,576   -11,301     100 Roovisios for risks and charges and charges   -37,99   -510   -926   -1,458   -222   -803   -9,757   -7,924   -2,735     120 Roovisios for locas and for guarantees and commitments   -18,129   -17,735   -18,170   -13,056   -16,724   -6,769   -15,576   -11,301     130 Recoveries of locas and for guarantees and commitments   -18,129   -17,735   -18,170   -13,056   -16,724   -6,769   -15,576   -11,301     130 Recoverie	10 hazard income and similar and a	100 470	157.500	100 401	154500	100 714	100 570	171 100	175 500
NET INTEREST INCOME					•				
## 46,628									
50 Commission expenses   3,898   3,914   3,676   2,217   3,788   3,369   2,950   2,904   60 Gains (losses)   10 Color (losses)   1,7765   10,372   4,888   1,651   15,527   16,669   7,577   2,008   30 Dividends and other revenues   250   269   5,462   2,773   1,041   235   8,030   42   170 Profit (losses) on investments carried at equity   5,524   1,043   1,697   248   6,221   -955   -1,013   3,332   3,000   3									
## The commitmental transactions   7,765   -10,372   -4,888   1,651   15,527   -16,669   7,577   -2,008		•	,	,			-	•	•
Tom financial transactions   7,765   -10,372   -4,888   1,651   15,527   -16,669   7,577   -2,008   30 Dividents and other revenues   250   269   5,462   2,773   1,041   235   8,030   42   170 Profit (poss) on investments carried at equity   5,524   1,043   1,149   248   6,221   -965   -1,101   3,332   70 Other operating income   39,610   43,837   38,102   36,257   60,156   34,960   33,482   32,710   110 Other operating expenses   4,624   -18   -3,553   2,906   -3,422   -2,961   -1,701   -1,636   NDN INTREEST INCOME   91,255   76,990   78,629   81,783   -2,306   -3,422   -2,961   -1,701   -1,636   NDN INTREEST INCOME   182,590   167,840   164,152   168,930   218,485   140,597   163,161   163,122   80 Attniristrative costs   -97,497   -91,282   -97,633   37,619   -103,741   -82,307   -82,639   -2,237   -2,246   -2,247   -2,248	•	-3,898	-3,914	-3,676	-2,217	-3,788	-3,069	-2,950	-2,904
30 Dividends and other revenues   250   269   5,462   2,773   1,041   235   8,030   42   170 Profit (losses) on investments carried at equity   5,524   1,043   1,697   248   6,221   9,565   -1,013   3,332   33,242   32,710   110 Other operating income   39,610   43,837   38,102   36,253   2,906   -3,422   -2,961   -1,701   -1,636   NON INTEREST INCOME   91,255   76,990   78,629   81,783   123,380   50,648   81,026   71,427   GROSS OPERATING INCOME   182,590   167,840   164,152   168,930   128,485   140,597   163,161   163,122   163,162   163,161   163,122   163,161   163,122   163,161   163,122   163,161   163,122   163,161   163,122   163,161   163,122   163,161   163,122   163,161   163,122   163,161   163,122   163,161   163,122   163,161   163,122   163,161   163,122   163,161   163,122   163,161   163,122   163,161   163,122   163,161   163,122   163,161   163,122   163,161   163,122   163,161   163,122	· · · · ·								
170 Profit (losses) on innestments carried at equity   5,524   1,043   1,697   248   6,221   9,655   -1,013   3,332   70 Other operating process   39,610   43,837   38,102   36,257   60,156   34,960   33,482   32,710   110 Other operating propriess   4,624   -1,18   -1,553   -2,066   -3,422   -2,961   -1,701   -1,636   NON INTEREST INCOME   91,255   76,990   78,629   81,783   123,380   50,648   81,026   71,427   GRCSS OPERATING INCOME   182,590   167,840   164,152   168,930   218,485   140,597   183,161   163,122   80 Administrative costs   -97,497   -91,282   -97,633   -87,619   -40,442   -29,950   -82,357   -56,051   -58,973   -58,073   -58,073   -58,073   -58,073   -58,073   -79,245   -52,259   -20 the administrative costs   -41,446   -32,309   -33,507   -27,337   -40,442   -29,950   -30,606   -30,380   -90 Depreciation and amortization of irt angible and tangitle fixed assets   -23,735   -33,267   -33,027   -33,100   -32,233   -28,025   -27,325   -27,320									
70 Cher operating income		250	269	5,462	2,773				
110 Other operating expenses	170 Profit (losses) on investments carried at equity	-,	.,	1,697			-965	-1,013	
NON INTEREST INCOME	70 Other operating income	39,610	43,837	38,102	36,257	60,156	34,960	33,482	32,710
CRCSS OPERATING INDOME   182,590   167,840   164,152   168,930   218,485   140,597   163,161   163,122   80 Administrative costs   .97,497   .91,282   .97,633   .87,619   .103,741   .82,307   .88,530   .82,639   .79,897   .79,240   .59,665   .58,973   .58,042   .59,682   .63,299   .52,357   .57,924   .52,259   .52,357   .57,924   .52,259   .52,357   .57,924   .52,259   .79,237   .79,240   .79,937   .79,937   .79,937   .79,937   .79,937   .79,937   .79,938   .7	110 Other operating expenses	-4,624	18	3,553	-2,906	-3,422	-2,961	-1,701	-1,636
80 Administrative costs	NON INTEREST INCOME	91,255	76,990	78,629	81,783	123,380	50,648	81,026	71,427
- Personnel - 56,051	GROSS OPERATING INCOME	182,590	167,840	164,152	168,930	218,485	140,597	163,161	163,122
- Other administrative costs 9.14,446 9.32,309 9.39,591 9.27,937 9.40,442 9.29,50 9.30,606 9.30,380 90 Depreciation and amortization of irtrargible and tangible fixed assets 9.23,735 9.33,267 9.33,027 9.33,100 9.32,233 9.28,025 9.27,325 9.27,320 OPERATING COSTS 1.121,232 9.124,549 9.130,660 9.120,719 9.135,974 9.110,332 9.115,855 9.09,959 OPERATING INCOME 61,358 43,291 33,492 48,211 82,511 30,265 47,306 93,163 100 Proxisions for risks and charges 9.379 9.510 9.926 9.1,458 9.222 9.803 9.978 9.505 100 Proxisions for local losses and for guarantees and commitments 9.18,129 9.17,735 9.18,170 9.13,056 9.16,724 9.6,769 9.15,576 9.11,301 130 Recoveries of loans and reversals of proxisions for guarantees and commitments 9.2,783 9.557 9.216 9.204 9.55 9.00 9.15,576 9.15,576 9.11,301 130 Recoveries of loans and reversals of proxisions for guarantees and commitments 9.2,783 9.557 9.216 9.204 9.55 9.00 9.15 9.206 9.15,576 9.11,301 130 Recoveries of linancial fixed assets 9.16,909 9.216 9.204 9.55 9.00 9.15 9.206 9.15 9.15 9.10 100 Recoveries of linancial fixed assets 9.11 9.208 9.208 9.208 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.208 9.209 9.209 9.208 9.209 9.208 9.209 9.209 9.208 9.209 9.209 9.208 9.209 9.209 9.208 9.209 9.209 9.208 9.209 9.209 9.208 9.209 9.209 9.209 9.209 9.208 9.209 9.209 9.209 9.209 9.209 9.209 9.208 9.209 9.209 9.209 9.209 9.209 9.209 9.209 9.209 9.209 9.209 9.208 9.209 9.2	80 Administrative costs	-97,497	-91,282	-97,633	-87,619	-103,741	-82,307	-88,530	-82,639
90 Depreciation and amortization of intangible and tangible fixed assets  -23,735  -23,267  -33,267  -33,007  -33,100  -32,233  -28,025  -27,325  -27,320  OPERATING COSTS  -121,232  -124,549  -130,660  -120,719  -135,974  -110,332  -115,855  -109,956  -100 Provisions for isks and charges  and charges  -379  -510  -926  -1,458  -222  -803  -978  -905  -905  120 Provisions for local losses and for guarantees and commitments  for guarantees and commitments  -18,129  -17,735  -18,170  -13,056  -16,724  -6,769  -15,576  -11,071  -13,071  -140 Additional provisions for local losses  -16,909  -216  -204  -205  -205  -206  -207  -208  -207  -208  -208  -208  -209  -208  -209  -	- Personnel	-56,051	-58,973	-58,042	-59,682	-63,299	-52,357	-57,924	-52,259
of intangible and tangible fixed assets         -23,735         -33,267         -33,027         -33,100         -32,233         -28,025         -27,325         -27,320           OPERATING COSTS         -121,232         -124,549         -130,660         -120,719         -135,974         -110,332         -115,855         -109,959           OPERATING INCOME         61,358         43,291         33,492         48,211         82,511         30,265         47,306         53,163           100 Provisions for risks and charges         -379         -510         -926         -1,458         -222         -803         -978         -905           120 Provisions for loan losses and for guarantees and commitments         -18,129         -17,735         -18,170         -13,056         -16,724         -6,769         -15,576         -11,301           130 Recoveries of loans and reversals of provisions for loan losses         -16,909         -216         -204         -5         -6,002         -1,233         -2         -2           140 Additional provisions for loan losses         -16,909         -216         -204         -5         -6,002         -1,233         -6         -1           150 Recoveries of linencial fixed assets         -8         0         -25         0         -15	<ul> <li>Other administrative costs</li> </ul>	-41,446	-32,309	-39,591	-27,937	-40,442	-29,950	-30,606	-30,380
Provisions for ikeas and commitments	90 Depreciation and amortization								
OPERATING COSTS         -121,232         -124,549         -130,660         -120,719         -135,974         -110,332         -115,855         -109,959           OPERATING INCOME         61,358         43,291         33,492         48,211         82,511         30,265         47,306         53,163           100 Provisions for risks and charges         -379         -510         -926         -1,458         -222         -803         -978         -905           120 Provisions for loan losses and for guarantees and commitments         -18,129         -17,735         -18,170         -13,056         -16,724         -6,769         -15,576         -11,301           130 Recoveries of loans and reversals of provisions for loan losses         -16,909         -216         -204         -5         -6,002         -1,293         -         -           150 Write-downs to financial fixed assets         -8         0         -25         0         -15         -26         -15         -1           160 Recoveries of financial fixed assets         11         -         88         -         253         17         -         -           150 Write-downs to financial fixed assets         11         -         88         -         253         17         -         -	of intangible and tangible								
OPERATING INCOME   61,358   43,291   33,492   48,211   82,511   30,265   47,306   53,163   100 Provisions for risks and charges   -379   -510   -926   -1,458   -222   -803   -978   -905   120 Provisions for loan losses and for guarantees and commitments   -18,129   -17,735   -18,170   -13,056   -16,724   -6,769   -15,576   -11,301   130 Recoveries of loans and reversals of provisions for guarantees and commitments   2,783   3,557   4,532   2,392   3,422   3,147   1,078   2,062   140 Additional provisions for loan losses   -16,909   -216   -204   -5   -6,002   -1,293   -   -15   -1   160 Recoveries of financial fixed assets   -8   0   -25   0   -15   -26   -15   -1   160 Recoveries of financial fixed assets   11   -   88   -   253   17   -   -   -     10,145   180 INCOME FROM ORDINARY ACTIVITIES   28,727   28,387   18,787   36,064   63,223   24,538   31,815   43,018   190 Extraordinary income   15,917   1,323   4,205   1,894   2,846   2,114   12,204   1,831   100 Extraordinary expenses   -2,778   -518   -2,341   -1,231   -643   -804   -444   -1,694   210 EXTIRAORDINARY INCOME, NET   13,139   805   1,864   663   2,203   1,310   11,761   137   INCOME BEFORE TAXATION   41,866   29,192   20,651   36,747   65,426   25,848   43,576   43,155   230 Changes in reserves for general bank   -   -   -   -   -   -   -   -   -	5 5	-23,735	-33,267	-33.027	-33,100	-32,233	-28,025	-27,325	-27,320
OPERATING INCOME   61,358   43,291   33,492   48,211   82,511   30,265   47,306   53,163   100 Proxisions for risks and charges   -379   -510   -926   -1,458   -222   -803   -978   -905   120 Proxisions for loan losses and for guarantees and commitments   -18,129   -17,735   -18,170   -13,056   -16,724   -6,769   -15,576   -11,301   130 Recoveries of loans and reversals of proxisions for guarantees and commitments   2,783   3,557   4,532   2,392   3,422   3,147   1,078   2,062   140 Additional proxisions for loan losses   -16,909   -216   -204   -5   -6,002   -1,293   -   -15   -1   160 Recoveries of financial fixed assets   -8   0   -25   0   -15   -26   -15   -1   160 Recoveries of financial fixed assets   11   -   88   -   253   17   -   -   -     10,145   180 INCOME FROM ORDINARY ACTIVITIES   28,727   28,387   18,787   36,064   63,223   24,538   31,815   43,018   190 Extraordinary income   15,917   1,323   4,205   1,894   2,846   2,114   12,204   1,831   100 Extraordinary expenses   -2,778   -518   -2,341   -1,231   -643   -804   -444   -1,694   210 EXTRAORDINARY INCOME, NET   13,139   805   1,864   663   2,203   1,310   11,761   137   INCOME BEFORE TAXATION   41,866   29,192   20,651   36,747   65,426   25,848   43,576   43,155   230 Changes in reserves for general bank   -   -   -   -   -   -   -   -   -	OPERATING COSTS	-121,232	-124,549	-130,660	-120,719	-135,974	-110,332	-115.855	-109,959
and charges	OPERATING INCOME	61,358			48,211	82,511	30,265	47,306	
120 Provisions for loan losses and for guarantees and commitments 130 Recoveries of loans and reversals of provisions for guarantees and commitments 2,783 3,557 4,532 2,392 3,422 3,147 1,078 2,062 140 Additional provisions for loan losses 16,909 16,909 17,735 18,737 1	100 Provisions for risks								
guarantees and commitments         -18,129         -17,735         -18,170         -13,056         -16,724         -6,769         -15,576         -11,301           130 Recoveries of loans and reversals of provisions for guarantees and commitments         2,783         3,557         4,532         2,392         3,422         3,147         1,078         2,062           140 Additional provisions for loan losses         -16,909         -216         -204         -5         -6,002         -1,293         -         -           150 Write-downs to financial fixed assets         -8         0         -25         0         -15         -26         -15         -1           160 Recoveries of financial fixed assets         11         -         -88         -         253         17         -         -           PROVISIONS AND WRITE-DOWNS         -32,631         -14,904         -14,705         -12,127         -19,288         -5,727         -15,491         -10,145           180 INCOME FROM ORDINARY ACTIVITIES         28,727         28,387         18,787         36,064         63,223         24,538         31,815         43,018           200 Extraordinary expenses         -2,778         -518         -2,341         -1,231         -643         -804         -444	and charges	-379	-510	-926	-1,458	-222	-803	-978	-905
130 Recoveries of loans and reversals of provisions for guarantees and commitments 2,783 3,557 4,532 2,392 3,422 3,147 1,078 2,062 140 Additional provisions for loan losses -16,909 -216 -204 -5 -6,002 -1,293 150 Witte-downs to financial fixed assets -8 0 -25 0 -15 -26 -15 -1 160 Recoveries of financial fixed assets 11 88 - 253 17 19,000 Recoveries of financial fixed assets 11 14,904 -14,705 -12,127 -19,288 -5,727 -15,491 -10,145 180 INCOME FROM ORDINARY ACTIVITIES 28,727 28,387 18,787 36,064 63,223 24,538 31,815 43,018 190 Extraordinary income 15,917 1,323 4,205 1,894 2,846 2,114 12,204 1,831 200 Extraordinary expenses -2,778 -518 -2,341 -1,231 -643 -804 -444 -1,694 210 EXTRAORRIDINARY INCOME, NET 13,139 805 1,864 663 2,203 1,310 11,761 137 INCOME BEFORE TAXATION 41,866 29,192 20,651 36,747 65,426 25,848 43,576 43,155 230 Changes in reserves for general bank	120 Provisions for loan losses and for								
for guarantees and commitments         2,783         3,557         4,532         2,392         3,422         3,147         1,078         2,062           140 Additional proxisions for loan losses         -16,909         -216         -204         -5         -6,002         -1,293         -         -           150 Write-downs to financial fixed assets         -8         0         -25         0         -15         -26         -15         -1           160 Recoveries of financial fixed assets         11         -         88         -         253         17         -         -           PROVISIONS AND WRITE-DOWNS         -32,631         -14,904         -14,705         -12,127         -19,288         -5,727         -15,491         -10,145           180 INCOME FROM ORDINARY ACTIVITIES         28,727         28,387         18,787         36,084         63,223         24,538         31,815         43,018           190 Extraordinary income         15,917         1,323         4,205         1,894         2,846         2,114         12,204         1,894           210 Extraordinary expenses         -2,778         -518         -2,341         -1,231         -643         -804         -444         -1,694           210 Extraordinary expense		-18,129	-17,735	-18,170	-13,056	-16,724	-6,769	-15,576	-11,301
140 Additional provisions for loan losses       -16,909       -216       -204       -5       -6,002       -1,293       -       -         150 Write-downs to financial fixed assets       -8       0       -25       0       -15       -26       -15       -1         160 Recoveries of financial fixed assets       11       -       88       -       253       17       -       -         PROVISIONS AND WRITE-DOWNS       -32,631       -14,904       -14,705       -12,127       -19,288       -5,727       -15,491       -10,145         180 INCOME FROM ORDINARY ACTIVITIES       28,727       28,387       18,787       36,064       63,223       24,538       31,815       43,018         190 Extraordinary income       15,917       1,323       4,205       1,894       2,846       2,114       12,204       1,831         200 Extraordinary expenses       -2,778       -518       -2,341       -1,21       -643       -804       -444       -1,694         210 EXTIRAORDINARY INCOME, NET       13,139       805       1,864       663       2,203       1,310       11,761       137         INCOME BEFORE TAXATION       41,866       29,192       20,651       36,747       65,426       25,848									
150 White-downs to financial fixed assets   -8   0   -25   0   -15   -26   -15   -1     160 Recoveries of financial fixed assets   11   - 88   - 253   17       PROVISIONS AND WRITE-DOWNS   -32,631   -14,904   -14,705   -12,127   -19,288   -5,727   -15,491   -10,145     180 INCOME FROM ORDINARY ACTIVITIES   28,727   28,387   18,787   36,084   63,223   24,538   31,815   43,018     190 Extraordinary income   15,917   1,323   4,205   1,894   2,846   2,114   12,204   1,831     200 Extraordinary expenses   -2,778   -518   -2,341   -1,231   -643   -804   -444   -1,694     210 EXTIRAORDINARY INCOME, NET   13,139   805   1,864   663   2,203   1,310   11,761   137     INCOME BEFORE TAXATION   41,866   29,192   20,651   36,747   65,426   25,848   43,576   43,155     230 Changes in reserves for general bank			• • •	4,532	2,392			1,078	2,062
160 Recoveries of financial fixed assets         11         -         88         -         253         17         -         -           PROVISIONS AND WRITE-DOWNS         -32,631         -14,904         -14,705         -12,127         -19,288         -5,727         -15,491         -10,145           180 INCOME FROM ORDINARY ACTIVITIES         28,727         28,387         18,787         36,064         63,223         24,538         31,815         43,018           190 Extraordinary income         15,917         1,323         4,205         1,894         2,846         2,114         12,204         1,831           200 Extraordinary expenses         -2,778         -518         -2,341         -1,231         -643         -804         -444         -1,694           210 EXTRAORDINARY INCOME, NET         13,139         805         1,864         663         2,203         1,310         11,761         137           INCOME BEFORE TAXATION         41,866         29,192         20,651         36,747         65,426         25,848         43,576         43,155           230 Changes in reserves for general bank	•				_			•	-
PROVISIONS AND WRITE-DOWNS         -32,631         -14,904         -14,705         -12,127         -19,288         -5,727         -15,491         -10,145           180 INCOME FROM ORDINARY ACTIVITIES         28,727         28,387         18,787         36,064         63,223         24,538         31,815         43,018           190 Extraordinary income         15,917         1,323         4,205         1,894         2,846         2,114         12,204         1,831           200 Extraordinary expenses         -2,778         -518         -2,341         -1,231         -643         -804         -444         -1,694           210 EXTRAORDINARY INCOME, NET         13,139         805         1,864         663         2,203         1,310         11,761         137           INCOME BEFORE TAXATION         41,866         29,192         20,651         36,747         65,426         25,848         43,576         43,155           230 Changes in reserves for general bank         -			0		0			-15	-1
180 INCOME FROM ORDINARY ACTIVITIES         28,727         28,387         18,787         36,084         63,223         24,538         31,815         43,018           190 Extraordinary income         15,917         1,323         4,205         1,894         2,846         2,114         12,204         1,831           200 Extraordinary expenses         -2,778         -518         -2,341         -1,231         -643         -804         -444         -1,694           210 EXTRAORDINARY INCOME, NET         13,139         805         1,864         663         2,203         1,310         11,761         137           INCOME BEFORE TAXATION         41,866         29,192         20,651         36,747         65,426         25,848         43,576         43,155           230 Changes in reserves for general bank         -									
190 Extraordinary income         15,917         1,323         4,205         1,894         2,846         2,114         12,204         1,831           200 Extraordinary expenses         -2,778         -518         -2,341         -1,231         -643         -804         -444         -1,694           210 EXTRAORDINARY INCOME, NET         13,139         805         1,864         663         2,203         1,310         11,761         137           INCOME BEFORE TAXATION         41,866         29,192         20,651         36,747         65,426         25,848         43,576         43,155           230 Changes in reserves for general bank         - <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
200 Extraordinary expenses         -2,778         -518         -2,341         -1,231         -643         -804         -444         -1,694           210 EXTRAORDINARY INCOME, NET         13,139         805         1,864         663         2,203         1,310         11,761         137           INCOME BEFORE TAXATION         41,866         29,192         20,651         36,747         65,426         25,848         43,576         43,155           230 Changes in reserves for general bank         - <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
210 EXTRAORDINARY INCOME, NET         13,139         805         1,864         663         2,203         1,310         11,761         137           INCOME BEFORE TAXATION         41,866         29,192         20,651         36,747         65,426         25,848         43,576         43,155           230 Changes in reserves for general bank         - <td>•</td> <td>•</td> <td>•</td> <td></td> <td>•</td> <td></td> <td>-</td> <td>•</td> <td>•</td>	•	•	•		•		-	•	•
INCOME BEFORE TAXATION   41,866   29,192   20,651   36,747   65,426   25,848   43,576   43,155   230 Changes in reserves for general bank									
230 Changes in reserves for general bank	210 EXTRAORDINARY INCOME, NET	13,139	805	1,864	663	2,203	1,310	11,761	137
240 Incorre taxes     -18,124     -15,649     -10,200     -16,941     -31,933     12,194     -18,835     -18,015       250 Minority interests     -542     -191     -390     -248     -410     -240     6     -323		41,866	29,192	20,651	36,747	65,426	25,848	43,576	43,155
250 Minority interests -542 -191 -390 -248 -410 -240 6 -323	230 Changes in reserves for general bank	-	•	-	-	-	•	-	
	240 Income taxes	-18,124	-15,649	-10,200	-16,941	-31,933	12,194	-18,835	-18,015
260 NET INCOME 23,200 13,352 10,061 19,558 33,082 13,414 24,747 24,817	250 Minority interests	-542	-191	-390	-248	-410	-240	6	-323
	260 NET INCOME	23,200	13,352	10,061	19,558	33,082	13,414	24,747	24,817

## GONSOLIDATED CORE GAPTIVAL AND SOLVENBY (VATIOS

Core capital at 31st December 2002 totalled 1,01.8 million (2001: 1,159.5 million). Details are given in the table below:

#### BREAKDOWN OF TOTAL CAPITAL (thousands of euros)

	31/12/02	30/9/02	31/12/01	31/12/00
Tier 1 Capital: positive elements eligible for inclusion (a)	1,341,443	1,308,190	1,310,197	1,278,801
Share capital	1,020,550	1,020,550	1,017,510	1,017,510
Reserves	179,633	149,820	155,517	131,470
Additional paid-in capital	136,095	132,655	132,005	124,656
General banking risks fund	5,165	5,165	5,165	5,165
Tier 1 Capital: negative elements (b)	616,704	485,549	505,912	236,332
Goodwill	558,894	422,648	440,468	180,082
Other negative elements	57,810	62,901	65,444	56,250
Total Tier 1 Capital (c = a-b)	724,739	822,641	804,285	1,042,469
Supplementary capital (d)	371,048	404,920	405,711	-1,124
Reductions (e)	180,385 (1)	31,194	50,518	53,113
Total core capital (c+d-e)	915,402 (1)	1,196,367	1,159,478	988,232

<sup>(1)</sup> includes writedown in equity investment in subsidiary Carige Assicurazioni SpA as requested by regulators. Excluding this deduction, total capital would amount to 1,064,588 thousand euro.

Tier 1 capital includes positive elements totalling 1,334.5 million; negative elements to be deducted from this amount (614.4 million) include increased goodwill charges (from 440.5 to 558.9 million) stemming from Banca Carige's acquisition of branches from the Capitalia network. Supplementary capital is

made up almost exclusively by a lower tier 2 subordinated loan issue (September 2001) for 398.7 million. Negative elements in the calculation of tier 1 capital are represented by holdings in Eptaconsors, Frankfurter Bankgesellschaft, Ligurcapital and Carige Assicurazioni.

**TOTAL CORE CAPITAL AND SOLVENCY RATIOS** (thousands of euros)

	31/12/02	30/09/02	31/12/01	31/12/00
Core capital				·
Tier 1 capital	724,739	822,641	804,285	1,042,469
Tier 2 capital	371,048	404,920	405,711	-1,124
Deductions (1)	180,385	31,194	50,518	53,113
Total capital (1)	915,402	1,196,367	1,159,478	988,233
Weighted assets				
Credit risk (1)	8,961,900	8,242,857	7,909,038	6,914,028
Market risk	718,900	765,464	1,094,475	1,062,959
Others prudential requirements	483,288	483,288	227,550	~
Total weighted assets (1)	10,164,088	9,491,609	9,231,063	7,976,987
Solvency ratios %				
Tier 1/ Weighted assets for credit risk	8.09%	9.98%	10.17%	15.08%
Total capital / Weighted assets for credit risk (1)	10.21%	14.51%	14.66%	14.29%
Tier 1 capital/ Total weighted assets (2)	7.13%	8.67%	8.71%	13.07%
Total capital / Total weighted assets (2)	9.01%	12.60%	12.56%	12.39%

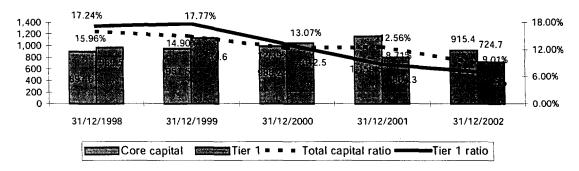
<sup>(1)</sup> Amounts include writedown to holding in subsidiary Carige Assicurazioni as requested by regulators. Excluding this deduction, total capital would rise to 1,064,588 thousand euro with related rises in the total capital/weighted assets for credit risk from 10.23% to 11.76%, and total capital/total weighted assets ratios from 9.02% to 10.38%.
(2) Total weighted assets include credit and market risks.

With regards to capital absorption and capital adequacy levels, weighted assets for credit risk totalled 8,950 million, substantially greater than the figure required: 716 million (2001: 632.7 million). Capital adequacy requirements for market risks totalled 57.5 million, whilst other amounts required in relation to securitisation operations totalled 38.7 million. Overall, capital requirements totalled 812.2 million. After deducting core capital, 103.2 million is in excess to capital requirements.

Solvency, calculated on the basis of the total

capital/weighted assets for credit risk ratio was at 31/12/02 10.23%; the total capital ratio, which includes also weighted assets for market risks, was 9.02%. The above coefficients relating to tier 1 capital were, respectively, 8.10% and 7.14%. Both indicators were lower than recorded at 31/12/01 as a result of the accounting of goodwill stemming from the purchase of 42 branches from the Capitalia group, and the writing down of the parent company's holding in Carige Assicurazioni, as requested by regulators.

#### Core capital and solvency ratios



Total capital levels and related solvency ratios have been influenced over the last few years by expansion in the Carige Group's retail network. Expansion through branch acquisitions from other banks or via new branch openings has been financed by a raise in share capital and a subordinated bonded loan issue. Both funding tools are consistent with operational growth that

goes hand-in-hand with financial solidity, a characteristic of Banca Carige's operational strategy over the last ten years

Consolidated net equity, provisions for risks and charges, and net income derive from those of the parent company, Banca Carige in the following way:

	Net equity	Profit for the year
Banca Carige Balance Sheet at 31/12/2002	1,487,540	104,818
Surpluses to balance sheet value	71,796	27,532
Adjustments to allocated gains	-839	-839
Adjustments on positive differences: consolidation, net equity	-7,009	-7,009
Effects stemming from items recorded in previous business years	-71,980	-
Profit (loss) from undertakings valued by the equity method	8,072	8,512
Writedowns of adjustments and provisions for tax	388	388
Writedowns on dividends distributed by associated companies	-23,036	-23,036
Writedowns on dividends distributed by subsidiaries	-28,160	-29,309
Others	-14,982	-14,886
Consolidated Balance Sheet at 31/12/2002	1,421,790	66,171

Changes in consolidated net equity from 31/12/01 to 31/12/2002 are a result of the

following variations:

Balance at 31/12/2001	1,380,234
Share capital increases for the yaer (with use of share premium reserve)	3,040
Amounts from share premium reserve used in share capital increases for the year	-3,040
Reintegration of amounts used from share premium reserve for securitisation	7,131
Dividends distributed during the year to shareholders of companies outside the Group	-72,849
Changes in reserves for loan losses not pertaining to third parties	7,936
Changes in negative difference: net equity, consolidation	33,139
Others	28
Consolidated net income	66,171
Balance at 31/12/2002	1,421,790

An increase in the negative variation in net equity (33.1 million) derives from a revaluation of assets used by Autostrada dei Fiori totalling 162 million as foreseen by Law 448/01. The amount recorded in these consolidated statements corresponds to 20.456%.

Dealings in own shares on the part of the parent company, Banca Carige, were related to the purchase of 33,112,887 shares with a nominal value of 33.1 million and a corresponding counter value of 63.9 million, and the sale of 38,820,278 shares, nominal value 38.8 million, counter value 75.4 million. The total of shares traded represented 7% of Carige's share capital. During the year the Group insurance company, Carige Assicurazioni, also purchased a quota of its own shares: 1,701 shares, (nominal value 1.7 million, counter value of 3 296.317 million) and old shares (nominal value 0.1 million, counter value 0.1 million).

At year end, the Group had 18,974,532 Carige shares in portfolio for a counter value of 25.6 million, of which 6,024,532 were held by Banca Carige (11.6 million), and 12,950,000 shares were held by Cassa di Risparmio di Savona (14 million). With regards to the Savona bank's holding, these shares being an equity investment on the part of the bank, were not the object of trading during the year.

In addition, Carige Assicurazioni has in portfolio 1,760 of its own shares (3.1 million); Ettore Vernazza has 10,000 own shares in portfolio for a counter value of 2.3 million.

# SUBSIDIARES AND OTHER EQUITY SUBSIDIARES AND OTHER EQUITY

Cassa di Risparmio di Savona, in which Banca Carige has a 95.9% holding, recorded total intermediation activities (direct deposits and indirect deposits) for 2002 of 2,326.5 million, slightly up on 2001 (+0.5). In particular, direct deposits amounted to 1,053.7 million, up 0.7%. Indirect deposits (other financial intermediation activities) rose 0.3% to 1,272.9 million. Assets under management recorded no change at 683 million, whilst assets in custody ended the year at 589.8 million (+0.8%). Lending to customers dropped in total by 2.1% to 623.3 million as a result of the securitisation of bad loans (bad loans total down as a result from 76.5 million to 2.6 million). Within the lending aggregate, there were increases in both short-term (+3.7%; 281.8 million) and medium/long-term lending (+17.5%). Following securitisation, there was a 96.7% contraction in bad loans. The securities portfolio of the bank dropped 27.2% from 327.9 million at 31/12/01 to 238.6 million.

Turning to the P&L, net profit totalled 24.7 million, a rise of 91.5% following the recording of

amounts in excess to the General Banking Risks Fund of 11 million. Excluding this contribution, the rise in net income for the year was of 6.1%. The fall in interest rates resulted in a slight decrease in interest income, whilst non interest income rose 1.4%. Containments in administrative costs (-3.3%) and operating costs in general (-1.4%) had beneficial effects. In particular, net interest income totalled 42.6 million in comparison to 42.8 million in 2001. Interest income includes 2.7 million in interest on securitised bad loans.

Service-generated or non interest income amounted to 24.1 million, up 23.8 million in comparison to the previous year. Operating costs totalled 43.2 million, 43.8 million lower than in 2001. Provisions and writedowns (excluding writebacks) rose from 1.6 million in 2001 to 4.4 million. Profit on ordinary activities for the year reached 19.1 million, down 9.8 million in comparison to 2001 (21.2 million). Extraordinary net income recorded an increase over 2001 from 1.5 million to 3.3 million. After tax (8.7 million) and including the 11 million in reduced provisions to the general banking risk fund, net profit for the year was 24.7 million (+91.5%).

CASSA DI RISPARMIO DI SAVONA (millions of euros)

					Char	nge %
	31/12/02	30/9/02	31/12/01	31/12/00	2002	2001
BALANCE SHEET						
Total assets	1,350.4	1,355.9	1,329.9	1,319.1	1.5	0.8
Direct deposits (a)	1,053.7	1,047.6	1,046.8	1,020.5	0.7	2.6
Indirect deposits (b)	1,272.8	1,265.1	1,268.5	1,343.2	0.3	-5.6
- Assets under management	683.0	665.0	683.3	704.1	0.0	-3.0
- Assets in custody	589.8	600.1	585.2	639.1	0.8	-8.4
Total Financial Intermediation Activities (TFIA) (a+b)	2,326.5	2,312.7	2,315.4	2,363.8	0.5	-2.0
Loans to customers (1)	623.3	632.2	636.7	654.8	-2.1	-2.8
Securities	238.6	276.6	328.0	399.4	-27.2	-17.9
Shareholders' equity (2)	154.9	165.9	164.5	163.5	-5.9	0.6
INCOME STATEMENT						
Operating Income	23.4	16.7	22.7	20.5	3.1	10.9
Income from Orinary Activities	19.1	15.9	21.2	14.5	-9.9	45.8
Income before Taxation	22.4	15.8	22.7	15.9	-1.3	42.3
Net income	24.7	9.1	12.9	8.6	91.1	50.6
RESOURCES						
Number of branches	44	44	43	46	2.3	-6.5
Number of employees	430	426	426	444	0.9	-4.1

<sup>(1)</sup> Gross of allowance for credit risks.

Total funds collected by Banca del Monte di Lucca reached 543.5 million, an increase of 6%. This increase was due to an 11.3% rise in direct deposits to 273.3 million; indirect deposits (270.2 million) rose by 1%. Short-term direct deposits recorded an annual rise of 4.7% and medium/long-term deposits increased 28.3%. Within indirect deposits, asset management ended the year at 84.4 million (+27.1%). The value of assets in custody fell 7.6% to 185.8 million.

Customer lending rose 17.8%, pushed particularly by a 28.3% rise in medium/long-term lending. Short-term solutions rose 8.5%. The bank's total risk aggregates amounted to 21.8 million, up 6.8% over 2001. The value of

the securities portfolio continued to grow: up 34.5% to 72.1 million.

Net profit continued to grow: up from 858,000 to 1.6 million. This increase was spurred by rises in both net interest income (+13.7%) and service-generated income (+19.2%).particular, net income reached 12.7 million in comparison to 11.1 million recorded in 2001; non-interest income totalled 6.1 million. Operating costs amounted to 14.1 million, an increase of 2.4% over 2001. Provisions and writedowns, excluding writebacks, and inclusive of the fully-used tax-exemption corresponding to 0.6% of credits, totalled 1.4 million, 14.8% higher than in 2001. Extraordinary income, net was 0.1 million, 0.4 million lower than in 2001.

<sup>(2)</sup> Including reserves for general banking risks and excluding profits and losses carried forward.

BANCA DEL MONTE DI LUCCA (millions of euros)

					Char	nge %
	31/12/02	30/9/02	31/12/01	31/12/00	2002	2001
BALANCE SHEET						
Total assets	389.2	367.0	346.7	289.8	12.2	19.7
Direct deposits (a)	273.3	260.1	245.5	215.0	11.3	-10.5
Indirect deposits (b)	270.2	267.6	267.4	276.6	1.0	-3.3
- Assets under management	84.4	73.1	66.4	70.7	27.1	-6.1
- Assets in custody	185.8	194.5	201.0	205.9	-7.6	-2.4
Total Financial Intermediation Activities (TFIA) (a+b)	543.5	527.7	513.0	491.6	6.0	4.4
Loans to customers (1)	278.7	261.8	236.6	212.8	17.8	11.2
Securities	72.1	60.2	53.6	38.8	34.5	38.5
Shareholders' equity (2)	23.7	23.6	23.5	23.4	0.5	0.5
INCOME STATEMENT						
Operating Income	4.7	3.2	2.5	2.8	85.6	-8.9
Income from Orinary Activities	3.3	2.1	1.4	1.9	147.4	-30.4
Income before Taxation	3.4	2.0	1.9	2.0	85.3	-5.0
Net income	1.6	0.9	0.9	0.7	83.0	17.2
RESOURCES						
Number of branches	17	16	15	13	13.3	15.4
Number of employees	142	141	143	145	-0.7	-1.4

<sup>(1)</sup> Gross of allowance for credit risks.

Ligure Leasing SpA, a fully owned subsidiary of Cassa di Risparmio di Savona, ended the year with a net profit of 860,000. This amount includes 923,000 received on the sale to Banca Carige of a bundle of the company's outstanding lease contracts for a value of 48.2 million. The rationale and details of the operation are given in the Banca Carige Report ("Significant events in the first quarter of 2003"). Remaining company assets totalled 18.9 million; in particular, lease assets amounted to 7.9 million in comparison to 70.9 million recorded at the end of 2001. Bad loans still on the company's books at 31/12/02 totalled 5.6 million (2001: -7.4%). As a result, the ratio between non-performing contracts and leased immovables rose to 28.6%.

Net profit for Galeazzo SrI fell from 320,000 in 2001 to 211,000. During the year, the company sold four properties in Genoa for a net profit of 208,000. Profits for the year were negatively affected by provisions for indirect tax, regionally-levied business tax, as well as local property taxes. The value of the company's property assets dropped 16.9% to 220,000.

Columbus Carige Immobiliare SpA closed the year with a net profit of 137,000, overturning a loss of 945,000 in 2001. This result was due to the sale of property for around 1.1 million in value. Interest charges on credit

lines granted by Banca Carige totalled 1.5 million. The year was one of intense activity for the company, which included services provided in the lease of the Group's property and the purchase of property destined for resale as part of credit recovery on the part of the Group. With regards to the former, the company acquired five properties during the year and exchanged preliminary contracts for the purchase of two more. With regards to the purchase of property, Columbus Carige took part in judiciary auctions, successfully winning twenty four.

The company's total exposure with regards to the Group leader fell by the end of the year to 9 million in comparison to 23 million at 31/12/01 thanks to the sale of 72 properties and four industrial sites.

Immobiliare Ettore Vernazza SpA ended the year with a net profit of 1.3 million, up 400,000 over 2001 (+46.3%). This result benefited from reductions in tax rates contained in recent legislation ("the Tremonti bis"). This led to significant savings in the renovation of prestigious commercial property in the centre of Genoa. The works carried out were financed by an existing credit line with the Group leader, Banca Carige.

Immobilare Carisa SpA, a fully owned subsidiary of Cassa di Risparmio di Savona,

<sup>(2)</sup> Including reserves for general banking risks and excluding profits and losses carried forward.

recorded a net loss for the year of 15,000 euro, principally due to mortgage interest charges payable to Cassa di Risparmio di Savona (117,000).

Credito Fiduciario SpA saw its year-end profit rise by 5.7% over 2001. Revenues increased by 5.7%, whilst production costs rose 2.3%, down 25.2% in comparison to the figure recorded at the end of 2000. Net operating margins were up 17.7% to 188,000 due, in part, to tax breaks contained in Legislative decree 350/2001 on the return of capital exported prior to the abolition of capital controls and, more significantly, as a result of sizeable expansion in business. Total funds in trust rose 13.8% to 220 million.

Argo Finance One SrI is the special purpose vehicle set up as part of the securitisation of a part of Banca Carige's bad loans portfolio at the end of 2000. During 2001, Argo Finance One was incorporated into the Banca Carige Group after the purchase on the part of Banca Carige of a 60% holding in the company. The company's activities are carried out by Banca Carige in the form of existing service contracts. Takings for the year totalled 28 million, in line with the collection flows programmed as part of the transaction. The credit outstanding at 31st December 2002 amounted to 253.3 million.

Overall premiums collected by the Group's insurance companies, Carige Assicurazioni and Carige Vita Nuova, amounted to 676.2 million, stable in comparison to the end of 2001. There was, however, a marked fall in accident claims of 16.1%. The number of the companies' employees totalled 402. Reorganisation of the companies' distribution network continued and with it further closures of insurance offices bringing the total down from 482 to 443.

Levante Norditalia Assicurazioni е Riassicurazioni, in accordance with а shareholders' resolution of 16th December 2002, changed its trading name to Carige R.D. Assicurazioni e Riassicurazioni SpA. There was a significant increase in net profit for the year, which rose from 0.4 million to 2.3 million. This result was the fruit of farreaching operational improvements generated an increase in the balance between premiums received and damages paid out from 11.4 million in 2001 to 22.5 million in 2002. Premiums issued during the year dropped 7.6% to 478.4 million (2001: 517.9 million). Greater selectivity of insurable risks meant a 17.4% reduction in third-party car insurance premiums

and a fall in the number of contracts by more than 181,000 (-21.9%). This reduction in the car insurance segment led to a fall in carrelated insurance premiums of 14.9% in the various risk category and of 9.9% in the basic risk category. Non-car insurance business continued to be the focus of attention: premiums collected rose 20.4% thanks to innovative marketing techniques. Consequently, there has been a considerable improvement in the portfolio mix, which had been previously skewed in favour of car insurance. In 2001, car & third-party insurance accounted for 65.6% of total premiums issued; at the end of 2002 the figure was down to 58.6%, moving in line towards the average market figure of 53.6%. The share of various car-related risks dropped from 8.8% to 8.1%, whilst basic risks increased their share from 25.7% to 33.3%. The number of accident claims was drastically cut during the year to more than 42,000, a decrease in annual terms of 21.6%. This result confirms the considerable improvement in the quality of the portfolio in terms of risk. This fall was essentially in car insurance claims (around 44,000 less in number in comparison to 2001), of which accident claims represent 54.3% of the total (2001: 64.9%; 2000: 72.7%). There were considerable falls also in accident damages paid out, from 449.5 million in 2001 to 364.9 million in 2002 (-18.8%). The falls in accident reports, allied with containments in average amounts paid out, despite increased provisions to related reserves, led to a significant improvement in the ratio between damages paid out and premiums received in the car insurance segment from 77% in 2001 to 65% in 2002. Overall damages paid out, despite the fall in premiums, remained substantially at the level recorded in the previous year 2001: 471 million 2002; 481 million, evidencing a shift in favour of premiums; the ratio rose from 93% in 2001 to 98.4% in 2002. At the end of 2002, the number of company employees fell by 6 to 352. Reorganisation of the network of insurance offices continued; the number of offices dropped by 39 to 443. The average portfolio per office amounted to 1.1 million. The number of offices responsible for the settlement of claims totalled 51, one more than last year.

Carige Vita Nuova SpA closed the year with a net profit of 2.2 million (2001: 0.2 million). This result was determined by expansion in premiums, nearly one a half times greater than in 2001. Premiums rose from 150.5 million in 2001 to 197.8 million (+31.4%), overturning a

30.3% contraction in the twelve months from 31st December 2000 to 31st December 2002. Growth in premiums was generated by successful capital-quaranteed particularly products launched during the year. The products, index-linked and capital-guaranteed, consisted in tranches in the "Carige Index Four International" and "Carige Index Mixed International" fund lines as well as two unitlinked, capital-quaranteed policies of the "Carige Unit Doppia Garanzia" and "Carige Unit Tre Garanzie" lines.

There was a 58% increase in the number of life policies sold over the counters of the Group's banks to 154.2 million, whilst policy sales at the Group's insurance offices fell 17.6% to 43.6 million. The Group's banks accounted for 78% of premiums collected during the year; the remaining 22% collected by insurance agents (2001: banks 64.9%; insurance agents 35.1%). Claims settled during the year amounted to 65.4 million, similar to the previous year's figure of 63.3 million. There was an improvement in the costs/premiums ratio after the negative results of 2001 (reduction in premiums plus changeover to euro costs). Total operating costs (business and administrative costs) dropped by 10.2% of premiums to 7.3%. management and private banking felt the effects of the negative performances recorded by financial markets; the management of these products is carried out by Banca Carige whose aim is to identify high-rating corporate stock suitable to guarantee good returns at contained levels of risk. Average yields, albeit in a context of low rates, were more than 4% so allowing for annual returns of 4.18% and 5.49% on the Norvita, and Carige Vita Nuova funds. Staff numbers at 31st December 2002 were unchanged over 2001: 50 employees.

Restructuring of the company's office network continued with the closure of 32 offices during the year. The total number of Carige Vita Nuova Offices at the end of the year was 320. In the last quarter of the year the "Assurbanca" project got underway; the project aims at identifying and exploiting synergies between the banking and insurance networks of the Group (1,000 sales points throughout the country) for the cross selling of banking and insurance products.

Some administrative and productive duties are performed on the behalf of the Group's insurance companies by other associated or correlated firms also in the form of outsourcing. In line with CONSOB's requirements, the relations existing between these firms and the Group are at all times regulated by market conditions.

#### THE GROUP'S INSURANCE COMPANIES (thousands of euros)

				Chang	je %
31/12/02	30/9/02	31/12/01	31/12/00	2002	2001
478,409	352,617	517,923	562,781	-7.6	-8.0
364,932	263,955	449,527	465,133	-18.8	-3.4
352	357	358	359	-1.7	-0.3
443	448	482	558	-8.1	-13.6
197,812	106,995	150,488	215,915	31.4	-30.3
65,375	47,919	63,324	63,721	3.2	-0.6
50	49	50	46	0.0	8.7
320	322	352	418	-9.1	-15.8
676,221	459,612	668,411	778,695	1.2	-14.2
430,307	311,874	512,851	528,854	-16.1	-3.0
402	406	408	405	-1.5	0.7
443	448	482	558	-8.1	-13.6
	478,409 364,932 352 443 197,812 65,375 50 320 676,221 430,307 402	478,409 352,617 364,932 263,955 352 357 443 448 197,812 106,995 65,375 47,919 50 49 320 322 676,221 459,612 430,307 311,874 402 406	478,409 352,617 517,923 364,932 263,955 449,527 352 357 358 443 448 482  197,812 106,995 150,488 65,375 47,919 63,324 50 49 50 320 322 352  676,221 459,612 668,411 430,307 311,874 512,851 402 406 408	478,409 352,617 517,923 562,781 364,932 263,955 449,527 465,133 352 357 358 359 443 448 482 558  197,812 106,995 150,488 215,915 65,375 47,919 63,324 63,721 50 49 50 46 320 322 352 418  676,221 459,612 668,411 778,695 430,307 311,874 512,851 528,854 402 406 408 405	478,409 352,617 517,923 562,781 -7.6 364,932 263,955 449,527 465,133 -18.8 352 357 358 359 -1.7 443 448 482 558 -8.1  197,812 106,995 150,488 215,915 31.4 65,375 47,919 63,324 63,721 3.2 50 49 50 46 0.0 320 322 352 418 -9.1  676,221 459,612 668,411 778,695 1.2 430,307 311,874 512,851 528,854 -16.1 402 406 408 405 -1.5

<sup>(1)</sup> Item includes liquidation expenses paid during the year.

#### SIGNIFICANT EVENTS AFTER 61. T DECEMBER 2002

On 13<sup>th</sup> January 2003 Banca Carige was informed of the purchase of 2.281% holding in its share capital on the part of Gefip Holding SA of Brussels.

During the period, the number of Group employees rose to 4,410 (+299) following the transfer of 371 employees of the ex-Capitalia branches to Banca Carige with effect 1<sup>st</sup> January 2003.

Genoa 26th February 2003

The Board of Directors

# CONSOLIDATED FINANCIAL STATEMENTS AT 31/12/2002



10 - CASH IN HAND, BALANCES WITH CENTRAL BANKS AND POST OFFICES   197,247   186,280   5.9   43.	ASSETS			Change	%
POST OFFICES 197.247 186,280 5.9 43.  20 - TREASURY CERTIFICATES AND OTHER BILLS ELIGIBLE FOR REFINANCING WITH CENTRAL BANKS 427,642 576,767 -25.9 -10.  30 - LOANS AND ADVANCES TO CREDIT INSTITUTIONS: 1,320,229 1,167,647 13.1 17. (a) repayable on demand 547,759 309,564 76.9 -41. (b) other loars and advances 772,470 888,083 -10.0 85. (b) other loars and advances 772,470 888,083 -10.0 85. (b) other suiting funds managed on behalf of third parties 188 188 188 - 18. (c) including: -loans using funds managed on behalf of third parties 188 188 188 - 18. (a) issued by public bodies 1,031,803 1,109,388 -7.0 -13. (b) issued by banks 429,387 642,805 -33.2 13. including: - own securities 44,916 54,776 -18.0 -22. (c) issued by financial institutions 199,423 262,401 -24.0 2. including: - own securities 44,916 54,776 -18.0 -22. (d) issued by financial institutions 199,423 262,401 -24.0 2. including: - own securities 9,947 111,371 -111.1 13. (d) - SHARES, QUOTAS AND OTHER EQUITY SECURITIES 200,478 97,938 33. 70 - EQUITY INVESTMENTS 103,800 97,356 6.6 5. (d) caused by others 98,974 111,371 - 111.1 13. (e) carried at equity 57,992 161,715 23.1 7. (e) carried at equity 57,992 161,715 23.1 7. (e) carried at equity 57,992 161,715 23.1 7. (e) carried at equity 57,993 35,641 -22.0 1. (e) carried at equity 57,993 35,641 -	(thousands of Euros)	31/12/02	31/12/01	2002	2001
20 - TREASURY CERTIFICATES AND OTHER BILLS ELIGIBLE FOR REFINANCING WITH CENTRAL BANKS	10 - CASH IN HAND, BALANCES WITH CENTRAL BANKS AND				
REFINANCING WITH CENTRAL BANKS	POST OFFICES	197,247	186,280	5.9	43.4
30 - LOANS AND ADVANCES TO CREDIT INSTITUTIONS: 1,320,229 1,167,647 13.1 17. (a) repayable on demand 547,759 309,564 76.9 -4.1. (b) other loans and advances 772,470 858,083 -10.0 85. 40 - ACCRUED INCOME AND PREPAID EXPENSES: 8,746,577 7,723,697 13.2 10. including: - loans using funds managed on behalf of third parties 188 188 - 18. 50 - BONDS AND OTHER FIXED-INCOME SECURITIES: 1,759,587 2,125,965 -17.2 -3. (a) issued by public bodies 1,031,803 1,109,388 -7.0 -13. (b) issued by banks 429,387 642,805 -33.2 13. including: - own securities 44,916 54,776 -18.0 -22. (c) issued by financial institutions 199,423 262,401 -24.0 2. including: - own securities 44,916 54,776 -18.0 -22. (d) issued by others 98,974 111,371 -111.1 13. 60 SHARES, QUOTAS AND OTHER EQUITY SECURITIES 200,478 97,93833. 70 - EQUITY INVESTMENTS 103,800 97,356 6.6 5. (a) carried at equity 75,992 61,715 23.1 7. (b) others 27,808 35,641 -22.0 1. (a) carried at equity 152,385 129,400 17.8 -1. (a) carried at equity 152,385 129,400 17.8 -1. (b) others 152,385 129,400 17.8 -1. (a) carried at equity 152,385 129,400 17.8 -1. (b) others -100 - POSITIVE DIFFERENCE ARISING FROM APPLICATION OF THE EQUITY METHOD 14,859 15,359 -3.3 -8. (a) Carried at equity 450,779 330,915 -1.0 -5. (b) OTHER EQUITY METHOD 14,859 15,359 -3.3 -8. (a) Carried at equity 450,799 330,914 -2.0 -5. (b) OTHER EQUITY METHOD 14,859 15,359 -3.3 -8. (a) Carried at equity 450,799 330,914 -2.0 -7. (b) OTHER EQUITY METHOD 14,859 15,359 -3.3 -8. (a) Carried at equity 450,799 330,914 -2.0 -7. (b) OTHER ASSETS 400,799 330,914 -7. (c) -5. (c) OTHER ASSETS 400,799 330,915 -7. (c) -5. (d) COMM SHARES 25,613 35,832 -28.5 13. (c) OTHER ASSETS 809,174 450,477 79.6 8. (d) COMM SHARES 25,613 35,832 -28.5 13. (c) OTHER ASSETS 809,174 450,477 79.6 8. (d) COMM SHARES 90,308 99,446 -9.2 -5. (d) COMM SHARES 90,309 90,301 -9. (d) OTHER ASSETS 90,308 99,446 -9.2 -5. (d) COMM SHARES 90,309 90,	20 - TREASURY CERTIFICATES AND OTHER BILLS ELIGIBLE FOR				
(a) repayable on demand (b) other loans and advances 772,470 858,083 -10.0 85.  40 - ACCRUED INCOME AND PREPAID EXPENSES: 8,746,577 7,723,697 13.2 10. including:  - loans using funds managed on behalf of third parties 188 188 - 18.  50 - BONDS AND OTHER FIXED-INCOME SECURITIES: 1,759,587 2,125,655 - 17.2 - 3. (a) issued by public bodies 1,031,803 1,109,388 - 7.0 - 13. (b) issued by banks 429,387 642,805 - 33.2 13. including:  - own securities 44,916 54,776 - 18.0 - 22. (c) issued by financial institutions 199,423 262,401 - 24.0 2. including:  - own securities 44,916 54,776 - 18.0 - 22. (d) issued by others 98,974 111,371 - 11.1 13. (d) issued by others 98,974 111,371 - 11.1 13. (e) issued by others 98,974 111,371 - 11.1 13. (e) issued by others 98,974 111,371 - 11.1 13. (e) issued by others 98,974 111,371 - 11.1 13. (e) issued by others 98,974 111,371 - 11.1 13. (e) issued by others 98,974 111,371 - 11.1 13. (e) issued by others 99,974 111,371 - 11.1 13. (e) issued by others 99,974 111,371 - 11.1 13. (e) issued by others 99,974 111,371 - 11.1 13. (e) issued by others 99,974 111,371 - 11.1 13. (e) issued by others 99,974 111,371 - 11.1 13. (e) issued by others 99,974 111,371 - 11.1 13. (e) issued by others 99,974 111,371 - 11.1 13. (e) issued by others 99,974 111,371 - 11.1 13. (e) issued by others 97,998 35,641 - 22.0 1. (e) issued by others 97,998 35,641 - 22.0 1. (e) issued by others 97,998 35,641 - 22.0 1. (e) issued by others 97,999 33,990 17.8 - 1. (e) issued by others 97,999 330,912 36.2 . (e) issued by others 97,999 and other 97,999 and oth	REFINANCING WITH CENTRAL BANKS	427,642	576,767	- 25.9	- 10.6
(b) other loans and advances 772,470 858,083 - 10.0 85. 40 - ACCRUED INCOME AND PREPAID EXPENSES: 8,746,577 7,723,697 13.2 10. including:	30 - LOANS AND ADVANCES TO CREDIT INSTITUTIONS:	1,320,229	1,167,647	13.1	17.7
40 - ACCRUED INCOME AND PREPAID EXPENSES:	(a) repayable on demand	547,759	309,564	76.9	- 41.6
including: - loars using funds managed on behalf of third parties BONDS AND OTHER FIXED-INCOME SECURITIES: 1,759,587 2,125,965 1-2 3. (a) issued by public bodies 1,031,803 1,109,388 -7.0 -13. (b) issued by banks 429,387 642,805 -33.2 13. including: - own securities 44,916 54,776 -18.0 -22. (c) issued by financial institutions 199,423 262,401 -24.0 2. including: - own securities	(b) other loans and advances	772,470	858,083	- 10.0	85.8
- loars using funds managed on behalf of third parties 188 188 - 18,   50 - BONDS AND OTHER FIXED-INCOME SECURITIES: 1,759,587 2,125,965 - 17.2 - 3. (a) issued by public bodies 1,031,803 1,109,388 - 7.0 - 13. (b) issued by public bodies 429,387 642,805 - 33.2 13. including:   - own securities 44,916 54,776 - 18.0 - 22. (c) issued by financial institutions 199,423 262,401 - 24.0 2. including:   - own securities 98,974 111,371 - 11.1 13. 60 - 54,478,50 October 98,974 111,371 - 11.1 13. 60 - 54,478,50 October 98,974 111,371 - 11.1 13. 60 - 54,478,50 October 98,974 111,371 - 11.1 13. 60 - 54,478,50 October 99,974 111,371 - 11.1 13. 60 - 54,478,50 October 99,974 111,371 - 11.1 13. 60 - 54,478,50 October 99,97,938 33. 70 - EQUITY INVESTMENTS 103,800 97,386 6.6 6 5. (a) carried at equity 75,992 61,715 23.1 7. (b) others 27,808 35,641 - 22.0 1. (a) carried at equity 152,385 129,400 17.8 - 1. (a) carried at equity 152,385 129,400 17.8 - 1. (b) others 152,385 129,400 17.8 - 1. (b) others 152,385 129,400 17.8 - 1. (c) others 152,385 129,400 17.8 - 1. (d) others 152,385 129,400 17.8 - 1. (e) October 99 October 99,4197 - 1.0 - 5. (e) October 99,4197 - 1.0 - 6. (e) October 99,4197 - 6. (e) October 99,4197 - 6. (e) October 99,4	40 - ACCRUED INCOME AND PREPAID EXPENSES:	8,746,577	7,723,697	13.2	10.0
50 - BONDS AND OTHER FIXED-INCOME SECURITIES:         1,759,587         2,125,965         - 17.2         - 3. (a) issued by public bodies         1,031,803         1,109,388         - 7.0         - 13. (b) issued by public bodies         1,031,803         1,109,388         - 7.0         - 13. (b) issued by banks         429,387         642,805         - 33.2         13. (c) issued by banks including:         - 44,916         54,776         - 18.0         - 22. (c) issued by financial institutions         199,423         262,401         - 24.0         2. (c) issued by others         199,423         262,401         - 24.0         2. (c) including:	including:				
(a) issued by public bodies 1,031,803 1,109,388 -7.0 -13. (b) issued by banks 429,387 642,805 -33.2 13. including:  - own securities 44,916 54,776 -18.0 -22. (c) issued by financial institutions 199,423 262,401 -24.0 2. including:  - own securities 98,974 111,371 -11.1 13. 60 - SHARES, QUOTAS AND OTHER EQUITY SECURITIES 200,478 97,93833. 70 - EQUITY INVESTMENTS 103,800 97,356 6.6 5. (a) carried at equity 75,992 61,715 23.1 7. (b) others 27,808 35,641 -22.0 1. (a) carried at equity 152,385 129,400 17.8 -1. (a) carried at equity 152,385 129,400 17.8 -1. (a) carried at equity 152,385 129,400 17.8 -1. (b) others 152,385 129,400 17.8 -1. (a) carried at equity 152,385 129,400 17.8 -1. (b) others 152,385 129,400 17.8 -1. (a) carried at equity 152,385 129,400 17.8 -1. (b) others 152,385 129,400 17.8 -1. (a) carried at equity 152,385 129,400 17.8 -1. (a) carried at equity 152,385 129,400 17.8 -1. (b) others 152,385 129,400 17.8 -1. (a) carried at equity 152,385 129,400 17.8 -1. (b) others 152,385 129,400 17.8 -1. (a) carried at equity 152,385 129,400 17.8 -1. (b) others 152,385 129,400 17.8 -1. (b) others 152,385 129,400 17.8 -1. (c) others 152,385 129,400 17.8 -1. (c) others 152,385 129,400 17.8 -1. (d) others 152,3	~ loans using funds managed on behalf of third parties	188	188	-	18.5
(b) issued by banks including: - own securities 44,916 54,776 -18.0 -22. (c) issued by financial institutions 199,423 262,401 -24.0 2. including: - own securities (d) issued by others 98,974 111,371 -11.1 13.  60 - SHARES, QUOTAS AND OTHER EQUITY SECURITIES 200,478 97,93833.  70 - EQUITY INVESTMENTS 103,800 97,356 6.6 5. (a) carried at equity 75,992 61,715 23.1 7. (b) others 27,808 35,641 -22.0 1.  80 - INVESTMENTS IN GROUP COMPANIES 152,385 129,400 17.8 -1. (a) carried at equity 152,385 129,400 17.8 -1. (b) others 152,385 129,400 17.8 -1. (c) others 152,385 129,400 17.8 -1. (d) carried at equity 152,385 129,400 17.8 -1. (e) corried at equity 152,385 129,400 17.8 -1. (a) carried at equity 152,385 129,400 17.8 -1. (b) others 152,385 129,400 17.8 -1. (c) DIFFERENCE ARISING FROM CONSOLIDATION 93,236 94,197 -1.0 -5.  100 - POSITIVE DIFFERENCE ARISING FROM APPLICATION OF THE EQUITY METHOD 14,859 15,359 -3.3 -8.1  110 - INTANCIBLE FIXED ASSETS 480,672 358,201 34.2 including: - start-up costs 1,058 3,149 -66.4 -31 goodwill 450,799 330,912 36.2  120 - TANGIBLE FIXED ASSETS 967,126 803,246 20.4 16.  140 - OWN SHARES 967,126 803,246 20.4 16.  140 - OWN SHARES 97,126 803,246 20.4 16.  140 - OWN SHARES 98,9174 450,477 79.6 8. (nominal value: Lit. 34,650)  150 - OTHER ASSETS 99,308 99,446 -9.2 -5. (a) accrued income 80,497 90,315 -10.9 -7. (b) prepaid expenses 9,811 9,811 9,131 7.4 39. including:	50 - BONDS AND OTHER FIXED-INCOME SECURITIES:	1,759,587	2,125,965	- 17.2	- 3.3
including: - own securities (c) issued by financial institutions including: - own securities (d) issued by financial institutions including: - own securities (d) issued by others (d) issued by others (e) issued by others (f) issued by others (g) issued by others (g) issued by others (h) issued by others (g) issued by other	(a) issued by public bodies	1,031,803	1,109,388	- 7.0	- 13.3
- own securities 44,916 54,776 -18.0 -22. (c) issued by financial institutions 199,423 262,401 -24.0 2. including: - own securities own securities own securities 98,974 111,371 -11.1 13. 60 - SHARES, QUOTAS AND OTHER EQUITY SECURITIES 200,478 97,93833. 70 - EQUITY INVESTMENTS 103,800 97,356 6.6 5. (a) carried at equity 75,992 61,715 23.1 7. (b) others 27,808 35,641 -22.0 1. 80 - INVESTMENTS in GROUP COMPANIES 152,385 129,400 17.8 -1. (a) carried at equity 152,385 129,400 17.8 -1. (b) others	(b) issued by banks	429,387	642,805	- 33.2	13.7
(c) issued by financial institutions	including:				
including:	- own securities	44,916	54,776	- 18.0	- 22.5
- own securities (d) issued by others (d) issued by others 98,974 111,371 -11.1 13. 60 - SHARES, QUOTAS AND OTHER EQUITY SECURITIES 200,478 97,938 33. 70 - EQUITY INVESTMENTS 103,800 97,356 6.6 5. (a) carried at equity 75,992 61,715 23.1 7. (b) others 27,808 35,641 -22.0 1. 80 - INVESTMENTS IN GROUP COMPANIES 152,385 129,400 17.8 -1. (a) carried at equity 152,385 129,400 17.8 -1. (b) others	(c) issued by financial institutions	199,423	262,401	- 24.0	2.9
(d) issued by others         98,974         111,371         -11.1         13.           60 - SHARES, QUOTAS AND OTHER EQUITY SECURITIES         200,478         97,938          -33.           70 - EQUITY INVESTMENTS         103,800         97,356         6.6         5.           (a) carried at equity         75,992         61,715         23.1         7.           (b) others         27,808         35,641         -22.0         1.           80 - INVESTMENTS IN GROUP COMPANIES         152,385         129,400         17.8         -1.           (a) carried at equity         152,385         129,400         17.8         -1.           (b) others         -         -         -         -           90 - POSITIVE DIFFERENCE ARISING FROM CONSOLIDATION         93,236         94,197         -1.0         -5.           100 - POSITIVE DIFFERENCE ARISING FROM APPLICATION OF THE EQUITY METHOD         14,859         15,359         -3.3         -8.           110 - INTANGIBLE FIXED ASSETS         480,672         358,201         34.2         .           110 - INTANGIBLE FIXED ASSETS         1,058         3,149         -66.4         -31.           - goodwill         450,799         330,912         36.2         .	including:				
60 - SHARES, QUOTAS AND OTHER EQUITY SECURITIES         200,478         97,938          -33.           70 - EQUITY INVESTMENTS         103,800         97,356         6.6         5.           (a) carried at equity         75,992         61,715         23.1         7.           (b) others         27,808         35,641         -22.0         1.           80 - INVESTMENTS IN GROUP COMPANIES         152,385         129,400         17.8         -1.           (a) carried at equity         152,385         129,400         17.8         -1.           (b) others         -         -         -         -           90 - POSITIVE DIFFERENCE ARISING FROM CONSOLIDATION         93,236         94,197         -1.0         -5.           100 - POSITIVE DIFFERENCE ARISING FROM APPLICATION OF THE EQUITY METHOD         14,859         15,359         -3.3         -8.           110 - INTANGIBLE FIXED ASSETS         480,672         358,201         34.2         .           110 - INTANGIBLE FIXED ASSETS         1,058         3,149         -66.4         -31.           - goodwill         450,799         330,912         36.2         .           120 - TANGIBLE FIXED ASSETS         967,126         803,246         20.4         16. <t< td=""><td>- own securities</td><td>-</td><td>-</td><td>-</td><td>-</td></t<>	- own securities	-	-	-	-
70 - EQUITY INVESTMENTS         103,800         97,356         6.6         5.           (a) carried at equity         75,992         61,715         23.1         7.           (b) others         27,808         35,641         -22.0         1.           80 - INVESTMENTS IN GROUP COMPANIES         152,385         129,400         17.8         -1.           (a) carried at equity         152,385         129,400         17.8         -1.           (b) others         -         -         -         -           90 - POSITIVE DIFFERENCE ARISING FROM CONSOLIDATION         93,236         94,197         -1.0         -5.           100 - POSITIVE DIFFERENCE ARISING FROM APPLICATION OF THE EQUITY METHOD         14,859         15,359         -3.3         -8.           110 - INTANGIBLE FIXED ASSETS         480,672         358,201         34.2         .           110 - INTANGIBLE FIXED ASSETS         1,058         3,149         -66.4         -31.           - goodwill         450,799         330,912         36.2         .           120 - TANGIBLE FIXED ASSETS         967,126         803,246         20.4         16.           140 - OWN SHARES         25,613         35,832         -28.5         13.           150 - OTHER ASSE	(d) issued by others	98,974	111,371	- 11.1	13.6
70 - EQUITY INVESTMENTS         103,800         97,356         6.6         5.           (a) carried at equity         75,992         61,715         23.1         7.           (b) others         27,808         35,641         -22.0         1.           80 - INVESTMENTS IN GROUP COMPANIES         152,385         129,400         17.8         -1.           (a) carried at equity         152,385         129,400         17.8         -1.           (b) others         -         -         -         -           90 - POSITIVE DIFFERENCE ARISING FROM CONSOLIDATION         93,236         94,197         -1.0         -5.           100 - POSITIVE DIFFERENCE ARISING FROM APPLICATION OF THE EQUITY METHOD         14,859         15,359         -3.3         -8.           110 - INTANGIBLE FIXED ASSETS         480,672         358,201         34.2         .           110 - INTANGIBLE FIXED ASSETS         1,058         3,149         -66.4         -31.           - goodwill         450,799         330,912         36.2         .           120 - TANGIBLE FIXED ASSETS         967,126         803,246         20.4         16.           140 - OWN SHARES         25,613         35,832         -28.5         13.           150 - OTHER ASSE	60 - SHARES, QUOTAS AND OTHER EQUITY SECURITIES	200,478	97,938		- 33.5
(b) others   27,808   35,641   -22.0   1.		103,800	97,356	6.6	5.4
(b) others   27,808   35,641   -22.0   1.	(a) carried at equity	75,992	61,715	23.1	7.6
(a) carried at equity (b) others 90 - POSITIVE DIFFERENCE ARISING FROM CONSOLIDATION 100 - POSITIVE DIFFERENCE ARISING FROM APPLICATION OF THE EQUITY METHOD 110 - INTANGIBLE FIXED ASSETS 110 - INTANGIBLE FIXED ASSETS 110 - Start-up costs - start-up costs - goodwill 120 - TANGIBLE FIXED ASSETS 129,400 17,8 14,9 15,359 15,359 15,359 15,359 15,359 15,359 15,359 15,359 15,359 16,3	(b) others	27,808	35,641	- 22.0	1.8
(b) others  90 - POSITIVE DIFFERENCE ARISING FROM CONSOLIDATION  90 - POSITIVE DIFFERENCE ARISING FROM APPLICATION OF THE EQUITY METHOD  110 - INTANGIBLE FIXED ASSETS  110 - INTANGIBLE FIXED ASSETS  - start-up costs  - qoodwill  120 - TANGIBLE FIXED ASSETS  120 - TANGIBLE FIXED ASSETS  120 - TANGIBLE FIXED ASSETS  120 - OWN SHARES  12	80 - INVESTMENTS IN GROUP COMPANIES	152,385	129,400	17.8	- 1.2
90 - POSITIVE DIFFERENCE ARISING FROM CONSOLIDATION 93,236 94,197 -1.0 -5.  100 - POSITIVE DIFFERENCE ARISING FROM APPLICATION OF THE EQUITY METHOD 14,859 15,359 -3.3 -8.  110 - INTANGIBLE FIXED ASSETS 480,672 358,201 34.2 .  including:  - start-up costs 1,058 3,149 -66.4 -31.  - goodwill 450,799 330,912 36.2 .  120 - TANGIBLE FIXED ASSETS 967,126 803,246 20.4 16.  140 - OWN SHARES 25,613 35,832 -28.5 13.  (nominal value: Lit. 34,650)  150 - OTHER ASSETS 809,174 450,477 79.6 8.  160 - ACCRUED INCOME AND PREPAID EXPENSES: 90,308 99,446 -9.2 -5.  (a) accrued income 80,497 90,315 -10.9 -7.  (b) prepaid expenses 9,811 9,131 7.4 39.  including:	(a) carried at equity	152,385	129,400	17.8	- 1.2
100 - POSITIVE DIFFERENCE ARISING FROM APPLICATION OF THE EQUITY METHOD	(b) others	-	-	-	-
EQUITY METHOD       14,859       15,359       - 3.3       - 8.1         110 - INTANGIBLE FIXED ASSETS       480,672       358,201       34.2       .         including: <t< td=""><td>90 - POSITIVE DIFFERENCE ARISING FROM CONSOLIDATION</td><td>93,236</td><td>94,197</td><td>- 1.0</td><td>- 5.5</td></t<>	90 - POSITIVE DIFFERENCE ARISING FROM CONSOLIDATION	93,236	94,197	- 1.0	- 5.5
110 - INTANGIBLE FIXED ASSETS   480,672   358,201   34.2	100 - POSITIVE DIFFERENCE ARISING FROM APPLICATION OF THE				
including: start-up costs	EQUITY METHOD	14,859	15,359	- 3.3	- 8.6
- start-up costs	110 - INTANGIBLE FIXED ASSETS	480,672	358,201	34.2	
- goodwill         450,799         330,912         36.2         .           120 - TANGIBLE FIXED ASSETS         967,126         803,246         20.4         16.           140 - OWN SHARES (nominal value: Lit. 34,650)         25,613         35,832         - 28.5         13.           150 - OTHER ASSETS         809,174         450,477         79.6         8.           160 - ACCRUED INCOME AND PREPAID EXPENSES:         90,308         99,446         - 9.2         - 5.           (a) accrued income         80,497         90,315         - 10.9         - 7.           (b) prepaid expenses         9,811         9,131         7.4         39.           including:	including:				
120 - TANGIBLE FIXED ASSETS       967,126       803,246       20.4       16.         140 - OWN SHARES (nominal value: Lit. 34,650)       25,613       35,832       - 28.5       13.         150 - OTHER ASSETS       809,174       450,477       79.6       8.         160 - ACCRUED INCOME AND PREPAID EXPENSES: (a) accrued income       90,308       99,446       - 9.2       - 5.         (a) accrued income (b) prepaid expenses       9,811       9,131       7.4       39.         including:       10.9       - 7.2 <td> start-up costs</td> <td>1,058</td> <td>3,149</td> <td>- 66.4</td> <td>- 31.3</td>	start-up costs	1,058	3,149	- 66.4	- 31.3
140 - OWN SHARES       25,613       35,832       - 28.5       13.         (nominal value: Lit. 34,650)       809,174       450,477       79.6       8.         150 - OTHER ASSETS       809,174       450,477       79.6       8.         160 - ACCRUED INCOME AND PREPAID EXPENSES:       90,308       99,446       - 9.2       - 5.         (a) accrued income       80,497       90,315       - 10.9       - 7.         (b) prepaid expenses       9,811       9,131       7.4       39.         including:	goodwill	450,799	330,912	36.2	
(nominal value: Lit. 34,650)           150 - OTHER ASSETS         809,174         450,477         79.6         8.           160 - ACCRUED INCOME AND PREPAID EXPENSES:         90,308         99,446         - 9.2         - 5.           (a) accrued income         80,497         90,315         - 10.9         - 7.           (b) prepaid expenses         9,811         9,131         7.4         39.           including:         9,811         9,131         7.4         39.	120 - TANGIBLE FIXED ASSETS	967,126	803,246	20.4	16.9
150 - OTHER ASSETS       809,174       450,477       79.6       8.         160 - ACCRUED INCOME AND PREPAID EXPENSES:       90,308       99,446       - 9.2       - 5.         (a) accrued income       80,497       90,315       - 10.9       - 7.         (b) prepaid expenses including:       9,811       9,131       7.4       39.	140 - OWN SHARES	25,613	35,832	- 28.5	13.3
160 - ACCRUED INCOME AND PREPAID EXPENSES:       90,308       99,446       - 9.2       - 5.         (a) accrued income       80,497       90,315       - 10.9       - 7.         (b) prepaid expenses including:       9,811       9,131       7.4       39.	(nominal value: Lit. 34,650)				
(a) accrued income 80,497 90,315 - 10.9 - 7. (b) prepaid expenses 9,811 9,131 7.4 39. including:	150 - OTHER ASSETS	809,174	450,477	79.6	8.7
(b) prepaid expenses 9,811 9,131 7.4 39. including:	160 - ACCRUED INCOME AND PREPAID EXPENSES:	90,308	99,446	- 9.2	- 5.0
including:	(a) accrued income	80,497	90,315	- 10.9	- 7.9
including:	(b) prepaid expenses	9,811	9,131	7.4	39.1
· ·					
- discount on bonds issued 4,425 2,159 /4.	- discount on bonds issued	4,425	2,159	•••	74.3
				10.2	9.1

LIABILITIES AND STOCKHOLDERS' EQUITY			Change	e %
(thousands of Euros)	31/12/02	31/12/01 20	002	2001
10 - AMOUNTS OWED TO CREDIT INSTITUTIONS:	1,466,421	1,439,221	1.9	- 35.0
(a) repayable on demand	44,216	86,041	- 48.6	- 44.9
(b) with agreed maturity dates or periods of notice	1,422,205	1,353,180	5.1	- 34.2
20 - AMOUNTS OWED TO CUSTOMERS:	6,900,768	5,838,151	18.2	16.5
(a) repayable on demand	6,239,389	5,208,676	19.8	18.0
(b) with agreed maturity dates or periods of notice	661,379	629,475	5.1	5.3
30 - DEBTS EVIDENCED BY CERTIFICATES:	3,657,445	3,539,076	3.3	13.4
(a) bonds	3,146,656	2,943,444	6.9	17.8
(b) certificates of deposits	429,497	515,059	- 16.6	- 4.8
(c) other	81,292	80,573	0.9	- 1.0
40 - FUNDS MANAGED ON BEHALF OF THIRD PARTIES	310	298	4.0	28.2
50 - OTHER LIABILITIES	851,226	684,111	24.4	60.0
60 - ACCRUED EXPENSES AND DEFERRED INCOME:	149,127	139,398	7.0	- 10.5
(a) accrued expenses	83,940	95,191	- 11.8	- 19.2
(b) deferred income	65,187	44,207	47.5	16.1
70 - RESERVE FOR TERMINATION INDEMNITIES	103,515	89,611	15.5	8.4
80 - RESERVES FOR RISKS AND CHARGES	420,792	433,199	- 2.9	4.3
(a) reserves for pensions and similar commitments	294,061	304,260	- 3.4	0.1
(b) reserves for taxation	88,574	94,234	- 6.0	5.1
(c) other reserves	38,157	34,705	9.9	17.6
90 - RESERVES FOR LOAN LOSSES	14,644	6,708		63.6
100 - RESERVES FOR GENERAL BANKING RISKS	5,165	5,165	-	
110 - SUBORDINATED LOANS	400,000	400,000	-	
130 - NEGATIVE DIFFERENCE ARISING FROM APPLICATION OF				
THE EQUITY METHOD	35,134	1,995		0.8
140 - MINORITY INTERESTS	17,539	18,507	- 5.2	0.6
150 - CAPITAL STOCK	1,020,550	1,017,510	0.3	-
160 - ADDITIONAL PAID-IN CAPITAL	136,095	132,005	3.1	5.9
170 - RESERVES	135,981	112,742	20.6	7.8
(a) legal reserve	56,869	46,515	22.3	26.1
(b) reserve for purchase of treasury stock	25,613	35,832	- 28.5	13.3
(c) statutory reserves	•	•		_
(d) other reserves	53,499	30,395	76.0	- 15.7
180 - REVALUATION RESERVES	8,050	8,050	•	
200 - NET INCOME	66,171	96,061	- 31.1	19.7
	· · · · · · · · · · · · · · · · · · ·			
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	15,388,933	13,961,808	10.2	9.1
			- <del></del>	
GUARANTEES AND COMMITMENTS				
10 - GUARANTEES GIVEN	1,391,727	1,292,422	7.7	9.6
including:	.,	,, -	•	
- acceptances	4,249	9,514	- 55.3	
- other quarantees	1,387,478	1,282,908	8.2	9.2
20 - COMMITMENTS	820,908	658,555	24.7	- 20.8
including:	020,000	000,000	,	20.0
- repurchase agreements		_	_	
Toparotiase agreements		<u> </u>		

# CONSOLIDATED :

				Chang	je %
(thousa	ands of Euros)	31/12/02	31/12/01	2002	2001
10 -	INTEREST INCOME AND SIMILAR REVENUES including:	635,012	682,992	- 7.0	11.2
	- loans and advances to customers	486,147	506,940	- 4.1	13.9
	<ul> <li>fixed-income securities</li> </ul>	123,716	147,251	- 16.0	5.2
20 -	INTEREST EXPENSE AND SIMILAR CHARGES	- 280,157	- 324,108	- 13.6	17.7
	including:		,,,,,,		
	- amounts owed to customers	- 78,704	- 86,084	- 8.6	20.7
	- securities issued	- 147,531	- 147,215	0.2	21.8
30 -	DIVIDENDS AND OTHER REVENUES:	8,754	9,348	- 6.4	35.8
	(a) from shares, quotas and other equity securities	2,878	2,923	- 1.5	41.5
	(b) from equity investments	5,876	6,425	- 8.5	33.3
	(c) from equity investments in group companies	-	-		•••
40 -	COMMISSION INCOME	184,235	166,254	10.8	- 2.3
	COMMISSION EXPENSES	- 13,705	- 12,711	7.8	11.3
	GAINS (LOSSES) FROM FINANCIAL				<u></u>
	TRANSACTIONS, NET	- 5,844	4,427		- 61.4
70 -	OTHER OPERATING INCOME	157,806	161,308	- 2.2	27.4
80 -	ADMINISTRATIVE COSTS:	- 374,031	- 357,217	4.7	9.4
	(a) personnel	- 232,748	- 225,839	3.1	9.8
	including:		·		
	- wages and salaries	- 159,519	- 139,232	14.6	7.5
	- social security costs	- 44,633	- 39,131	14.1	11.8
	- termination indemnities	- 21,920	- 11,068	98.0	0.6
	- pensions and similar commitments	- 5,906	- 13,147	- 55.1	8.7
	(b) other administrative costs	- 141,283	- 131,378	7.5	8.8
90 -	DEPRECIATION AND AMORTIZATION OF				
	INTANGIBLE AND TANGIBLE FIXED ASSETS	- 123,129	- 114,903	7.2	17.6
100 -	PROVISIONS FOR RISKS AND CHARGES	- 3,273	- 2,908	12.6	- 7.5
110 -	OTHER OPERATING EXPENSES	- 11,101	- 9,720	14.2	- 8.0
120 -	PROVISIONS FOR LOAN LOSSES AND FOR				
	GUARANTEES AND COMMITMENTS	- 67,090	- 50,370	33.2	- 10.6
130 -	RECOVERIES OF LOANS AND REVERSALS OF				<del></del>
	PROVISIONS FOR GUARANTEES AND		•		
	COMMITMENTS	13,264	9,709	36.6	- 14.9
140 -	ADDITIONAL PROVISIONS FOR LOAN LOSSES	- 17,334	- 7,296		33.1
150 -	WRITE-DOWNS TO FINANCIAL FIXED ASSETS	- 33	- 57	- 42.1	- 93.7
160 -	RECOVERIES OF FINANCIAL FIXED ASSETS	99	270	- 63.3	
170 -	PROFIT (LOSSES) ON INVESTMENTS CARRIED				
_	AT EQUITY	8,512	7,575	12.4	_,,,,
180 -	INCOME FROM ORDINARY ACTIVITIES	111,985	162,593	- 31.1	11.4
190 -	EXTRAORDINARY INCOME	23,339	18,997	22.9	52.8
200 -	EXTRAORDINARY EXPENSES	- 6,868	- 3,585	91.6	- 21.5
210 -	EXTRAORDINARY INCOME, NET	16,471	15,412	6.9	95.8
240 -	INCOME TAXES	- 60,914	- 80,977	- 24.8	1.5
250 -	MINORITY INTERESTS	- 1,371	- 967	41.8	31.9
230 -	Will Color of the	1,0,1		71.0	31.0

## GONZOLIDATIĀD (DAFIJANA) (GO) NOTIĒS

#### INTRODUCTION

These financial statements have been prepared in compliance with Legislative decree 87/92 and the Bank of Italy provision dated 30/7/92 and subsequent modifications.

The Balance Sheet and Income Statement show amounts in millions of Italian lire. Comparison is made to the business year ending 31/12/01. Captions which show no amounts in the balance sheets of the periods under examination have not been entered.

In the interests of clarity, tax payable on dividends distributed by subsidiaries and companies consolidated on the basis of the equity method is shown net of correlated benefits deriving from the use of related tax credits (accounting change introduced for the half-year statements at 30<sup>th</sup> June 2002). Subsequently, changes were made to tables in the Board of Directors' report and the explanatory notes. In the explanatory notes, amounts are expressed in millions of euros, unless otherwise stated. Captions which show no amounts for the periods under examination have been omitted.

Section 12.6 "Information regarding securitisation operations" contains details regarding the securitisation of non performing loans carried out by the Group leader at the end of 2000.

In addition to details provided in the explanatory notes full details area also given in the Board of Directors' report.

# Purchase of 42 branches from the Capitalia Group

During the year, the Group leader, Banca Carige purchased 42 branches from the Capitalia Group. The value of assets purchased at 31/12/02 are as follows:

Customer loans	510.8 mil. of euros
Customer deposits	454.3 mil. of euros
Securities issued	18.6 mil. of euros

Indirect deposits amounted to 744 million euros. Further details are given in the Banca Carige Report. Analysis of data presented in the explanatory notes was made on the basis of available information.

#### Basis of consolidation

The Consolidated Financial Statements contains financial data relative to Banca Carige and all its subsidiaries operating directly or indirectly in banking, financial and non-financial services.

The following companies were fully consolidated:

Сотрапу	Activity	Equity ratio %
Galeazzo Srl	real estate	100.000
Columbus Carige SpA	real estate	100.000
Immobiliare E. Vernazza SpA	real estate	100.000
Ligure Leasing SpA	finance	95.901
Cassa di Risparmio di Savona SpA	bank	95.901
Immobiliare Carisa Srl	Real estate	95.901
Centro fiduciario SpA	Trust company	91.110
Argo Finance One Srl	bank	60.000
Banca del Monte di Lucca SpA	bank	54.000

The Group leader acquired from the Banca del Monte di Lucca Foundation a 3% share in the capital of the subsidiary Banca del Monte di Lucca (exercise of share purchase option).

The following companies were accounted for by the equity method:

Company	Activity	Equity ratio %
Carige Vita Nuova SpA	insurance	92.809
Carige Assicurazione SpA (1)	insurance	87.014
Frankfurter Bankgesellschaft AG	banking	47.500
Autostrada dei Fiori SpA	other	20.456
Eptaconsors SpA	finance	20.240

(1) new trading name of Levante Norditalia Assicurazioni in accordance with shareholders' resolution of 16th December 2002

The consolidation of Carige Assicurazioni SpA and Carige Vita Nuova was carried out by applying the equity method in the light of the nature of insurance companies' activities and, subsequently, their financial statements.

Levante Norditalia Assicurazioni (now trading as Carige Assicurazioni) deliberated a free share capital increase utilising reserves from 85,370,490 to 85,434,000. A further paid up increase was deliberated to 10,520,800. The share capital increase was fully subscribed by Banca Carige, whose holding in the company rose from 87.014% to 89.178%. The Group's equity ratio rose to 90.708% following the purchase of 1,760 own shares on the part of Levante Norditalia.

Following the withdrawal of other partners, the Group's holding in *Società Consortile per il Diploma di Giurista d'Impresa a.r.l.* rose from 18.519% to 22.727%. In the light of the limited sums involved at 31/12/02 (net equity: 12,787 euros; total assets: 31,847; P&L result for 2002: loss of 32,661 euros) the holding was not valuated according to the equity method.

#### Statements referred to

The consolidated balance sheet was prepared by using the financial statements of the consolidated companies reclassified and adjusted to conform to regulations in force and the Group's accounting principles.

#### Reference date

Financial data from those statements used for consolidation are as at 31/12/02. The accounting of the associated companies under the equity method makes reference to the most recently approved balance sheet.

#### Consolidation principles

Subsidiaries, excluding those operating in insurance, are fully consolidated. Therefore, assets, liabilities, off-balance sheet items as well as receivables and payables are included. The insurance companies were accounted for under the equity method.

Consolidated holdings in subsidiaries are offset by the corresponding proportion of the subsidiaries' carrying value of net assets recorded in the consolidated statement for the first time. In the event of differences emerging, these are put down to the subsidiaries' assets and liabilities. Differences for the year resulting from consolidation pertaining to third parties are recorded at a specific caption. In accordance with the Bank of Italy's instructions regarding consolidated statements, positive differences arising from consolidation are partially offset by the relative revaluation and credit risk reserve provisions of those subsidiaries to which they refer. In addition, these are written down against negative differences stemming from consolidation until the two amounts match.

The remaining amount is considered goodwill and is charged to assets at "Positive differences arising from consolidation". Subsequent to the year in which consolidation were calculated, changes pertaining to the Group in subsidiaries' net assets are recorded in the consolidated statements at the relevant caption under liabilities; changes relative to third parties are recorded at caption 140 "Minority interests".

Value adjustments and provisions to reserves carried out in accordance with tax regulations were written down; relevant deferred tax was covered by provisions.

Significant intra-subsidiary relations have been eliminated.

The accounting principles applied in the preparation of financial statements of those companies consolidated were brought into line in the case of significant differences being present at consolidation. The value of insurance companies and those in which Banca Carige has a significant holding was calculated by applying the equity method. In the case of a company in which Banca Carige has a significant interest having itself to prepare a

consolidated statement, consolidated net assets were used as the basis for calculation.

Positive differences arising from the increase in value of the investment are recorded under net equity as "equity investments" for the share that refers to fixed assets, and at "Positive differences arising from application of the equity method" for the part related to goodwill.

Negative differences are classified under "Negative differences arising from application of the equity method".

Positive or negative changes in the value of the equity investment arising in the first six months of the year are accounted for. This change is recorded at caption 170 of the consolidated income statement "Profit (loss) on investments carried at equity".

Consob request for information (Consob communication no. 1011405 dated 15/2/2001)

Below is presented the information Italian banks are required to supply to Consob pursuant to article 114, legislative decree 58/98.

# a) Tax relief foreseen by articles 22 and 23 of Legislative decree 153/99

The European Commission in its decision of 11<sup>th</sup> December 2001 judged the tax relief foreseen by Legislative decree 153/99 as state aid incompatible with the principles of the common market.

The Italian Government lodged an appeal against the decision with the Court of European Justice. The Italian Banking Association (ABI) also presented on 25th February 2002 an appeal against the decision at the Tribunal of Luxembourg. Banca Carige actively supports ABI's decision and will give the necessary help required in preparing an effective line of defence.

On 15th June 2002 Law decree 63/2002 was converted into Law 212/2002 implementing the European Commission's decision and suspending the tax relief contained in articles 22 and 23 of Legislative decree 153/99 from 2001 until the question is resolved. From 2001 onwards awaiting judgement on ABI's appeal, the Bank suspended special reserve provisions. On 24<sup>th</sup> December 2002 Law decree 282/02 was enacted which, in carrying out the provisions of the EU Commission, obliged those banks which had benefited from Legislative decree 153/99 to return the sums owed plus interest charges within 31/12/02.

Banca Carige repaid a total of 1,557,000.

Given the nature of the case (litigation with the European Community) this amount was recorded under credits.

The total credit is matched by adequate provisions to tax reserves in the event of a negative decision

on the part of the Court and the subsequent loss of the credit involved.

#### b) Special rate mortgages (Law 133/99 and article 145 of Law accompanying 2001 Budget)

Article 29 of Law 133/99 foresees the renegotiation of mortgage interest rates at a reference rate equal to the system-wide average (as defined by article 145 of the Law accompanying the 2001 budget), with the subsequent charges, all or in part, to be covered by the State or public bodies.

In the light of this legislation, provisions to a specific reserve created by Banca Carige were made of 2,835 thousand euros in 2000; further provisions of 667 thousand euros were made during 2002.

#### C) Capitalisation of interest due (Constitutional Court Sentence 425 of 9/10/00)

The Constitutional Court's ruling number 425 of 9/10/00 declared illegitimate the contents of article 25, Legislative decree 344/99. The article excluded from liability to legal action those clauses between banks and customers relating to capitalisation of interest due signed after the coming into effect of the Inter-ministerial Committee for Credit and Saving's deliberation of 22/4/00, enacting Legislative decree 344/99.

The Constitutional Court confined its judgement exclusively to a criticism of the government in its enactment of the above-mentioned law.

In the light of the above and the inevitability of further legislation on the matter Banca Carige has declined the few requests it has received from customers for the return of interest paid over ten years as a result of the quarterly capitalisation of bank interest income.

The Bank does not view the Constitutional Court's sentence as an acceptance of the intrinsic reasonableness of article 25, Legislative decree 344/99 but merely as a criticism of the government's enactment of amnesty-type legislation which goes beyond the confines of its powers as stated by Law 128/98.

The Group leader has declined the few requests so far received by holders of accounts (open or closed) for the return of interest charged over the last ten years, calculated on a quarterly basis. The validity of the Bank's position appears confirmed by recent court rulings in Florence and Rome relative to the previously different time periods applied for the calculation of interest payable by the customer on one hand and interest receivable by the customer on the other.

These consolidated **financial statements** were audited by KPMG SpA. The selection of the Bank's auditors for the period 2000-2002 was approved by the Shareholders' Meeting of 27/4/00 pursuant to Legislative decree 58/98. The duties of the auditors for the period are the auditing of the Bank's financial statements, the consolidated financial statements, and a limited review of the half yearly report at 30 June.



#### SECTION 1

The Accounting Policies are in compliance with law decree 87/92 and the Bank of Italy's provisions of 30/7/92 and subsequent modifications and are the same as those used previous year with the exception of the handling of securities deriving from structured securitised debt transactions.

#### LOANS, GUARANTEES AND COMMITMENTS

Loans are stated at their estimated realizable value and are determined according to debtors' solvency and the debt-paying difficulty of the debtor's home country.

The valuation of loans is made under the application of either an analytic or lump-sum method.

The interest on overdue loans is adjusted by the portion of loans considered to be irrecoverable.

Reserves for loan losses, recorded under "Liabilities", have been created exclusively to offset contingent credit risks.

Reserves for guarantees and commitments, recorded under "Liabilities" have been created to offset this particular kind of risk.

# SECURITIES PORTFOLIO AND OFF-BALANCE SHEET TRANSACTIONS EXCLUDING THOSE IN CURRENCY

Investment securities. Investment securities are valued at cost, adjusted on an accruals basis for the difference between cost and their redemption at maturity and includes unamortized issue premiums or discounts.

In the event of long term deterioration of the issuer's solvency, the securities are written down. In the case of those securities deriving from structured securitised debt transactions, writing down is carried out on the basis of expected proceeds stemming from the underlying.

The original value of investment securities is reinstated when the reasons for writing down cease to apply.

#### Trading securities.

- trading securities quoted on organised markets are valued either at purchase price or the average market price for the last month of the year, whichever is lower;
- securities not quoted on organised markets are valued at cost adjusted for market trends and issuer solvency. In the case of those securities deriving from structured securitised debt transactions, value adjustments are carried out on the basis of expected proceeds stemming from the underlying.

The purchase price, determined according to the principle of daily weighted average, includes

adjustments for the relevant annual quota of issue premium or discount accumulated during the period the securities are held.

Securities held at 1/12/91 and still in portfolio at year end 1999 are valued at cost defined as the value of transfer to Banca Carige at 1/12/91 and adjusted for issue premium or discount pursuant to Legislative decree 719/94 and subsequent changes. The original value of the securities is reinstated when the reasons for writing down cease to apply.

Any securities to be transferred from the investment to trading portfolio will be recorded at the book value on the date of transfer calculated on the basis of the criteria applied to investment securities foreseen in the Bank of Italy's communication of 12/6/01, CONSOB's communication no.95001286 of 15/2/95, the latter modified by CONSOB's letter dated 15/6/01. Securities transferred still present in portfolio at year end are valuated according to the criteria applied to the portfolio to which they are destined

Off balance sheet operations, excluding those in currency. Unsettled securities transactions are evaluated according to the criteria of the portfolio to which they are destined. Unsettled trading securities transactions are evaluated accordingly:

- a) with regards to commitments to purchase and commitments to sell which have the same underlying securities with the same nominal value, any positive difference between the settlement price of the commitment to purchase and the settlement price of the commitment to sell is recorded in the income statement;
- b) the residual commitments to purchase are evaluated at either settlement price or market price, whichever is lower;
- c) the residual commitments to sell are evaluated at either settlement price or book value, whichever is lower.

Derivative contracts on securities, interest rate etc., are evaluated accordingly:

- contracts related to underlying equity investments are evaluated at cost and written down in the event of long-term deterioration of the issuer's solvency;
- b) trading derivatives contracts are evaluated at either cost or market value, whichever is lower.
   Market value of contracts is that quoted at the last day of the business year. Those contracts which are not quoted on organised markets but which can be evaluated according to official parameters, are evaluated at replacement cost at the last day of the business year;
- c) economically-linked trading contracts, which are closely correlated both technically and financially, are evaluated in the same way. The

- losses which exceed connected gains are recorded in the income statement;
- d) hedging contracts on trading securities are evaluated in the same way as the underlying: market value is the average of prices and parameters recorded in the last month of the business year. Losses which exceed gains on securities or gains which correspond to losses on securities are recorded in the income statement;
- hedging contracts on assets and liabilities which are evaluated at cost are in turn evaluated at cost.

#### **EQUITY INVESTMENTS**

The Bank's stock rights in relation to its subsidiaries are included under holdings. These rights, in the form of securities or not, are held for investment.

Holdings, both substantial and those in Group subsidiaries, are valued at purchase cost or subscription as according to Law 218/90. The cost is written down to reflect any permanent loss in value. The original value is reinstated when the reasons for writing down ceased to apply.

# FOREIGN CURRENCY ASSETS AND LIABILITIES INCLUDING OFF-BALANCE SHEET TRANSACTIONS

Assets, excluding equity investments, and liabilities expressed in foreign currencies are valued applying the spot rate at 31/12/000.

Equity investments expressed in foreign currencies are valued according to the rate in force at the time of purchase.

Off-balance sheet transactions expressed in foreign currencies are valued:

- at the spot rate as of the last business day of the period in the case of unsettled spot contracts;
- at the forward exchange rate as of the last business day of the period for maturities corresponding to those of the contracts being valued, in the case of forward transactions.

In the case of on-balance sheet assets and liabilities linked to off-balance sheet assets and liabilities, off-balance sheet items are accounted for in a manner similar to the accounting of on-balance sheet items.

#### **TANGIBLE FIXED ASSETS**

Tangible assets are recorded at purchase price plus related charges, and include leased assets and those assets that are to be leased.

The value of tangible fixed assets includes revaluation in accordance with Laws 575/75, 72/83, 413/91 (only for some assets transferred by merged companies) and with reference to capital gains, Law 218/90.

Advances to supplies for the purpose of tangible fixed assets are included under tangible fixed assets.

Depreciation is determined by using the straight-line method over the useful life of each category.

Objects of art, being assets which conserve if not increase their value, are not amortized.

Included in this category are leased assets, in line with the equity method.

#### **INTANGIBLE FIXED ASSETS**

Intangible fixed assets are, in those cases foreseen by relevant legislation, recorded with the consent of the Board of Statutory Auditors and are amortized on a straight-line basis. Start-up and improvement costs in addition to research and development costs are amortised over a period not exceeding five years.

Amortisation of goodwill stemming from the purchase of branches from Banco di Sicilia and IntesaBci will be carried out over twenty years; from 1<sup>st</sup> January 2001 for goodwill deriving from the first acquisition and from 1<sup>st</sup> October 2001 for the second.

The length of amortisation corresponds to the average length of time of goodwill intrinsic in the branches acquired.

Amortisation rates on goodwill deriving from the purchase of branches from Banco di Sicilia and the Intesa Group stem from the application of an analytical model which takes into account the expected returns on the branches acquired and the period of time required for their integration into the Banca Carige Group.

The application of this methodology represents a change to the previous simplified method and benefits from heightened information flows from the branches during the year. Consequently, a weighted average rate of 1.82% was applied for 2002, unlike the fixed rate of 5% applied in 2001.

The change in the method of calculation is justified by the increasing importance that branch acquisitions have played in the Carige Group's expansion policy since 2000. Consequently, an analytically-derived amortisation rate calculated on a yearly basis rather than the previous simplified fixed-charge rate captures more effectively the expected returns over the useful life of the investment.

Unlike the previous amortisation rate, which was at a fixed rate, the method applied from 2002 utilises a rising-charge rate until the integration of the branches acquired is completed (2006 for the ex-Banco di Sicilia branches; 2007 for the ex-Intesa group branches). Post-integration amortisation will be on a fixed-charge basis.

Goodwill paid on the acquisition of branches from the Capitalia group (contract date 30/12/02 with effect 11.59 pm of 31/12/02) will be amortised over twenty years on a rising-charge basis. Integration of these branches will be completed in 2008.

#### **PAYABLES**

Payables are recorded at face value.

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#### **TERMINATION INDEMNITY**

Termination indemnity is in accordance with current legislation.

#### SUPPLEMENTARY PENSION FUND

The subsidiaries' supplementary pension funds are managed according to regulations specific to each company.

#### **ACCRUALS AND DEFERRALS**

Accruals and deferrals are calculated in accordance with the matching principle.

# RESERVES FOR RISKS AND CHARGES - RESERVES FOR TAXATION

Tax reserves stem from provisions for direct taxation, deferred tax liabilities, indirect taxation and other unforeseen events such as risk to liabilities after litigation.

# OTHER TAX ASPECTS - DEFERRED TAX: POSITIVE AND NEGATIVE EFFECTS

The calculation of deferred tax is made on the basis of the equity method with reference to the timing differences existing between the value attributed to an asset or liability under accounting criteria and the value attributed to the same for the calculation of tax. Tax advanced is recorded under assets subject to the condition that, for prudential reasons, there is a reasonable expectation of realising, over a period of five years, taxable income sufficient for its recovery. The recording of liabilities for taxes payable in the

The recording of liabilities for taxes payable in the future is subject to the condition that there is a possibility of the liability to tax occurring.

The treatment of deferred tax in these financial statements is in accordance with the Bank of Italy's instructions dated 3/8/99.

## POSITIVE CONSOLIDATION AND NET EQUITY DIFFERENCES

Positive consolidation and net equity differences are amortised over five years.

Positive net equity differences relative to majority holdings in insurance subsidiaries are amortised with the consent of the Board of Statutory Auditors over a longer period of time in the light of the nature of insurance companies' activities and the reasonable expectation of slower depreciation.

Consequently, positive net equity differences stemming from the consolidation of the insurance subsidiaries Levante Norditalia Assicurazioni and Carige Vita Nuova are amortised over fifteen years.

Differences respectively of net equity and consolidation relative to Cassa di Risparmio di Savona and Banca del Monte di Lucca are amortised over twenty years.

**SECTION 2** 

TAX-RELATED ADJUSTMENTS AND PROVISIONS

2.1 Tax Adjustments Not carried out.

2.2 Tax Provisions Not carried out.



#### **SECTION 1**

#### **LOANS**

The consolidated loans portfolio, summarized in this section, amounts to 10,264,053 thousands of euros and is analysed below:

	31/12/02		31/12/0	1
	thousands of €	%	thousands of €	%
- Cash in hand, balances with central banks				
and post offices (caption 10)	197,247	1.9	186,280	2.0
- Loans and advances to credit institutions (caption 30)	1,320,229	12.9	1,167,647	12.9
- Loans and advances to customers (caption 40)	8,746,577	85.2	7,723,697	85.1
Total	10,264,053	100.0	9,077,624	100.0

	31/12/02	31/12/01	Change absolute	· %_
CAPTION 10 "CASH IN HAND,				
BALANCES WITH CENTRAL BANKS AND POST OFFICES"	197,247	186,280	10,967	5.9
Cash	197,069	185,092	11,977	6.5
Promissory notes of Bank of Italy and postal orders and cheques	107	1,048	 -941	-89.8
Deposits with				
- central banks	-	-	-	-
- post offices	71	140	-69	-49.3
Total	197,247	186,280	10,967	5.9

Item includes 9,345,000 relating to the branches acquired from the Capitalia group.

			Change		
	31/12/02	31/12/01	absolute	%	
1.1 CAPTION 30					
"LOANS AND ADVANCES					
TO CREDIT INSTITUTIONS"	1,320,229	1,167,647	152,582	13.1	
(a) deposits with central banks	163,109	527,961	-364,852	-69.1	
(b) bills eligible for refinancing					
by central banks					
(c) loans for leased assests	-	-	•	_	
(d) repurchase agreements	19,454		19,454		
(e) loans of securities		-	-	-	

Caption 30 detail by technical form is the following:

			Change	:
	31/12/02	31/12/01	absolute	%
Nominal value				
Deposits with central banks	163,109	527,961	-364,852	-69.1
<ul> <li>Compulsory reserves</li> </ul>	163,109	527,961	-364,852	-69.1
Deposits with banks	1,165,035	647,112	517,923	80.0
<ul> <li>Deposits</li> </ul>	963,711	384,179	579,532	
<ul> <li>Repurchase agreements</li> </ul>	19,454	-	19,454	
<ul> <li>Discounted notes</li> </ul>	2,795	6,656	-3,861	-58.0
<ul> <li>Overdraft facilities</li> </ul>	85,455	105,618	-20,163	-19.1
<ul> <li>Loans (Financial backing)</li> </ul>	63,711	126,337	-62,626	-49.6
- Long term loans	211	229	-18	-7.8
<ul> <li>Bad loans</li> </ul>	21,720	· -	the time of the	
- Other_	7,978	24,093	-16,115	-66.9
	1,328,144	1,175,073	153,071	13.0
(-) Total specific allowances	7,915	7,426	489	6.6
<ul> <li>Long term loans</li> </ul>	7,648	-	7,648	
- Other loans	267	7,426	-7,159	-96.4
Total	1,320,229	1,167,647	152,582	13.1

Item includes 135,877,000 relating to the branches acquired from the Capitalia group.

At 31/12/02, all non-guaranteed credits to residents outside the OECD were valuated analytically; credit risk positions are classified as either bad loans or watchlists.

1.2 CASH CREDITS BANKS		31/12/02		3	1/12/01	
CATEGORIES/BALANCES	Gross value	Specific allowances	Net value	Gross value	Specific allowanc es	Net value
A. Credits at risks	23,132	7,915	15,217	22,591	7,426	15,165
A.1 Bad loans	21,720	7,648	14,072	-	-	-
A.2 Watchlists	445	267	178	-	-	-
A 3 Credits undergoing restructuring	-	-	-	-	-	-
A 4 Restructured loans	_	-	-	_	-	-
A.5 Non-guaranteed credits towards countries at	967	-	967	22,591	7,426	15,165
B. Performing credits	1,305,012	-	1,305,012	1,152,482		1,152,482

At 31/12/02, items A.1 "Bad loans" and A.2 "Watchlists" refer entirely to country-risk positions.

CATEGORIES/BALANCES	Bad loans	Watchlists	Loans subject to rescheduling	Rescheduled loans	Country risk non- guaranteed loans
A. Total opening exposure at 31/12/01	-	-	-	-	22,592
A.1 of which: interest on overdue loans	-			-	
B. Increases	21,720	21,885	-	•	59
B.1 ex-performing loans	•	-	•	-	-
B.2 interest on overdue loans	364	-	-	-	-
B.3 transfer from other doubtful					
loan categories	21,356	21,303	-	-	•
B.4 other increases	-	582	-		59
C. Decreases	-	21,440	-	-	21,684
C.1 re-performing credits	•	-	•	-	-
C.2 write offs		-	-	-	-
C.3 payments received	-	-	-	-	-
C.4 gains from ceding		-	-		-
C.5 transfer to other doubtful					
loan categories	•	21,356	-	-	21,303
C.6 other decreases	•	84	-	-	381
D. Total closing exposure at 31/12/02	21,720	445	-	-	967
D.1 of which: interest on overdue loans	364	-	-	-	-

CATEGORIES/BALANCES	Bad loans	Watchlists	Loans subject to rescheduling	loans	Country risk non- guaranteed loans
A. Total opening exposure at 31/12/00	-	-	•		22,070
A.1 of which: interest on overdue loans	•	-	-	-	-
B. Increases	-	-	-	-	937
B.1 ex-performing loans	-	-	-	-	
B.2 interest on overdue loans	-	-	-	-	•
B.3 transfer from other doubtful					
loan categories	-	-	-	-	•
B.4 other increases	· .			<u> </u>	937
C. Decreases	•	-	•	•	415
C.1 re-performing credits	•	-	•	-	-
C.2 write offs	•	-	•		
C.3 payments received	•	•	•	-	
C.4 gains from ceding	•	-	-	•	•
C.5 transfer to other doubtful					
loan categuries	•	-	•	-	-
C.6 other decreases	•		<u>-</u>	<u> </u>	415
D. Total closing exposure at 31/12/2001	-	•		-	22,592
D.1 of which: interest on overdue loans				-	

CATEGORIES/BALANCES	Bad loans	Watchlists	Loans subject to rescheduling	<b>Rescheduled</b>	Country risk non- guaranteed loans	Performing loans
A. Total opening adjustments at 31/12/01	-	_		•	7,426	-
A.1 of which: interest on overdue loans		-			-	
B. Increases	7,648	7,020		-	•	•
B.1 adjustments	945	-	-	-	-	-
B.1.1 of which: interest on overdue loans	365	-	-	-	-	-
B.2 amounts from credit risk fund	-	-	-	-	-	-
B.3 transfer from other loan categories	6,703	7,020	-	-	-	-
B.4 other increases	-	-	-	-	-	
C. Decreases	-	6,753	-	-	7,426	
C.1 recoveries sterming from evaluation	-	50	-	-	406	-
C.1.1 of which: interest on overdue loans	-	-	-	-	-	-
C.2 recoveries stemming from payments received	-	-	-	-	-	=
C.2.1 of which: interest on overdue loans	-	-	-	-	-	-
C.3 write offs	-	-	-	-	-	-
C.4 transfer to other loan categories	-	6,703	-	•	7,020	-
C.5 other decreases	-	-	-	•	-	
D. Total closing adjustments at 31/12/02	7,648	267	-	•	-	-
D.1 of which: interest on overdue loans	365	-	-		-	-

CATEGORIES/BALANCES	Bad loans	Watchlists	Loans subject to rescheduling		Country risk non- guaranteed loans	Performing loans
A. Total opening adjustments at 31/12/00		•	-		6,781	-
A.1 of which: interest on overdue loans	-	-				<u>-</u>
B. Increases	-				727	•
B.1 adjustments	-	-	-		727	-
B.1.1 of which: interest on overdue loans	-	•	-	•	-	-
B.2 amounts from credit risk fund	-	-	-	•	-	-
B.3 transfer from other loan categories	-	-	-	•	-	-
B.4 other increases	-	-	-	-		
C. Decreases	-	-	-	-	82	-
C.1 recoveries stemming from evaluation	-	-	-	-	82	=
C.1.1 of which: interest on overdue loans	-	-	•	-	-	-
C.2 recoveries stemming from payments received	-	-	-	-		-
C.2.1 of which: interest on overdue loans	-	•	-	-	-	-
C.3 write offs	-	-	-	-	-	-
C.4 transfer to other loan categories	-	-	-	-	-	-
C.5 other decreases		-				
D. Total closing adjustments at 31/12/2001	-	-	-	-	7,426	
D.1 of which: interest on overdue loans		<u> </u>			<u> </u>	<del>-</del> _

			Change	,	
	31/12/02	31/12/01	absolute	%	
1.5 CAPTION 40 "LOANS AND ADVANCES TO CUSTOMERS"	8,746,577	7,723,697	1,022,880	13.2	
(a) bills eligible for refinancing					
by central banks	•		<u> </u>	-	
(b) loans for leased assets	11,638	10,494	1,144	10.9	
(c) repurchase agreements	•	-	•		
(d) loans of securities	-	-	-		

#### Coption 40 detail by technical form is the following:

		Change	!	
	31/12/02	31/12/01	absolute	%
Nominal value				
Discounted notes	38,411	33,027	5,384	16.3
Advances with recourse	302,555	223,186	79,369	35.6
Current accounts	1,642,710	1,457,178	185,532	12.7
Other non-current account loans	2,148,114	2,268,164	-120,050	-5.3
Loans backed by pledged assets	14,370	13,439	931	6.9
Mortgage loans	4,238,040	3,407,540	830,500	24.4
Salary backed loans	12,221	8,521	3,700	43.4
Consumer credit loans	4,338	6,522	-2,184	-33.5
Factoring	96,174	126,610	-30,436	-24.0
Loans for leased assets	11,638	10,494	1,144	10.9
Bad loans	260,906	298,809	-37,903	-12.7
Other	111,365	35,988	75,377	
	8,880,842	7,889,478	991,364	12.6
(-) Total specific allowances	134,265	165,781	-31,516	-19.0
- Bad Ioans	114,369	143,651	-29,282	-20.4
- Other	19,896	22,130	-2,234	-10.1
Total	8,746,577	7,723,697	1,022,880	13.2

The item includes 510,835,000 relating to the purchase of branches from the Capitalia group. The nominal value of the credits was adjusted to take into account expected losses as follows:

	31/12/02	31/12/01
- analytic allowances	128,093	158,657
- lump-sum allowances	6,172	7,124
- country risks	-	344
- other	6,172	6,780
Total	134,265	165,781

All bad loan positions are evaluated analytically as are significant watchlist and country-risk positions specified at 1.1.

Other watchlists are evaluated on a lump-sum basis.

Rescheduled loans were evaluated analytically calculating future flows on the basis of the difference between renegotiated interest rates and the annual average yield for interbank company loans for 2002.

			Change	:
	31/12/02	31/12/01	absolute	%
1.6 SECURED LOANS TO CUSTOMERS	5,227,308	4,843,492	383,816	7.9
(a) by mortgages	3,141,754	2,945,782	195,972	6.7
(b) by pledges on:	149,112	118,821	30,291	25.5
1. Cash deposits	5,743	9,995	-4,252	-42.5
2. Securities	123,263	88,020	35,243	40.0
3. Other valuables	20,106	20,806	-700	-3.4
(c) by guarantees from:	1,936,442	1,778,889	157,553	8.9
1. Governments	86	77	9	11.7
2. Other public entities	5,217	13,826	-8,609	-62.3
3. Banks	141,191	174,903	-33,712	-19.3
4. Other operators	1,789,948	1,590,083	199,865	12.6

This detail does not include loans to government and pubblic bodies.

1.7 CASH CREDITS CUSTOMERS		31/12/02			- 31/12/01	
CATEGORIES/BALANCES	Gross value	Specific allowances	Net value	Gross value	Specific allowances	Net value
A. Credits at risks	482,689	134,236	348,453	509,736	164,418	345,318
A.1 Bad loans	266,222	114,369	151,853	301,489	143,651	157,838
A.2 Watchlists	188,631	17,702	170,929	187,817	18,929	168,888
A.3 Credits undergoing restructuring	-	-	-	-	-	-
A.4 Restructured loans	9,315	2,165	7,150	7,902	1,494	6,408
A.5 Non-guaranteed credits towards countries at	18,521	-	18,521	12,528	344	12,184
B. Performing credits	8,970,074	29	8,970,045	7,802,497	1,362	7,801,135

The credits presented in the table refer to balance sheet asset caption 40 "Loans and advances to customers" and to credits related to leasing transactions which totalled 571,921 thousand euros at 31/12/02. In particular, 5,316 thousand euros is in the form of bad loans and is covered for 1,240 thousand euros by liabilities caption 80c "Reserves for loan losses - other reserves".

Leasing transactions are included at assets caption 120 " Tangible assets" for a total of 614,271 thousand euros.

CATEGORIES/BALANCES	Bad loans	Watchlists	Loans subject to rescheduling	loans	Country risk non- guaranteed loans
A. Total opening exposure at 31/12/01	301,489	187,817	-	7,902	12,528
A.1 of which: interest on overdue loans	66,346	6,690	•	• .	
B. Increases	131,001	72,840	-	1,977	9,965
B.1 ex-performing loans	60,993	62,926	•	1,977	-
B.2 interest on overdue loans	15,349	2,096	-	•	-
B.3 transfer from other doubtful					
foan categories	42,580	1,011	-	-	-
B.4 other increases	12,079	6,807	-	-	9,965
C. Decreases	166,268	72,026	•	564	3,972
C.1 re-performing credits	1,706	11,007	-	-	-
C.2 write offs	97,443	261	-	451	-
C.3 payments received	38,835	4,863	-	-	31
C.4 gains from ceding	28,027	636	•	-	-
C.5 transfer to other doubtful					
loan categories	39	42,580	-	-	972
C.6 other decreases	218	12,679	-	113	2,969
D. Total closing exposure at 31/12/02	266,222	188,631	-	9,315	18,521
D.1 of which: interest on overdue loans	46,887	5,485	-	-	-

CATEGORIES/BALANCES	Bad loans	Watchlists	Loans subject to rescheduling	Rescheduled loans	Country risk non- guaranteed loans
A. Total opening exposure at 31/12/00	255,390	200,311	125	8,122	945
A.1 of which: interest on overdue loans	62,727	6,215	•	-	
B. Increases	122,162	149,577	15	1	11,727
B.1 ex-performing loans	41,235	137,903	-		33
B.2 interest on overdue loans	14,198	2,977	-	-	-
B.3 transfer from other doubtful					
loan categories	63,542	57		-	-
B.4 other increases	3,187	8,640	15	1	11,694
C. Decreases	76,063	162,071	140	221	144
C.1 re-performing credits	24	74,870	-	-	-
C.2 write offs	46,395	2,208	-	-	-
C.3 payments received	27,915	11,310	-	-	140
C.4 gains from ceding	976	1,508	•	-	-
C.5 transfer to other doubtful					
loan categories	57	63,402	140	-	-
C.6 other decreases	696	8,773	-	221	4
D. Total closing exposure at 30/6/2001	301,489	187,817		7,902	12,528
D.1 of which: interest on overdue loans	66,346	6,690		-	

CATEGORIES/BALANCES	Bad loans	Watchlists	Loans subject to rescheduling	Rescrieduled	Country risk non- guaranteed loans	Performing loans
A. Total opening adjustments at 31/12/01	143,651	18,929	-	1,494	344	1,362
A.1 of which: interest on overdue loans	66,346	1,289	-			15
B. Increases	85,726	8,770	•	1,122	-	700
B.1 adjustments	66,469	8,256	-	1,122	-	532
B.1.1 of which: interest on overdue loans	14,984	202	-	-	-	-
B.2 amounts from credit risk fund	9,484	4	-	_	-	77
B.3 transfer from other loan categories	9,382	457	-	-	-	22
B.4 other increases	391	53	-	-	-	69
C. Decreases	115,008	. 9,997	-	451	-	2,033
C.1 recoveries stemming from evaluation	2,771	561	-	-	26	804
C.1.1 of which: interest on overdue loans	562	-	-	-	-	-
C.2 recoveries stemming from payments received	2,222	151	-	-	-	83
C.2.1 of which; interest on overdue loans	760	24	-	-	-	26
C.3 write offs	97,374	261	-	451	-	641
C.4 transfer to other loan categories	39	9,017	-	-	318	487
C.5 other decreases	12,602	7	·			18
D. Total closing adjustments at 31/12/02	114,369	17,702	-	2,165	344	29
D.1 of which: interest on overdue loans	46,887	1,484		-	-	7

Items B.1 'Increases- writedowns' and C.5 'Decreases-other changes' include 12,455 thousand euros corresponding to the annual charge for 2002 of losses relating to securitisation carried out by the Group leader at the end of 2000.

			Loons subject		Country risk	
CATEGORIES/BALANCES	Rad Inans	Watchlists	Loans subject Res	cheduled	non-	Performing
	Ded todis	Waterinses	rescheduling		guaranteed loans	loans
A. Total opening adjustments at 31/12/00	134,243	27,556	-	1,451	241	2,628
A.1 of which: interest on overdue loans	62,727	1,727	-	-		8
B. Increases	71,854	13,702	-	43	103	707
B.1 adjustments	49,886	13,009	•	43	103	645
B.1.1 of which: interest on overdue loans	14	379	-		-	-
B.2 amounts from credit risk fund	3,128	60	-	-	-	27
B.3 transfer from other loan categories	18,376	11	-	-	-	22
B.4 other increases	464	622	<u> </u>			13
C. Decreases	62,446	22,329	•	-		1,973
C.1 recoveries stemming from evaluation	602	1,863	•	-	-	917
C.1.1 of which: interest on overdue loans	-	207	-	-	-	-
C.2 recoveries stemming from payments received	3,020	234	-	-	-	6
C.2.1 of which: interest on overdue loans	1,195	48	-	-	-	5
C.3 write offs	46,358	2,208	-	-	-	675
C.4 transfer to other loan categories	10	18,024	-	-	-	375
C.5 other decreases	12,456					
D. Total closing adjustments at 31/12/2001	143,651	18,929	-	1,494	344	1,362
D.1 of which: interest on overdue loans	66,346	1,289				15

#### **SECTION 2**

#### **SECURITIES**

The securities held by the Bank amount to 2,387,707 thousand euros and are analysed below:

	31/12/02		31/12/0	i
	thousands of €	%	thousands of €	%
- Treasury certificates and other bills eligible for				
refinancing with central banks (caption 20)	427,642	17.9	576,767	20.6
- Bonds and other fixed-income securities (caption 50)	1,759,587	73.7	2,125,965	75.9
- Shares, quotas and other equity securities (caption 60)	200,478	8.4	97,938	3.5
Total	2,387,707	100.0	2,800,670	100.0
of which:				
- Investment securities	241,968	10.1	460,123	16.4
<ul> <li>Trading securities</li> </ul>	2,145,739	89.9	2,340,547	83.6

			Change	Change		
	31/12/02	31/12/01	absolute	%		
2.1 INVESTMENT SECURITIES	241,968	460,123	-218,155	-47.4		

	31/12/02		31/12/01	
	Book	Market	Book	Market
	value	value	value	value
Certificates of indebtedness	241,968	240,347	460,123	454,704
1.1 Government securities	94,706	95,116	362,111	358,084
- listed	94,706	95,116	362,111	358,084
- unlisted	-	•	-	-
1.2 Other securities	147,262	145,231	98,012	96,620
- listed	75,523	73,719	30,808	29,172
- unlisted	71,739	71,512	67,204	67,448
2. Shares and equity securities	<u> </u>	-	•	-
- listed	-	-	-	-
- unlisted	-	-	-	-
Total	241,968	240,347	460,123	454,704

Book value of investment securities comprises the difference, on the basis of "pro rata temporis" criteria, between cost and redemption value, including issue premium or discount.

The difference between book and market value (1,621 thousand euros) represents the potential loss for the portfolio.

The positive and negative differences between book value and re-payment value at maturity total 1,862 thousand euros and 787 thousand euros, respectively. These differences were calculated separately for each category.

	Book	Redemption	Positive	Negative
	value	value	differences	differences
Listed certificates of indebtedness	170,229	169,087	1,862	720
Public bodies	94,706	94,653	496	443
Banks	52,597	52,046	603	52
Other	22,926	22,388	763	225
2. Unlisted certificates of indebtedness	71,739	71,806	-	67
Public bodies	-	-	-	
Banks	6,049	6,116	-	67
Other	65,690	65,690	-	-
Total	241,968	240,893	1,862	787

2.2 CHANGES IN INVESTMENT SECURITIES		
	31/12/02	31/12/01
A. Opening balances	460,123	405,572
B. Increases	160,454	58,271
B1. Purchases	57,980	57,206
B2. Writebacks	•	-
B3. Transfers from trading portfolio	100,116	-
B4. Other changes	2,358	1,065
C. Decreases	378,609	3,720
C1. Sales	149,760	539
C2. Redemptions	228,101	2,897
C3. Adjustments including	-	-
- permanent writedowns	-	-
C4. Transfers to trading portfolio	-	-
C5. Other changes	748	284
D. Closing balances	241,968	460,123

Transfers to and/or from the investment securities portfolio were carried out in accordance with the Bank of Italy's communication of 12/6/01, CONSOB's communication no.95001286 of 15/2/95, subsequently modified by CONSOB's letter of 15/6/01, and the policy document approved by the Board of Directors of Banca Carige on 27/3/95, subsequently modified on 6/12/99.

Item B.1 "Purchases" includes 9,190,000 relating to the subscription of Junior class D securities issued on 25<sup>th</sup> March 2002 by the special purpose vehicle Argo Mortgage within the confines of the securitisation transaction carried out by the Bank (securitisation of performing mortgages) at the end of 2001.

Item B.3 "Transfers from the trading securities portfolio" relates to:

- 84,453 in Italian government stock as part of the limited recourse mortgage granted to the SPV Argo Finance One and transferred on 1st March 2002 from the trading to investment portfolio. This placement appears better suited to these securities in the light of the characteristics of the securitisation operation carried out by Banca Carige at the end of 2000;
- 15,663 in buy and hold securities transferred to the investment securities portfolio.

The transfer of securities was carried out in respect of the Bank's valuation criteria for trading securities.

The transfers in question did not generate losses for the year as the market price of the securities was higher at the moment of transfer than their nominal value; there were, however, positive and negative trading differences of, respectively, 115,000 and 88,000.

Item C.1 "Sales" refers to the sale of securities for the funding of expansion of the Bank's distribution network (81 branches purchased from Banco di Sicilia and Intesa group).

			Cha	nge
	31/12/02	31/12/01	absolu	ite %
2.3 TRADING SECURITIES	2,145,739	2,340,547	-194,80	8.3
	21/15	1/00	24/12	/01
	31/12		31/12/01	
	Book	Market	Book	Market
	value	value	value	value
Certificates of indebtedness	1,945,261	1,967,567	2,242,609	2,280,062
1.1 Government securities	1,349,252	1,364,581	1,236,162	1,250,212
– listed	1,346,977	1,362,288	1,233,861	1,247,911
- unlisted	2,275	2,293	2,301	2,301
1.2 Other securities	596,009	602,986	1,006,447	1,029,850
- listed	419,695	425,176	721,023	742,645
- unlisted	176,314	177,810	285,424	287,205
2. Shares and equity securities	200,478	202,817	97,938	100,637
- listed	161,213	163,459	75,852	77,675
- unlisted	39,265	39,358	22,086	22,962
Total	2,145,739	2,170,384	2,340,547	2,380,699

The difference between market value and book value represents potential non-recorded capital gains for the period and amounts to 24,645 thousand euros, of which 17,128 thousand euros related to hedging forward transactions.

2.4	CHANGES IN TRADING SECURITIES		
		31/12/02	31/12/01
A.	Opening balances	2,340,547	2,584,473
В.	Increases	8,424,304	10,897,646
	B1. Purchases	8,355,979	10,832,338
	- Certificates of indebtedness	7,797,622	10,224,867
	. Government securities	6,659,903	7,801,275
	. other securities	1,137,719	2,423,592
	- Shares and other equity securities	558,357	607,471
	B2. Writebacks and revaluations	1,085	2,772
	B3. Transfers from investment portfolio	-	-
	B4. Other changes	67,240	62,536
C.	Decreases	8,619,112	11,141,572
	C1. Sales and redemptions	8,471,468	11,097,647
	- Certificates of indebtedness	8,034,047	10,459,643
	. Government securities	6,485,824	7,935,818
	. other securities	1,548,223	2,523,825
	- Shares and other equity securities	437,421	638,004
	C2. Adjustments	21,075	24,862
	C3. Transfers to investment portfolio	100,116	-
	C4. Other changes	26,453	19,063
D.	Closing balances	2,145,739	2,340,547

**SECTION 3** 

## **EQUITY INVESTMENTS**

Equity investments amount to 256,185 thousand euros and are analysed as follows:

				31/12/02		31/12/01		
				thousands of €	%	thousands of €		%
- Equity investments (caption 70)								
(a) - carried at equity				75,992	29.7	61,715		27.2
(b) - others				27,808	10.8	35,641		15.7
<ul> <li>Investments in Group companies</li> </ul>	leantion	ο <b>ω</b> )		27,000	70.0	00,041		10.7
	(caption	00)		452 205	CO F	120 400		F7 1
(a) - carried at equity				152,385	59.5	129,400		57.1
(b) - others				<u> </u>		<del></del>		
Total				256,185	100.0	226,756		100.0
3.1 SIGNIFICANT INVESTMENTS								
Name	(1)	(2)	(3)	(4)	(5)		(6)	(7)
				·	(5.1)	(5.2)		
A. Companies included in the basis of consolid	lation							
A.1 Fully consolidated (a)	_	_						100
Banca CARIGE SpA     Galeazzo Srt	Genoa	1		-		100.00	100.00	XXX XXX
Galeazzo sr     Golumbus Carige Imm. SpA	Genoa	1	5,023	211 137	A1.1 A1.1	99.98	99.98	
3. Columbus Cange Imm. SpA	Genoa	1	19,426	137	A1.1 A1.2	0.02	0.02	
4. Cassa di Risparmio di Savona SpA	Savona	1	160,811	24.678	A1.1	95.90	95.90	
Ligure leasing SpA	Savona	1	8,778	860	A1.4	100.00	100.00	
6. Immobiliare CARISA Srt	Savona	1	1,815	-15	A1.4	100.00	100.00	
7. Imm. Ettore Vernazza SpA (b)	Genoa	1	5.089	1,335	A1.1	90.00	100.00	
8. Centro Fiduciario SpA	Genoa	1	1.076	125	A1.1	71.93	71.93	
· ·	00,00	'	1,0.0	,20	A1.4	20.00	20.00	
8. Argo Finance One Srl	Genoa	1	10		A1.1	60.00	60.00	
9. Banca del Monte di Lucca SpA	Lucca	1	26,047	1,570	A1.1	54.00	54.00	
A.2 Proportional consolidation								
B. Companies accounted for under the equity m	nethod	,						
Carige Assicurazioni SpA (a) (c)	Milan	1	119,254	2,251	A1.1	89.18	90.71	104,883
2. Carige Vita Nuova SpA (a)	Genoa	1	51,183	2,187	A1.1	92.81	92.81	47,502
4. Frankfurter Bankgesellschaft AG (d)	Frankfurt	8	22,635	11	A1.1	47.50	47.50	10,752
5. Eptaconsors SpA (e)	Milan	8	87,629	8,057	A1.1	20.24	20.24	17,736
<ol><li>Autostrada dei Fiori SpA (a)</li></ol>	Savona	8	232,227	20,243	A1.1	16.62		47,504
					A1.4	4.00	4.00	
C. Other substantial participating interest	_							
Consorzio per il Giurista di Impresa Scri	Genoa	- 8	45.0	3.0	A1.1	22.7	22.7	20.0

<sup>(</sup>a) Captions are taken from the 31/12/2002 financial statements.

(1) Head office

(2) Type of participating interest

i = controlling interest pursuant to art. 2359 c.c. par. 1 no. 1 (majority vote at Shareholders' Annual General Meeting) 2 = controlling interest pursuant to art. 2359 c.c. par 1 no. 2

(major influence at Shareholders' Annual General Meeting)

3 = controlling interest pursuant to art. 23 T.U. par. 2 no. 1

4 = other forms of controlling interest 5 = joint management pursuant to art. 26 par 1 of the "decreto"

6 = joint management pursuant to art. 26 par 2 of the "decreto"

7 = joint control

8 = associated undertaking

(3) Net Assets

(4) Gains/Losses (5) Type of participating interest

(5.1) Holding

(5.2) Participating interest expressed as a percentage (6) Votes available at Shareholders' Annual General Meeting

(7) Consolidated balance sheet value

<sup>(</sup>b) The company holds 10% of its own shares.

<sup>(</sup>c) The company changed its trading name from Levante Norditalia Assicurazioni. The company owns 1.69% of its own shares.
(d) Data taken from the most recently approved balance sheet at 30/09/2002.

<sup>(</sup>e) Figures taken from the consolidated statements at 31/12/01 net of dividends distributed

			Change	
	31/12/02	31/12/01	absolute	%
3.2 AMOUNTS DUE TO AND FROM GROUP COMPANIES				
(a) Assets	48,487	36,054	12,433	34.5
<ol> <li>Amounts due from banks including:</li> </ol>	-	-	-	-
<ul><li>subordinated</li></ul>	=	-	-	-
2. Amounts due from financial institutions	•	-	-	-
including:				
<ul><li>subordinated</li></ul>	•	-	-	-
3. Amounts due from other customers	4,183	36,054	-31,871	-88.4
including:				
<ul><li>subordinated</li></ul>	-	36,000	-36,000	,,,
4. Bonds and other fixed-income securities	44,304	-	44,304	
including:				
– subordinated	44,304	<u> </u>	44,304	
(b) Liabilities	19,549	37,593	-18,044	-48.0
1. Amounts due to banks	-	•	-	-
2. Amounts due to financial institutions	-	-	-	-
3. Amounts due to other customers	14,478	31,157	-16,679	-53.5
4. Securities issued	5,071	6,436	-1,365	
5. Subordinated liabilities	-	-	-	-
(c) Guarantees and Commitments	58,163	4,163	54,000	
1. Guarantees	58,163	4,163	54,000	•••
2. Commitments	-	-	-	-

			Change	nge	
	31/12/02	31/12/01	absolute	%	
3.3 AMOUNTS DUE TO AND FROM OTHER NON-GROUP COMPANIES					
(a) Assets	435,816	759,047	-323,231	-42.6	
<ol> <li>Amounts due from banks including:         <ul> <li>subordinated</li> </ul> </li> </ol>	330,742	643,472	-312,730 -	-48.6 -	
2. Amounts due from financial institutions including:	54,225	37,557	16,668	44.4	
<ul><li>subordinated</li></ul>	-	•	-	-	
<ol> <li>Amounts due from other customers including:</li> </ol>	30,372	41,268	-10,896	-26.4	
<ul> <li>subordinated</li> </ul>	-	-	-	-	
<ol> <li>Bonds and other fixed-income securities including:</li> </ol>	20,477	36,750	-16,273		
<ul> <li>subordinated</li> </ul>	2,767		2,767		
(b) Liabilities	97,134	33,190	63,944		
1. Amounts due to banks	27,198	2,622	24,576		
2. Amounts due to financial institutions	46,151	20,940	25,211		
3. Amounts due to other customers	20,219	7,089	13,130		
4. Securities issued	3,566	2,539	1,027	40.4	
5. Subordinated liabilities	-	-	-	-	
(c) Guarantees and Commitments	292,163	260,471	31,692	12.2	
1. Guarantees	292,163	260,442	31,721	12.2	
2. Commitments	-	29	-29	-100.0	

Amounts due from banks include 162,414 thousand euros related to Compulsory Reserve the Bank of Italy.

	31/12/02	31/12/01	Chanç absolute	
3.4 CAPTION 70	31/12/02	31/12/01	архоние	70
"EQUITY INVESTMENTS"	103,800	97,356	6,444	6.6
(a) in banks	18,833	24,732	-5,899	
1. listed	5,086	5,087	-1	
2. unlisted	13,747	19,645	-5,898	-30.0
(b) in financial institutions	25,728	44,062	-18,334	
1. listed	151	· <u>-</u>	151	-
2. unlisted	25,577	44,062	-18,485	-42.0
(c) others	59,239	28,562	30,677	
1. listed	723	724	-1	-0.1
2. unlisted	58,516	27,838	30,678	
	31/12/02	31/12/01	Chang absolute	je %
3.5 CAPTION 80 "INVESTMENTS IN GROUP COMPANIES"	152,385	129,400	22,985	17.8
(a) in banks			<del></del>	
1. listed	-	-	-	-
2. unlisted	<u>-</u>			
(b) in financial institutions	-	-	-	-
1. listed	-	-	-	-
2. unlisted			-	
(c) others	152,385	129,400	22,985	17.8
1. listed	-	-	-	-
2. unlisted	152,385	129,400	22,985	17.8
3.6 CHANGES IN PARTICIPATING INTERESTS	3			
3.6.1 INVESTMENTS IN GROUP COMPANIES				
				31/12/01
A. Opening balances			29,400	131,014
B. Increases			24,377	860
B1. Purchases			20,010	-
B2. Recoveries			-	-
B3. Revaluations B4. Other changes			4,037	531
C. Decreases			330 1,392	329 2.474
C1. Sales			1,392	2,474
C1. Sales C2. Write-downs			-	-
including:			-	-
- permanent write-downs			_	_
C3. Other changes			1,392	2,474
D. Closing balances	·		52,385	129,400
E. Total revaluations	<del></del>		-	.20,400
F. Total write-downs			<del></del>	

Details of all variations are given below:

## **PURCHASES**

CARIGE ASSICURAZIONE SPA	
Subscription of 17,400 new ordinary shares, nominal unit value 982 euros.	
Additional paid-in for unit 168 euros. (Variation in our share holding from 87.014% to 89.178%)	20,010
Total purchases	20,010
REVALUATIONS	
INCREASES RELATED TO COMPANIES ACCOUNTED UNDER THE EQUITY METHOD	
CARIGE ASSICURAZIONE SPA	2,008
CARIGE VITA NUOVA SPA	2,029
Total revaluations	4,037
	.,,,,,
OTHER INCREASES	
CARIGE ASSICURAZIONI SPA	
Interim quota related to the recovery of the	
reduced value of the holding following the	220
purchase of Levante Assicurazioni by Banca	329
CARIGE ASSICURAZIONI SPA	
Difference resulting from our increased holding	1
Total other increases	330
OTHER DECREASES	
CARIGE VITA NUOVA SPA	
Writing-off of dividend distributed to the Parent Company during the year.	171
CARIGE ASSICURAZIONI SPA	
Writing off of dividend distributed to the Parent Company during the year	270
CARIGE ASSICURAZIONI SPA	
Positive variation arising on the increase of the Group	
leader's holding from 89.179% to 90.709%.	951
Purchase of 1,760 own shares by the subsidiary.	931
Total other decreases	1,392

3.6.2 OTHER PARTICIPATING INTERESTS		
	31/12/02	31/12/01
A. Opening balances	97,356	92,389
B. Increases	43,395	13,410
B1. Purchases	1,443	4,199
B2. Recoveries	98	270
B3. Revaluations	37,285	7,416
B4. Other changes C. Decreases	4,569 36,952	1,525 8,443
C1. Sales	13,763	0,443
C2. Write-downs	34	57
including:	34	37
- permanent write-downs	34	57
C3. Other changes	23,154	8,386
D. Closing balances	103,799	97,356
E. Total revaluations	222	222
F. Total write-downs	2,791	12,986
	2,701	12,000
Details of all variations are given below:		
PURCHASES		
SOCIETA' REGIONALE PER L'INTERNAZIONALIZZAZIONE SOC.CONSORTILE PER AZIONI Payment made at the setting up of the company of 3/10 of 150 shares (nominal value 100 euros)		
(Our holding: 3%)		4
INFRASTRUTTURE LAVORI ITALIA SPA Payment made at the setting up of the company of 3/10 of 750,000 shares (nominal value 1 euro) (Our holding: 15%)		225
BORSA ITALIANA SPA Subscription of 14,448 shares in Borsa Italiana Spa (nominal value 0.52 euro each plus share premium of 58.3436 euros) accompanied by the free allotment of 52,539 shares in Monte Titoli SpA.		250
(Our holding: 0.089%)		850
PRIAMAR FINANCE SRL Subscription made at the setting up of the company of 500 shares (nominal value euro 1 each) (Our holding: 5%)		1
ADEA CA CDA		
AREA 24 SPA Payment made at the setting up of the company of 3/10 of 700 shares (nominal value 100 euros) (Our holding: 14%)		21
SVILUPPO VALLI DEL PONENTE SRL Subscription of 1,089 shares of a unitary nominal value of 1 euro following the increase in share capital from 12,240 euros to 19,500 euros.		
(Our holding remains unchanged at 15.000%)		1

CENTRALE BILANCI SRL Subscription of 333,467 shares of a unitary nominal value of 1 euro following the increase in share capital from 5,400,000 euros to 30,000,000 euros. (Our holding remains unchanged at 0.833%)	333
AGENZIA LUCCHESE PER L'ENERGIA E IL RECUPERO DELLE RISORSE SRL Capital account payment. (Our holding:remains unchangend at 6,585%)	8
Total purchases	1,443
REVALUATIONS	
CENTRO FACTORING SPA	25
CREDITO LEASING SPA	72
CFT FINANZIARIA SPA	1
Total revaluations	98
REVALUATIONS  INCREASES RELATED TO COMPANIES ACCOUNTED UNDER THE EQ AUTOSTRADA DEI FIORI	UITY METHOD 37,280
FRANKFURTER BANKGESELLSCHAFT AG	5
Total revaluations	37,285
OTHER INCREASES	
CONSORZIO PER IL GIURISTA D'IMPRESA SCRL Our quota of contribution for the covering of losses recorded for 2000 and 2001	14
MONTE TITOLI SPA Profit on sale of 105,078 shares	1,581
BANCA MEDIOCREDITO SPA Profit on sale of 1,000,483 shares	1,352
SCI SPA in liquidation and in bankruptcy Sale of 119,708,400 shares for at unit price of 0.00054 euro. (Total release of holding)	65
MASTERCARD INCORPORATED  Allotment of 1,044 redeemable class A shares (nominal value \$ 0.01 each) and 198 convertible class B shares (nominal value \$ 0.01 each)	
(our holding: 0.001%)	13

Total other increases	4,569
SITAF SPA Capital gain realised on the release of 500 shares	4
AUTOSTRADA ALBENGA GARESSIO CEVA SPA Capital gain realised on the release of 1,000 shares	2
CEDACRI OVEST SPA Capital gain realised on the release of 39,375	1,448
PROFESSIONALE DUCATO SERVIZI SPA Capital gain realised on the release of 2, 210 shares	90

## **SALES**

MONTE TITOLI SPA Sale of 105,078 shares, of which 52,539 sold at unit price of 16,1875 euros and a further 52,539 shares	
allotted to Borsa Italiana SpA on subscription of 14,448 shares. (Total release of holding)	1,701
BANCA MEDIOCREDITO SPA Sale of 1,000,483 shares. (Total release of holding)	7,103
IMMOCRI SPA Sale of 4,152,773 shares for a total price of 1,832,921.12 euros. (Total release of holding)	1,833
SCI SPA in liquidation and in bankruptcy Sale of 119,708,400 shares at unit price of 0.00054 euro. (Total release of holding)	65
CABEL SRL Sale of 3,000 shares	2
PROFESSIONALE DUCATO SERVIZI SPA Sale of 2210 shares of a unitary nominal value of 52 euros at unit price of 92.22 euros	204
CEDRATI OVEST SPA Sale of 39,375 shares (Total release of holding)	2,847
SITAF SPA Sale of 500 shares (Total release of holding)	65
AUTOSTRADA ALBENGA GARESSIO CEVA SPA Sale of 1,000 shares (Total release of holding)	2
SITRACI SPA Sale of 300 shares (Total release of holding)	0.4
Total sales	13,763
WRITE-DOWNS	
C.I.V. SPA	7
IMPIANTI SRL in liquidation	4
AGENZIA LUCCHESE PER L'ENERGIA E PER IL RECUPERO DELLE RISORSE SRL	19
INFORMATICA CASSE TOSCANE SPA	1
TIRRENA PROFESSIONAL FACTOR SPA	3

ISTITUTO ENCICLOPEDIA BANCA E BORSA SPA	0.4
Total write-downs	34
OTHER DECREASES	
EPTACONSORS SPA	
Writedown on quota of dividends deliberated and assignable to the Group leader	19,325
AUTOCTRADA DEL FIGRI ORA	
AUTOSTRADA DEI FIORI SPA Writedown on quota of dividends assignable to the Group	3,682
BUSINESS DATENBANKEN INTERNATIONAL GMBH (IN LIQUIDAZIONE)	
Collection of first instalment of liquidation payment	7
IMMOCRI	
Loss on sale of 4,152,733 shares	140
Total decreases	23,154

## TANGIBLE AND INTANGIBLE FIXED ASSETS

Tangible and intangible fixed assets amount to 1,447,798 thousand euros and are analysed as follows:

	31/12/02		31/12/01	
	thousands of €	%	thousands of €	%
- Tangible fixed assets (caption 120)	967,126	66.8	803,246	69.2
- Intangible fixed assets (caption 110)	480,672	33.2	358,201	30.8
Total	1,447,798	100.0	1,161,447	100.0

	31/12/02			
	Properties	Furniture and fittings	Leased assets	Total
A. Opening balances	324,192	27,070	451,984	803,246
B. Increases	30,977	6,171	310,301	347,449
B1, Purchases	27,240	6,171	309,265	342,676
B2. Recoveries	-	-	-	-
B3. Revaluations	-	-	-	-
B4. Other changes	3,737	-	1,036	4,773
C. Decreases	28,039	7,516	148,014	183,569
C1. Sales	20,550	129	65,444	86,123
C2. Depreciation and amortization	7,489	7,307	81,443	96,239
(a) amortization	7,489	7,307	81,443	96,239
(b) permanent write-downs	-	-	-	-
C3. Other changes	-	80	1,127	1,207
D. Closing balances	327,130	25,725	614,271	967,126
E. Total revaluations	4,533	-	7	4,540
F. Total depreciation and amortization	116,390	110,811	184,131	411,332
(a) amortization	116,390	110,811	184,131	411,332
(b) permanent write-downs	-	-	-	-

Item A includes 20,411 thousand euros resulting from positive difference arising from consolidation allocated to tangible fixed assets.

Item C2 includes depreciation related to the same allocated difference for 839 thousand euros.

Item B.1 "Purchases" includes 17,212,000 relating to the purchase of branch offices from the Capitalia group.

	31/12/01				
	Properties	Furniture	Leased	Total	
		and fittings	assets		
A. Opening balances	316,246	21,472	349,358	687,076	
B. Increases	18,237	12,607	190,703	221,547	
B1. Purchases	17,769	12,585	190,004	220,358	
B2. Recoveries	-	-	•	-	
B3. Revaluations	-	=	-	-	
B4. Other changes	468	22	699	1,189	
C. Decreases	10,291	7,009	88,077	105,377	
C1. Sales	3,412	273	15,367	19,052	
C2. Depreciation and amortization	6,878	6,734	71,714	85,326	
(a) amortization	6,878	6,734	71,714	85,326	
(b) permanent write-downs	-	-	-	-	
C3. Other changes	11	2	996	999	
D. Closing balances	324,192	27,070	451,984	803,246	
E. Total revaluations	4,699	-	-	4,699	
F. Total depreciation and amortization	117,308	105,324	191,935	414,567	
(a) amortization	117,308	105,324	191,935	414,567	
(b) permanent write-downs		<del> </del>	<u> </u>		

4.2 CHANGES IN INTANGIBLE FIXED ASS	SETS				
			31/12/02		
	Software	Start-up charges	Goodwill	Other intangible fixed assets	Total
A. Opening balances	17,238	3,149	330,913	6,901	358,201
B. Increases	9,645	-	126,641	6,723	143,009
B1. Purchases	9,644	-	126,641	6,723	143,008
B2. Recoveries	-	-	-	-	-
B3. Revaluations	-	-	-	-	-
B4. Other changes	1	-	-	-	1
C. Decreases	7,583	2,091	6,755	4,109	20,538
C1. Sales	-	-	-	-	-
C2. Depreciation and amortization	7,583	2,091	6,133	4,075	19,882
(ā) amortization	7,583	2,091	6,133	4,075	19,882
(b) permanent write-downs	-	-	-	-	-
C3. Other changes	-	-	622	34	656
D. Closing balances	19,300	1,058	450,799	9,515	480,672
E. Total revaluations	-	-	-	-	-
F. Total depreciation and amortization	20,362	9,401	10,525	14,546	54,834
(a) amortization	20,362	9,401	10,525	14,546	54,834
(b) permanent write-downs	<u>-</u>		-	-	

			31/12/01	1	
	Software	Start-up	Goodwill	Other intangible	Total
		charges		fixed assets	
A. Opening balances	11,036	4,581	63,636	6,688	85,941
B. Increases	12,718	916	277,219	4,179	295,032
B1. Purchases	12,709	916	277,219	4,179	295,023
B2. Recoveries	-	-	-	-	-
B3. Revaluations	-	-	-	-	-
B4. Other changes	9	-	-	-	9
C. Decreases	6,516	2,348	9,942	3,966	22,772
C1. Sales	-	-	-	-	-
C2. Depreciation and amortization	6,475	2,348	9,942	3,928	22,693
(a) amortization	6,456	2,348	9,942	3,870	22,616
(b) permanent write-downs	19	-	-	58	77
C3. Other changes	41	-	-	38	79
D. Closing balances	17,238	3,149	330,913	6,901	358, 201
E. Total revaluations	-	-	-	-	-
F. Total depreciation and amortization	14,588	8,589	32,371	13,397	68,945
(a) amortization	14,588	8,589	32,371	13,397	68,945
(b) permanent write-downs	-	-	-	-	-

**SECTION 5** 

## **OTHER ASSETS**

Other assets amount to 899,482 thousand euros and are analysed below:

	31/12/0	2	31/12/01	
	thousands of €	% tl	nousands of €	%
- Other assets (caption 150)	809,174	90.0	450,477	81.9
- Accrued income and prepaid expenses (caption 160)	90,308	10.0	99,446	18.1
Total	899,482	100.0	549,923	100.0

				<b>!</b>
	31/12/02	31/12/01	absolute	- %
5.1 CAPTION 150				
"OTHER ASSETS"	809,174	450,477	358,697	79.6
- post-collection notes and other values	196,133	102,468	93,665	91.4
- miscellaneous accounts receivable from branche	46,212	78,048	-31,836	-40.8
<ul> <li>amounts in transit between branches</li> </ul>	24,236	24,014	222	0.9
- current account cheques drawn on other banks	140,345	12,665	127,680	
- amounts to be collected from customers	27,327	7,199	20,128	
- premiums related to option transactions	6,305	13,113	-6,808	-51.9
- current account cheques drawn on the Bank	5,028	3,992	1,036	26.0
- off balance sheet revaluations	3,261	3,267	-6	-0.2
<ul> <li>accounts relating to tax collection services</li> </ul>	230	16,020	-15,790	-98.6
- Bank guarantee deposits	537	243	294	
- amounts relating to participation purchase	-	-	-	-
- fiscal items:	176,175	148,082	28,093	19.0
tax advances	89,503	70,237	19,266	27.4
accounts receivable from the tax authorities	23,766	34,965	-11,199	-32.0
with-holding taxes	55,143	37,052	18,091	48.8
tax advance on provisions to reserve for				
termination indemnity (Law 140/97)	7,568	5,594	1,974	35.3
taxes paid in advance	195	234	-39	-16.7
- others	183,385	41,366	142,019	

As stated in the introduction to the explanatory notes, tax credits for the period ending 31/12/02 are recorded net of correlated benefits on dividends distributed by subsidiaries and companies consolidated by the equity method. In particular, tax credits at 31/12/02 decreased by 10,788,000.

The item "others" includes 117,485,000 in amounts owed by banks of the Capitalia group in relation to the purchase of branches from the Capitalia group at the end of 2002.

			Change	е
	31/12/02	31/12/01	absolute	%
5.2 CAPTION 160 "ACCRUED INCOME				
AND PREPAID EXPENSES"	90,308	99,446	-9,138	-9.2
Accrued income:	80,497	90,315	-9,818	-10.9
<ul> <li>interest income on loans and advances</li> </ul>				
to credit institutions	1,970	4,399	-2,429	-55.2
- interest income on loans to customers	21,671	19,402	2,269	11.7
- interest income on securities	19,506	31,573	-12,067	-38.2
<ul> <li>differentials stemming from derivatives contracts</li> </ul>	36,969	34,112	2,857	8.4
- others	381	829	-448	-54.0
Prepaid expenses:	9,811	9,131	680	7.4
- premiums related to currency forward transactions	143	565	-422	-74.7
<ul> <li>differentials stemming from derivatives contracts</li> </ul>	-	134	-134	-100.0
<ul> <li>discounts on issuing of securities</li> </ul>	4,425	2,159	2,266	105.0
<ul> <li>administrative charges</li> </ul>	1,891	2,229	-338	-15.2
- other transactions	3,352	4,044	-692	-17.1

			Change	
	31/12/02	31/12/01	absolute	%
5.4 DISTRIBUTION OF SUBORDINATED				
ASSETS	222,430	167,353	55,077	32.9
a) Loans and advances to credit institutions	-	•	-	-
b) Loans and advances to customers	3,548	1,047	2,501	
c) Bonds and other fixed-income securities	218,882	166,306	52,576	31.6

Item c) 'bond and other debt securities' includes 65,690 thousand euros relating to the subscription of class Junior notes issued in relation to the securitisation of bad loans carried out by Banca Carige at the end of 2000 and during 2001

These securities were inserted by the Bank into its investment securities portfolio.

## **PAYABLES**

Payables amount to 12,024,944 thousand euros and are analysed as follows:

	31/12/02		31/12/0	
	thousands of €	%	thousands of €	%
- Amounts owed to credit institutions (caption 10)	1,466,421	12.2	1,439,221	13.3
- Amounts owed to customers (caption 20)	6,900,768	57.4	5,838,151	54.0
- Debts evidenced by certificates (caption 30)	3,657,445	30.4	3,539,076	32.7
- Funds managed on behalf of third parties				
(caption 40)	310	0.0	298	0.0
Total	12,024,944	100.0	10,816,746	100.0

	31/12/02	31/12/01	Change absolute	%
6.1 CAPTION 10 "AMOUNTS OWED TO CREDIT INSTITUTIONS"	1,466,421	1,439,221	27,200	1.9
(a) repurchase agreements	-		-	-
(b) loans of securities	-	-	-	

Caption 10 "Amounts owed to credit institutions" detail by technical form is the following:

		Change		
	31/12/02	31/12/01	absolute	%
Deposits	1,148,414	1,122,340	26,074	2.3
Current accounts	43,663	26,836	16,827	62.7
Financing	130,110	177,067	-46,957	-26.5
Long-term loans	143,975	112,081	31,894	28.5
Repurchase agreements	-	-	-	
Other	259	897	-638_	-71.1
Total -	1,466,421	1,439,221	27,200	1.9

Item includes 252,437,000 relating to the purchase of branches from Capitalia.

			Change	
	31/12/02	31/12/01	absolute	%
6.2 CAPTION 20 "AMOUNTS				
OWED TO CUSTOMERS"	6,900,768	5,838,151	1,062,617	18.2
(a) repurchase agreements	644,930	608,670	36,260	6.0
(b) loans of securities	-	-	-	-

Detail by technical form is as follows:

			Change	:
	31/12/02	31/12/01	absolute	%
Savings deposits	531,115	450,947	80,168	17.8
Current accounts	5,720,039	4,766,555	953,484	20.0
Funding from international organisations	771	3,378	-2,607	-77.2
Repurchase agreements	644,930	608,670	36,260	6.0
Other	3,913	8,601	-4,688	-54.5
Total	6,900,768	5,838,151	1,062,617	18.2

Item includes 454,282,000 relating to the purchase of branches from Capitalia.

Caption 30 "Debts evidenced by certificates" is the following:

			Change	
	31/12/02	31/12/01	absolute	%
Certificates of deposits	429,497	515,058	-85,561	-16.6
Bonds certificates	3,146,656	2,943,444	203,212	6.9
Own cheques in circulation	81,292	80,574	718	0.9
Total	3,657,445	3,539,076	118,369	3.3

Item includes 18,634,000 relating to the purchase of branches from Capitalia.

Caption 40 "Funds managed on behalf of third parties" (310 thousand euros) includes interest-bearing funds supplied by the State and other public bodies for the financing of specific projects foreseen by relevant legislation; the lending transactions carried out on behalf of public bodies, exclusively at fixed remuneration, are stated at section 12.

## **RESERVES**

Reserves, summarized in this section, amount to 538,951 thousand euros and are represented in the balance sheet as follows:

	31/12/02		31/12/01	
	thousands of €	%	thousands of €	%
- Reserves for loan losses (caption 90)	14,644	2.7	6,708	1.3
- Reserves for risks and charges (caption 80)	420,792	78.1	433,199	81.8
- Reserve for termination indemnities (caption 70)	103,515	19.2	89,611	16.9
Total	538,951	100.0	529,518	100.0
			Change	
	31/12/0	2 31/12/0	1 absolute	%
7.1 CAPTION 90				
"RESERVE FOR LOAN LOSSES"	14,64	4 6,70	8 7,936	

This caption includes 1,434 thousand euros relating to third parties.

7.2 CHANGES IN THE "RESERVES FOR LOAN LOSSES" (CAPTION 90)				
<del></del>	31/12/02	31/12/01		
A. Opening balances	6,708	4,101		
B. Increases	17,712	7,296		
B1. Provisions	17,334	7,296		
B2. Other changes	378	-		
C Decreases	9,776	4,689		
C1. Utilizations	6,992	3,235		
C2. Other changes	2,784	1,454		
D Closing balances	14,644	6,708		

		Change	ange	
	31/12/02	31/12/01	absolute	%
7.3 COMPOSITION OF CAPTION 80 (D)				
"OTHER RESERVES"	38,157	34,705	3,452	9.9
Reserves for personnel charges	21,625	19,338	2,287	11.8
Reserves for future charges	52	137	-85	-62.0
Reserves for guarantees and commitments	4,551	4,807	-256	-5.3
Reserves for in-house insurance scheme	1,563	1,562	1	0.1
Reserves for leasing transactions	1,240	1,281	-41	-3.2
Reserves for legal proceedings	4,909	5,400	-491	-9.1
Reserves for renegotiation loan building ex L. 113/99	2,835	2,168	667	30.8
Other	1382	12	1,370	

CHANGES IN THE "RESERVES FOR TAXATION" (CAPTION 80 B)		
	31/12/02	31/12/01
A. Opening balances	94,234	89,698
B. Increases	80,402	92,826
C. Decreases	86,062	88,290
D. Closing balances	88,574	94,234

As stated in the introduction to the explanatory notes, total tax reserves exclude taxes payable on dividends distributed by the Group's subsidiaries and those companies consolidated on the basis of the equity method, with a subsequent reduction in the reserve total of 20,788,000. Taxes for the year were subtracted from the new total (see item income statement caption 240 and section 5 of balance sheet item 150 "other assets"). Related amounts at 31/12/02 were recalculated with a reduction in the final balance of 10,788,000.

#### Deffered tax: positive and negative effects

In previous accounting periods up to and at 31/12/02, the Banca Carige Group made provisions solely for defered tax liability relative to those gains which benefit from tax relief in the form of distribution over five years as foreseen by article 54, Consolidated Tax Law.

	CHANGES IN "ASSETS IN THE FORM OF ADVANCED PAYMENT OF TAXATION" recorded in the income statement with counter entry		
1.	Opening balances		20,114
2.	Increases		8,213
	2.1 Deferred taxation originating in the year	8,213	
	2.2 Other increases	-	
3.	Decreases		14,090
	3.1 Deferred taxation written off in the year	13,817	
	3.2 Other decreases	273	
4.	Closing balances		14,237

Assets representing advance payment of taxation totalled 20,114 thousand euros at 31/12/01; these decreased by 5,877 thousand euros.

The main forms of taxes advanced during the first half of the year were:

- costs related to hospitality and entertaining related to 2002 are deductible for a third of the total over five years in five equal instalments;
- provisions for personnel charges will be tax deductible in the next business year
- provisions for future charges related to renegotiation, foreseen by Laws 133/99 and 388/00, of interest rate conditions applied to special rate mortgages

In accordance with Bank of Italy instructions of 3/8/99, assets in the form of tax advanced relative to timing differences arising in 2002, which will be reversed in following years, were recorded at caption 240, "Income tax for the year"; during 2002 this caption was increased by the reversal for assets in the form of advanced taxation recorded in previous years.

7.4 CHANGES IN "ASSETS IN THE FORM
OF ADVANCED PAYMENT OF TAXATION"
recorded in the net value with counter entr

4			44.050
≀,	Opening balances		14,853
2.	Increases		•
	2.1 Deferred taxation originating in the year	-	
	2.2 Other increases	•	
3.	Decreases		5,325
	3.1 Deferred taxation written off in the year	5,325	
	3.2 Other decreases	•	
4.	Closing balances		9,528

Deferred tax credits relating to net equity originate from the utilisation (49,822 thousand euros) on the part of Banca Carige of the share premium reserve to cover four fifths of negative differences arising from securitisation carried out in 2000.

As a result, assets of 19,960,000 in the form of taxes advanced was recorded in the consolidated statements for 2000 as counterpart in the share premium reserve.

During the year one fifth of this negative differential (12,456 thousand euros) was recorded at the income statement pursuant to article 6, Law 130/99 as a result of provisions totalling 7,131 thousand euros to the share premium reserve and the related writing off of 5,325 thousand euros in tax advanced (inclusive of differences stemming from a reduced corporation tax rate from 35% to 34%).

### 7.5 CHANGES IN

## "LIABILITIES FOR TAXES PAYABLE"

recorded in the income statement with counter entry

Opening balances		5,097
2. Increases		1,574
2.1 Advanced taxation arising during the year	1,574	
2.2 Other increases	-	
3. Decreases		2,284
3.1 Advanced taxation written off during the year	2,284	
3.2 Other decreases	•	
4. Closing balances		4,387

With regards to timing differences liable to taxation, provisions for differed tax liability amounting to around 1,574 thousand euros related to gains stemming from the release of strategic and non-strategic holdings and premises were recorded as in the past. The payment of this amount is subject to the relief offered by article 54 of the Consolidated Tax Law in the form of instalments.

Deferred tax liabilities for 2002 amounted to 2,284,000.

No provisions were made with regard to deferred tax liabilities on reserves benefiting from tax relief totalling 63,581 thousand euros as distribution is not foreseen and there is little likelihood of the conditions requiring payment arising.

## CAPTION 80 (A) "RESERVES FOR PENSIONS AND SIMILAR COMMITMENTS"

	31/12/02	31/12/01
A. Opening balances	304,260	303,854
B. Net change	-10,199	406
C. Closing balances	294,061	304,260

The closing balance represents the total of in-house funds which are destined for purposes defined by the Group's banks; fund use is without legal personality.

**CHANGES IN CAPTION 70** "RESERVE FOR TERMINATION INDEMNITIES" 31/12/02 31/12/01 Opening balances 89,611 82,666 17,374 21,425 Increases Decreases 7,521 10,429 Closing balances 103,515 89,611

Other increases include 11,096 thousand euros relating to personnel transferred to the Bank as a result of the purchase of branches from Capitalia.

# SUBSCRIBED CAPITAL, EQUITY RESERVES, RESERVES FOR GENERAL BANKING RISKS AND SUBORDINATED LIABILITIES

This section presents liabilities captions 100, 110, 130, 140, 150, 160, 170, 180, and 200 and assets captions 90, 100 and 140.

	31/12/02		31/12/01	
	thousands of €	%	thousands of €	%
- Capital stock (caption 150)	1,020,550	71.6	1,017,510	73.1
<ul> <li>Additional paid-in capital (caption 160)</li> </ul>	136,095	9.6	132,005	9.5
- Reserves (caption 170)	135,981	9.5	112,742	8.1
- Revaluation reserves (caption 180)	8,050	0.6	8,050	0.6
- Reserves for general banking risks (caption 100)	5,165	0.4	5,165	0.4
- Negative difference arising from application of				
the equity method (caption 130)	35,134	2.6	1,995	0.1
- Minority interests (caption 140)	17,539	1.2	18,507	1.3
- Net income (caption 200)	66,171	4.6	96,061	6.9
Total	1,424,685	100.0	1,392,035	100.0
- Subordinated loans (caption 110)	400,000		400,000	
- Positive difference arising from consolidation				
(caption 90)	93,236		94,197	
- Positive difference arising from application				
af the equity method (caption 100)	14,859		15,359	
- Own shares (caption 140)	25,613		35,832	

		Change		
	31/12/02	31/12/01	absolute	%
CAPTION 150				<del></del>
"CAPITAL STOCK"	1,020,550	1,017,510	3,040	0.3
- ordinary shares	879,906	1,017,510	-137,604	-13.5
- saving shares	140,644		140,644	

Capital, unchanged during the year, is made up of 1,020,549,614 ordinary shares each with a nominal value of 1 euro. The conversion of share capital into euro, as deliberated by the Extraordinary Shareholders' meeting of 6<sup>th</sup> December 2001 with effect from 1<sup>st</sup> January 2002, was carried out by utilising 3,040 thousand euros from the share premium reserve (the unitary nominal value per share was rounded up to 5.18 euros), and cancelling 40 own shares with the replacement of every group of 50 shares (unitary nominal value 5.18 euros) with a group of 259 shares of a unitary nominal value of 1 euro.

Following the deliberation of the Extraordinary Shareholders meeting of 31st January 2002 and the requests for conversion received between 17th and 28th June, the number of ordinary shares converted to savings shares at 1st July 2002 totalled 140,643,546.

		Change		
	31/12/02	31/12/01	absolute	%
CAPTION 160				
"ADDIONAL PAID-IN CAPITAL"	136,095	132,005	4,090	3.1

Variation for the year stems from the use of 3,040,000 relating to the free capital increase and an increase of 7,130,000 corresponding to the reintegration of the reserve following utilisation made during the securitisation of bad loans carried out at the end of 2000 pursuant to article 6, Law 130/99. This change in particular corresponds to the difference between the annual charge to the reserve for the year, the reduction in value of assets sold (12,455,000) and related taxes advanced (5,325,000).

<sup>(\*)</sup> Item refers to Banca Carige SpA.

			Change	
	31/12/02	31/12/01	absolute	%
CAPTION 170				
"RESERVES"	135,981	112,742	23,239	20.6
a) legal reserve	56,869	46,515	10,354	22.3
b) reserve for purchase of treasury stock	25,613	35,832	-10,219	-28.5
d) other reserves	53,499	30,395	23,104	76.0
			Change	
	31/12/02	31/12/01	absolute	%
CAPTION 180				
"REVALUATION RESERVES"	8,050	8,050		
Revaluation reserves pertaining to the Group	8,050	8,050	<del></del>	
			Chamas	
	31/12/02	31/12/01	Change absolute	_ %
CAPTION 100 "RESERVES FOR GENERAL BNANKING RISKS"	31/12/02 5,1 <b>6</b> 5	31/12/01 5,165		% 
"RESERVES FOR GENERAL BNANKING RISKS"			absolute	%
			absolute	%
"RESERVES FOR GENERAL BNANKING RISKS"			absolute	-
"RESERVES FOR GENERAL BNANKING RISKS"	5,165	5,165	absolute - - Change	<u>%</u> - - %

Increased negative differences on the application of the equity method are due entirely to increased provisions to the revaluation reserves of Autostrada dei Fiori SpA of 162,000 made in proportion to the Group's holding.

Change			
31/12/02	31/12/01	absolute	%
<del></del>			
17,539	18,507	-968	-5.2
		Change	
31/12/02	31/12/01	absolute	%
400,000	400,000	<b>_</b>	•••
	17,539 31/12/02	17,539 18,507 31/12/02 31/12/01	31/12/02 31/12/01 absolute  17,539 18,507 -968  Change 31/12/02 31/12/01 absolute

The caption refers to a floating-rate subordinated bonded loan issue. No changes were recorded during the year. The issue is as follows:

Code	Amount ·	Currency	Interest rate	Maturity
XSO135565637	400,000	euro	Euribor 3 months + annual spread of 0.80	28/11/2011

Principal repayment will be made at maturity. Repayment before maturity can be effected after five years and subject to Bank of Italy approval. The bonds in question, in case of liquidation on the part of the Bank, will be repaid after all other creditors' demands have been met.

			Change		
	31/12/02	31/12/01	absolute	%	
CAPTION 200					
"NET INCOME"	66,171	96,061	-29,890	-31.1	

The caption reflects gains generated by the fully consolidated subsidiares of 28,902 thousand euros. Profit destined to third parties for the year amounted to 1,371 thousand euros

			Change	
	31/12/02	31/12/01	absolute	%
CAPTION 90 AND 100 "POSITIVE DIFFERENCE				
ARISING FROM CONSOLIDATION AND FROM				
APPLICATION OF THE EQUITY METHOD"	108,095	109,556	-1,461	-1.3
Positive difference arising from consolidation	93,236	94,197	-961	-2.7
Positive difference arising from the application of				
the equity method	14,859	<u> 15,359</u>	-500	-3.3

Increases resulting from fully consolidated subsidiaries amounted to 15 thousand euros.

Increases resulting from fully consolidated subsidiaries are as follows:

	31/12/02	31/12/01
Opening balance	94, 197	99,636
Decreases	5,558	5,439
amortisation charge for the period	5,557	5,434
<ul> <li>offset by negative consolidation difference arising from the Group's</li> </ul>		
increased holding in Centro Fiduciario	1	5
Increases	4,597	
- positive variation arising from the Group's increased holding in		
Banca del Monte di Lucca from 51% to 54	2,391	-
- increase in positive consolidation difference referring to		
Cassa di Risparmio di Savona following the recording in the Group leader's		
financial statements of additional costs in proportion to holding.	2,206	-
Closing balance	93,236	94,197

Positive difference arising from the application of the equity method are as follows:

	31/12/02	31/12/01
Opening balance	15,359	16,810
Decreases	1,452	1,451
- Amortization for the period	1,451	1,451
- Reduction in positive difference relating to Carige Assicurazioni SpA		
following the increase in share holding from 87.014% to 89.178%	1	-
Increases	952	-
- Positive difference arising from the purchase of 1,760		
own shares by Carige Assicurazioni Spa.	952	-
Closing balance	14,859	15,359

	31/12/02	31/12/01	absolute	%
CAPTION 140				
"OWN SHARES"	25,613	35,832	-10,219	-28.5

The amount recorded represents the nominal value of 18,975 thousand euros shares owned by the Group. Of them, 6,024,532 are retained by Banca Carige SpA and 12,950,000 are retained by Cassa di Risparmio di Savona SpA and were present in the Banca Carige share portfolio prior to the inclusion into the Group. The corresponding "Reserves for own shares", formed by Banca Carige SpA in accordance with article 2357 of the Civil Code, was integrated for the consolidation by an amount equal to the book value of the shares of Banca Carige SpA in portfolio of Cassa di Risparmio di Savona SpA.

The table below provides the details of the Bank's total capital and prudential management requirements as requested by the Bank of Italy in its letter of 14/12/98 relating to increased transparency of bank balance sheets.

Consolidated assets and capital adequacy requirements at 31/12/02.

CATEGORIES/VALUES	31/12/02	31/12/01
A. Total capital		
A.1 Tier 1	724,739	804,285
A.2 Tier 2	371,048	405,711
A.3 Deductions	180,385	50,518
A.4 Total capital	915,402	1,159,478
B. Prudential requirements		
B.1 Credit risks	716,952	632,723
B.2 Trading risks	57,512	87,558
including:		
- trading securities risks	57,512	85,547
<ul> <li>exchange rate risks</li> </ul>	-	2,011
B.3 Subordinated loans of 3° level	· -	-
B.4 Other prudential requirements	38,663	18,204
B.5 Total prudential requirements	813,127	738,485
C. Capital adequacy ratios		
C.1 Risk-Weighted Assets (*)	10,164,088	9,231,063
C.2 Tier 1% of RWA	7.13%	8.71%
C.3 Total capital % of RWA	9.01%	12.56%

Capital requirements relating to the securitisation operations at 31/12/01 recorded at B.4 have been recalculated. Consequently, lines B.5, C.1, C.2 and C.3 have also been recalculated.

(\*) Total prudential requiriments multiplied by the reciprocal minimum obligatory credit risk coefficent.

SECTION 9
OTHER LIABILITIES

Other liabilities amount to 1,000,353 thousand euros and are analysed as follows:

	31/12/02	31/12/02		
	thousands of €	%	thousands of €	%
<ul><li>Other liabilities (caption 50)</li><li>Accrued expenses and deferred income</li></ul>	851,226	85.1	684,111	83.1
(caption 60)	149,127	14.9	139,398	16.9
Total	1,000,353	100.0	823,509	100.0

		Change	<u> </u>	
	31/12/02	31/12/01	absolute	%
9.1 CAPTION 50			<del></del>	
"OTHER LIABILITIES"	851,262	684,111	167,151	24.4
- adjustment differential on discounted notes	253,844	8,725	245,119	-76.4
<ul> <li>miscellaneous accounts payable to branches</li> </ul>	211,066	107,231	103,835	96.8
- amounts due to customers	94,172	147,082	-52,910	-36.0
- amounts in transit with branches	6,984	8,580	-1,596	-62.6
- amounts due to tax authorities on behalf				
of third parties	20,586	20,403	13,806	67.7
<ul> <li>beneficiaries of outstanding invoices</li> </ul>	34,209	33,243	-19,281	-58.0
- staff charges	13,962	14,586	-4,999	-34.3
- amounts relating to securities transactions	9,587	11,816	-9,141	-77.4
<ul> <li>premiums related to option transactions</li> </ul>	2,675	2,372	303	12.8
- amounts related to writedown on off-balance				
sheet transactions	7,362	7,434	-72	-1.0
<ul> <li>accrued costs to be recognised</li> </ul>	698	4,352	-3,654	-84.0
<ul> <li>guarantee deposits from third parties</li> </ul>	1,410	1,691	-281	-16.6
- amounts relating to tax collection service	699	686	13	1.9
- other -	194,008	315,910	-121,902	-38.6

	31/12/02	31/12/01	Change absolute	%
9.2 CAPTION 60 "ACCRUED EXPENSES				
AND DEFERRED INCOME"	149,127	139,398	9,729	7.0
Accrued expenses:	83,940	95,191	-11,251	-11.8
- interest expenses due to banks	4,444	10,235	-5,791	-56.6
- interest expenses due to customers	2,666	2,436	230	51.6
- interest payable on debt securities	45,914	50,174	-4,260	-8.5
- differentials stemming from derivatives				
contracts	30,660	32,088	-1,428	-4.5
- others	256	258	-2	-0.8
Deferred income:	65,187	44,207	20,980	47.5
<ul> <li>premiums related to currency forward</li> </ul>				
transactions	122	383	-261	-68.1
<ul> <li>differentials stemming from derivatives</li> </ul>				
contracts	4,633	2,266	2,367	
<ul> <li>discounted notes</li> </ul>	2,250	2,407	-157	-6.5
<ul> <li>advanced rents and others related to leasing</li> </ul>	56,070	36,835	19,235	52.2
others	2,112	2,316	-204	-8.8

## **GUARANTEES AND COMMITMENTS**

Guarantees and commitments amount to 2,212,635 thousand euros and are analysed below:

	31/12/02		31/12/01	
	thousands of €	%	thousands of €	%
- Guarantees given (caption 10)	1,391,727	62.9	1,292,422	66.2
- Commitments (caption 20)	820,908	37.1	658,555	33.8
Total	2,212,635	100.0	1,950,977	100.0

			Change	е
	31/12/02	31/12/01	absolute	%
10.1 CAPTION 10				
"GUARANTEES GIVEN"	1,391,727	1,292,422	99,305	7.7
(a) commercial guarantees	1,281,370	1,102,161	179,209	16.3
(b) financial guarantees	26,013	105,684	-79,671	-75.4
(c) assets held in guarantee	84,344	84,577	-233	
Total	1,391,727	1,292,422	99,305	7.7
Caption 10 is analysed below:				
<ul> <li>joint securities</li> </ul>	1,056	1,056	-	-
- sureties	1,252,001	1,146,218	105,783	9.2
<ul> <li>documentary and non documentary credits</li> </ul>	50,078	51,057	-979	-1.9
- re-financing mortgages with Artigiancassa		-	-	
- acceptances on behalf of third parties	4,249	9,514	-5,265	-55.3
- bond sureties on behalf of third parties	84,343	84,343	-	-
- other sureties on behalf of third parties	<u>-</u>	234	-234	-100.0

Item includes 17,155 euros relating to the purchase of branches from Capitalia.

Credit commitments related to non-performing loans amount to 29,007 thousand euros.

Reserve for guarantees and commitments, which amount to 4,551 thousand euros, cover all relevant risks.

	31/12/02	31/12/01	Change absolute	e %
10.2 CAPTION 20	31712702	31/12/01	absolute	
"COMMITMENTS"	820,908	658,555	162,353	24.7
(a) Commitments to extend credit	· · · · · · · · · · · · · · · · · · ·			
(certain to be called on)	394,593	273,982	120,611	44.0
(b) Commitments to extend credit				
(not certain to be called on)	426,315	384,573	41,742	10.9
Commitments are analysed as follows:				
- stipulated mortgages to be granted	303,636	262,036	41,600	15.9
- purchases of securities to be settled	123,363	193,090	-69,727	-36.1
- deposits to be made with banks	2,551	-	2,551	
- unused irrevocable lines of credit	77,199	81,898	-4,699	-5.7
- commitments with Deposit				
Protection Fund Liabilities (FITD)	14,914	13,381	1,533	11.5
- amounts to be granted to customers	823	-	823	
- derivatives contracts on credits	258,949	60,000	198,949	331.6
- option on securities	5,165	12,485	-7,320	-58.6
- stipulated leasing transactions to be granted	29,427	35,626	-6,199	-17.4
- investment shares and quotas to be received	4,881	39	4,842	
Total	820,908	658,555	162,353	24.7
	31/12/02	31/12/01	Change absolute	e %
10.3 ASSETS HELD TO GUARANTEE				
THE BANK'S LIABILITIES	504,384	442,886	61,498	13.9
Securities held to guarantee:				
- advance from Bank of Italy	1,000	1,000	-	-
- bank drafts issued by Carige	20,440	18,575	1,865	10.0
- repurchase agreements	482,944	423,311	59,633	14.1
Total	504,384	442,886	61,498	13.9
	31/12/02	31/12/01	Change absolute	: %
10.4 UNUSED LINES OF				
CREDIT BY THE BANK	163,117	201,153	-38,036	-18.9
(a) central banks	163,109	111,319	51,790	84.4

10.5 FORWARD TRANSACTIO	NS			<del></del>		
		31/12/02			31/12/01	
	Hedging	Trading	Other	Hedging	Trading	Other
Purchase/sale of:	10,914	327,252	-	21,680	243,685	
1.1 Securities	-	144,975	-	-	162,182	-
<ul><li>purchases</li></ul>	-	123,363	-	-	144,489	-
- sales		21,612	-	-	17,693	-
1.2 Currency	10,914	182,277	-	21,680	81,503	•
- currency against currency	-	11	-	-	-	-
- purchases against euro	10,051	42,992	-	7,288	41,183	-
- sales against euro	863	139,274	-	14,392	40,320	-
2. Deposits and loans	-	-	38,735	-	-	18,951
- to be made	-	-	5,281	-	-	-
- to be received	-	-	33,454	-	-	18,951
Derivatives contracts	2,712,553	2,794,802	80,923	1,951,927	2,050,604	35,923
3.1 With exchange of principal	263,559	65,562	_	219,257	446,903	-
(a) securities	106,329	6,616	-	62,027	58,600	
<ul><li>purchases</li></ul>	10,329	988	-	24,971	48,600	-
<ul><li>sales</li></ul>	96,000	5,628	-	37,056	10,000	-
(b) сиггепсу	157,230	58,946	-	157,230	388,303	-
<ul> <li>– currency against ситепсу</li> </ul>	-	0	-	0	53,075	•
<ul> <li>purchases against euro</li> </ul>	157,230	29,473	-	157,230	170,614	-
<ul> <li>sales against euro</li> </ul>	-	29,473	-	-	164,614	-
(c) other instruments	-	-	-	-	-	-
<ul><li>purchases</li></ul>	-	-	-	-	-	-
<ul><li>sales</li></ul>	-	-	-	-	-	-
3.2 Without exchange of principal	2,448,994	2,729,240	80,923	1,732,670	1,603,701	35,923
(а) сигтепсу	-	_	-	-	-	-
<ul> <li>currency against currency</li> </ul>	-	-	-	-	-	-
<ul> <li>purchases against euro</li> </ul>	-	-	-	-	-	•
<ul> <li>sales against euro</li> </ul>	-	-	-	-	-	-
(b) other instruments	2,448,994	2,729,240	80,923	1,732,670	1,603,701	35,923
<ul><li>purchases</li></ul>	1,140,215	1,418,855	-	765,451	794,648	-
sales	1,308,779	1,310,385	80,923	967,219	809,053	35,923
Total	2,723,467	3,122,054	119,658	1,973,607	2,294,289	54,874

With regards to derivatives contracts, the column 'other transactions' includes the notional value of options stated separately from the related underlying structured bond issue of the Bank. The notional value of options incorporated in assets or liabilities which allow either the Bank or the counterparty to transform, after a certain period of time, the interest rate stipulated in the contract from fixed to floating, or vice versa, was recorded at section 11.6 'Maturities of assets and liabilities'.

10.6 DERIVATIVES CONTRACTS ON CR				
	31/12/0	2	31/12/01	
	Trading	Banking	Trading	Banking
	book	book	book	book
1. Purchases	29,535	-	79,671	-
1.1 With exchange of principal	29,535	<u>-</u>	79,671	-
- Credit default product	29,535	· -	79,671	_
2. Sales	226,949	32,000	50,000	10,000
2.1 With exchange of principal	52,000	32,000	50,000	10,000
- Credit default product	52,000	32,000	50,000	10,000
2.2 Without exchange of principal	174,949	-	-	-
- total rate of return swap	174,949	-	-	-
Total	256,484	32,000	129,671	10,000

Total principal of derivatives contracts amounts to 5,876.8 million euros (inclusive of basis swaps contracts for 1,047.7 million of euros, the notional value of which is recorded at section 10.5).

PRINCIPAL (1)					
	Interest	Exchange	Share	Other	Total
	rate	rate	rates		
Trading contracts	1,957,150	58,946	196,283	271,484	2,483,863
1.1 Non-quoted trading contracts	1,957,150	58,946	189,667	271,484	2,477,247
Swaps (2)	1,782,960	-	-	-	1,782,960
Options bought	24,595	29,473	51,872	-	105,940
Options sold	149,595	29,473	137,795	-	316,863
Derivatives on credits	<u>-</u>			271,484	271,484
1.2 Quoted trading contracts	•	-	6,616	-	6,616
Futures bought		-		-	
Futures sold	-	-	-	-	-
Options bought	-	-	988	-	988
Options sold	-		5,628	-	5,628
Non-quoted hedging contracts	1,974,729	157,230	196,230	17,000	2,345,189
Swaps (2)	1,700,540	157,230		-	1,857,770
Options bought	274,189	-	143,065	-	417,254
Options sold	-	-	53,165	-	53,165
Derivatives on credits	<u> </u>	-		17,000	17,000
Total	3,931,879	216,176	392,513	288,484	4,829,052

<sup>(1)</sup> Principal in basis swaps is stated once.

<sup>(2)</sup> Caption includes basis swaps, cross currency swaps and interest rate swaps.

PRINCIPAL IN HEDGING CONTRACTS	S (1)	<del></del>	· · · · · · · · · · · · · · · · · · ·		
	Swaps	Options bought	Options sold	Derivatives on credits	Total
1. Assets	948,503	104,854	53,165	17,000	1,123,522
Loans to customers	230,894	51,689	•	-	282,583
Trading securities	717,609	48,000	48,000	17,000	830,609
Equity investments	-	5,165	5,165	-	10,330
2. Liabilities	906,680	312,400	-	-	1,219,080
Bonds	906,680	312,400		-	1,219,080
3. Other (2)	2,587	-	-	-	2,587
Total	1,857,770	417,254	53,165	17,000	2,345,189

<sup>(1)</sup> Principal in basis swaps is stated once.(2) Non-specific hedging contracts on interest-rate risk related to customer borrowing and lending.

PRINCIPAL IN CONTRACTS CLASSIFIED BY REMAINING CONTRACT LIFE(1)					
	Up to 12	From 1 to 5	More than	Total	
	months	years	5 years		
Trading contracts	366,731	1,367,705	749,427	2,483,863	
1.1 Non-quoted trading contracts	360,118	1,367,705	749,424	2,477,247	
Swaps	298,286	963,446	521,228	1,782,960	
Options bought	27,716	54,626	23,598	105,940	
Options sold	34,116	78,149	204,598	316,863	
Derivatives on credits		271,484	-	271,484	
1.2 Quoted trading contracts	6,613	-	3	6,616	
Futures bought	-	-	-	-	
Futures sold		•	-	-	
Options bought	985	-	3	988	
Options sold	5,628	•	_	5,628	
Non-quoted hedging contracts	575,006	759,127	1,011,056	2,345,189	
Swaps	558,276	561,127	738,367	1,857,770	
Options bought	11,565	133,000	272,689	417,254	
Options sold	5,165	48,000	-	53,165	
Derivatives on credits	-	17,000	-	17,000	
Total	941,737	2,126,832	1,760,483	4,829,052	

<sup>(1)</sup> Principal in basis swaps is stated once.

Derivatives business is carried out exclusively with primary banking and financial institutions and for this reason provisions for counterparty risk have not been made.

At 31/12/2002, there were no unsettled contracts.

Non-quoted contracts accounted for 99% of all derivatives contracts.

NON-QUOTED DERIVATIVES CONTRACTS (1)				
	Banks	Financial	Others	Total
		bodies		
1. Principal	4,287,720	343,806	190,910	4,822,436
2. Trading contracts				
Positive market value	10,514	471	2,130	13,115
Negative market value	13,480	364	1,483	15,327
Potential credit equivalent	24,875	8,031	12,819	45,725
Hedging contracts				
Positive market value	36,794	1,440	-	38,234
Negative market value	43,711	14,462	-	58,173
Potential credit equivalent	34,207	3,656	-	37,863

<sup>(1)</sup> Principal relative to basis swaps is stated once.

Derivatives-related capital losses of 69.5 million euros and capital gains of 52.2 million euros were not recorded in the income statement. In particular, capital losses and gains stemming from hedging contracts related to the trading securities portfolio of 18.7 million euros and 1.6 million euros respectively, were not recorded (see section 2.3); capital losses and gains stemming from hedging contracts related to bonds issued of 18.8 million euros and 36,3 million euros respectively were also not recorded.

DEFERRED GAINS AND LOSSES		
	Losses	Gains
Trading contracts	13,948	14,344
1.1 Non-quoted trading contracts	13,948	14,156
Swaps	9,621	10,768
Options	4,224	3,234
Derivatives on credits	103	154
1.2 Quoted trading contracts	-	188
Futures	-	-
Options	-	188
2 Non-quoted hedging contracts	55,563	37,890
Swaps	53,432	27,593
Options	1,991	10,297
Derivatives on credits	140	-
Total	69,511	52,234

<sup>(2)</sup> The trading contracts segment includes negative market values of 1.4 million euros relating to options incorporated into structured bond issues of the Group offset by positive market values of the same amount in the hedging derivatives segment.

## CONCENTRATION AND DISTRIBUTION OF ASSETS AND LIABILITIES

Breakdowns of loans related to lists 11.2, 11.3, 11.5, 11.6 and 11.7 of this section include leased assets, which amount to 614,271 thousand euros and are exclusively connected to transactions with customers in euro. On this basis, loans to customers amount to 9,360,848 thousand euros and not to 8,746,577 thousand euros (as caption 40 of assets).

11.1 SIGNIFICANT EXPOSURES		
	31/12/02	31/12/01
(a) amount	540,537	274,675
(b) number	4	2

Significant exposures are those identified on the basis of "major lines of credit" as defined by the Bank of Italy.

11.2 DISTRIBUTION OF LOANS AND ADVANCES TO CUSTOMERS, BY CATEGORY		
TO GOSTONIERO, DI CATEGORI	31/12/02	31/12/01
(a) Governments	509,334	332,032
(b) Other public entities	553,722	569,312
(c) Non-financial businesses	5,339,428	4,534,770
(d) Financial institutions	651,694	909,982
(e) Personal businesses	554,844	495,865
(f) Other operators	1,751,826	1,333,720
Total	9,360,848	8,175,681

11.3 DISTRIBUTION OF LOANS TO RESIDENT NON-FINANCIAL BUSINESSES AND PERSONAL BUSINESSES		
	31/12/02	31/12/01
(a) 1st branch of economic activity		
Wholesale and retail trade, salvage and repairs	1,099,272	995,244
(b) 2nd branch of economic activity		1
Building and construction	947,883	873,625
(c) 3rd branch of economic activity		
Other market services	883,841	697,597
(d) 4th branch of economic activity		
Air and sea transport	390,021	319,675
(e) 5th branch of economic activity		
Hotel and catering services	303,808	236,163
(f) Other branches	2,133,554	1,813,507
Total	5,758,379	4,935,811

11.4 DISTRIBUTION OF GUARANTEES GIVEN, BY CATEGORY OF COUNTERPART	<del></del>	
<del> </del>	31/12/02	31/12/01
(a) Governments	1	1
(b) Other public entities	6,794	6,024
(c) Banks	161,757	163,582
(d) Non-financial businesses	989,586	954,746
(e) Financial institutions	163,689	115,281
(f) Personal businesses	17,186	16,926
(g) Other operators	52,714	35,862
Total	1,391,727	1,292,422

11.5 GEOGRAPHIC DISTRIBUTION OF ASSETS AND LIABILITIES					
	31/12/02				
Caption/countries	Italy	Other EU	Other	Total	
		countries	countries		
1. Assets	12,115,358	845,130	108,296	13,068,784	
1.1 Due from banks	988,212	302,317	29,700	1,320,229	
1.2 Loans to customers	9,106,372	230,378	24,098	9,360,848	
1.3 Securities	2,020,774	312,435	54,498	2,387,707	
2. Liabilities	11,213,281	952,751	258,912	12,424,944	
2.1 Due to banks	797,752	613,958	54,711	1,466,421	
2.2 Deposits from customers	6,807,957	78,793	14,018	6,900,768	
2.3 Securities issued	3,607,262	50,000	183	3,657,445	
2.4 Others	310	210,000	190,000	400,310	
3. Guarantees and Commitments	1,910,140	284,570	17,925	2,212,635	

Caption/countries	Italy	Other EU	Other	Total
		countries	countries	
1. Assets	19,907,941	720,838	203,569	20,832,348
1.1 Due from banks	874,536	248,309	44,802	1,167,647
1.2 Loans to customers	8,053,870	113,625	8,186	8,175,681
1.3 Securities	2,291,185	358,904	150,581	2,800,670
2. Liabilities	9,838,037	1,132,920	249,757	11,220,714
2.1 Due to banks	560,733	840,392	38,096	1,439,221
2.2 Deposits from customers	5,738,126	82,492	17,533	5,838,151
2.3 Securities issued	3,538,880	36	160	3,539,076
2.4 Others	298	210,000	190,000	400,298
3. Guarantees and Commitments	1,816,449	125,467	9,061	1,950,977

Geographic distribution is analysed by reference to the counterparts' country of residence.

#### 11.6 MATURITIES OF ASSETS AND LIABILITIES

				 31/12/02					
	Repayable	Цþto	Between 3	Between	1and5	Beyo	nd5	Unspecified	
Captions/Residual life	ondemend	3morths	and 12	yee:	rs	yea	ers	duration	Total
			manths	foredrate	indeved rate	foredrate	indexed rate		
1. Assets	3,328,323	2,927,695	3,012,775	1,381,631	2,182,168	1,434,046	2,595,720	450,247	17,312,605
1.1 Treasury bonds eligible									
for refinencing	6	37,868	148,538	51,980	80,158	1,192	107,900	-	427,642
1.2 Due frombanks	550,079	468,854	81,146	1,110	31,747	112	10,000	177,181	1,320,229
1.3 Loans to customers	2,579,316	612,635	1,140,952	525,545	1,673,627	570,436	1,985,271	273,066	1,747,871
1.4 Bands and other fixed									
income securities	11,039	43,783	612,486	108,287	396,618	104,548	482,826	-	1,759,587
1.5 Off-balance street									
transations	187,883	1,764,555	1,029,653	694,709	18	757,758	9,723		4444299
2 Liabilities	6,422,967	3,678,342	2,123,883	929,490	1,497,381	701,166	1,515,704		16868933
21 Detobaris	70,201	997,950	189,185	19,715	41,034	132,303	16,033		21,313,232
2.2 Deposits from automers	6,243,010	643,276	14,243	3	236				6,900,768
2.3 Securities issued	109,690	228,318	378,209	391,743	1,456,097	8,089	1,085,299	•	3,657,445
-bands	5,087	43,530	190,225	374,690	1,439,736	8,089	1,085,299	-	10,558,213
-certificates of deposits	23,311	184,788	187,984	17,053	16,361	-	-	-	429,497
- other securities	81,292					-			81,292
24 Subordinated liabilities	<u> </u>				<b>-</b>	-	400,000	-	400,000
25 Off-balance sheet									-
transactions	66	1,808,798	1,542,246	518,029	14	560,774	14,372	-	4,444,299

Caption "repayable on demand" includes assets and liabilities with residual life of not more than 24 hours. Unspecified duration includes compulsory reserve, overdue loans and bad loans.

Sub-captions 1.5 and 2.5 include the notional value of options incorporated in structured mortgaged loans and bond issues which allow either the Bank or the counterparty, after a certain period of time, to transform the interest rate stipulated in the contract from fixed to floating, or vice versa.

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				31/12/01					
	Repayable	Ųю	Between 3	Between	1and5	Beyo	nd5	Unspecified	
Captions/Residual life	andenend	3months	and 12	ye	ers	ye	ers	duation	Total
			nats	fixed rate	indexed rate_	fixedrate	indexedrate		
1. Assets	2,804,214	2,771,409	2,739,396	1,451,424	2,198,291	1,150,971	2,047,433	458,267	15,621,395
1.1 Treasury bonds eligible									
for refinencing	214	55,510	169,988	134,551	115,693	84,049	16,762	-	576,767
1.2 Defrombarks	458,366	478,936	59,466	10,934	48,494	133	-	111,319	1,167,647
1.3 Loans to austomers	2,120,636	1,064,573	1,026,790	427,119	1,312,524	411,902	1,598,718	213,419	8175,681
1.4 Bonds and other fixed									
income securities	14,469	221,570	375,786	258,599	639,529	185,669	430,344		2,125,965
1.5 Off-balance sheet									
transactions	210,529	950,821	1,107,356	620,222	82,051	469,218	1,609		3441,806
2 Liabilities	5,426,965	2,996,266	2,126,061	1,028,128	1,353,807	597,716	1,129,311		14,658,254
21 Detobarks	38,291	1,091,897	85,990	24,493	<i>77,73</i> 8	7,749	113,063		1,439,221
22 Deposits from oustances	5,209,180	617,807	10,004	480	621	-	59	_	5,838,151
23 Securities issued	153,671	313,292	811,392	424,646	1,192,474	29,124	614,477	-	3,539,076
-bonds	51,199	91,219	584,905	399,269	1,173,251	29,124	614,477	-	2943,444
-certificates of deposits	21,899	222,073	226,487	25,377	19,223	-	-	-	515,089
-other securities	80,573			-	-	•		-	80,573
24 Subordinated liabilities				_	-		400,000		400,000
25 Of belance sheet	25,823	973,270	1,218,675	578,509	82,974	560,843	1,712	-	3,441,806
transactions	25,823	973,270	1,218,675	578509	82,974	560,843	1,712		3,441,806

	31/12/02	31/12/01	Change absolute	%
11.7 ASSETS AND LIABILITIES DENOMINATED IN FOREIGN CURRENCY				
a) Assets	564,425	561,795	2,630	0.5
1. Due from banks	91,500	74,026	17,474	23.6
2. Loans to customers	427,159	307,821	119,338	38.8
3. Securities	44,812	175,103	-130,291	-74.4
4. Participating interests	382	369	13	4
5. Other	572	4,476	-3,904	-87.2
(b) Liabilities	654,626	679,117	-24,491	-3.6
1. Due to banks	414,720	448,620	-33,900	-7.6
2. Deposits from customers	78,340	72,698	5,642	7.8
3. Securities issued	161,566	157,799	3,767	2.4
4. Other	-	-	-	_

#### 11. 8 SECURITISATION

Banca Carige carried out two securitisation operations: the first at the end of 2000 relating to non performing credits; the second at the end of 2001 relating to performing credits (mortgages). The Group's banking subsidiary Cassa di Risparmio di Savona securitised its bad loans portfolio at the end of 2002. Details are given below.

#### BANCA CARIGE'S SECURITISATION

#### a) Securitisation of bad loans

At the end of 2000 the Bank securitised without recourse a part of its bad loans portfolio. These loans were backed either fully or in part by voluntary or legally-enforced guarantees (gross value of *pro soluto* credits: ITL 566.4 bn; book value: ITL 440.6 bn; sale price: ITL 320 bn).

As special purpose vehicle for the transaction, Argo Finance a subsidiary of the Carige Group, issued the following three types of bonds:

- Class A 'Senior' bonds amounting to 40 million €.
- Class B 'Mezzanine' bonds amounting to 70 million €.
- Class C 'Junior' bonds amounting to 56.5 million euros; fully subscribed by Banca Carige, this issue is fully subordinate in principal and coupon payments to classes A and B.

The placement of the securities was carried out by Credit Suisse First Boston.

At 31st December 2002, of the three classes issued, Banca Carige held in its securities portfolio exclusively and fully the class C 'Junior' bonds for a value of 56.5 million €. These securities were placed in the Bank's investment portfolio. No writedowns have been effected on the book value of these securities in the light of the positive performance of receipts. The securitised bad loans represent the underlying for all three classes of securities issued.

Risks for the Bank resulting from this transaction are represented by: the class C bonds both for principal and interest; guarantees granted to holders of class A securities relating to interest payments; guarantees granted to holders of class B securities for both principal and interest; the credit line of 15 million € backing the class A and B bond issues granted by Banca Carige to Argo Finance; a limited recourse mortgage bond loan of 84.3 million €; an interest rate cap. The positive performance in repayment flows has meant that no writedowns were carried out. The credit line, which at 31/12/02 was unused, was recorded at balance sheet caption 20 'Guarantees', whilst the limited recourse mortgage, also unused, was recorded, as required by the Bank of Italy, at caption 10 'Guarantees given'.

Banca Carige is the servicer for the transaction. Revenues on the credit portfolio at 30/12/02 amounted to 61,8 million euros, of which 28,0 million euros collected during the first half of the year. These amounts are in line with the repayment schedule defined at the start of the transaction. Scheduled total revenues to be collected at 31<sup>st</sup> December 2002 amount to 58.5 million euros.

Banca Carige bills Argo Finance One on a monthly and half-yearly basis for the service activity it performs. The half-yearly accounts are inspected by the Bank's auditors, KPMG SpA.

The service activity carried out by Banca Carige generated 1,119,800 in commission revenues, 1,991,800 in reimbursed legal costs and 2,291,400 in interest received on the class C Junior bonds. On the basis of interest-rate trends and conditions contained in the contract, no additional revenues were payable on the limited recourse mortgage.

As a result of the positive performance recorded by the repayment schedule, Fitch IBCA on 6/3/02 upgraded the class A securities transaction from "AA" to "AAA"; on 13<sup>th</sup> December 2002 the same institute upgraded the transaction relating to the class B securities from "AA-" to "AA".

The positive trend allowed for the full repayment of the class A securities (40 million) in addition to the earlier-thanscheduled repayment of part (9.8 million) of the capital relating to the class B securities.

#### b) Securitisation of performing loans

At the end of 2001, Banca Carige securitised its performing mortgages in order to improve liquidity in the light of considerable expansion in long-term lending to the family (mortgages, in particular).

A total of 13,858 mortgages was sold with a residual debt at 31/12/01, the date of ceding, on the part of customers amounting to 511.5 million euros.

The portfolio subject to sale was identified on the basis of objective criteria foreseen by the relevant legislation (Law 130/99).

In particular, the bundle of credits sold were mortgages granted to private customers for the purchase or renovation of property.

The bundle of credits ceded were as follows:

- index-linked, first recorded mortgages/landed property loans distributed to private individuals prior to 31/7/2001;
- mortgages with: a fixed repayment schedule with instalment due 31/12/2001; repayments in order with schedule via current account direct debit;
- 3) mortgages/landed property loans not classified either as bad loans or watchlists between 31/12/93 (exclusive) and 31/12/01 (inclusive).

The bundle of credits described above was sold on 31/12/01 to the special purpose vehicle Argo Mortgage, in which Banca Carige has a 5% indirect holding (535.5 million) via its subsidiary Columbus Carige Immobiliare (the regularity of the operation was evidenced by the signing of servicing, and guarantee and indemnity contracts in the time prescribed).

The prices of the credits ceded were calculated as the sum of the following two components:

- a initial price of 511.5 million euros equivalent to the nominal value of the credits ceded;
- a deferred price of 24.0 million euros calculated on the basis of profit extraction which, in particular, took into account the excess spread after the transaction costs relating to each payment date, intrinsic risk levels of the credits, possibility of anticipated re-payment of loan and subsequent loss of interest income. This spread was actualised using market rates at 31/12/01 on the basis of the duration of the transaction.

The payment of the first component of the price is linked to a securities issue, whilst the deferred price will be paid pro quota at each payment date in reference to the procedures foreseen in the contract and the payment priorities defined in the transaction. During 2002 deferred-price account payments totalled 0.3 million.

The ceding of the credits was completed by means of a service contract between Banca Carige and Argo Mortgage in addition to the contract of guarantees and indemnity

The asset backed securities issued by Argo Mortgage and the related payment were effected on 25 March 2002. The securities issued are as follows:

Class	Amount in millions of euro	Rating by Moody's/Fitch (***)	Expected duration (*)	Contractual Maturity	Effective expected duration (*)	Euribor 3 months margin in basis points (**)	Credit enhancement
Α	478	Aaa/AAA	March 2009	October 2036	4.3 years	26	8.0%
В	22	Aa2/AA	March 2009	October 2036	6.8 years	450	3.7%
С	11.5	Baa2/BBB	March 2009	October 2036	6.8 years	145	1.5%
D	9.2	Not rated		October 2036			

(\*) assuming Argo Mortgage exercises its call option in January 2009;

(\*\*) step up of applicable spread if call option is not exercised;

(\*\*\*) the rating was assigned by Moody's and Fitch/IBCA on the basis of due diligence. The rating will be reviewed annually on the basis of collection flows and deviance from business plans.

The class A, B and C securities are quoted on the Luxembourg bond market and have been fully subscribed exclusively by European institutional investors, Italian included.

Class B and C securities were subscribed by Banca Carige. The class D issue was subscribed fully by Banca Carige.

Payment priority will be as follows:

- the payment of senior expenses and swap interest rate, followed by:
- the payment of coupon on class A securities at maturity dates prior to maturity at October 2003, followed by:
- the payment of coupon on class B securities on the basis of cumulative default ratio, followed by:
- the payment of coupon on class C securities

with residual available amounts at each payment date to be paid into a capital accumulation account.

From the October 2003 date of payment onwards, the order of priority is as follows:

- the repayment of amortisation paid on class A securities, followed, on the basis of the cumulative default ratio, by:
- the payment of coupon on class B securities and the repayment of amortisation paid on class B securities, followed by:
- the payment of coupon on class C securities and the repayment of amortisation relating to the same securities,

The repayment of principal and interest of class D securities is subordinate to the first three classes.

The transaction proceeds according to schedule. Consequently, no value adjustments relating to the Bank's relations with Argo Mortgage were required.

The role of servicer of the transaction was carried out on Argo Mortgage's behalf by Banca Carige.

All proceeds relating to the securitised credits will be in the form of mortgage instalment payments made by mortgage borrowers at the counters of Banca Carige, the latter, as foreseen in the contractual documentation regulating the securitisation transaction, carrying out the role of both account bank and cash manager. Both roles are compatible with the corporate service contract signed between Banca Carige and Argo Mortgage in that Banca Carige will perform the accounting duties on behalf of the special purpose vehicle.

During the first half of 2002, total revenues collected amounted to 97.5 million euros, of which 51.1 million euros in capital instalments, 26.4 million euros in interest instalments, 20.0 million in advanced repayments, interest and penalty charges.

The performance in revenue collection is proof that the transaction is proceeding according to schedule. On 29th July 2002, the Bank collected as foreseen in the repayment schedule revenues in the form of accrued interest totalling 4 million euros on the nominal value of the mortgages sold. The interest was calculated on the

period from the sale of the mortgages (1<sup>st</sup> January 2002) to the payment date of the initial price (29<sup>th</sup> March 2002), in addition to 0.4 million euros in commission income.

The transaction will be monitored by the Bank of New York in its payment report and by Banca Carige in its quarterly and investor reports, and certified by the independent auditors.

Banca Carige SpA provided the special purpose vehicle with the cash collateral foreseen by the transaction (quota of the tranche of class D securities totalling 7.8 million) which during the year, as a result of the regular repayment flows scheduled by the contract, reached the figure (10.4 million) projected in the contract.

The London offices of the Bank of New York will represent the bond holders as well as being agent and security trustee. The same bank's Luxembourg offices will act as agent for Luxembourg.

The Milan offices of BNP Paribas Security Services will be payment agent for the transaction.

The arrangers of the transaction were CSFB and CDC IXIS.

The counterparty of the IRS contracts utilised by Argo Mortgage for cover against interest rate fluctuations latent in the securitised credits is CDC IXIS.

#### CASSA DI RISPARMIO DI SAVONA'S SECURITISATION

At the end of 2002, Cassa di Risparmio di Savona securitised the entirety of its bad loans portfolio. The advantages of this transaction can be summarised as follows:

- previously illiquid asset positions with low returns can now benefit from higher-yielding market interest rates;
- securitisation achieves qualitative improvements in the bank's risk portfolio;
- higher credit rating of the bank has cost benefits for the Banca Carige Group in its funding requirements on international markets.

As stated above, the entirety of the bank's bad loans were sold en bloc to the special purpose vehicle Priamar Finance (holdings on the part of Stitching Faro of Amsterdam and Banca Carige of, respectively, 95% and 5%). The bad loans securitised were classified as such at 31/12/01 and were still effective at 11/12/02, backed either fully or in part by voluntary or legally-enforced guarantees.

The portfolio subject to sale was identified on the basis of objective criteria foreseen by relevant legislation (Law 130/99 and article 58, Law decree 385/93).

The credits sold (contract date: 23/12/02 with effect from 11.59 pm of 31/12/02) consisted of 1,085 debt positions (equivalent to 2,238 sub-items).

The gross value of credits sold excluding previous reductions was calculated at 68.8 million. The corresponding net value was 33.7 million after previous writedowns. The sale price, fixed at 28 million, determined a loss on securitisation of 5.7 million.

All the loans securitised were denominated in euro and were granted to customers resident in Italy.

In terms of credit risk concentrations, with reference to the total gross exposure, sub-items up to 100,000 euros account for 93% of total debt positions and 37% of the total loan amounts granted; six exposures exceed 2% of the total at 10,707,000 euros.

The total gross exposure is distributed by sector in the following way: non-financial businesses 48%; financial businesses 1%; family businesses 30%; others 21%.

All proceeds relating to the securitised credits will be collected at the counters of Banca Carige, the latter, as foreseen in the contractual documentation regulating the securitisation transaction, carrying out the role of both account bank and cash manager. Both roles are compatible with the administrative service contract signed between Banca Carige and Priamar Finance in that Banca Carige will perform the accounting duties on behalf of the special purpose vehicle.

The role of servicer of the transaction was assigned to Banca Carige by Priamar Finance.

Priamar Finance is both assignee of the credits and issuer of the securities.

The London offices of the Bank of New York will represent the bond holders in addition to performing the duties of calculation agent, security trustee, and payment agent. The same bank's Luxembourg offices will act as agent for Luxembourg.

Arranger and lead manager of the operation is WestLB.

The asset backed securities issued by Priamar Finance on 21st February 2003 are as follows:

Class	Amount in millions of	Expected duration	Interest rate
	euro		
Α	18.0	4.6 years	Euribor 3 months + 0.15%
В	10.2		4% plus any residual portfolio cash
			flows

The maturity indicated in the table is that forecasted by the business plan. The expiry date of the operation has been fixed at 31/12/2016.

The class A securities are quoted on the Luxembourg bond market; class B securities are unquoted.

Class B securities were subscribed by Cassa di Risparmio di Savona and will be placed in that bank's investment securities portfolio.

The securities are not rated.

Payment priority will be as follows:

- the payment of coupon on class A securities, followed by the principal; on completion of this
- the payment of coupon on class B securities, followed by the principal.

As stated above, the payment of coupon and principal relating to class B securities is fully subordinated to the class A issue.

Credit enhancement of the issue is represented, in addition to the class categorization and payment priority described above, by a line of credit, a limited recourse bond loan, and an interest cap covering interest rate risk exposure.

Banca Carige has opened a revolving credit line in favour of Priamar Finance of 2.5 million for the duration of the bond issue, renewable on a yearly basis. This line of credit will be used in the case of any temporary interruptions in repayment flows. Reimbursement of the credit to Banca Carige will be effected according to the conditions stipulated in the contract between Banca Carige and Priamar Finance. Repayment of the line of credit utilised is subordinated to the interest and capital repayments relating to the class A securities.

As stated above, Priamar Finance is covered by an interest rate cap (expiry date 2010 at 5.75% p.a., re. euribor 6 months) the premium of which was paid by Banca Carige up front at the issuing of the securities.

Cassa di Risparmio di Savona has made available a limited recourse mortgage in the form of Italian government stock of around 22.5 million.

The operation took effect at the end of the year. The contract foresees that a quota of the repayment flows in December were to be collected by the SPV. The amount collected – 0.4 million – was as scheduled.

The credit granted by Cassa di Risparmio di Savona to Priamar Finance is stated in the bank's financial statements at balance sheet caption 40 "Loans to customers".

The securities issue, which took place as scheduled on 21<sup>st</sup> February 2003, determined the regular payment of the credits sold. Following this, Cassa di Risparmio di Savona subscribed the class B securities, which will be included in the bank's investment securities portfolio together with the securities relating to the limited recourse mortgage granted to the special purpose vehicle.

#### c) Asset backed securities in portfolio at 31/12/02.

Within the trading securities portfolio at 31/12/02 are securities deriving from securitisation transactions carried out by other parties totalling 153,823 thousand euros. These securities can be classified as follows:

C1)	ASSET BACKED SECURITIES IN POR SECURITISED CREDITS CARRIED OUT		DERIVING FRO	OM STRUCTURED
	Underlying	Senior securities	Mezzanine Securities	Junior securities
(a)	Mortgages	12,051	1,000	
(b)	Corporate loans	10,991	3,977	•
(c)	Consumer credits	6,771	_	-
(d)	Securities	-	-	250
(e)	Various other credits	9,880	-	•
(f)	Various other non-performing credits	20,749	5,976	-
Total		60,442	10,953	250

Writedowns relating to the above carried out according to the accounting principles illustrated in section 1 of the explanatory notes amounted to 84 thousand euros.

Investments made in the form of these securities during 2002 are accounted for at income statement captions 10 'Interest income' and 60 'Gains (losses) from financial transactions' and are respectively 1,750 thousand euros (interest income) and 1,275 thousand euros (gains/losses on securities and foreign exchange and svalutation). Details are given in the table below:

EFFECTS ON INCOME STATEMENT 2002 STEMMING FROM ASSET BACKED SECURITIES IN PORTFOLIO AT 31/12/02 DERIVING FROM STRUCTURED SECURITISED CREDITS CARRIED OUT BY OTHER PARTIES

Underlying	Ser	nior securit	ties	s Mezzanine		ine securities		Junior securities		es
	Interest	Gains/ Losses	Write- downs	Interest	Gains/ Losses	Write- downs	Interest		Gains/ Losses	Write- downs
a) Mortgages	644	-612	-	44	-	-		-	-	-
b) Corporate loans	389	13	-	101	-	93		-	-	-
c) consumer credits	309	9	-	-	-	-		-		-
d) securities	-	-	_	-	-	-		96	-	550
e) various other credits	316	-721	542			-		-	-	-
f) various other non- performing credits	998	•	68	268	100	24		-	-	-
Total	2,656	-1,311	610	413	100	117		96	-	550

### C2) ASSET BACKED SECURITIES IN PORTFOLIO AT 31/12/02 DERIVING FROM STRUCTURED SECURITISED CREDITS CARRIED OUT BY BANCA CARIGE GROUP COMPANIES

	Underlying Senior securities		Mezzanine	Junior securities	
			Securities	(1)	
(a)	Mortgages	-	200	9,190	
(b)	Corporate loans	-	•	•	
(c)	Consumer credits	-		-	
(d)	Securities	-	-		
(e)	Various other credits	-	-	•	
(f)	Various other non-performing credits	500	1,990	56,500	
Total		500	2,190	65,690	

(1) Securities recorded in the investment securities portfolio of Banca Carige.

Writedowns relating to the above carried out according to the accounting principles illustrated in section 1 of the explanatory notes.

Investments made in the form of these securities during 2002 are accounted for at income statement captions 10 'Interest income' and 60 'Gains (losses) from financial transactions' and are respectively 1,494 thousand euros (interest income) and 87 thousand euros (gains/losses on securities and foreign exchange). Details are given in the table below:

## EFFECTS ON INCOME STATEMENT 2002 STEMMING FROM ASSET BACKED SECURITIES IN PORTFOLIO AT 31/12/02 DERIVING FROM STRUCTURED SECURITISED CREDITS CARRIED OUT BY BANCA CARIGE GROUP COMPANIES

Underlying	Sei	enior securities		Mezzanine securities			Junior securities		
	Interest	Gains/ Losses	Write- downs	Interest	Gains/ Losses	Write- downs	Interest	Gains/ Losses	Write- downs
a) Mortgages	-	1	-	171	91	-		-	
b) Corporate loans	-	-	-	-	-	-			
c) consumer credits	-	-		-		-		-	
d) securities	-	-	-	•	-			-	
e) various other credits	-	-	-	-	-	-			
f) various other non- performing credits	21	-	-	80	-	10			
Total	21	1	-	251	91	10			

(1) Securities recorded in the investment securities portfolio of Banca Carige.

SECTION 12

ADMINISTRATION AND DEALING ON BEHALF OF THIRD PARTIES

			Change	
	31/12/02	31/12/01	absolute	%
12.1 DEALING OF SECURITIES				
a) Purchases	246,637	328,986	-82,349	-25.0
1. Settled	232,269	312,787	-80,518	-25.7
2. Unsettled	14,368	16,199	-1,831	-11.3
(b) Sales	579,739	428,897	150,842	35.2
1. Settled	578,884	422,769	156,115	36.9
2. Unsettled	855	6,128	-5,273	-86.0
			Change	
	31/12/02	31/12/01	absolute	%
12.2 PRIVATE BANKING	1,954,304	2,143,309	-189,005	-8.8
Securities issued by the Bank	5,080	6,467	-1,387	-21.4
2. Other securities	1,949,224	2,136,842	-187,618	-8.8

The figures shown correspond to total market values of property included within administration and trading on behalf of third parties. Item includes 97,580,000 euros relating to the purchase of branches from Capitalia. The caption includes wealth accumulation service on behalf of third parties pursuant to article 24, Legislative decree 58/98 amounting to 21,521 thousand euros, including the sum managed by the Carige Open Pension Fund launched in compliance with article 9, Legislative decree 124/93.

	31/12/02	31/12/01	Change absolute	%
12.3 CUSTODY AND ADMINISTRATION OF SECURITIES				
(a) third-party securities held in deposit (private banking not included)	15,754,018	14,292,197	1,461,821	10.2
Securities issued by Group companies	3,254,054	2,784,897	469,157	2.5
2. Other securities	12,499,964	11,507,300	992,664	8.6
(b) third-party securities deposited				
with third-parties	14,037,144	14,320,323	-283,179	-2.0
(c) portfolio securities deposited		·· · · · · · · · · · · · · · · · · · ·		
with third parties		1,636,961	-452,364	-27.6

Depositary bank-related securities in custody amounted to 2,770,078 thousand euros. Items 12.3 a) and b) include third party securities relating to deposits acquired from the Capitalia group totalling 646,140,000.

12.4 COLLECTION OF THIRD PARTY RECEIVABLES: DEBIT AND CREDIT ADJUSTMENTS	. <u></u>	
	31/12/2002	31/12/2001
(a) debit adjustments	940,346	1,008,851
1. current accounts	11,094	10,919
2. bills portfolio	668,592	594,839
3. cash	40,423	168,113
4. other	220,237	234,980
(b) credit adjustments	1,193,979	1,017,383
1. current accounts	9,023	8,818
2. bills and other items for collection	1,184,883	1,008,525
3. other	73	40

			Change	)
	31/12/02	31/12/01	absolute	%
12.5 OTHER TRANSACTIONS	1,086,481	1,502,622	-416,141	-27.7
- Other banks' share of pool operations	901,578	1,299,935	-398,357	-30.6
- Total bills related to factoring	<del></del>			
transactions ("pro solvendo")	166,916	181,464	-14,548	-8.0
- Amounts managed on behalf of public bodies	17,987	21,223	-3,236	-15.2

#### 12.6 INFORMATION CONCERNING STRUCTURED SECURITISED CREDITS

At the end of 2000, Banca Carige securitised a part of its bad loan portfolio pursuant to Law 130/99 in collaboration with the special purpose vehicle, Argo Finance One; as at 31/12/01, Argo Finance One was a member of the Banca Carige Group (Group holding: 60%).

In relation to this transaction and in accordance with the Bank of Italy's ruling (letter no. 6464 of 31<sup>st</sup> July 2001) the following details are given below: information required regarding transactions carried out with Argo Finance One in the form given in part D of the explanatory notes and the relative attachment to the financial statements of the transferee and issuer of asset backed securities prepared in accordance to the Bank of Italy's guidelines contained in note no. 3019 of 5<sup>th</sup> April 2000.

#### 1. QUALITATIVE INFORMATION

#### 1.1 A description of the transaction and its progress

Date of transaction: 21st December 2000: with effect from 11.59 pm of 31st December 2000, the completion of the contract regarding the purchase of the credits; 27st March 2001: the issue of securities financing the purchase.

Transferor: Banca Carige SpA with its head offices in Via Cassa di Risparmio 15, Genoa.

Credits transferred: Banca Carige agreed to transfer without recourse a part of its bad loans portfolio in accordance with articles 1 and 4 of Law 130/99 backed either fully or in part by voluntary or legally-enforced guarantees at an agreed price of ITL 320 bn. The portfolio at the date of transfer amounted to ITL 566.4 bn, gross, corresponding to a book value for Banca Carige of 440.6 bn, net.

The portfolio subject to sale was identified on the basis of objective criteria foreseen by the relevant legislation (Law 130/99).

The credits sold were of the following types: a) landed property loans, b) lending of various forms backed by voluntary and/or legally-enforced guarantees in the form of real estate in addition to non-mortgaged loans of various types. Credits not transferred included syndicated loans, leasing, and credits below 25,822.84 €. (Lit. 50 million).

The state of the transaction: the transaction, started in January 2001, is progressing according to schedule. In particular, collection flows at 31st December 2002 amounted to 61,8 million euros.

#### 1.2 The Parties involved

Purchaser of the credit: Argo Finance One, a company formed on 27<sup>th</sup> October 2000 in accordance to article 3 of Law 130/99 with its head offices in Via Cassa di Risparmio 15, Genoa. The company is enrolled with the Genoa companies register and with the register of monetary financial institutions held by the Italian exchange office – Ufficio Italiano Cambi, as foreseen by article of 106 of the Italian consolidated banking Law, and enrolled in the special list of companies foreseen by the same Law (article 107).

Servicer: The transferor Banca Carige SpA is encharged with the collection of the credits ceded in addition to the payment services foreseen by the servicing contract stipulated between Banca Carige and Argo Finance One for which it, Banca Carige, will receive commission and reimbursement of expenses incurred.

Representative of the Noteholders: The Bank of New York, London branch.

Collection account bank: Banca Carige SpA

Investment account bank/cash manager. Banca Carige SpA

Calculation agent/Paying agent: The Bank of New York, London branch

CAP Counterparty: Banca Carige SpA

Luxembourg agent. Kredietbank S.A. Luxemburgeoise

Administrative services provider. Banca Carige SpA

Transferor's obligations: at the transfer date, Argo Finance One, as issuer, and Banca Carige SpA as transferor, stipulated a contract of guarantee and indemnity according to the terms of which the transferor provides the issuer with specific guarantees in relation to the portfolio and accepts to bear any specific costs, expenses and liabilities of the issuer deriving from the purchase and holding of the portfolio.

#### 1.3 The nature of the securities issued

Limited recourse asset backed securities: the notes issued by the SPV Argo Finance One on 27<sup>th</sup> march 2001 are made up of floating-rate bonds with the following characteristics:

#### Class A

Currency: euro Amount: 40 million €

Rate: floating

Parameter: Euribor at 6 months + 0.60% p.a.

Coupon: twice-yearly

Duration: 19 years, 3 months (maturity July 2020) average expected duration 1.89 years.

Re-payment: re-payment related to recovery of underlying credits

Rating: Moody's: Aaa; Fitch-Ratings: AA Listing: Luxembourg bond market

#### Class B

Currency: euro Amount: 70 million €

Rate: floating

Parameter: Euribor at 6 months + 0.45% p.a.

Coupon: twice-yearly

Duration: 19 years and 3 months (maturity July 2020) average expected duration 4.90 years

Re-payment: re-payment related to recovery of underlying credits

Rating: Moody's: Aa1; Fitch-Ratings Ltd: AA

Listing: Luxembourg bond market

#### Class C

Currency: euro

Amount: 56.5 million €

Rate: floating

Parameter: 4% p.a. plus a further remuneration equal to residual yields subordinate to payment of classes A and B,

and portfolio payment cash flows

Coupon: twice-yearly

Duration: 19 years and 3 months (maturity July 2020) average expected duration 8 years

Re-payment: re-payment related to recovery of underlying credits

Listing: not listed

The ratings assigned refer to the probability of principal and interest re-payments at maturity. Class C notes are not

rated.

The re-payment of capital can occur no sooner than 18 months after issue. After this, repayment will be made at the same time as the coupon according to the repayment schedule for an amount corresponding to available funds on the basis of the following order of priority:

- 1. Coupon class A notes;
- 2. Coupon class B notes;
- 3. Principal class A notes;
- 4. Principal class B notes;
- 5. Coupon class C notes;
- 6. Principal class C notes.

#### 1.4 Other financial transactions

Banca Carige has opened a credit line in favour of Argo Finance One with regards specifically to the issue of class A and B securities amounting to 15 million € indexed at euribor 6 months plus 0.20% per annum.

This credit line will guarantee the prompt payment of interest payable on the above-mentioned securities and the repayment of principal at maturity.

Furthermore, Banca Carige has granted a limited recourse mortgage to Argo Finance One in the form of Italian government securities with a market value of 84,316,000 with maturity at 31/7/2020. Interest charges for Argo Finance One ('the issuer') are as follows:

- interest equivalent to the coupon paid out on the Italian government securities subject of the mortgaged loan and collected by the issuer at each payment date, plus
- an amount equivalent to the difference between the interest that would accrue at euribor on the amount advanced to Argo Finance One and the interest income received by the issuer on the Italian government securities in its possession in the same period.

Within the confines of the limited recourse mortgage the Italian government securities in the issuer's possession represent a pledge in favour of class B bondholders and consistent with its credit support role the issuer will be repaid only after the class B bondholders have been liquidated (principal and interest).

An interest rate cap has also been stipulated between Banca Carige and Argo Finance One in order to offer Argo Finance cover against latent interest rate risk in the underlying as a result of possible misalignment between securitised assets on the one hand and liabilities in the form of securities issued on the other.

#### 2. TRANSACTION AS AT 31<sup>ST</sup> DECEMBER 2002

Attachment 1 to the explanatory notes is summarised as follows:

Synthesis of securitised assets and securities issued

Euro

Lui		Transaction as at 31/12/02	Transaction as at 31/12/01
AS:	SETS		
Α.	Assets securitised	120,229,844	138,054,359
	- loans	120,229,844	138,054,359
В.	Use of available amounts stemming from securitisation	55,796,341	34,365,250
	- debt securities		30,328,410
	- others	55,796,341	4,036,840
	Available amounts in liquid form	54,780,920	2,731,182
	Others	1,015,421	1,305,658
TO	TAL ASSETS	176,026,185	172,419,609
LIA	BILITIES		
C.	Securities issued	166,500,000	166,500,000
	- class A:	40,000,000	40,000,000
	- class B:	70,000,000	70,000,000
	- class C:	56,500,000	56,500,000
D.	Financing received	-	-
E.	Other liabilities	8,094,270	7,658,228
	Balance 2001	(1,738,619)	-
	Amounts payable to Banca Carige SpA	6,888,229	4,248,852
	Other items	2,944,660	3,409,376
TO	TAL LIABILITIES	174,594,270	174,158,228
CO	STS		
F.	Interest charges payable on securities issued	6,748,647	5,974,718
G.	Transaction-related commissions and fees	3,162,653	2,660,249
	- servicing	3,111,666	2,632,072
	- other services	50,987	28,177
Н.	Other charges	9,415,161	16,694,504
	- loan losses	254,828	243,008
	- expected losses on loans	8,954,321	16,096,100
	- other management charges	206,012	355,396
	TAL COSTS	19,326,461	25,329,471
	OCEEDS		
I.	Interest generated by securitised assets	8,954,321	16,096,100
L.	Other proceeds	11,804,055	7,494,752
	- interst income on securities	1,164,085	411,750
	- interest income from bank deposits	213,566	233,505
	- recoveries on loans (amounts collected)	10,426,404	6,849,497
TO.	TAL PROCEEDS	20,758,376	23,590,852

#### 3. QUANTITATIVE INFORMATION

#### 3.1 Credit-related flows

Details given below relate to the situation of the securitised assets at 31/12/2002 and subsequent positive and negative variations recorded during the year.

(in millions of euros)	
Amount of credits purchased at 31/12/2001	138.1
Decreases related to collections for the year	-28.0
Decreases from losses	-0.3
Increases stemming from writebacks	10.4
Increases stemming from interest on late payment	9.0
Decreases for expected losses	-9.0.
Balance at 31/12/02	120.2

#### 3.2 Cash flows

Cash flows relating to amounts collected from securitised credits totalled 28.0 million euros in line with the payment scheduled defined.

The table below illustrates the flows forecasted in the offering circular for the asset backed securities for the first 12 years along with flows already collected.

(millions of euros)

	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Foreseen	33.2	25.3	21.8	19.2	16.5	15.1	12.9	11.0	10.1	9.1	7.7	6.9
Collected	33.8	28.0										

As a result of the positive performance recorded by the repayment schedule, Fitch IBCA on 6/3/02 upgraded the class A securities transaction from "AA" to "AAA"; on 13<sup>th</sup> December 2002 the same institute upgraded the transaction relating to the class B securities from "AA-" to "AA".

#### Liabilities

There is no pre-defined payment schedule for Class A, B and C notes as this is directly dependant on the proceeds stemming from the credits sold.

All classes have a July 2020 maturity.

#### 3.3 Breakdown by location and risk concentration

All the credits are denominated in euro and all the customers owing amounts are resident in Italy.

The portfolio is made up by 1,363 customers owing amounts and includes 3,611 debt items.

The composition of the portfolio at 31/12/02 is shown by subdivisions according to amounts owed. There are two credit positions which singly account for more than 2% of the total portfolio. The three positions total 11.5 million euros.

Amounts owed in thousand	ltems	Gross amounts in
euros		thousand euros at
		31/12/02
< 12.5	1,614	7,346
12.5 – 50	969	26,893
50 – 125	599	47,369
125 - 250	232	39,662
250 – 750	154	61,386
> 750	43	70,625
Total	3,611	253,281

#### 4. TRANSACTION RELATED EVENTS Q1 2003

After 31st December 2002, the operation proceeded according to schedule.

The positive trend allowed for the full repayment of the class A securities (40 million) in addition to the earlier-than-scheduled repayment of part (9.8 million) of the capital relating to the class B securities.

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#### **SECTION 1**

#### INTEREST

			Change	е
	31/12/02	31/12/01	absolute	- %
1.1 CAPTION 10 "INTEREST				
INCOME AND SIMILAR REVENUES"	635,012	682,992	-47,980	-7.0
(a) on deposits with banks	24,475	28,407	-3,932	-13.8
including:				
<ul> <li>deposits with central banks</li> </ul>	4,593	6,152	<u>-</u> 1,559	-25.3
(b) on loans and advances to customers	486,147	506,940	-20,793	-4.1
including:				
<ul> <li>loans using funds managed on</li> </ul>				
behalf of third parties	4	4	-	-
(c) on certificates of indebtedness	123,716	147,251	-23,535	-16.0
(d) other interest income	364	394	-30	-7.6
(e) positive differentials on hedging			· · · · · ·	
transactions	310	-	310	
	31/12/02	31/12/01	Change absolute	e %
1.2 CAPTION 20 "INTEREST EXPENSE	<u> </u>			
AND SIMILAR CHARGES"	280,157	324,108	-43,951	-13.6
(a) on deposits from banks	34,088	81,838	-47,750	-58.3
(b) on deposits from customers	78,702	86,081	-7,379	-8.6
(c) on securities issued	130,240	142,513	-12,273	-8.6
including:				
<ul> <li>certificates of deposits</li> </ul>	13,045	17,515	-4,470	-25.5
(d) on funds managed on behalf of third parties	2	3	-1	-33.3
(e) on subordinated liabilities	17,291	4,702	12,589	
(f) negative differentials on hedging				
transactions	19,834	8,971	10,863	
			Chang	
	31/12/02	31/12/01	absolute	%
1.3 CAPTION 10 "INTEREST INCOME AND SIMILAR REVENUES"				
a) on foreign currency assets	14,940	30,182	-15,242	-50.5

			Change	9
	31/12/02	31/12/01	absolute	%
1.4 CAPTION 20 "INTEREST EXPENSE				
AND SIMILAR CHARGES"				
a) on foreign currency liabilities	36,181	26,385	9,796	37.1

SECTION 2
COMMISSION

			Chang	е
	31/12/02	31/12/01	absolute	%
2.1 CAPTION 40				
"COMMISSION INCOME"	184,235	166,253	17,982	10.8
(a) guarantees given	6,224	5,871	353	6.0
(b) credit risk derivatives	325	45	280	
(c) management, dealing and				
consultancy services:	72,480	73,011	-531	-0.7
securities dealing	1,505	1,733	-228	-13.2
2. foreign currency dealing	3,282	3,743	-461	-12.3
private banking	8,287	8,327	-40	-0.5
4. custody and administration of securities	2,721	2,320	401	17.3
5. depositary bank	2,387	2,367	20	8.0
placement of securities	43,062	44,606	-1,544	-3.5
6.1 placement of quotas in mutual funds	42,705	44,088	-1,383	-3.1
6.2 placement of other securities	357	518	-161	-31.1
7. acceptance of orders	4,834	4,169	665	16.0
8. Consultancy	•	-	-	-
distribution of third party products	6,402	5,747	655	11.4
9.1 private banking	26	34	-8	-23.5
a) individuals	26	34	-8	-23.5
9.2 insurance products	2,734	2,009	725	36.1
9.3 other products	3,642	3,704	-62	-1.7
(d) collection and payment services	38,136	32,020	6,116	19.1
(e) servicing relating to securitisation	1,510	1,353	157	
(f) tax and rates collection	<u> </u>			
(g) other services	65,560	53,953	11,607	21.5

			Change	nge	
	PRODUCTS AND SERVICES be branches 57,730 58,630 Int 8,287 8,327 Int 43,041 44,557 Int be third party products 6,402 5,746 Int 50 other than at head office 21 50 Int Int	absolute	%		
2.2 CAPTION 40					
"COMMISSION INCOME": "DISTRIBUTION CHANNELS OF PRODUCTS AND SERVICES					
(a) distribution at Carige branches	57,730	58,630	-900	-1.5	
1. asset management	8,287	8,327	-40	-0.5	
2. securities placement	43,041	44,557	-1,516	-3.4	
3. services relating to third party products	6,402	5,746	656	11.4	
(b) distribution at outlets other than at head office	21	50	-29	-58.0	
asset management	-	-	-	-	
2. securities placement	21	49	-28	-57.1	
3. services relating to third party products	0	1	-1_	•••	

	31/12/02	31/12/01	absolute	%	
2.3 CAPTION 50			***		
"COMMISSION EXPENSES"	13,705	12,711	994	7.8	
(a) guarantees received	532	524	8	1.5	
(b) credit risk derivatives	<del>-</del>	-		-	
(c) management and dealing services:	2,847	3,013	-166	-5.5	
1. securities dealing	1,166	1,154	12	1.0	
2. foreign currency dealing	-	-	0		
3. private banking	295	483	-188	-38.9	
4. custody and administration of securities	1,092	1,202	-110	-9.2	
5. placement of securities	179	11	168		
6. securities, products and services not delivered					
at the Bank's head office	115	163	-48	-29.4	
(d) collection and payment services	8,832	8,412	420	5.0	
(e) other services	1,494	762	732	96.1	

SECTION 3
GAINS FROM FINANCIAL TRANSACTIONS, NET

	31/12/02	31/12/0	Chai 11 absolut	9
3.1 CAPTION 60	01712702	0171270	absolut	70
"GAINS FROM FINANCIAL				
TRANSACTIONS, NET"	-5,844	4,42	7 -10,27	1
			31/12/02	
			ransactions	
		securities	currency	other
A.1 Revaluations		1,085	-	1,749
A 2 Write-downs		21,149	-	4,793
B. Other gains and losses		26,572	1,941 -	11,249
Total		6,508	1,941 -	14,293
Government securities		9,051		
2. Certificates of indebtedness		9,652		
3. Shares and other equity securities		-12,955		
Derivatives on securities as underlying		760		
		;	31/12/01	
	_	Tr	ansactions	
		securities	currency	other
A.1 Revaluations		2,774	-	8,076
A.2 Write-downs		26,637	-	3,018
B. Other gains and losses		19,594	3,824	-186
Total		-4,269	3,824	4,872
Government securities		9,771		
2. Certificates of indebtedness		2,330		
3. Shares and other equity securities		-18,001		
4. Derivatives on securities as underlying		1,631		

SECTION 4
ADMINISTRATIVE COSTS

			Change	
	31/12/02	31/12/01	absolute	%
4.1 AVERAGE NUMBER OF				
EMPLOYEES, BY GRADE	4,104	3,899	205	5.3
(a) managers	51	40	11	27.5
(b) officials	322	311	11	3.5
(c) other employees	3,731	3,548	183	5.2

The average for the year does not include personnel transferred to the Bank as a result of branch purchases at the end of the year.

	31/12/02	31/12/01	absolute	%	
CAPTION 80 A					
"PERSONNEL"	232,748	225,839	6,909	3.1	
- wages and salaries	159,519	139,232	20,287	14.6	
- social security costs	44,633	39,131	5,502	14.1	
- termination indemnities	21,920	11,068	10,852	98.0	
- pensions and similar commitments	5,906	13,147	-7,241	-55.1	
- others	770	23,261	-22,491	-96.7	

		Change		
	31/12/02	31/12/01	absolute	%
CAPTION 80 B				
"OTHER ADMINISTRATIVE COSTS"	141,283	131,378	9,905	7.5
Postage and telephone	14,854	12,116	2,738	22.6
Maintenance of tangible and intangible fixed-assets	12,421	12,025	396	3.3
Advertising, promotion and publishing	7,823	7,836	-13	-0.2
Professional fees	9,197	9,599	-402	-4.2
Lighting and heating	4,118	4,398	-280	-6.4
Rental expenses	8,625	5,903	2,722	46.1
Donations	3,884	4,081	-197	-4.8
Travelling and transport	4,810	3,763	1,047	27.8
Other banking services	4,323	4,583	-260	-5.7
Printing and stationery	3,850	3,872	-22	-0.6
Software maintenance	4,126	3,153	973	30.9
Banking premises security services	3,686	2,909	777	26.7
Hardware leasing charges	3,072	2,553	519	20.3
Insurance premiums	3,080	2,611	469	18.0
Office cleaning	4,799	4,686	113	2.4
EDP processing with third parties	7,247	7,588	-341	-4.5
Association fees	794	693	101	14.6
Indirect taxes	28,580	26,370	2,210	8.4
<ul> <li>stamp duty and stock exchange contracts</li> </ul>	21,736	20,376	1,360	6.7
<ul> <li>"imposta sostitutiva" Presidential Decree 601/73</li> </ul>	2,975	2,328	647	27.8
<ul> <li>ICI (Municipal real estate tax)</li> </ul>	1,754	1,818	-64	-3.5
<ul> <li>local council taxes</li> </ul>	1,487	1,340	147	11.0
<ul> <li>taxes paid abroad</li> </ul>	295	228	67	
<ul> <li>INVIM (tax on increased value on properties)</li> </ul>	34	30	4	13.3
<ul> <li>"Imposte sostitutive" (laws 85/95 and 124/93)</li> </ul>	~	-	0	• • •
<ul> <li>penalties for late tax rolls</li> </ul>	32	29	3	10.3
<ul> <li>other indirect taxes</li> </ul>	267	221	46	20.8
Others	11,994	12,639	-645	-5. <u>1</u>

SECTION 5

DEPRECIATION AND AMORTIZATION, PROVISIONS AND RECOVERIES

			Change	3	
	31/12/02	31/12/01	absolute	%	
CAPTION 90 "DEPRECIATION AND	- 100				
AMORTIZATION OF INTANGIBLE					
AND TANGIBLE FIXED ASSETS"	123,129	114,903	8,226	7.2	

Depreciation and amortization comprise the following:

			Chang	е
	31/12/02	31/12/01	absolute	%
Tangible fixed assets				
- Properties	7,489	6,878	611	8.9
<ul> <li>Furniture and fittings</li> </ul>	1,027	977	50	5.1
<ul> <li>Machinery and equipment</li> </ul>	6,280	5,756	524	9.1
<ul> <li>Leased assets</li> </ul>	81 <u>,</u> 443	71,714	9,729	13.6
Total (a)	96,239	85,325	10,914	12.8
Intangible fixed assets (1)	<u> </u>			
<ul> <li>Software</li> </ul>	7,583	6,311	1,272	20.2
<ul> <li>Installation costs</li> </ul>	2,091	2,348	-257	-10.9
- Goodwill	6,133	9,942	-3,809	-38.3
<ul> <li>Goodwill arising from consolidation</li> </ul>	5,557	5,434	123	2.3
<ul> <li>Goodwill arising from application of equity method</li> </ul>	1,451	1,451	•	-
- Others	4,075	4,092	-17	-0.4
Total (b)	26,890	29,578	-2,688	-9.1
Total (a+b)	123,129	114,903	8,226	7.2

		Change		
<del>-</del>	31/12/02	31/12/01	absolute	%
CAPTION 100 "PROVISIONS				
FOR RISKS AND CHARGES"	3,273	2,908	365	12.6
Provisions:				
- for bad leasing loans	0	103	-103	-100.0
- for in-house insurance scheme	714	465	249	53.5
- for legal proceedings	667	759	-92	-12.1
- others	1,892	1,581	311	19.7

			Chang	Δ
	31/12/02	31/12/01	absolute	· %
5.1 CAPTION 120 "PROVISIONS		· · · · · · · · · · · · · · · · · · ·		
FOR LOAN LOSSES AND FOR				
<b>GUARANTEES AND COMMITMENTS"</b>	67,090	50,370	16,720	33.2
(a) provisions for loan losses	67,082	50,245	16,837	33.5
including:				
<ul> <li>lump-sum allowances for country risks</li> </ul>	-	831	-831	
<ul> <li>other lump-sum allowances</li> </ul>	5,852	4,207	1,645	39.1
(b) provisions for guarantees and commitments	8	125	-117	-93.6
including:				
<ul> <li>lump-sum allowances for country risks</li> </ul>	-	-	-	-
<ul> <li>other lump-sum allowances</li> </ul>	-			
			-	
			Change	9
	31/12/02	31/12/01	absolute	%
CAPTION 130 "RECOVERIES OF LOANS AND				
REVERSALS OF PROVISIONS FOR				
GUARANTEES AND COMMITMENTS"	13,264	9,709	3,555	36.6
- bad loans -principal	3,631	1,794	1,837	
- watchlists - principal	1,543	3,338	-1,795	-53.8
- interest - others	-	906	-906	
- interest arrears on loans	1,262	472	790	
- credits written-off	6,123	2,967	3,156	• • • •
<ul> <li>interest credits related to tax collection services</li> </ul>	9	8	1	12.5
<ul> <li>country risks</li> </ul>	432	83	349	• • •
<ul> <li>provision for guarantees and commitments</li> </ul>	264	141	123	<u>87.2</u>
Recoveries for which the reasons for previous provisions cea	se, either fully or in	part, to apply.		
			Change	9
	31/12/02	31/12/01	absolute	%
CAPTION 140				
"ADDITIONAL PROVISIONS FOR				
LOAN LOSSES"	17,334	7,296	10,038	
			Change	e.
	31/12/02	31/12/01	absolute	%
CAPTION 150				
"WRITE-DOWNS TO FINANCIAL				
FIXED ASSETS"	33	57	-24	-42.1
	<u> </u>			
			Chang	۵
	31/12/02	31/12/01	absolute	%
CAPTION 160				
"RECOVERIES OF FINANCIAL				
FIXED ASSETS"	99	270	-171	-63.3

SECTION 6
OTHER INCOME STATEMENT CAPTIONS

		Change		
	31/12/02	31/12/01	absolute	%
6.1 CAPTION 70				
"OTHER OPERATING INCOME"	157,806	161,308	-3,502	-2.2
Leasing rents	113,410	100,929	12,481	12.4
Amounts recovered from third parties	30,004	27,409	2,595	9.5
including: stamp duty recovered	20,156	18,970	1,186	6.3
Rental income	4,959	4,552	407	8.9
Repayments from leased assets	1,847	1,882	-35	-1.9
Gains from transfer and revaluation of leased assets	489	556	-67	-12.1
Gains from sale of credits	-	24,051	-24,051	-100.0
Others	7,097	1,929	5,168	

			Chang	ge	
	31/12/02	31/12/01	absolute	%	
6.2 CAPTION 110 "OTHER OPERATING EXPENSES"	11,101	9,720	1,381	14.2	
Recognised losses on leased assets sold	3,904	6,495	-2,591	-39.9	
Leasing charges	6,529	2,398	4,131		
Premiums paid on hedging options	200.	748	-548	-73.3	
Other	468	79	389		

		Chang	e	
	31/12/02	31/12/01	absolute	%
CAPTION 170 "PROFIT (LOSSES) ON				
INVESTMENTS CARRIED AT EQUITY"	8,512	7,575	937	12.4
Eptaconsors SpA	-	1,630	-1,630	-100.0
Levante Norditalia Assicurazioni SpA	2,337	663	1,674	
Carige Vita Nuova Assicurazioni SpA	2,029	198	1,831	
Bankenunion AG	5	346	-341	-98.6
Autostrada dei Fiori SpA	4,141	4,738	-597	-12.6

			Chang	<b>j</b> e
	31/12/02	31/12/01	absolute	%
6.3 CAPTION 190 "EXTRAORDINARY INCOME"	23,339	18,997	4,342	22.9
Tax credits following requests for refund	<del> </del>	-	<u> </u>	-
Surplus in reserves for taxation	1,983	1,050	933	88.9
Credit risk fund surplus-amount subject to tax	-	403	-403	-100.0
Gains from releases: holdings	4,541	-	4,541	
Gains from releases: furniture and premises	3,147	2,412	735	30.5
Advanced taxation originating in previous years	-	6	-6	-100.0
Gains from sale of activities	1,824	-	1,824	
Dividends from controlled companies	-	9,751	-9,751	-100.0
Adjustments stemming from consolidation	10	-	10	
Other	11,834	5,375	6,459	

			Change	е
	31/12/02	31/12/01	absolute	%
6.4 CAPTION 200				
"EXTRAORDINARY EXPENSES"	6,868	3,585	3,283	91.6
Retirement incentives	237	1,698	-1,461	-86.0
Losses from releases: furniture and premises	112	241	-129	-53.5
Losses from releases: holdings	140	1	139	
Other	6,379	1,645	4,734	

			Chang	e
	31/12/02	31/12/01	absolute	%
CAPTION 240 "INCOME TAXES"	60,914	80,977	-20,063	-24.8
Current tax expense	55,992	82,184	-26,192	-31.9
Changes in taxes paid	5,633	-75	5,708	
Changes in deferred tax	-711	-1,132	421	-37.2
Income tax for the year	60,914	80,977	-20,063	-24.8

SECTION 7
OTHER INFORMATION REGARDING THE INCOME STATEMENT

#### 7.1 GEOGRAPHIC DISTRIBUTION OF REVENUES

Banca Carige prevalently works in Italy; the first branch outside Italy was opened in Nice (France) on 9/7/94.

·		31/12/02		
Captions	Italy	Other countries	Total	
10 Interest income and similar revenue	631,806	3,206	635,012	
30 Dividends and other revenues	8,754	-	8,754	
40 Commission income	183,728	507	184,235	
60 Gains from financial transactions, net	-5,855	11	-5,844	
70 Other operating income	157,782	24	157,806	
Total	976,215	3,748	979,963	

		31/12/01		
Captions	Italy	Other countries	Total	
10 Interest income and similar revenue	679,761	3,231	682,992	
30 Dividends and other revenues	9,348	-	9,348	
40 Commission income	165,751	503	166,254	
60 Gains from financial transactions, net	4,405	22	4,427	
70 Other operating income	161,288	20	161,308	
Total	1,020,553	3,776	1,024,329	



#### **SECTION 1**

#### **DIRECTORS AND STATUTORY AUDITORS**

	31/12/02	31/12/01
1.1 EMOLUMENTS		
(a) directors	3,032	2,544
(b) statutory auditors	276	262

The amounts refer to emoluments paid to directors and statutory auditors in the carrying out of those duties related specifically to Banca Carige.

	31/12/02	31/12/01
1.2 CREDITS AND GUARANTEES GIVEN		
(a) directors		
- clean credits	4 3	1,372
- guarantees given	-	
(b) statutory auditors		
- clean credits	137	116
- guarantees given	<u> </u>	

# REPORT OF THE BOARD OF STATUTORY AUDITORS

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To the shareholders of Banca Carige SpA,

The Directors of Banca Carige SpA have prepared the Consolidated Financial Statements at 31/12/02 in accordance with relevant legislation.

We carried out our supervisory duties according to the codes of best practice for statutory auditors of listed companies recommended by the Italian Council of Chartered Accountants.

These financial statements were audited by the Group's auditors, KPMG SpA.

Within the confines of our responsibility and on the basis of controls carried out directly by ourselves and on information provided by the external auditors, we can state that this Consolidated Report for the Banca Carige Group complies with relevant legislation concerning the form and content of financial statements.

We confirm the existence of effective co-ordination in activities and information flows between the parent company and its subsidiaries and associated companies.

#### In particular:

- balance sheet and income statement figures are expressed in euro;
- the accounting principles are in compliance with legislation and are suitable for the Group's activities;
- the area of consolidation conforms to the provisions of Legislative decree 87/92;
- the methods of consolidation adopted are those foreseen by relevant legislation.
   With reference to the methods of consolidation we can report that:
  - = the subsidiaries operating in banking and finance-related activities have been fully consolidated. The following companies were also fully consolidated: Galeazzo Srl; Columbus Carige Immobiliare SpA; Immobiliare Ettore Vernazza SpA; Cassa di Risparmio di Savona SpA; Ligure Leasing SpA; Immobiliare Carisa S.r.l.; Centro Fiduciario CF SpA; Argo Finance One S.r.l.; Banca del Monte di Lucca SpA;
  - holdings in the following companies were evaluated according to the equity method: Carige Vita Nuova SpA, Carige Assicurazioni SpA (previously Levante Norditalia SpA); Frankfurhter Bankgesellschaft AG; Autostrada dei Fiori SpA; Eptaconsors SpA;
  - the insurance companies, Carige Assicurazioni and CarigeVita Nuova, albeit subsidiaries, were accounted for under the equity method in the light of the nature of insurance-related activities and the characteristics of insurance companies' balance sheets.
  - = the consolidation-related transactions described in the Board of Directors' Report conform to relevant legislation.
- The explanatory notes contain information which the banking industry is required to provide to Consob (communication no. 1011405 of 15<sup>th</sup> February 2001 adopted pursuant to article 114, Legislative decree 58/98).

We confirm that the Directors' report for the year, which accompanies these consolidated statements, is in accordance with the contents required by article 3, Legislative decree 87/92.

In the light of above and on the basis of information provided by the external auditors, this Board has no observations to make concerning these Consolidated Financial Statements as at and for the year ended 31/12/2002. Reference should be made however to the comments we made in the financial statements for Banca Carige and the concern we expressed therein relating to the Italian insurance industry regulator – ISVAP's observations regarding Carige Assicurazioni SpA (previously Levante Nordiatalia SpA).

Genoa, 13th March 2003

The Board of Statutory Auditors

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# REPORT OF THE INDEPENDENT AUDITORS



#### Revisione e organizzazione contabile

KPMG S.p.A. P.zza della Vittoria, 10 int. 7 16121 GENOVA GE Telefono (010) 564992 Telefax (010) 5535159

(Translation from the Italian original which remains the definitive version)

### Report of the auditors in accordance with article 156 of legislative decree no. 58 of 24 February 1998

To the shareholders of Banca CARIGE S.p.A. Cassa di Risparmio di Genova e Imperia

- We have audited the consolidated financial statements of the Banca CARIGE group as at and for the year ended 31 December 2002. These financial statements are the responsibility of the parent bank's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- Except as discussed in the following paragraph, we conducted our audit in accordance with the auditing standards recommended by Consob, the Italian Commission for Listed Companies and the Stock Exchange. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement and are, as a whole, reliable. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The financial statements of certain consolidated companies, representing 14% of the consolidated assets, have been audited by other auditors who provided us with their reports thereon. Our opinion, expressed herein, with respect to the figures relating to such companies included in the consolidated financial statements is based, inter alia, on the audits performed by the other auditors.

Reference should be made to the report dated 5 April 2001 for our opinion on the prior year figures which are presented for comparative purposes as required by law.

The parent bank has stated investments in insurance companies at cost. The financial statements of such companies at 31 December 2002 have been audited by other auditors who issued unqualified audit reports thereon.

On 24 February 2003, the Bank of Italy sent a letter requesting that the parent bank assess the possibility of writing down its investments in such insurance companies, especially that in Carige Assicurazioni S.p.A., following permanent impairment in value. The request arose from an inspection carried out by ISVAP (the Italian supervisory body





Banca CARIGE group Report of the auditors 31 December 2002

for private insurance) during 2002 on the insurance companies owned by the parent bank. Upon conclusion of its inspection, ISVAP issued an assessment report dated 19 February 2003, which the insurance companies received on 24 and 27 February 2003. We obtained such report on 10 March 2003.

The parent bank's board of directors met on 10 March 2003 and decided to commence in-depth analyses with the assistance of sector experts. It decided to continue to examine the issue during the following meetings and, where required, take adequate measures, also considering the expected meetings with ISVAP.

Due the short time period available, we have been unable to complete the necessary procedures to identify the possible effects of the issues described in the above assessment report on the valuation of the investment in Carige Assicurazioni S.p.A..

In our opinion, except for the effects, if any, related to the matter described in paragraph 3, the consolidated financial statements of the Banca CARIGE group as at and for the year ended 31 December 2002 comply with the Italian regulations governing their preparation; therefore they are clearly stated and give a true and fair view of the financial position and results of the group.

Genoa, 13 March 2003

KPMG S.p.A.

(Signed on the original)

Davide Grassano Director of Audit



# **ATTACHMENTS**

#### (thousands of euros)

	Capital A	dditional paid	Legal	Other
	stock	in capital	reserve	reserves
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Shareholders' equity at 31/12/2001	1,017,510	132,005	46,515	30,395
Allocation of 2001 net income	itines au de crea un droite poccesse se semble difficul sou accessible del filtré circ le crit dels definé delbé		-	
- reserves			10,354	12,857
- dividends paid Allocation to reserve for dividends on own				•
shares		egygggggan ar verdely gyr open and deller flygggden ar der belagggggan ar ver	. S. P. Sangaganak Sand Shirk Sharakan Shirk Shirikan Sand Ashirikan Shirika Shirika	_
Utilisation of share premium reserve for share				
capital increase	3,040	- 3,040		raga yan asan isan a san kasan sa ka
Reintegration of share premium reserve				
following securitisation		7,130		
Changes reserve for the purchase of treasury	announce collected to I house sough to referred influences and control fluence has spring themses	CALL COLUMN TO THE COLUMN TO T		and the second second second in the second s
stock	esperior in an en est designapa como ambando apor mando esta del del del como como del M. An Millions			10,219
Reserve for the purchase of treasury stock	og den som var forst i fler Saltinesse have set for het brook var model det bette brooke de set de set de tribe	annika (1984) - Salahan da 1984 (1984) aya 1984 (1984) aya 1984 (1984) aya 1984	. Propos patricipal de Major de Company de C	and the state of t
Changes in the reserves for loan losses	inne praetine er kom vilader e the litter manerie die er verschandstadt. Sam		The second secon	and the state of t
Changes in decreases in net equity				
Increased value stemming from the				
application of the equity method and from				
the recording of sundry consolidation items	gaga, gyanganan agagnyag yang sasas gag aya ndikid sa ngagalaka na sakkanana	glydnaddd i'r yn glynn o Ballor dgyndynglynnoddod i'i cannan i'n o'r	en yapananan iki Ni ngana iki iki Magana mala Militi	28
2002 net income	NOT THE RESIDENCE OF THE PROPERTY OF THE PROPE	gran x x X Oppositions or - Modernation on research		employees of the month of the magnifest of the control of the cont
Shareholders' equity at 31/12/2002	1,020,550	136,095	56,869	53,499

Total	Reserves	Net income	Revaluation	Reserve for	Negative difference	Reserve for the
	for loans		reserve	general banking		purchase of
	losses			risks	application of the	treasury stock
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1,380,236	6,708	96,061	8,050	5,165	1,995	35,832
_		- 23,211				
- 72,850		- 72,850				
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7,130			THE RESIDENCE OF THE SECOND STATE OF THE SECON	egista airguyyayayan in unayaya 4,0 Mah Pagayari Alabaranin yaya adishi shi		and a second process of the second
10,219						- 10,219
- 10,219	7,936					
7,936	Maradad V MV P. Taylor (a) A V V V Taylor (a) A V V V V Taylor (a) A V V V V Taylor (a) A V V V V V Taylor (a) A V V V V V V V V V V V V V V V V V V	ouweri wirel differen generated distribution on a constitutibili difference in constitutibili din constitutibili difference in constitutibili difference in const	e die gegennement de de de gegegen met de de l'est geographe de la l'étalem en		33,139	elepholosikayyyy andrindiddiddin qaya yanan ilikiddid ayayya saren anada yaaqa
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66,171		66,171		ant alternation of taxons properties for the second confidence and the second section of the second section of		and and the transfer and the control of the control
1,421,790	14,644	66,171	8,050	5,165	35,134	25,613